Partnerships in Bloom

2013 Loudoun County Public Schools and The Loudoun School-Business Partnership Executive Council Partnership Profiles
Mr. Al Nielsen  
Loudoun School-Business Partnership Executive Council  
21000 Education Court  
Ashburn, VA 20148

Dear Mr. Nielsen,  

The Recognition Committee is pleased to announce the following partnerships that have been selected for a 2013 School-Business Partnership Recognition Award.  

- Abernethy and Spencer Nursery in partnership with Lincoln Elementary School  
- George Mason University in partnership with Sterling Middle School  
- J10 Church in partnership with Farmwell Station Middle School  
- Loudoun County Farm Bureau in partnership with Woodgrove High School  
- Wal-Mart Supercenter in partnership with LCPS Head Start Program

The excellence of all the 2013 partnership Profiles presented the committee with the difficult task of selecting partnerships for recognition. Each and every partnership should be commended for the effort, creativity, and willingness to work with schools. We are pleased to recognize all of the partnerships in the booklet “Partnerships in Bloom”. A reading of the profiles clearly shows that there are no limits to what contribution a business may make to schools.

Congratulations to all those who worked as a partner with Loudoun County Public Schools!

Yours Truly,  

Marantha Edwards  
Donna Fortier  
Michael Lo Presti  
Cheryl Marin  
Al Nielsen

A commitment to Loudoun’s future in the Classrooms of today
2013 “Make A Difference Award” Honoree

“Second Lieutenant Jeffrey Mees, Loudoun County Sheriff’s Office (LCSO), is recognized with the “Make A Difference Award” for his dedication and significant contributions to Loudoun County Public Schools (LCPS). Among many educational and community outreach projects, LCSO’s Training Section partnered with C.S. Monroe Technology Center to create “Lessons in Law Enforcement”. This Administration of Justice program addresses local law enforcement topics and gives students first-hand knowledge of criminal justice. Annually, Lt Mees sponsors Job-for-a-Day students exploring careers in law enforcement. These programs offer unique insights and one-on-one discussions with the Sheriff and law enforcement officers. His mentoring, training, and Job-for-a-Day experiences inspire our students to pursue careers in law enforcement and criminal justice.”

The “Make A Difference Award” recognizes Loudoun School-Business Partners and individuals who make a significant and lasting positive difference in the lives of our children, our community, and our future through innovative programs, leadership, and partnerships benefitting Loudoun County Public Schools (LCPS) on a comprehensive basis.

Past “Make A Difference Award” Honorees

2012
Al Nielsen, AOL, recognized for his leadership as Chairman of the Loudoun School-Business Partnership Executive Council and his enduring commitment to the many activities of the council for the benefit of Loudoun students.

2011
Inova Loudoun Hospital is honored with the “Make A Difference Award” for its enduring commitment and significant contributions to Loudoun County Public Schools.

2010
The Harris Teeter, Inc. Together in Education Grant Program is honored with the “Make A Difference Award” for its enduring commitment and significant grants supporting innovative programs for Loudoun County Public Schools.

2009
The Claude Moore Charitable Foundation is honored with the “Make A Difference Award” for its enduring commitment and significant grants supporting innovative programs for Loudoun County Public Schools.

2007
Steve DeLong, Cavalier Land Development Corporation, was recognized for his enduring service to all Loudoun County Public Schools as Chairman of the Loudoun School-Business Partnership Executive Council.

2008
Karen Russell, ECHO, Inc. was recognized for her commitment to and facilitation of the “Job-For-A-Day” Program. The program started with 30 students in 1991 and grew to over 370 students from all LCPS high schools in 2007.
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# School Contacts

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<td>Steuart W. Weller</td>
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<td>Ms. Platenberg</td>
<td>Ms. Kissel</td>
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<td>Sugarland</td>
<td>571-434-4460/703-444-7463</td>
<td>Ms. Robinson</td>
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<td>Sulby</td>
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<td>Ms. O'Neill</td>
<td>Ms. Simon</td>
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<td>Sycolin Creek</td>
<td>571-252-2910/703-771-9616</td>
<td>Mr. Racino</td>
<td>Ms. Waldbaum</td>
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<tr>
<td>Tolbert</td>
<td>571-252-2870/703-779-8989</td>
<td>Ms. Layman</td>
<td>Ms. Newcomer</td>
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<tr>
<td>Waterford</td>
<td>540-751-2460/703-771-6662</td>
<td>Dr. Anderson</td>
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## MIDDLE SCHOOL

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<tr>
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<td>Belmont Ridge</td>
<td>571-252-2220/703-669-1455</td>
<td>Mr. Hitchman</td>
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<td>Mr. Bell</td>
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<td>Ms. Griffith-Cochran</td>
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<td>Eagle Ridge</td>
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<td>Ms. Beichler</td>
<td>Mr. Dungan</td>
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<td>Farmwell Station</td>
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<td>Ms. Loya</td>
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<td>Harmony</td>
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<td>Ms. Gladden</td>
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<td>Harper Park</td>
<td>571-252-2820/703-779-8867</td>
<td>Ms. Robinson</td>
<td>Mr. Keener</td>
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<td>J. Michael Lunsford</td>
<td>703-722-2660/703-327-2420</td>
<td>Mr. Slevin</td>
<td>Ms. Bantle</td>
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<td>J. L. Simpson</td>
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<td>Mr. Runfola</td>
<td>Ms. Carpenter</td>
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<td>Mr. Duellman</td>
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<td>Mr. Lacy</td>
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<td>Mr. McDermott</td>
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<td>Smart's Mill</td>
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<td>Mr. Waldman</td>
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<td>Ms. Gonzalez-Sales</td>
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<td>Stone Hill</td>
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<td>Mr. Moore</td>
<td>Ms. Day</td>
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<td>HIGH SCHOOLS</td>
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<td>Briar Wood</td>
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<td>Mr. Starzenski</td>
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<td>Broad Run</td>
<td>571-252-2300/2301</td>
<td>Mr. Anderson</td>
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<td>Dominion</td>
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<td>Dr. Brewer</td>
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<td>Freedom</td>
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<td>Mr. Fulton</td>
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<td>Heritage</td>
<td>571-252-2800/2801</td>
<td>Mr. Adam</td>
<td>Mr. Armstrong, Mr. Powell, Ms. Turner</td>
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<td>John Champe</td>
<td>571-252-1004/703-722-2681</td>
<td>Mr. Gabriel</td>
<td>Mr. Rounsley, Ms. Traina, Mr. Martin</td>
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<td>Loudoun County</td>
<td>571-252-2000/2001</td>
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<td>Loudoun Valley</td>
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<td>Ms. Ross</td>
<td>Ms. Dorsey, Mr. Gross, Ms. Silvis</td>
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<td>Park View</td>
<td>571-434-4515</td>
<td>Dr. Minshew</td>
<td>Ms. Piccolomini, Mr. Powell, Mr. Washington</td>
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<td>Potomac Falls</td>
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<td>Ms. Koslowski</td>
<td>Mr. Dolson, Ms. Hayes, Mr. Weeks</td>
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<td>Stone Bridge</td>
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<td>Mr. Person</td>
<td>Mr. Gabalski, Ms. Colbert Alzate, Mr. Wilburn</td>
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<td>Tuscarora</td>
<td>571-252-1900/571-252-1901</td>
<td>Ms. Paul-Jacobs</td>
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<td>Woodgrove</td>
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<td>Mr. Shipp</td>
<td>Ms. Cummings, Ms. Dawson, Mr. Panagos</td>
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<td>Academy of Science</td>
<td>571-434-4470/571-424-4471</td>
<td>Mr. Wolfe</td>
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<td>Monroe Technology Center</td>
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<td>Mr. Grier</td>
<td>Mr. Okeowo, Ms. Simmons</td>
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<td>Douglass School</td>
<td>571-252-2060/703-771-6555</td>
<td>Dr. Robinson</td>
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Vision

The vision of the Loudoun School/Business Partnership Executive Council is to be a progressive leader in establishing effective and creative partnerships. Indicators of the Council's success will be if:

- partnerships are thriving
- students are learning current and relevant skills
- students are leaders and committed to their communities
- students are learning interactive and technology skills
- schools are responsive to partnerships and actively integrate "best of practices" into their curricula
- businesses benefit from having a well-qualified workforce.

Mission Statement

The mission of the Loudoun School/Business Partnership Executive Council, a non-profit organization, is to provide the leadership to promote the development and success of partnerships between the Loudoun County Public Schools and businesses to ensure that the students are prepared to contribute successfully to the ever-changing business and community environments.
2013 Partnership Profiles

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Business: 100 Mile Club®
815 West Sixth Suite 105
Corona, CA 92882

Business Contact: Kara Lubin
Phone: 951-340-2290

Partner School: Sully Elementary School
School Contact: Deb Kidwell
Lori Timmes
Phone: 571-434-4570

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):
This school year Sully Elementary has teamed up with the 100 Mile Club®. It is a California based program that is successfully “winning the battle on childhood obesity and inactivity one child, one school and one community at a time.” Sully Elementary is the first school in LCPS and in the state of Virginia to participate in this program. The 100 Mile Club® was introduced to our students in September during a school-wide assembly. The owner and developer of the company, Mrs. Kara Lubin, a former resource teacher, presented the concept to the school community. She encouraged students to get moving and explained the benefits of exercising and the impact it has on learning. She shared her personal success story and emphasized celebrating the successes of all participants in the program.

Each student who participates in the 100 Mile Club® has a goal of running and/or walking 100 miles during the course of the school year. Students, staff and parents meet after school on Wednesdays, either on the track or indoors during inclement weather, to work on their goals. At the conclusion of the school year, there will be a celebration of all students and their miles. Students receive tangible incentives each time they reach a landmark of 25, 50 and 75 miles. Students who walk and/or run 100 miles receive a gold medal.

The 100 Mile Club® is more than just an individualized physical fitness program. It is an inclusive club that transcends race, gender, ability and socioeconomic status, and is building a community of healthy citizens in the Sterling community.
Benefits to the Company: Supports the mission and philosophy of The 100 Mile Club® to help prevent obesity in children, to empower kids to achieve a healthy lifestyle, and gain invaluable life skills.

Benefits to the School: Enhances LCPS Health and Physical Education Curriculum Five for Life research-based K-12 curriculum, supports Sully’s school mission and encourages families to participate with their children in a healthy lifestyle activity.
2013 Partnership Profiles

Business: Abernethy and Spencer Greenhouse
18035 Lincoln Road
Purcellville, VA 20132

Business Contact: Dave Lohman

Phone: 540-338-9118

Partner School: Lincoln Elementary School

School Contact: Dave Michener, Principal

Phone: 540-751-2430

Year Partnership Began: 1994

Description of School/Business Partnership Activity(ies):
Lincoln Elementary School has participated in a school-business partnership with Abernethy and Spencer nursery since 1994. Over the past 19 years, Abernethy and Spencer have provided free poinsettia plants to all staff members at Lincoln Elementary School. In addition to providing these holiday gifts, Abernethy and Spencer have given a discount to the school when the school purchases plants. Abernethy has worked on the flower beds and landscaping for Lincoln Elementary.

Benefits to the Company: Abernethy and Spencer benefits from the partnership by working closely with Lincoln staff members and families. Several Lincoln families and staff members purchase plants, trees, mulch, and other items from Abernethy and Spencer.

Benefits to the School: Lincoln Elementary School benefits from this partnership in many ways. Abernethy and Spencer provide plants that we use for gifts during our music programs and other special events. They have also donated flowers for different school functions. The staff at Abernethy and Spencer has also provided their expertise and knowledge regarding the maintenance of Lincoln's flower beds.
Business: Abernethy and Spencer Greenhouse  
18035 Lincoln Road  
Purcellville, VA 20132

Business Contact: Kathy or David Lohman

Phone: 540-338-9118

Partner School: Loudoun Valley High School

School Contact: Vicki Dorsey, Assistant Principal  
Kris Kelican, Athletic Director

Phone: 540-751-2400

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): Worked with us on our school wide building and site improvement project by landscaping at the stadium and the school for only about 20% of cost. They continue to assist each season with landscaping and school beautification projects.

Benefits to the Company: Good community relations and active support of the community school. Stadium and Gym signs for advertisement and free sports program advertisement space.

Benefits to the School: Low cost, high quality poster/landscaping project that significantly helped with our site improvement projects.
Business: AFCEA NOVA
13665 Dulles Technology Drive, Suite 301
Herndon, VA 20171

Business Contact: Padam Maheshwari

Phone: 703-394-1411

Partner School: Dominion High School

School Contact: Lauren Gould, Science Department Chair

Phone: 571-434-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Through the efforts of Dominion parent John O’Connor, a partnership was established last year between Dominion High school and AFCEA (Armed Forces Communications and Electronics Association). This partnership provides support for the science department in a number of ways. Financial support in the form of grant awards has totaled over $5,500 since the inception of the partnership. In addition, AFCEA provides a source for science research mentors and science fair judges for the school science fair.

Benefits to the Company:
The AFCEA NOVA community is continuously searching for talented, motivated scientists and engineers who have strong problem solving skills and familiarity with technology. Engaging students in authentic research allows students to design their own investigations, think critically about the results, and use technology as a tool for data collection and evaluation. The demand for the engineering and mathematics skills required to provide these solutions will only continue to increase. This partnership will help to inspire and provide the educational foundations for the next generation of scientists and engineers to meet those needs.

Benefits to the School:
An important component of STEM education is student participation in authentic science research. Independent student research provides the opportunity for students to conduct investigations and statistical analyses in a field of their choice. One of the goals of STEM education is to create learning environments for students that are less teacher-directed where students have more opportunities to ask questions and explore on their own. At Dominion High school students in honors science classes are expected to participate in several independent projects throughout their high school career.
Benefits to the School: In an effort to increase the use of technology in these research efforts, the funds from this grant will be used to purchase equipment that can be used for a wide variety of investigations. The goal of this technology initiative is to encourage students to go beyond the typical projects of growing plants or culturing bacteria.
2013 Partnership Profiles

Business: All Ages Read Together
16039 Firefly Hill Lane
Leesburg, VA 20176

Business Contact: Sandra Shihadeh

Phone: 703-771-5421

Partner School: Evergreen Mill Elementary School

School Contact: Mike Pellegrino, Principal

Phone: 571-252-2900

Year Partnership Began: Summer of 2012

Description of School/Business Partnership Activity(ies): All Ages Read Together (AART) is a program that is dedicated to serving low to moderate income pre-school aged children. AART, in partnership with the local school and community volunteers, seeks to provide individualized school readiness programs to help prepare children for success in Kindergarten and beyond. This program matches retired volunteers from the community who freely volunteer their time and talents to instruct and inspire our youngest students who are just beginning their educational journey.

AART represents an outstanding school, business and community partnership. The program is funded by generous donations from individuals and businesses. 1000 Women Strong provided the funding for the Evergreen Mill program. For more information about All Ages Read Together, please visit their website at www.allagesreadtogether.org.

Benefits to the Company: The program provides local retirees and seniors with an opportunity to get directly involved in the early education of our youngest people while they give back to their community.

Investments in AART not only change the lives of disadvantaged children, they may also save taxpayers significant future remediation costs.
2013 Partnership Profiles

Benefits to the School: Many students are provided with their first exposure to books and reading through the AART program.

AART prepares children for the start of Kindergarten.

AART takes place within the school building, helping the students become acclimated with the school environment and providing them with a sense of comfort for the first day of school.

Students who participate in AART receive free books to start in-home libraries.
2013 Partnership Profiles

Business: Anna Arze with Keller Williams Realty
20130 Lake View Center Plaza #110
Ashburn, VA 20147

Business Contact: Anna Arze
Phone: 571-594-3388

Partner School: Hillside Elementary School
School Contact: Garett Brazina, Principal
Phone: 571-252-2160

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): The partnership was established this year with my new position as principal of Hillside Elementary. Mrs. Arze’s daughter attended Mill Run Elementary where I previously worked and I’ve known her for over 6 years. In addition, Mrs. Arze is also a bus driver for Loudoun County Public Schools and drives a route that includes Mill Run. After starting my new position, Mrs. Arze approached me about establishing a business partnership between her and Hillside. The first manner she supported us was the purchase of Hillside refrigerator magnets that all of our families receive prior to the start of the school year. Mrs. Arze also supported our family literary evening by donating $500 to fund the purchase of books. This gesture allowed us to provide a book for every child who attended our event that evening.

Benefits to the Company: Outreach to the community in supporting a local elementary school in their backyard.

Benefits to the School: Purchase of student literature for evening literary event. Building new relationships with local companies and promoting our school in a positive manner.
2013 Partnership Profiles

Business: Apple Federal Credit Union
43320 Junction Plaza #106
Ashburn, VA 20147

Business Contact: Dave Gorham
Phone: 703-788-4800

Partner School: Briar Woods High School
School Contact: Nancy Cooley, Teacher
Phone: 703-957-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
For the last 16 years Apple FCU has pioneered the Student-Run Credit Union program. Currently available in 31 area high schools, student-run branches provide services for the student body, faculty and staff of each high school in which they are located. The program provides the opportunity for students to work in financial institutions operating inside their schools. Student employees are available to process membership applications and respond to inquiries in addition to processing deposits and withdrawals and allowing access to funds just as any other branch. Student branch staff acquire much needed financial education, work and business experience and are directly involved in the day-to-day operation of credit unions at their schools. These real life experiences are an excellent way for students to develop fiscal responsibility and integrate “real world” job duties into the class curriculum.

Students who attend the school can become members of the credit union where they can open savings accounts, checking accounts, make deposits and withdrawals. Students, faculty and staff can use the branch to conduct any type of business they would normally conduct at a branch outside of the school. The Student-Run branch is an excellent way for students to gain access to financial products in a secure, convenient and educational setting.
### 2013 Partnership Profiles

| Description of School/Business Partnership Activity(ies): | Parents of students attending one of these schools are also eligible to join Apple Federal Credit Union. By joining they can take advantage of competitive rates, savings programs, checking accounts, insurance and tax preparation services plus much more. Brothers, sisters and grandparents are also eligible! The process to become a member is easy. Simply fill out the application and return it to the Student-Run branch in Briar Woods High School with a copy of your picture ID. As an added incentive, we will put your initial $5 into your savings account to satisfy your minimum balance requirement! |
| Benefits to the Company: | Apple FCU's decade of service within area school systems is a proud chapter in their 54-year history. |
| Benefits to the School: | Apple gains loyal members with excellent financial skills while serving the education population in Loudoun County. |
| Benefits to the School: | Students participating gain valuable financial skills. Students have their financial knowledge enhanced in a meaningful way. |
| Benefits to the School: | Students learn customer service and marketing skills. |
| Benefits to the School: | Students can earn money by recruiting student/staff/faculty members. |
| Benefits to the School: | Students have the opportunity to earn scholarships. One of our Briar Woods students received a $4000 scholarship last year. |
| Benefits to the School: | Faculty, staff, and students can do banking at school and don't have to find time outside of school to get to the bank. |
| Benefits to the School: | Apple provides online teaching resources for teachers/students. |
| Benefits to the School: | Working at the student-run branch gives students experience for future employment. Apple hires many previous student workers at their main branches. |
| Benefits to the School: | The Apple staff is available for classroom presentations to help teachers educate students about financial literacy as well as preparing for college. The staff came and presented to several of my classes this year. |
| Benefits to the School: | In 2004, Future Business Leaders of America-Phi Beta Lambda, Inc.- and Apple Federal Credit Union entered into a national partnership to promote and advance financial literacy. Apple sponsors local and national FBLA activities. Through this partnership, FBLA has adopted Apple's Student-Run Credit Union Program as a national curriculum. |
2013 Partnership Profiles

Business: Apple Federal Credit Union
4029 Ridge Top Rd.
Fairfax, VA 22030

Business Contact: Dave Gorham
Phone: 703-788-4875

Partner School: Stone Bridge High School
School Contact: Barbara Hochstein
Phone: 571-252-2200

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies):

Apple Federal Credit Union and Loudoun County Public Schools share the same goals with regard to financial literacy and both are working hard to effect a change. Apple Federal Credit Union fully supports the student-run branch concept. Apple has a dedicated staff member who responds to requests from liaisons, providing funding and financial expertise where needed. Success for the program is measured in terms of both branch usage and the education of student workers and members. Financial literacy is the key component of the student-run credit union program. The goal is to provide as many opportunities as possible for the student employees to provide hands on service to members. The program has been considered so successful that Apple FCU serves as the model for credit union programs around the country. The program has also been taken as model projects for Future Business Leaders of America competitions where the program has been chosen above others as the best business partnership.

Benefits to the Company:

Looking ahead, Apple Federal Credit Union and Loudoun County Public Schools are excited about expanding the student-run credit union program. With over 16 years of experience, Apple FCU has learned valuable lessons in how to implement the program quickly and easily. We recognize the length of student’s learning curve and the educational benefits of the program. While many partnerships provide external support for established school programs, the partnership Apple Federal Credit Union has forged with Loudoun Public Schools is truly unique. It is an integral part of the instructional program, particularly in such courses as accounting, finance and marketing. Additionally, it has provided expanded opportunities for the inclusion of special education and alternative education for students.
### 2013 Partnership Profiles

**Benefits to the Company:**
We have learned that a successful partnership requires teamwork, shared vision, frequent communication, empathy and understanding, and above all a sincere desire to work together in the best interest of the students and community.

**Benefits to the School:**
The student-run credit union program provides the opportunity for students to work in financial institutions operating inside their schools. They acquire much needed financial education; work and business experience and are directly involved in the day-to-day operation of credit unions at their schools. These real life experiences are an excellent way for students to develop fiscal responsibility and integrate "real world" job duties into the class curriculum.
### 2013 Partnership Profiles

| Business: | Apt Orthodontics  
|  | 44095 Pipeline Plaza  
|  | Ashburn, VA 20147 |
| Business Contact: | Kolman Apt |
| Phone: | 703-729-9060 |
| Partner School: | Briar Woods High School |
| School Contact: | Emily Ciullo |
| Phone: | 703-957-4400 |
| Year Partnership Began: | 2005 |
| Description of School/Business Partnership Activity(ies): | Dr. Apt partnered with our school in 2005 with financial assistance needed to open our school. We purchased appliances for our outdoor concession stands. Every year, he continuously gives financial assistance to us as needed. |
| Benefits to the Company: | Provides positive feedback to this orthodontist for prospective new clients knowing that he gives back to our community. |
| Benefits to the School: | Provides us with support and allows us to have many items/equipment that we need that we otherwise could not afford. |
2013 Partnership Profiles

Business: The Art Institute of Washington-Northern VA
The Corporate Office Park at Dulles Town Center
21000 Atlantic Blvd, Suite 100
Sterling, VA 20166

Business Contact: Greg Crowe, Director, Art Institute of Washington-Northern VA

Phone: 571-449-4401

Partner School: Art Program, LCPS Central Office

School Contact: Melissa Pagano-Kumpf

Phone: 571-252-1580

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
Our Third LCPS/Art Institute of Washington Student "Senior" Art Show opens in the gallery at the Art Institute, northern VA campus. High School seniors from across Loudoun County will have the opportunity to exhibit one piece of two dimensional or three dimensional art for a period of a few months. At the opening, the student art selected by the Loudoun Education Foundation to be purchased for the community art gallery will be announced. The Loudoun Education Foundation provides the student winner with a cash award to further their arts education. Additional cash awards provided by the LEF will be presented to the 2nd and 3rd place winners. Award winners will receive scholarship funds to the Art Institute and an opportunity to attend a summer workshop.

Benefits to the Company:
Students and community who attend the exhibit will have an opportunity to learn more about The Art Institute of Washington.

Benefits to the School:
LCPS high school seniors will have an opportunity to display their art in a professional gallery. Students will have an opportunity to learn more about The Washington Art Institute and possibly receive scholarships to attend.
2013 Partnership Profiles

Business: Ashburn Children's Dentistry
44025 Pipeline Plaza
Ashburn, VA 20147

Business Contact: Dr. Lynda Dean-Duru

Phone: 703-723-8440

Partner School: Ashburn Elementary School

School Contact: Michelle Walthour, Principal

Phone: 571-252-2350

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Dr. Dean-Duru has performed our annual dental screening for over 150 children for the past five years. She has identified serious dental issues for many children. Her services are critical to the health and well-being of our students. Dental concerns left untreated could impact so many other aspects of their lives.

Benefits to the Company: For many children, Dr. Dean-Duru provides the first and only dental care that they will receive. She performs this service with great care, kindness and professionalism.

Benefits to the School: Ashburn Elementary students benefit from this dental support in that a basic need is met which allows the student to focus on their instruction. We believe that a healthy child is a student who is available to focus and meet the challenges of their academic day. We are extremely grateful for this valuable service that she provides.
Business: ATF - Canine Training Center
122 Cavalry Drive
Front Royal, VA 22630

Business Contact: Shawn Crawford
Phone: 540-648-6590

Partner School: J. Michael Lunsford Middle School
School Contact: Ashley Harper, Counselor
Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their "Day at Work" location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. ATF-Canine Training Center is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails.

Benefits to the Company: The ATF employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
2013 Partnership Profiles

Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: AT & T
5860 Trinity Parkway Suite 600
Centreville, VA 20120

Business Contact: Kenny Kramer

Phone: 571-451-7284

Partner School: J Michael Lunsford Middle School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their “Day at Work” location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. AT&T is one of our “Day at Work” sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in ‘hands on’ real life activity that this career entails.

Benefits to the Company: AT&T employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
2013 Partnership Profiles

Benefits to the School: Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: BAE Systems
1300 Wilson Blvd., Suite 800
Arlington, VA 22209

Business Contact: John Hovell, HR Manager III,
Learning Operations and Technology at BAE Systems

Phone: 703-516-4735

Partner School: Liberty Elementary School

School Contact: Paul Pack, Principal

Phone: 703-957-4370

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
In 2010, John Hovell, who at that time worked for Lockheed Martin, and Liberty's first principal, Dr. Angela Atwater, collaborated with a school-based committee on creating and funding Liberty Elementary's STEM (Science, Technology, Engineering, and Math) initiative. After months of planning and research, STEM lessons were incorporated into each teacher's nine-week plans and students benefited from the opportunity to participate in a variety of STEM activities, which are critical fields of interest for our future.

On Saturday, June 4, 2011, Liberty Elementary held its first STEMmerday. Students and members of the community had the opportunity to explore more than 30 hands-on, fun activities as well as enjoy the "Physics is Fun" assembly.

In 2011-12 school year, Liberty and BAE Systems formed the partnership that brought national recognition as the school was awarded with the prestigious Chief Learning Officer Magazine's Collaboration Award for 2012's STEMmerday. John flew to Colorado to pick up the award on behalf of the school and presented it to the students on the Liberty morning show in October.

Liberty is now planning its third annual STEMmerday on Saturday, March 12, 2013. BAE Systems is providing $10,000 in funding and scientists and engineers to plan and facilitate many of the 35 activities showcased this year. This year, the staff is also including professional development workshop during the event for other Loudoun County Public School leaders and teachers to learn more about the initiative and bring STEM activities to their students.
### Benefits to the Company:

BAE Systems is a premiere provider of global security fulfilling the mission of “protecting those who protect us”. BAE Systems believes that education is a security issue in the sense that an active and educated community is a safer community. In its partnership with Liberty Elementary, STEMmerday brings excitement and interactivity to Science, Technology, Engineering and Math as well as opportunities for learner-led deep learning. BAE Systems knows that this deep learning not only leads to a better candidate pool for its own job openings, it helps to fulfill the mission of global security.

### Benefits to the School:

The purpose of STEM education is to generate student interest, increase STEM literacy, and provide opportunities for students to think critically in the fields of Science, Technology, Engineering, and Math.

If you walked into a classroom during a STEM lesson, you would see students creating, problem solving, asking & answering questions, discovering, making mistakes, and then learning from those mistakes. All four fields are integrated into student-centered learning activities because this provides an authentic learning experience that parallels the work force, where these fields are naturally integrated.

The Liberty Elementary staff believes that activities in the area of science, technology, engineering and math ignite student interest and encourage problem-solving and higher-level thinking. We worked the concepts into the daily classroom and most importantly, begun to shift the education system from ‘sage on the stage’ to ‘guide on the side’ - not to mention all of the content is more directly applicable (i.e. storytelling, problem solving, critical/strategic thinking, self-awareness, curiosity, grit, resilience, STEM, etc.). Integration of STEM and STEMmerday, due in large part with our partnership with BAE Systems, is critical in the learning process at Liberty Elementary School.
2013 Partnership Profiles

Business: Behrens & Banks, P.C.
43482 Cross Breeze Place
Ashburn, VA 20147

Business Contact: John Behrens

Phone: 703-726-6475

Partner School: Sanders Corners Elementary School

School Contact: Maureen Cura, Librarian

Phone: 571-252-2250

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Behrens Certified Public Accountants is entering the 3rd year as a Business Partner with Sanders Corner. The relationship with this C.P.A. firm is both personal and professional. Mr. Behrens is a father of 3 children, 2 are at Sanders Corner.

Mr. Behrens has donated his time to different portions of the students' school day. Mr. Behrens has become an active Watch D.O.G. this year, a national program encouraging male participation in the schools. At Sanders Corner, we have approximately 95 dads' grandfathers, uncles, friends that are engaging with our students on a daily basis throughout the school year in the classrooms and throughout the entire school day.

The C.P.A. firm has also made monetary donations over the past years helping the school purchase different items from promethean boards to outside playground equipment.

Benefits to the Company: The benefit to Behrens C.P.A. includes advertising and personal connections. As John volunteers his time with the various aspects of the school day and especially as he works throughout the school year, his business is highlighted through our parents and the community.

Benefits to the School: Sanders Corner Elementary School has benefited greatly in this partnership due to the hours that John has donated to the students and the projects at school as well as through the generous monetary donations for needs at the school.
## 2013 Partnership Profiles

| Business: | Behrens Photography  
43482 Cross Breeze Place  
Ashburn, VA 20147 |
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Business Contact:</td>
<td>Tyra Behrens</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-858-9190</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Sanders Corner Elementary School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Maureen Cur, Librarian</td>
</tr>
<tr>
<td>Phone:</td>
<td>571-252-2250</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2011</td>
</tr>
<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Behrens Photography is entering the 3rd year as a Business Partner with Sanders Corner. Unlike some business partners, the relationship with Behrens is professional as well as personal. Tyra Behrens is a parent at Sanders and over the years that her children have been at Sanders, there has always been a great deal of time donated to different portions of the students’ school day. Whether it has come from being an active room parent in the classroom, volunteering for different positions in the PTA, or now her newest donation of time in the photo department, her dedication to SCES is appreciated. The Sanders Corner Yearbook Committee creates a wonderful yearbook each year. While we have the portrait company come in and take &quot;casuals&quot; during one school day, we like to have a yearbook that is made up of different days, different activities and not just during the school day but evenings and weekend activities too. This is a time consuming task and Tyra is meeting the challenge with a lot of volunteering at the school whenever needed. For many years, Behrens Photography has donated services for our Winterfest Silent Auction.</td>
</tr>
<tr>
<td>Benefits to the Company:</td>
<td>The benefit to Behrens Photography includes advertising and personal connections. As Tyra volunteers her time with the various aspects of the school day and especially as she works weekly on the yearbook project for the year her business is highlighted.</td>
</tr>
</tbody>
</table>
Benefits to the School: Sanders Corner Elementary School has benefited greatly in this partnership due to the countless hours that Tyra has donated to the students and the projects at school as well as through the generous annual donations to Winterfest.
2013 Partnership Profiles

Business: Bella Ballerina
42395 Ryan Road
Ashburn, VA 20148

Business Contact: Natalie Perkins

Phone: 703-850-6072

Partner School: Briar Woods High School

School Contact: Marilyn Gilligan

Phone: 703-957-4400

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): Bella Ballerina approached me after our last Drama production, to see if we could somehow partner up for both our benefit. As they are a children’s Dance studio, and our upcoming show was The Little Mermaid, we came up with an idea to help both parties. They would, at their cost, make up professional pre-sale tickets to The Little Mermaid, and help sell them for us, while we would allow them to place their coupon offering a free trial class, as well as placing an ad in our program. As with most Drama Departments in Loudoun County, we get little, if any, monies from the school for our shows, so to have high quality pre-sale tickets, that could be keepsakes to small children, at no cost to us, was a huge help to say the least, not to mention that they were actively advertising our show to all their classes etc.

Benefits to the Company: By having the public come into their location, they will see, first hand their facility. Also, by having the coupon on the tickets, it will again, help increase their business by getting the word out... and having children try it for free.

Benefits to the School: In this current school climate, we did not feel that it would be wise to have the general public come into the school, during school hours, to purchase the much desired pre-sale tickets to the show. Instead, they would go to Bella Ballerina at their set days and times, freeing us up from that responsibility. We also have the professional keepsake tickets for our public, for free.
2013 Partnership Profiles

Business: Bertucci’s
44042 Pipeline Plaza
Ashburn, VA 20147

Business Contact: Michael Sullivan

Phone: 703-858-5400

Partner School: Forest Grove Elementary School

School Contact: Monique Martin, Principal
Ilene Banker, Assistant Principal

Phone: 571-434-4560

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Bertucci’s has extended private sector support by hosting groups of school staff for full dinners throughout the school year. Custodians, secretaries, cafeteria staff, teachers and administrators have enjoyed after hours’ time away from the school house with the goal of strengthening collegial relationships (which improves school climate), while enjoying excellent cuisine served by attentive staff.

Benefits to the Company: Recognizing the efforts of school personnel who work hard to support and teach students in Loudoun County. Increased business can result when families of school employees return to Bertucci’s to enjoy the cuisine, family friendly atmosphere and excellent service.

Benefits to the School: Improves school climate by bringing all the staff stakeholders together to get to know each other and create stronger work relationships.
2013 Partnership Profiles

Business: Best Buy
609 Potomac Station Drive, NE
Leesburg, VA 20176

Business Contact: Susan Berard

Phone: 703-669-4160

Partner School: Harper Park Middle School

School Contact: Donald Keener, Assistant Principal

Phone: 571-252-2820

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
Best Buy continues to be very supportive of Harper Park Middle School. In November 2012, Best Buy provided HPMS with a $5000.00 grant! Best Buy has provided numerous laptop computers and a number of iPods for Harper Park. The laptop has been the key component to implementing our new sign-in system which has greatly enhanced our safety and security. In addition; Best Buy provided the school with a number of iPods as awards to students for programs at the school. The iPods have been used for incentives and motivational support. Best Buy is committed to enhancing the technology for our students at HPMS. They have offered the Geek Squad to improve and educate our students' understanding of new technologies. With continued efforts we look forward to more ideas to improve our students' access to new and innovative technology. Best Buy is determined to be a supportive community member to the education of the students of HPMS.

Benefits to the Company: Best Buy receives recognition for contributing to the school through its support of the school's efforts to increase student achievement and promote a positive and safe school climate.

Benefits to the School: The technology provided by Best Buy has assisted Harper Park with providing students with incentives to do their best in programs sponsored by the school. The new check-in system helps Harper Park maintain a safe school environment. The technology also has assisted Harper Park with reinforcing key concepts to students in an arena outside of the typical classroom setting.
2013 Partnership Profiles

Business: The Biscuit Factory
111 Pennsylvania Ave.
Falls Church, VA 22046

Business Contact: Molly Hermann

Phone: 703-532-5066

Partner School: Monroe Technology Center

School Contact: Gary Hawke, Instructor TV Production

Phone: 571-252-2080

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): This is a small video production company in Falls Church. The two principles are Molly Hermann, director/producer/writer and Rob Lyle, cameraman. They produce programs for The Discovery Channel, National Geographic, The Smithsonian Institute and others. The have visited MTC and our classes have visited their facility.

Benefits to the Company: They are interested in hiring paid interns from our program.

Benefits to the School: These are great local video producers who are working every day in the industry and producing high quality products.
## 2013 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Black Lab Film and TV</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Contact:</td>
<td>Eric Hunsaker, Owner</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-362-1501</td>
</tr>
<tr>
<td>Partner School:</td>
<td>J Michael Lunsford Middle School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Ashley Harper, Counselor</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-722-2660</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2011</td>
</tr>
</tbody>
</table>

### Description of School/Business Partnership Activity(ies):
Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their "Day at Work" location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Black Lab Film and TV is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails.

### Benefits to the Company:
Black Lab Film and TV employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
2013 Partnership Profiles

Benefits to the School: Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
### 2013 Partnership Profiles

| Business: | Bloom  
|-----------|--------------------------------------------------|
|           | 609 East Main Street #2710  
|           | Purcellville, VA 20132  |
| Business Contact: | Store Manager |
| Phone: | 540-338-1811 |
| Partner School: | Loudoun Valley High School |
| School Contact: | Susan Ross, Principal |
| Phone: | 540-751-2400 |
| Year Partnership Began: | 2012 |
| Description of School/Business Partnership Activity(ies): | Each Winter holiday for the past four years, Bloom supplied us with turkeys at a very low cost. These turkeys are given to needy families in our school community. |
| Benefits to the Company: | Positive public relations and connection to positive staff appreciation at Loudoun Valley. |
| Benefits to the School: | Low cost way to show staff appreciation. |
2013 Partnership Profiles

Business: B. L. Remodeling
20845 Potomac View Road
Sterling, VA 20165

Business Contact: Billy Lee

Phone: 703-401-2529

Partner School: Potowmack Elementary School

School Contact: Steven Charlish

Phone: 571-434-3270

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Mr. Lee is a very active parent at Potowmack Elementary School and a skilled craftsman. He has offered his services to school, voluntarily for many major projects including helping build the playground a few years ago. The partnership began when Mr. Charlish approached Mr. Lee for some help and advice on designing and building a deck for an outside classroom for all of the children to work and learn in. Mr. Charlish had some big ideas for the courtyard, yet even with grants, was struggling to be able to afford to purchase all that the school needed. Mr. Lee and B.L. Remodeling kindly offered to work, voluntarily, with Potowmack in the purchasing of equipment, designing of the deck and the building of it. After school and on the weekends Mr. Lee would come into school and guide Mr. Charlish and some other parents and teachers until the deck was complete. The outdoor classroom also has a sensory garden, butterfly garden and all of the classes have their own planters to plant and grow curriculum relevant plants. Now, thanks to the help of B.L. Remodeling, Potowmack has a beautiful, fully accessible seating area for the whole school to use while using the rest of the courtyard area: we now have a true outside classroom.

Benefits to the Company:
B.L. Remodeling has been involved with helping Potowmack Elementary School for a few years now. Our company is locally based and the school has helped in talking to the community about the work that we do. Having children in the school it has been great to give a little back to them and the other children at Potowmack. The school has given B.L. Remodeling recognition for our help in newsletters and on the display by the garden.
2013 Partnership Profiles

Benefits to the School:

The outdoor classroom project has benefitted every child in the school, and will continue to benefit the children of Potowmack for many years to come. The help of Mr. Lee and B.L. Remodeling has provided the students of Potowmack Elementary School with the opportunity to get outside and learn in our Outdoor Classroom.
2013 Partnership Profiles

Business: Blue Ridge Area Food Bank
P.O. Box 3142
1802 Roberts Street
Winchester, VA 22064

Business Contact: Daryl Jones
Partner Service Coordinator

Phone: 540-665-0770

Partner School: Guilford Elementary School

School Contact: Karen Thompson

Phone: 571-434-4550

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Guilford Elementary would like to recognize the Blue Ridge Area Food Bank. They provide food weekly for over two hundred students through our backpack program. They also provided food for our third FREE Thanksgiving dinner.

Benefits to the Company: The Blue Ridge Area Food Bank is able to keep the food local and support families during the weekend when students are not in school to receive breakfast or lunch.

Benefits to the School: Guilford Elementary is able to feed over two hundred students each Saturday and Sunday. We are able to provide a lunch, dinner and snacks for the weekend. The school is able to make sure that students have nutritious meals and not go hungry over the weekends and holidays.

We will be able to provide for about 250 students by the end of the year.
2013 Partnership Profiles

Business: Blue Ridge Hospice
151 West Main Street
Purcellville, VA 20132

Business Contact: Ernie Carnavale

Phone: 540-751-1680
www.Blueridgehospice.org

Partner School: Loudoun Valley High School

School Contact: Ike Stoneberger

Phone: 540-751-2400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): The Thrift Shop has supplied us with reduced rate and free costume items and props since their opening. They have even loaned us furniture for use in our plays. Often our actors have purchased their costume needs from the thrift store.

Benefits to the Company: Community service and positive public relations.

Benefits to the School: Positive, professional exposure for actors and for drama productions.
2013 Partnership Profiles

Business: BMW of Sterling
21826 Pacific Blvd.
Sterling, VA 20166

Business Contact: Sarah Irby-Goad

Phone: 571-434-1944

Partner School: Briar Woods High School

School Contact: Laurie Logan, Booster Club President

Phone: 703-957-4400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): BMW of Sterling has been a great supporter of the Briar Woods Booster Club by being a premier sponsor of our organization. They donate money to support our student athletes and also help to create a festive atmosphere at our home games by having BMW automobiles at the stadium. BMW of Sterling also holds raffles during the games and gives away various prizes during the football season.

Benefits to the Company: Their advertisements in our sports programs and banners at our field help BMW of Sterling create goodwill toward their company and are a potentially effective marketing tool in selling their automobiles to the Briar Woods community.

Benefits to the School: The money that BMW of Sterling donates directly benefits all student athletes at Briar Woods. BMW of Sterling deeply appreciates their Briar Woods customers.
2013 Partnership Profiles

Business: The Boeing Company
15036 Conference Center Drive
Chantilly, VA 20151

Business Contact: Matthew Kemmerer
Tammra Walker

Phone: 703-895-8779

Partner School: J. Michael Lunsford Middle School

School Contact: Neil Slevin, Principal
Jennifer Bantle, Assistant Principal

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The Boeing Company and J. Michael Lunsford Middle School began their business partnership before the school opened in August 2011. The goal of the partnership is to increase student awareness of and interest in science, math, technology, and engineering (STEM).

Six times a year Boeing employees will work with students through hands on experiences in the areas of STEM. In addition to the 3 sessions focused on 8th graders and science that will be repeated from last year, this year we have added 3 additional sessions in which 7th graders are focused on math concepts.

Boeing has constructed a variety of interactive lessons. The eighth graders participate in flight or gaming simulations, study alternative energy sources, and discuss pathways to college and careers of interest. The seventh grade students learn the probably behind popular card games and compute statistics of their favorite athletes. The Boeing employees work with our math and science teachers to ensure the topics they prepare follow the LPCS scope and sequence and allow the students addition practice with the Standards of Learning concepts.
### 2013 Partnership Profiles

**Benefits to the Company:** By investing time in the lives of young adolescents, Boeing is hoping to increase awareness of professional careers in the areas of math and science. This provides an opportunity to encourage students, including young women and minorities, to follow career paths of their interest.

Our partnership and the generosity of Boeing is communicated with parents and the community via websites and newsletters.

**Benefits to the School:** Boeing is providing the students of J. Michael Lunsford Middle School with real life hands-on activities they would not otherwise experience. The software and field knowledge from those at Boeing lead to very high levels of student engagement and learning. The engineers and human resource managers share their pathways to college and careers and motivate the students to do the same.
2013 Partnership Profiles

Business: Bonefish Grill
43135 Broadlands Center Plaza, Suite 137
Ashburn, VA 20148

Business Contact: Stephen Cunningham

Phone: 703-723-8246

Partner School: Ashburn Elementary School

School Contact: Michelle Walthour, Principal

Phone: 571-252-2350

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): This year begins our seventh year partnership with Bonefish Grill and it has impacted our school in such a positive way. Bonefish is committed to community involvement and willingly supports Ashburn Elementary School. Our partnership with Bonefish mainly focuses on recognition of our staff. They provide off site team building experience for teachers by preparing meals for the team at their local restaurant. This is a wonderful way to show our staff members how much they are appreciated by the community.

Benefits to the Company: Bonefish has a history of supporting schools as part of their community out-reach program. Having a partnership with Ashburn provides an avenue and opportunity for them to fulfill part of their mission. It also provides goodwill in the Ashburn community where they are located and exposes the restaurant to prospective new clientele.

Benefits to the School: This year's partnership provided support to our instructional program. The opportunity for teachers and support staff to earn a team dinner to Bone Fish Grill generated enormous team spirit and enthusiasm for implementing new instructional strategies. The team dinners give staff members a chance to get together in a collegial setting outside of the school environment. This year our school went through extensive renovations during the summer. Our custodial staff went above and beyond preparing for our opening on August 27. Bonefish treated our custodial staff to a delicious meal and they were truly appreciative for the recognition.
Business: Bonefish Grill
43135 Broadlands Center Plaza, Suite 137
Ashburn, VA 20148

Business Contact: Stephen Cunningham

Phone: 703-723-8246

Partner School: Forest Grove Elementary School

School Contact: Monique Martin, Principal
Ilene Banker, Assistant Principal

Phone: 571-434-4560

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Bonefish Grill has extended private sector support by hosting groups of school staff for full dinners. Custodians, secretaries, cafeteria staff, administrators and teachers have enjoyed after hour's time away from the school house with the goal of strengthening collegial relationships (which improves school climate), while enjoying excellent cuisine served by attentive staff.

Benefits to the Company: Recognizing the efforts of school personnel who work hard to support and teach our students in Loudoun County. Increased business can result when families of school employees return to Bonefish Grill to enjoy the cuisine, family friendly atmosphere and excellent service.

Benefits to the School: Improves school climate by bringing all the staff stakeholders together to get to know each other and create stronger work relationships. This is another, public opportunity to acknowledge the hard work and dedication of the Forest Grove Staff by school administrators.
2013 Partnership Profiles

Business: Bowman Consulting
101 Church Street, SE
Leesburg, VA 20175

Business Contact: Patrick Quante

Phone: 703-443-2400

Partner School: Kenneth W. Culbert Elementary School

School Contact: Jackie Brownell, Principal

Phone: 540-751-2540

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Mr. Quante is an engineer with Bowman Consulting. This year Mr. Quante generously volunteered his time to judge our annual Science Fair. Having a working engineer on the judging panel provided a real sense of professionalism to the event.

Benefits to the Company: Engineering is probably not a field of study given much thought by elementary school students. Mr. Quante’s involvement in the Science Fair gave exposure to the company and a field that may not have been very visible to the students otherwise. It is a good way to promote science education.

Benefits to the School: Science is important to every aspect of our lives, but may often seem remote to young students. Having a judge for the annual Science Fair who makes his living from an education in science study was a good example for our students. It is always refreshing and encouraging as educator to show our students that what they are learning in classes can and will affect their futures.
2013 Partnership Profiles

Business: Brambleton Group, LLC
42395 Ryan Road, Suite 301
Brambleton, VA 20148

Business Contact: Steve Schulte, Vice President

Phone: 703-722-2859

Partner School: Briar Wood High School

School Contact: Ed Starzenski, Principal
Emily Ciullo

Phone: 703-957-4400

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): The Brambleton Group partnered with our school in 2005 by giving us a generous monetary donation when we opened our doors in September of 2005. This donation allowed us to purchase many needed items for our school. Each year, the Brambleton Group meets with us to discuss our potential needs.

Benefits to the Company: By keeping Briar Woods High up-to-date and appealing, this provides a positive feedback to this developer for their prospective homebuyers.

Benefits to the School: Provides us with support and allows us to have many items/equipment that we need that we otherwise could not afford.
2013 Partnership Profiles

Business: Briar Woods Golf Tournament Supporters

Business Contact:
- All American Steakhouse
  43145 Broadlands Ctr Plz
  Ashburn, VA 20148
  571-233-0100

- Broadland’s Brickoven Pizzeria
  42882 Truro Parish Drive
  Ashburn, VA 20148
  703-858-9199

- Brown’s Leesburg Hyundai
  325 East Market St.
  Leesburg, VA 20176
  866-923-9852

- Harris Teeter, Broadlands
  43330 Southern Walk Plz.#130
  Ashburn, VA 20148
  703-723-0842

- The UPS Store
  43300-116 Southern Walk Plz.
  Ashburn, VA 20148
  703-729-2255

Partner School: Briar Woods High School PTSO

School Contact: Renee Beardsley

Phone: bwhsptsopresident@yahoo.com

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):
Have always been a great supporters of PTSO events and donated to our first annual Falcon Fore Golf Tournament in October 2012.

Benefits to the Company: Philanthropic

Benefits to the School: Support to students.
## Business:

### Briar Woods Music Boosters Discount Card Supporters

<table>
<thead>
<tr>
<th>Business Contact</th>
<th>Business Name</th>
<th>Address</th>
<th>City, State, Zip</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Broadlands Brick Oven Pizza</td>
<td>42882 Truro Parish Drive</td>
<td>Ashburn, VA 20148</td>
<td>703-858-9199</td>
<td>IHOP</td>
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<tr>
<td>Carolina Brothers BBQ</td>
<td>20702 Ashburn Road</td>
<td>Ashburn, VA 20148</td>
<td>703-729-7070</td>
<td>Johnny Rockets</td>
</tr>
<tr>
<td>CiCi's Pizza</td>
<td>500 Fort Evans Road</td>
<td>Leesburg, VA 20176</td>
<td>703-443-8071</td>
<td>Mathnasium</td>
</tr>
<tr>
<td>The Cone Zone</td>
<td>21030 Sycolin Road, Ste. 115</td>
<td>Ashburn, VA 20148</td>
<td>703-729-0107</td>
<td>Mediterranean Breeze</td>
</tr>
<tr>
<td>Domino's Pizza</td>
<td>43300 Southern Walk Plz, #112</td>
<td>Ashburn, VA 20148</td>
<td>703-726-0330</td>
<td>Parallel Wine Bistro</td>
</tr>
<tr>
<td>East Wind China Bistro</td>
<td>42780 Creek View Plaza</td>
<td>Ashburn, VA 20148</td>
<td>703-858-5368</td>
<td>Potomac School of Driving</td>
</tr>
<tr>
<td>El Estribo</td>
<td>56 Pidgeon Hill Drive</td>
<td>Sterling, VA 20148</td>
<td>703-430-2999</td>
<td>Robek's</td>
</tr>
<tr>
<td>Fuddrucker's</td>
<td>44036 Pipeline Plaza</td>
<td>Ashburn, VA 20147</td>
<td>703-724-0990</td>
<td>Rubino's</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Hair Cuttery
42395 Ryan Road, Ste. 111
Brambleton, VA 20148
703-327-6225

Sal's N.Y. Pizza
43145 Broadlands Ctr Plz # 119
Ashburn, VA 20148
703-729-7791

HairLoom Studio
22895 Plz, Ste.108
Ashburn, VA 20148
703-327-6225

Scotto's Rigatoni Grill
42395 Ryan Road Walk
Ashburn, VA 20148
703-957-4994

Subway
43150 Broadlands Ctr Plz, Ste 116
Ashburn, VA 20148
703-726-1533

Partner School: Briar Woods High School
School Contact: Briar Woods High School Music Boosters
Phone: 703-957-4400
Year Partnership Began: 2009-2010

Description of School/Business Partnership Activity(ies):
Participated in the discount card created by the music boosters as a fundraiser for the students to earn money to pay toward band expenses including a trip to play at Carnegie Hall, in New York city. The business agreed to providing patrons with a discount on their services when the customer presented the music booster discount card at time of purchase.

Benefits to the Company:
Restaurant Night gave the business exposure to new clientele and showed community support.

By being on the discount card, the business received an increase in sales from new customers and returning customers. During the fundraiser, the business was promoted throughout the local area at events where the discount card was being sold. The business was seen as a supporter of the local high school band program.

Benefits to the School:
Funds received were used toward band expenses. The students were given 75% of the profits from the sale of the cards. With a low production cost, and the quality of local vendors on the card, sales were brisk and a great return was achieved. Percentage wise, the discount card was one of our best fundraisers
**Business:** Briar Woods Music Booster Supporters

**Business Contact:**
- **Buffalo Wild Wings**
  - 21980 Colorado Drive
  - Dulles, VA 20165
  - 703-444-3048

- **Red Robin**
  - 43530 Yukon Drive
  - Ashburn, VA 20148
  - 703-723-6005

- **Safeway**
  - 43150 Broadlands Ctr. Plz
  - Ashburn, VA 20148
  - 703-726-1371

- **Urban BBQ**
  - 44050 Ashburn Village Shopping Plz
  - Ashburn, VA 20148
  - 703-858-7226

**Partner School:** Briar Woods High School

**School Contact:** Briar Woods High School Music Boosters

**Phone:** 703-957-4400

**Year Partnership Began:** 2010

**Description of School/Business Partnership Activity(ies):** Support the band and school with donations of money.

**Benefits to the Company:** Exposure to new clientele and show of community support.

**Benefits to the School:** Allows a percentage of one night’s sales to be donated to the Music booster organization.
2013 Partnership Profiles

Business: Breezy Meadow Farm
13530 Breezy Meadow Lane
Lovettsville, VA 20180

Business Contact: Jeff Boogaard
Phone: 540-882-4649

Partner School: Woodgrove High School
School Contact: Kelley Hines, Transition Teacher
Phone: 540-751-2600

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):
Through a discussion, at Meadow Farm in Lovettsville, VA while working alongside the owner at a school event Ms. Hines learned that he was a farmer practicing all-natural, organic farming concentrating on pasture raised poultry, Asian Water Buffalos, and rabbits.

At the start of the 2012-13 school year, while searching for volunteer work experience opportunities for students in my class, Ms. Hines approached the owner and asked him if he would consider developing a volunteer work experience opportunity for students. He was very open to the idea that students may have an opportunity to learn about the farming vocation “outside” of the traditional classroom setting. This volunteer work experience opportunity enables its’ participant to come to the farm and learn many aspects of pasture raising poultry; a method of raising poultry so that the birds are able to constantly and continuously forage for their diet; eating grasses and bugs, and basking in all the sunlight they can take in. Our current volunteer feeds and waters the chickens (there are over 125 of them), collects the hen eggs, sheppard’s them back to their hen house and assists with the daily chore of moving it. The owner has also taught our student many aspects of raising rabbits so that they can be prepped for sale at local farmers’ markets.
2013 Partnership Profiles

Description of School/Business Partnership Activity(ies): Through the volunteer work experience program, non-traditional student learners have the opportunity to learn both hard and soft skills necessary for today's competitive job market. This experience also provides an opportunity for students to feel a sense of pride in the work they have accomplished. We are currently looking into ways to expand participation at the farm and other local farms, based on this model, for the 2013-14 school year.

Benefits to the Company: An opportunity for the company to assist in training and developing future farmers in the community.

Benefits to the School: Provides volunteer work experience opportunities for students that are considered "at-risk" or who benefit from an "outdoor, hands-on, non-traditional classroom earning environment". Students are gaining valuable hard and soft vocational skills that will enable them to achieve their post-secondary goals and dreams.
| Business: | Capitol Production Television  
| | 17690 Old Waterford Rd.  
| | Leesburg, VA 20176 |
| Business Contact: | Bob Cohencious |
| Phone: | 703-771-6851 |
| Partner School: | Monroe Technology Center |
| School Contact: | Gary Hawke, Instructor TV Production |
| Phone: | 571-252-2080 |
| Year Partnership Began: | 2011 |
| Description of School/Business Partnership Activity(ies): | Bob has his own production company that does freelance work in the DC area for major networks. In addition, he runs the Virginia Tech video program at the DuPont Equine Center in Leesburg. He is also in charge of the Leesburg Town Council video projects. |
| Benefits to the Company: | Interns from Monroe Technology Center, plus demonstration of production skills and industry updates. |
| Benefits to the School: | He is creating paid internships for students in Leesburg and several network project in DC. |
2013 Partnership Profiles

Business: Carried Away
21010 Southbank Street#370
Sterling, VA 20165

Business Contact: Patricia DeHaven

Phone: 703-406-0111

Partner School: Potomac Falls High School

School Contact: Janice Koslowski, Principal
Kathy Chrisman, Teacher

Phone: 571-434-3200

Year Partnership Began: 1998

Description of School/Business Partnership Activity(ies):
Patrice DeHaven owns a theme gift basket company and follows through on her tagline which is “It is my job to make you look good.” We have been fortunate to have several of our students work part-time for Patrice. She teaches students in depth reasons for each type of media used. She has been a guest speaker fourteen years teaching what goes on behind the scenes of a successful business and the dedication it takes to make a difference to each and every customer and potential client. Patrice has volunteered her time to assist with mock interviews to the English Department and does a great job with feedback to help the students develop the skills to be successful in their first interview. Patrice has donated a gift basket every year for Night at the Falls with a value over $150. In addition, Patrice has made numerous donations to the band and has been a vendor for the band at their fundraising night. Patrice has promoted some of our major school events on her company website. She also participates in the Panther card that is sold through the PTSO every year.

Benefits to the Company:
Patrice gets her company name out to numerous parents, staff, and students every year at Potomac Falls. When they need a unique gift idea, her name comes to mind due to her outstanding creativity and resourcefulness. She has been a very active home based business supporting several departments and events that shows goodwill to the business, “Carried Away.”
2013 Partnership Profiles

Benefits to the School:

The “Carried Away” presentation is not only educational, but extremely interesting and is always their favorite of the year. Students learn the major impact of the personal touch and individualizing her gift baskets so that each recipient feels special. Students are taking away real life skills from Patrice’s expertise and feedback for job interviews. Our school raises funds from her beautiful gift baskets that she donates for events throughout the year. Patrice publicizes some of our events to her clients who trust and value her opinion which brings more people to attend activities.
**2013 Partnership Profiles**

**Business:** Century 21 New Millennium  
6629 Old Dominion Dr.  
McLean, VA 22101

**Business Contact:** Ann Hogan

**Phone:** 571-216-9614  
annhogansells@gmail.com

**Partner School:** Stone Bridge High School

**School Contact:** Dave Hembach, Athletic Director

**Phone:** 571-252-2210 #1

**Year Partnership Began:** 2007

**Description of School/Business Partnership Activity(ies):** Since our partnership began with Ann Hogan over six years ago, Stone Bridge High School has been fortunate enough to be the recipient of wonderful sponsorships from Ann Hogan and her affiliated company. Century 21 New Millennium has provided our school donations ranging in game sponsorships, team sponsorships, web-site sponsorships and the students beloved favorite “First 100 Hot Dogs Free” at our football sporting events. These sponsorships allow our school to function at a level that enriches the lives of all those affiliated with the Stone Bridge High School athletic programs. The sponsorships provide equipment for athletic teams and help in the purchase of materials which allow the improvement of its facilities. Century 21 New Millennium has been vital in partnership over the years and it is businesses leaders such as Ann Hogan who play a key role in our success.

**Benefits to the Company:** Century 21 New Millennium is widely used throughout the Ashburn Community and within Loudoun County. Ann Hogan receives publicity through athletic pa announcements, programs, newsletters, visual field banners, and website recognition.

**Benefits to the School:** Along with the athletic and financial support Stone Bridge High School is given by Ann Hogan and Century 21 New Millennium, the company, owners, and employees set positive examples for our students through giving back to the community.
Business: Chantel’s Cakes & Pastries  
22510 South Sterling Blvd  
Sterling, VA 20164

Business Contact: Dennis Stanley, Owner

Phone: 703-709-1488

Partner School: Dominion High School

School Contact: My-Van Nguyen, Choir Teacher

Phone: 871-434-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): For the past three years, Dennis Stanley of Chantel’s Cakes and Pastries has provided the desserts for the annual Choral Cabaret fundraiser free of charge. The high-quality, delicious desserts are always hugely popular and one of the reasons why people return year after year. Mr. Stanley also always makes an effort to attend the event, in order to support the students in person and make personal connections with our Titan community. With Mr. Stanley’s help the choral program has been able to raise over $5,000. His impact on hundreds of students and our school cannot be understated.

Benefits to the Company: Chantel’s Cakes and Pastries enjoys increased patronage due to their support of the Dominion High School choral program.

Benefits to the School: Without Chantel’s support, it would be infeasible to put on the Choral Cabaret. Mr. Stanley’s generosity allows the event to turn a profit which has resulted in over $5,000 designated to offset choral travel costs and purchase essential supplies for the program. The event is also one of the department’s most popular performances and allows students to learn about music from other eras, jazz and solo singing all in front of an appreciative and well-fed audience!
2013 Partnership Profiles

Business: Cheers Sports  
20099 Ashbrook Place  
Ashburn, VA 20147

Business Contact: Scott Hembach

Phone: 703-723-3111

Partner School: Hamilton Elementary School

School Contact: Robert Marple, Principal

Phone: 540-751-2570

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Scott Hembach continues to provide to Hamilton Elementary School incredible customer service, creativity, support with design, and high quality products as we have worked to provide all staff members at Hamilton Elementary School with high quality spirit gear that has enhanced our overall school climate. We love the staff shirts that we have provided the Hamilton Staff. It has truly enhanced our “Panther Pride”!

Benefits to the Company: Scott and the team at Cheers Sports have benefitted from our partnership as many schools have inquired about our staff gear and where we purchase it from and who has helped us with the design process. We are proud to share with others our strong relationship with Cheers Sports.

Benefits to the School: We look like a team, feel like a team, and our overall school spirit has improved.
Business: Cheers Sports
20099 Ashbrook Place
Ashburn, VA 20147

Business Contact: Denny Petrella

Phone: 703-723-3111

Partner School: Loudoun Valley High School

School Contact: Laird Johnson

Phone: 540-751-2400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Donation of jerseys for all three programs for our Dig Pink Match

Benefits to the Company: Positive public relations and community service.

Benefits to the School: Continuation of promoting community service support of the Dig Pink cause-raising funds for Breast Cancer Research.
Business: Cheers Sport  
20099 Ashbrook Place, Suite 110  
Ashburn, VA 20147

Business Contact: Denny Petrella

Phone: 703-723-3111

Partner School: Stone Bridge High School

School Contact: James E. Person, Principal

Phone: 571-252-2200

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies): Cheers Sports continues to support Stone Bridge High School in several ways. Along with financial donations, sponsorships, volunteers, and equipment, Cheers has sponsored Football games hosted by Stone Bridge. Denny Petrella and Joe Donatella volunteer their time by attending Stone Bridge football playoff games and making appearances at other sporting events. Cheers Sports provides shirts for the athletic teams at reduced costs allowing the allocation of funds to be distributed to other aspects of the athletic program. Cheers Sports also provides a means of employment for current and former Loudoun County public school students. Cheers Sports is a major contributor to the athletic program at Stone Bridge.

Benefits to the Company: Cheers Sports is widely used throughout the Ashburn Community and within Loudoun County. Cheers Sports receives publicity through athletic programs and newsletter recognition.

Benefits to the School: Along with athletic and financial support Stone Bridge is given by Cheers, the owners and staff set positive examples for our students through giving back to the community.
2013 Partnership Profiles

Business: Chick-fil-A
1002 Edwards Ferry Rd, NE
Leesburg, VA 20176

Business Contact: Melinda Friend

Phone: 703-777-1200

Partner School: Ball's Bluff Elementary School

School Contact: Anabel Trindad Perdue
Reyna Andrade

Phone: 571-252-2880

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): The Leesburg Chick-fil-A and Ms. Melinda Friend, the marketing director and catering manager sponsored the PEP (Parents as Educational Partners). Chick-fil-A donated food for our participants and their families throughout the 2012 spring and fall evening programs. PEP is a national program that strives to involve parents of children of diverse linguistic and cultural background in the American school system to encourage academic success.

Benefits to the School: These donations enabled Ball’s Bluff Elementary to provide a warm and welcoming environment that fostered a closer relationship between the parents and school staff. Ball’s Bluff is grateful to have the support and backing of a nationally and locally recognized brand such as Chick-fil-A. We are glad to have a secured a business partner that shares the interests of the community and supports the efforts of parent involvement in their child’s education.
2013 Partnership Profiles

Business: Chick-fil-A
46920 Community Plaza, Unit 1184
Sterling, VA 20164

Business Contact: Ellie Kim

Phone: 703-444-1901

Partner School: Dominion High School

School Contact: Anthony Eifler, Marketing Teacher

Phone: 571-434-4400

Year Partnership Began: 2003

Description of School/Business Partnership Activity(ies):
Chick-fil-A supports the entire Dominion Cluster of schools. This support begins with Chick-fil-A’s direct financial support to cluster schools through Community Nights that are held multiple times per year. Chick-fil-A offers schools within the Dominion Cluster a significant percentage of their proceeds during each community night. Chick-fil-A has donated thousands of dollars to Dominion Cluster schools. These proceeds benefit local school efforts, as well as the Cluster’s New Beginning’s Initiative, which connects families to the schools. Chick-fil-A is also a faithful supporter of the Breakfast Club, donating 100 breakfast sandwiches on Tuesday mornings.

Benefits to the Company:
Chick-fil-A is a community dining icon. It is impossible to enter the restaurant without running into a member of the Titan community on the staff or enjoying their dining experience. During community nights, the restaurant is typically packed with customers for Dominion Cluster schools. School groups are available to perform and serve at special events hosted by Chick-fil-A.

Benefits to the School:
The financial support offered to Dominion High School and its neighboring schools supports the engagement of families who have not traditionally been involved in school. Families are invited to a meal that is paid for by the money generated from the Chick-fil-A community nights. These families meet school staff members, collect valuable information about the school’s expectations, and are exposed to community resources that can support the achievement of their students. Contributions to the Dominion High School Breakfast Club ensure that students have a nutritious breakfast before beginning their academic day.
2013 Partnership Profiles

Business: Chick-fil-A
45440 Dulles Crossing Plaza
Sterling, VA 20166

Business Contact: Bill Diggles, Store Operator
John Barton, Manager

Phone: 571-434-3200

Partner School: Potomac Falls High School

School Contact: Janice Koslowski, Principal
Kathy Chrisman, Teacher

Phone: 571-434-3200

Year Partnership Began: 2004

Description of School/Business Partnership Activity(ies):
Chick-Fil-A has offered its services to PFHS and has been an incredible community partner. They have donated breakfast to the faculty and staff, senior class, and for various other events. Chick-Fil-A has made donations and sponsored major school-community events, such as sponsoring the basketball tournament for “A Night at the Falls”, feeding donors at our annual Blood Drive, helped with a collection for VA Tech in the spring of 2007, sponsored coupons for Buckle up for Safety, Holiday Open House for ALS, our school store project, and numerous other activities. They assist our school organizations with car washes on their site, donated breakfast to feed 100 judges and proctors for DECA Competition, and serves as a community business and work location for several of our students. One PFHS student was accepted into the management of the corporation, and had the opportunity of training employees in new stores throughout the country before she left for college. This former student has majored in Engineering in college, but her ultimate goal is to own a Chick-Fil-A because of the influence of her work experience with Bill and John. Both Bill and John have given a presentation annually on customer service and the award-winning store that he operates to the marketing students. Our students that work at Chick-Fil-A have learned the major importance of outstanding customer service and the details, which make a difference in making a business successful. They have a great appreciation for the foundation of the company and have obtained the knowledge that will allow them to channel pride and understanding of their workplace into their performance. Bill Diggles helped sponsor two students to International DECA Competition last year.
### Description of School/Business Partnership Activity(ies):

One of them placed in the top ten in the nation. I attribute a lot of this to the outstanding qualities, values, and performance standards taught through Chick-fil-A.

### Benefits to the Company:

Business will increase as a result of their generosity to our school and community. Teachers and students will keep them in mind as a stop for breakfast, not just lunch and dinner. Their kindness has made everyone aware of how much they have given back for outstanding community relations. Student employees have helped staff the restaurant, and serve as management. One of their supervisors who graduated last year has a goal of owning their own store and was a 2012 top ten winner from International DECA Competition.

### Benefits to the School:

PFHS knows that they can count on Chick-Fil-A for whatever we may need in the way of feeding teams, fundraisers, as an employer, sponsor, and just a true interest in helping the school. The management helps without hesitation and it is a true pleasure to work with them. The work ethic our students learn from the owner and manager are taught by example. In addition, the opportunities students learn from the customer service lesson taught to all of our marketing students as part of a presentation, or from working there has left a lasting impression on what it takes to “Believe in your Business,” “Treat people with Respect,” and most importantly, “Autograph your work with Quality.”
2013 Partnership Profiles

Business: Chin Chin Café
43930 Farmwell Rd. #106
Ashburn, VA 20147

Business Contact: Defa Chen, Owner & Executive Chef
                      Kevin Chen, General Manager

Phone: 703-858-0515
        chinchincafe@verizon.net

Partner School: Stone Bridge High School

School Contact: James Person, Principal

Phone: 571-252-2200

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Our partnership began with Chin Chin Café three years ago. Stone Bridge High School has been fortunate enough to be the recipient of wonderful food and catering services, often at reduced price and in some cases complimentary donations. Chin Chin Café has provided catering for our staff and coaches with several hospitality rooms for variety of events. They have also reduced the cost significantly on food for district gymnastics competitions and holiday basketball tournaments. They have provided food for our athletic boosters concession stand during the fall season at cost allowing for a profit towards the athletic programs. Chin Chin Café has also purchased field banner sponsorships to offset expenses for the school.

Benefits to the Company:
Chin Chin Café has been recognized in various Stone Bridge publications including monthly school newsletters and sports programs for their contributions. They have been recommended to other schools who now have established their own forms of partnerships.

Benefits to the School:
Besides providing quality food for staff and catering special events, Chin Chin Café also maintains a section in their recognition wall dedicated to Stone Bridge High School. They have gone to great lengths and continue to do so to ensure our school is accommodated whenever an occasion arises.
2013 Partnership Profiles

Business: Christian Fellowship Church
21673 Beaumeade Circle
Ashburn, VA 20147

Business Contact: Mike Trivett, Director of Local Outreach
Phone: 703-724-4907

Partner School: Rolling Ridge Elementary School
School Contact: Andrew Davis, Principal
Phone: 571-434-4540

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):

Our partnership with Christian Fellowship Church (CFC) began in 2009 when we began working on a program to start a backpack program to send food home with needy children over the weekend. Christian Fellowship was a pivotal partner in helping us to establish the program and has been a consistent supporter ever since. In the fall of 2010 Christian Fellowship significantly expanded its support of Rolling Ridge Elementary through an intentional effort to provide volunteers, tutors, and mentors in areas that would significantly impact our students and families.

The first area of expansion was to do a school supply drive in the church to provide deserving students at Rolling Ridge with a backpack filled with grade level school supplies. In total, Christian Fellowship was able to fill over 250 backpacks. They then partnered with us to offer a free family picnic for the Rolling Ridge community as a means to distribute the backpacks to the students before school started.

The next major initiative was to provide Rolling Ridge with tutors who would come on a weekly basis to work with individual students. These tutors are overseen by a Rolling Ridge teacher who provides them with specific training on appropriate mentoring strategies as well as literacy training to help strengthen our student’s reading skills. To date, over thirty students have a weekly tutor who works with them.
### Description of School/Business Partnership Activity(ies):
The final area involved efforts to provide financial, physical, and human resources for parent events during the year. Two years ago we began a yearly tradition of providing a free family spaghetti dinner night which included family portraits. Christian Fellowship paid for the food, provided volunteers to help serve the food, and arranged for professional photographers to volunteer their time and resources to provide our families with free family portraits.

### Benefits to the Company:
Christian Fellowship Church is humbled by the opportunity to partner with Rolling Ridge Elementary School. Through these efforts our hope is that we make a lasting difference in the lives of the students and their families.

### Benefits to the School:
As you can see from the description of our partnership, the benefits are numerous. First and foremost, Rolling Ridge students and families benefit from the grace and hope that Christian Fellowship so freely shares through their support. Through the building of relationships, the giving of their time, and through their consistent presence at activities taking place in the school, they have demonstrated their desire to make a difference in the lives of our Rolling Ridge families. We want to thank Christian Fellowship Church for their selfless acts of service and for doing so in a respectful, non-assuming manner. The support they are providing to our incredibly diverse community demonstrates their desire to make a positive change in Loudoun County, a change that transcends cultural, religious, and/or ethnic differences to improve the lives of others in our community.
Partnership Profiles

Business: Cisco Systems
13635 Dulles Technology Drive
Herndon, VA 20171

Business Contact: Amy Reich
Phone: 703-484-3007

Partner School: Seldens Landing Elementary School
School Contact: Tracy Stephens, Principal
Phone: 571-252-2260

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies):
The partnership between Cisco Systems and Seldens Landing Elementary School began in 2008. The partnership was initiated by Amy Reich who was a Cisco employee and Seldens Landing parent. A core value of Cisco is to positively contribute to the world and to others. Cisco employees are committed to giving back and volunteering is an important part of the Cisco culture. Since 2001, Cisco employees have logged more than one million volunteer hours.

Cisco’s corporate headquarters are located in San Jose, California with hundreds of sites worldwide. The corporation encourages employees to establish local community connections. Since 2008, Cisco employees have contributed greatly to Seldens Landing through their philanthropic endeavors and hours of volunteerism. Several Cisco employees provide ongoing support to the Seldens Landing school community. These employees have a direct impact on children and their school experiences.

Benefits to the Company:
A core value of Cisco Systems is to positively contribute to the world and others. Seldens Landing Elementary School provides a means for local Cisco employees to make positive contributions to children and to schools in Loudoun County. Volunteering and giving locally provides a space in the community for an otherwise geographically remote corporation. The volunteerism of Cisco employees provides a human touch and allows local community members to associate a name and face with Cisco Systems. Cisco employees who volunteer at Seldens Landing believe the philanthropic work they do on behalf of Cisco encourages employee retention. They like working for a company that supports philanthropic work and that gives back to the community.
Benefits to the School:

Cisco volunteers are an integral part of our school. They serve in various capacities and enhance our school culture and climate.

Cisco employee, Amy Reich, volunteers annually to help with kindergarten registration. Each year, Amy devotes a full day to welcoming more than 150 new kindergarten parents to Seldens Landing Elementary. She greets new parents with a warm smile and immediately sets their anxiety at ease. Amy assists parents with registration, shares important information about the school, and works to ensure each parent understands the important role they play at Seldens Landing Elementary.

Cisco employees, Mr. Beaule, Mr. Ash, and Mr. Hallihan serve as Watch Dog Dads and log many volunteer hours each month. They support student learning by working with small groups of students on enrichment, read with students, and monitor halls and school grounds to ensure the safety of students.

Lastly, Cisco Systems provides a monetary incentive to Seldens Landing Elementary for every volunteer hour served by a Cisco employee. Funds are used to purchase instructional materials such as books, science equipment, and math tools that benefit all children at Seldens Landing Elementary.
2013 Partnership Profiles

Business: Citizant
5180 Parkstone Drive, Suite 100
Chantilly, VA 20151

Business Contact: Ms. Alba Aleman

Phone: 703-667-9420

Partner School: Heritage High School

School Contact: Denise Hagood
Theresa Barthel

Phone: 571-252-2800

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): The English as a Second Language (ESOL) program at Heritage High School (HTH) is sponsoring a culturally enriching experience for its student population. ESOL Students will have the opportunity to attend a performance of the theatre production Les Miserables at the Landmark Theater in Richmond, VA in March. For many students in this group it will be their first trip out of the local area. In many cases, these students could not afford to pay for the cost of this performance without some assistance. However, through the generosity of Ms. Aleman and Citizant (who donated $1200), the student cost of the trip will be greatly reduced or free, and all of the ESOL students will be able to attend this field trip! The students, and their teacher, Mrs. Barthel, are looking forward to the trip, which will be much more than just attending the performance.

Benefits to the Company: In turn for their generous donation, Citizant will be recognized in the Heritage newsletter as well as with a business partnership plaque that will hang in the foyer of HTH.

Benefits to the School: In fact, it will be a way to enhance their language arts curriculum by providing a cultural experience that most, if not all, of the students have not participated in before this time.
<table>
<thead>
<tr>
<th>Business:</th>
<th>Clark Construction</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>7500 Old Georgetown Rd.</td>
</tr>
<tr>
<td></td>
<td>Bethesda, MD 20814</td>
</tr>
<tr>
<td>Business Contact:</td>
<td>Susan Williamson Ross</td>
</tr>
<tr>
<td>Phone:</td>
<td>301-272-8100</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.clarkconstruction.com">www.clarkconstruction.com</a></td>
</tr>
<tr>
<td>Partner School:</td>
<td>Loudoun Valley High School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Ryan Barden</td>
</tr>
<tr>
<td>Phone:</td>
<td>540-751-2400</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2012</td>
</tr>
<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Donation of $1000 for the purchase of three monitors to be used during the Dulles District Wrestling tournament.</td>
</tr>
<tr>
<td>Benefits to the Company:</td>
<td>Positive Public Relation and community service.</td>
</tr>
<tr>
<td>Benefits to the School:</td>
<td>Allowed for LVHS to provide a web link so that family and friends not in attendance could get “live updates” on District Tournament results.</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Business: Colorcraft of Virginia, Inc.
22645 Sally Ride Drive
Sterling, VA 20166

Business Contact: Jim Mayes
Meredith Mayes

Phone: 703-709-2270

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1996

Description of School/Business Partnership Activity(ies): For sixteen years the employees of COLORCRAFT have provided winter holiday assistance to Head Start families and their children who are most in need. Tremendous joy comes to these families because of the generous commitment of the corporation and its employees. Any family adopted by COLORCRAFT receives an overflowing carload of necessities and niceties and enjoys an unforgettable holiday experience.

Benefits to the Company: The COLORCRAFT “family” experiences the joy of working together to support those who are in need and can enjoy a sense of satisfaction in that they enrich dearly the lives of others.

Benefits to the School: Our chosen families enjoy a memorable holiday and much needed support and resources.
### Business:

**Colorcraft of Virginia Inc.**  
22645 Sally Ride Dr.  
Sterling, VA 20164

### Business Contact:

Jim Mayes  
Meredith Mayes

### Phone:

703-709-2270

### Partner School:

Monroe Technology Center

### School Contact:

Pam Smith, Graphic Communications Instructor

### Phone:

571-252-2080

### Year Partnership Began:

1999

### Description of School/Business Partnership Activity(ies):

Jim Mayes, former president of ColorCraft of Virginia (retired), has been instrumental in the success of the Graphic Communication program at Monroe Technology Center. Mr. Mayes has held several national and state offices in the printing industry. He has served on the Board of Directors, Printing Industries of America for over 15 years. He also has been chairman of the Printing industries of Virginia in the 1990s and in 2007. He has been inducted into the Virginia Hall of Fame, Maryland Hall of Fame and Printing Industries Hall of Fame. He has won the Graphics of America Award which is an international award for service to the industry. In 2009, he also won the Lewis Memorial Lifetime Achievement Award, the highest award in the industry. He serves as Chairman on the Graphic Communication Advisory Committee.

Mr. Mayes does not know what the word “No” means when it comes to benefiting the students of the Graphic Communication program. He has spoken in front of the Board of Supervisors on behalf of our proposed new school and has offered his input on budget issues. He sponsors opportunities for the Graphic Communications instructor to attend educational events that would otherwise be unobtainable due to cost constraints. He has been instrumental in acquiring equipment, supplies, textbooks and curriculum materials.

Each year prior to the first day of school, his company ColorCraft, hosts an Open House, which gives new students and their families an opportunity to meet each other, the instructor and tour a commercial printing facility. Mr. Mayes donates materials needed by the Graphic Communication programs. He opens his facility for tours and shadowing opportunities throughout the school year.
2013 Partnership Profiles

Monroe Tech’s second year students, who display exceptional qualities, may be offered an internship in the spring of their second year, which may turn into summer employment.

Mr. Mayes is also an involved volunteer, judge and supporter of SkillsUSA competitions. He has sponsored not only the Graphic Communication students but the entire Monroe Technology Center student body who attended the state competition for the past four years. His staff also helps judge various skills competitions.

Mr. Mays’ commitment to Monroe Technology Center and its students has been so strong that we now see some of that level of support in ColorCraft employees. Many employees participate in a job-shadowing day with graphic communication students to offer real-world learning and to share the latest technology for students to observe.

Jim Mayes is a mentor, advisor and friend to students and the staff at Monroe Technology Center. He asks for nothing in return. His reward is to see students learn and succeed in a career that they enjoy and that will challenge and keep them a lifetime learner.

Benefits to the Company: ColorCraft currently employs Monroe Technology Center graduates, one of which has been with the company for over 15 years. With this type of partnership, the company will have a working relationship with knowledgeable graduates for possible future employment. Colorcraft’s deep concern for the entire printing industry is to have young, well trained, knowledgeable employees who will bolster the future of their industry.

Benefits to the School: Mentorship to staff, ColorCraft donates supplies, sponsors and funds various student activities. Students and staff may observe and train on the latest technology in the printing industry. The students gain work experience while interning at ColorCraft. Loudoun County Public School and Monroe Technology Center are kept up-to-date with the latest technological Information and trends from ColorCraft staff. ColorCraft supplies information about and contributes to scholarships from the graphic industry. Jim Mayes is what partnership is all about—caring for our students’ success.
2013 Partnership Profiles

Business: Commonwealth Digital Office Solutions
21205 Ridgetop Circle
Sterling, VA 20166

Business Contact: Lisa Shultz
Phone: 703-450-2921

Partner School: Rolling Ridge Elementary School
School Contact: Andrew Davis, Principal
Phone: 571-252-4540

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
Rolling Ridge is in its second year of partnership with Commonwealth Digital Office Solutions. The goal of this partnership is to provide for economically disadvantaged students whose families struggle to provide for their family. Starting in the fall of 2009, Commonwealth Digital Office Solutions began donating food and clothing supplies to Rolling Ridge Elementary to help support our families. The food supplies helped to allow Rolling Ridge to begin a Backpack Buddies program that sends food home with students over the weekend. Their support is significant because Rolling Ridge Elementary depends solely on donations from churches and businesses in order to provide the food for the program. Commonwealth Digital Office Solutions also donated a large number of new coats that were given to deserving students who didn’t have one.

Starting in October of 2010, Commonwealth Digital Office Solutions increased its donations of food to fill over one hundred backpacks every month until the end of the year. The company has also donated items for our annual “No Sale Yard Sale” and printed over 200 color family portraits that were taken during our Free Spaghetti Dinner Night in February.

Benefits to the Company:
The company is blessed in so many ways that they want to give back to the community. They chose to help children because they really can’t help themselves and so often are just victims of circumstance. If one child doesn’t have to go hungry for a weekend or can be warmed by a jacket then it’s all worth it!
Benefits to the School: Rolling Ridge Elementary School's economically disadvantaged students have benefited tremendously from the support provided by Commonwealth Digital Office Solutions. They are provided a backpack full of food almost every weekend to help them stay nourished while not in school. We cannot thank Lisa and Commonwealth Digital Office Solutions enough for their very generous donation and support of this vital community outreach project.
Business: Concept Marketing, Inc
14101 Parke-Long Ct, Suite Z
Chantilly, VA 20151

Business Contact: Jeff Geurin, President

Phone: 703-263-7984

Partner School: Monroe Technology Center

School Contact: Pam Smith, Graphic Communications Instructor

Phone: 571-252-2080

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): Jeff Geurin, president of Concept Marketing, Inc. has been instrumental in the success of the Graphic Communications program at Monroe Technology Center. A former graduate of the graphic communication program, Mr. Geurin serves on the advisory committee, serves as a guest speaker and helps the students prepare for competitions. The team from Concept Marketing, Inc. dedicated several hours to the PrintEd accreditation process obtained by the Graphic Communications department in December 2009. Mr. Geurin also developed and implemented the SkillsUSA District 10 Advertising Design Competition for the past several years.

In 2010, Mr. Geurin received the School Business Partnership Recognition Award.

Benefits to the Company: Concept Marketing, Inc. mentors the young adults who are entering the field of graphic communications. With this type of partnership, the company will have a working relationship with knowledgeable graduates for possible future employment.

Benefits to the School: Since Mr. Geurin is a former graduate, he is a dedicated individual who wants to give back to the school and the entire Loudoun County Public School system. The students not only gain useful information but relate the experiences that Mr. Geurin had while attending Monroe Technology Center; pursuit to continue his education and build a successful career in the industry.
2013 Partnership Profiles

Business: Costco
1300 Edwards Ferry Road
Leesburg, VA 20176

Business Contact: Pam Enright
Dave Stremic

Phone: 703-669-5060

Partner School: Harper Park middle School

School Contact: Don Keener, Assistant Principal

Phone: 571-252-2820

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): The goal of the program is to promote a positive climate for our school. Costco provides incentives for students, and it demonstrates it support of the staff and school by supplying pastries and other treats for a monthly breakfast for staff and other school activities. In addition, Costco has committed to assisting the Harper Park Back Pack Buddies program which is being implemented this spring.

Benefits to the Company: Costco receives recognition for contributing to the school and for supporting the schools efforts to enhance staff and school climate and morale.

Benefits to the School: Costco's willingness to donate to our school helps create a positive climate and energy boost for our staff, while also assisting with the creation of a positive learning environment for our students.
<table>
<thead>
<tr>
<th>Business:</th>
<th>Cox Farms</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>15621 Braddock Road</td>
</tr>
<tr>
<td></td>
<td>Centerville, VA 20120</td>
</tr>
<tr>
<td>Business Contact:</td>
<td>Aaron Cox, Owner</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-830-4121</td>
</tr>
<tr>
<td>Partner School:</td>
<td>J. Michael Lunsford Middle School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Ashley Harper, Counselor</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-722-2660</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2011</td>
</tr>
<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their &quot;Day at Work&quot; location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Cox Farms is one of our &quot;Day at Work&quot; sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails.</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Benefits to the Company: By investing this time and energy with our students, Cox Farms is increasing student’s awareness of local agriculture. They are inviting an open relationship with the youth of their community that hopefully encourages students to want to visit with their families, outside of school time. This, in turn, will benefit Cox Farm revenue and help it to become well known throughout Loudoun County. Cox Farm employees are teaching invaluable lessons to our students about the details that go into a working farm, the role the environment and weather play, and the preparation and education that people need to be able to be a successful farm worker. By allowing hands-on and fun activities, they very possibly are sparking interest in students to volunteer their time to work at Cox Farm, or possibly apply for a job as a high school student.

Benefits to the School: The 8th graders of J. Michael Lunsford Middle School receive many benefits from their visit to Cox Farm. They are able to get a realistic look into the world of agriculture, food cultivation and livestock care. Students learn about the special care and great detail that it takes to run a successful farm. They get the benefit of having a wonderful place just around the corner from where they live and learn that they can visit year round. Students learn about the careers in Agriculture, Food & Natural Resources, of which they have already shown interest in. They become aware of volunteer opportunities and possible job opportunities that might be available when they reach high school. When middle school students make connections with businesses in their community, it can help them to feel more connected to community and to want to strive to make choices that benefit their community.
2013 Partnership Profiles

Business: Dairy Queen  
25401 Eastern market Place  
South Riding, VA 201052

Business Contact: Store Manager

Phone: 703-327-4686

Partner School: Mercer Middle School

School Contact: John Duellman, Principal

Phone: 703-957-4340

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): Mercer Middle School enjoys its partnership with Dairy Queen of South Riding. Dairy Queen has been a primary contributor for events including new student orientations and Honor Roll recognitions. Dairy Queens remains a committed community member who recognizes the importance of a positive partnership.

Benefits to the Company: Dairy Queen is acknowledged and recognized by parents as in integral part of the community. Dairy Queen benefits from increased business and the fulfillment of their mission.

Benefits to the School: Our school community benefits from the support of Dairy Queen through their generous contributions to school events.
2013 Partnership Profiles

Business: Dewberry  
8401 Arlington Boulevard  
Fairfax, VA 22031

Business Contact: Mark Kuczynski

Phone: 703-698-9075

Partner School: J. Michael Lunsford Middle School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their "Day at Work" location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Dewberry is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails.

Benefits to the Company: Dewberry employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
Benefits to the School: Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student's interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Dominion Virginia Power, Leesburg, VA
Northern Virginia Regional Park Authority, Fairfax, VA
The Greater Washington Sports Alliance, Washington, DC

Business Contact: Chris Browne - Vice President GWSA
Le-Ha Anderson - Dominion Virginia Power

Phone: 202-407-8555 (GWSA)

Partner School: Farmwell Station Middle School

School Contact: Sherryl Loya, Principal

Phone: 571-252-2320

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The Greater Washington Sports Alliance, the Northern Virginia Regional Park Authority and Dominion Virginia Power came together for a fantastic environmental event hosted by Farmwell Station Middle School for the second year in a row on October, 20\textsuperscript{th}, 2012. TrailMix highlights the tremendous, unique, natural resource that exists in Northern Virginia - the Washington and Old Dominion (W&OD) Trail while bringing together community members from all over Northern Virginia for a fantastic family event.

The three events include Hail The Trail (largest trail clean-up in history), The Great Skaddadle (a 5K/10K race on the trail) and TrailMix, a festival of live music, recreational activities, food and fun. This year’s festival featured American Idol Superstar Lauren Alaina.
Farmwell Station sponsored a trail clean-up station for Hail the Trail as well as a running team for The Great Skaddadle.

Benefits to the Company: This partnership brings together local community while celebrating a major natural resource and demonstrates how large local entities can work with the school system to bring such a positive experience to the public.

Benefits to the School: Farmwell hosts a major community event bringing and Dominion gives back to the school by providing educational grants. Last year’s grant built a beautiful outdoor classroom for Farmwell Station and the community to use.
2013 Partnership Profiles

Business: Dulles Town Center
21100 Dulles Town Circle
Suite 234
Dulles, VA 20166-2400

Business Contact: Dan Cook, Director of Retail Marketing

Phone: 703-404-7100

Partner School: Art Program, Central Office

School Contact: Melissa A. Pagano-Kumpf

Phone: 571-252-1580

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies): On opening night, we kick off the five day Arts Festival. The Dulles Town Center will recognize one student for designing the Arts Festival T-Shirt. All award recipients receive a festival shirt donated by the Dulles Town Center. All high school students receiving an award of merit are recognized with a blue ribbon.

The Annual Arts Festival is open during mall hours, which allows for higher visibility of the exhibits and performing groups. An overwhelming number of LCPS staff, parents and community members work together to make the Arts Festival simply outstanding.

Benefits to the Company: The high volume of students and community who attend the Arts Festival will play a role in the increased sales during the events. Shoppers will have the opportunity to shop and enjoy a top-notch festival.

Benefits to the School: The Dulles Town Center provides LCPS with a wonderful space, a stage, festival T-shirts, publicity, and overall support of our arts program.
2013 Partnership Profiles

Business: Eggspectations
1609 Village Market Blvd., Suite 105
Leesburg, VA 20176

Business Contact: Manager

Phone: 703-777-4127

Partner School: Harper Park Middle School

School Contact: Don Keener, Assistant Principal

Phone: 571-252-2820

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): The goal of the program is to promote a positive climate for our school. Eggspectations provides incentives for students (gift cards) and demonstrates support of the school staff by offering staff gatherings at a discounted rate (food).

Benefits to the Company: Eggspectations receives recognition for contributing to the school and for supporting the schools efforts to enhance staff and school climate and morale.

Benefits to the School: Eggspectation's willingness to donate to our school helps create a positive climate and energy boost for our staff, while also assisting with the creation of a positive learning environment for our students.
Business: Ellmore’s Garden Center
86 North Reid St.
Hamilton, VA 20158

Business Contact: Harry Ellmore

Phone: 540-338-7760

Partner School: Monroe Technology Center

School Contact: Deborah Chaves, Instructor

Phone: 571-252-2085

Year Partnership Began: 2001

Description of School/Business Partnership Activity(ies): Mr. Ellmore serves on the Environmental Plant Science Program advisory board, is an invaluable plant grower consultant; provides plant material for all department plant sales; and along with daughter, Renee, is a visiting lecturer for students.

Benefits to the Company: Knowledge, plant material

Benefits to the School: Provide students with knowledge and plant materials plus job opportunities
2013 Partnership Profiles

Business: Emblemex
14504 Lee Road
Chantilly, VA 20152

Business Contact: Joe Clavelli

Phone: 1-800-410-0200

Partner School: J. Michael Lunsford Middle School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their "Day at Work" location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Emblemex is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in ‘hands on’ real life activity that this career entails.

Benefits to the Company:
Emblemex employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
2013 Partnership Profiles

Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student's interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: EverFi, Inc. & Neustar
2715 M Street NW, Suite 400, Washington, DC 2007
21575 Ridgetop Circle, Sterling, VA 20166

Business Contact: David Carson/Maddy Murphy/Steve Sandak

Phone: 202-503-4515  571-434-3468

Partner School: Smart's Mill Middle School

School Contact: William Waldman, Principal

Phone: 571-252-2030

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):
Through the generous support of Neustar, an internet and telecommunications company located in Sterling, all Virginia schools have received unlimited licenses and support services for free to the My Digital Life online learning platform. This online, interactive program is designed and supported by the education technology company EverFi, Inc. whose learning platforms are in over 3500 K-12 schools nationwide. Through their continued partnership with Loudoun County Public Schools, EverFi has worked with Smart's Mill Middle School to integrate the My Digital Life learning platform within all of the sixth grade Keyboarding classes. Smart's Mill is currently the only middle school in Loudoun that has integrated this platform into the curriculum.

My Digital Life identifies the "nuts and bolts" of how technology works, but more importantly it is the only student-facing learning platform that puts each student into virtual world environments on tough issues like privacy, security, piracy, cyber-bullying, and digital addiction. My Digital Life is a 3.5-hour new-media learning platform that includes seven modules, plus important gaming and simulation components. The platform aligns to International Standards for Technology Education (ISTE) as well as emerging state standards. My Digital Life integrates directly into the 6th grade school curriculum, and gives students a greater breadth of experience with topics that are critical for a digitally literate citizenry.

We are continuing to work with EverFi to implement the My Digital Life platform with a second wave of sixth grade students. We are also broadening our relationship with EverFi to possibly bring a series of modules to our Civics and Economics classrooms.
2013 Partnership Profiles

Benefits to the Company: Everfi benefits from this partnership by bringing a greater depth of knowledge of their products to a wider audience, but also benefits from creating a more digitally literate population that will ultimately become their clientele. They also grow from the knowledge that they are creating a safer world for students by providing students with the tools to be more knowledgeable and savvy when accessing and posting information on the internet.

Benefits to the School: Sixth grade keyboarding students experienced a wide range of topics that have given them greater insight into how technology works and critical issues facing them in today's cyber world. It has helped our students meet their Career and Technical Education Workplace Readiness Competency Skills. Through real-life simulations that are covered in seven different modules:

- Buying the right computer for their needs
- Safe usage of wireless communication device
- How to protect their computer and themselves from unsafe networking practices
- How to investigate the credibility of online sources
- Creating strategies for safe publishing practices and understanding copyright
- Examine myths and facts of cyber-bullying and how to intervene and stop it
- The future of technology and how it will affect them in existing and future careers

To complete My Digital Life and receive certification, students must complete all activities and pass all the post tests. This program was a new, media rich platform that educated students on the risks and rewards that technology can bring to their lives. Students learn to leverage technology in a responsible way as they use the internet to conduct research, apply to colleges, and network with their friends.
Business: Fabbioli Cellars
15669 Limestone Rd
Leesburg, VA 20167

Business Contact: Doug Fabbioli
doug@fabbioliwines.com

Phone: 703-771-1197

Partner School: Tuscarora High School

School Contact: Pamela Paul-Jacobs, Principal

Phone: 571-252-1900

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):

Fabbioli Cellars is a small, family owned and operated vineyard and winery.
Doug Fabbioli is an ardent supporter of Tuscarora High School.

- Most recently, Doug secured and donated several pounds of apples for a project ("Making Bread") that required the cooperation of all CTE classes: Marketing, Business, FACS, and Technical Education. The bread made from this donation was packaged and sold at the DECA Bazaar held on December 15, 2012. All proceeds from the sale of the bread went to Juvenile Diabetes. A check for $300 was presented to the Juvenile Diabetes Foundation on December 21, 2012 and DECA students are writing up the entire Bazaar experience for state level competition. This initiative is a clear example of Doug's belief and understanding of the role civic activities have in society.
- Doug has financially supported the Leadership students' project, "Bones" to improve literacy among preschool age children.
- Doug has been on the Tuscarora High School Career and Technical Education Advisory Board since its start in 2011. The Advisory Board is designed to develop a working relationship with business and education. Through innovative leadership, career development programs and active involvement in student growth, Advisory Board members provide real world business experience as well as access to initiatives/resources that support skills, knowledge and theoretical knowledge taught in the classrooms. Doug has lent his business acumen to this board without hesitation.
2013 Partnership Profiles

Description of School/Business Partnership Activity(ies):

- Doug has been a guest speaker in several classes and has generously shared his business experience with students taking Introduction to Business. Doug humbly states that he is a "just a farmer who enjoys working with the land". We all know that he is a successful entrepreneur and businessman who is not afraid to get his hands dirty (literally).

- Finally, Doug has offered to expose Tuscarora students to the vital rural business community of Leesburg. By offering access to the Piedmont Epicurean Arts Center in Leesburg, he will expose students to careers in the epicurean arts and to the wealth that is the rural community right here in Leesburg.

Benefits to the Company:

As a result of their sponsorship, Fabbioli Cellars has the knowledge that they are actively contributing to the educational experience of future workers, business owners, and customers.

Benefits to the School:

While the importance of cash donations cannot be minimized, the zeal and passion Doug Fabbioli conveys when he lends his valuable time and experience to young people, makes for a lasting impression. Ultimately, this impression will lead some young people to continue to develop business in Leesburg and Loudoun County. He is investing in the future.
2013 Partnership Profiles

Business: Falcons Landing
20522 Falcons Landing circle
Potomac Falls, VA 20165

Business Contact: Novella Whitehead

Phone: 703-404-5100

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies):

Head Start celebrates the enthusiastic partnership that has grown over the last six years with Falcons Landing, a local retirement community owned and operated by the Air Force Retired Officers Community.

Novella Whitehead, a community outreach volunteer, telephoned Head Start with the possibility of having residents of Falcons Landing read in our classrooms. A connection was instantly made!

This year, seventeen Falcons Landing residents visit five of our six classrooms! This means that there is a reader and play partner in these five classrooms almost every day.

Benefits to the Company:

The residents of Falcons Landing enjoy the relationships they form with the three and four year old students. The inter-generational experience of reading and playing together is so valuable for both adults and children.

Benefits to the School:

The students not only gain experience in interacting and building relationships with the senior community members but also enjoy the benefits of being read to on a regular basis and having adult play partners.
<table>
<thead>
<tr>
<th><strong>Business:</strong></th>
<th>Field of Flowers</th>
</tr>
</thead>
<tbody>
<tr>
<td>** Address:**</td>
<td>37879 Allder School Road</td>
</tr>
<tr>
<td></td>
<td>Purcellville, VA 20132</td>
</tr>
<tr>
<td><strong>Business Contact:</strong></td>
<td>Roberta East</td>
</tr>
<tr>
<td><strong>Phone:</strong></td>
<td>540-338-7231</td>
</tr>
<tr>
<td><strong>Partner School:</strong></td>
<td>Kenneth W. Culbert Elementary School</td>
</tr>
<tr>
<td><strong>School Contact:</strong></td>
<td>Jackie Brownell, Principal</td>
</tr>
<tr>
<td><strong>Phone:</strong></td>
<td>540-751-2540</td>
</tr>
<tr>
<td><strong>Year Partnership Began:</strong></td>
<td>2011</td>
</tr>
<tr>
<td><strong>Description of School/Business Partnership Activity(ies):</strong></td>
<td>Field of Flowers has partnered with us for the past two years in judging our Science Fair. Many of our students do science projects which have to do with growing plants. Having Ms. East, who is an expert on flowers, gardening and the native flora and fauna of Loudoun County and Virginia, is a real bonus.</td>
</tr>
<tr>
<td><strong>Benefits to the Company:</strong></td>
<td>Field of Flowers and its products get exposure to the families who take part in the Science Fair. The company is named in our newsletters and posters about the Science Fair.</td>
</tr>
<tr>
<td><strong>Benefits to the School:</strong></td>
<td>Kenneth W. Culbert benefits from the expertise of the Field of Flowers staff and their extensive knowledge of plants and flowers as they judge the Science Fair.</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Business: Fielder's Choice  
37307 E. Richardson Lane  
Purcellville, VA 20132

Business Contact: Dan Miles

Phone: 540-338-FC11(3211)

Partner School: Woodgrove High School

School Contact: Brad Bauder  
Rusty Lowery

Phone: 540-751-2610

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Since 2011, Fielder's Choice has worked with the Woodgrove Baseball Program providing them with financial contributions and donations towards a variety of program improvements. These funds and donations have been used for field maintenance and improvements, new equipment, and player needs. Fielder's Choice also provides the growing student athlete a local facility to help improve their overall baseball skill and knowledge.

Benefits to the Company: The Woodgrove Wolverine Baseball Program uses and pays for the facility for winter hitting workouts as team. Individual players use the facility for opportunities to stay in shape and for personal instruction. At the Woodgrove baseball field, a Fielder's Choice banner is displayed as a sign of the partnership between the two.

Benefits to the School: Over the past two years, Fielder's Choice has given financial donations back to the baseball program, as well as, turf for use in and around the baseball stadium. The relationship with Fielder's Choice has created a conduit between Woodgrove Baseball and the Western Loudoun baseball community.
2013 Partnership Profiles

Business: Food Lion
20789 Great Falls Plaza
Sterling, VA 20166

Business Contact: Aziza Hesami, Deli manager
Phone: 703-421-8998

Partner School: Dominion High School
School Contact: Susan Tully, Early Morning Risers Donations Coordinator
Phone: 571-434-4400

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies):
Food Lion supports the Dominion Early Morning Risers program by donating, Monday through Friday, an average of 50-75 pounds of baked goods, breads, cakes and pies. Volunteers deliver this daily donation to Dominion High School to be distributed, as needed, through the Early Morning Risers Breakfast Club and Parent Liaison program. In 2011, because of Food Lion’s relationship with FEEDING AMERICA, the Breakfast Club was designated as an Outreach Program for the Blue Ridge Area Food Bank. This enhanced the relationship between Food Lion and Dominion High School meets both corporate and Dominion High School Breakfast Club donation goals.

Benefits to the Company:
Food Lion receives additional Dominion community patronage due to the knowledge of their generosity to the school. If school volunteers did not pick up the donation each weekday, these goods would be thrown away due to corporate policy. The management is grateful to prevent this from happening.

Benefits to the School:
Because of the exceptional generosity of Food Lion and other area donors, hundreds of Titan students are provided breakfast on a daily basis at no expense to the school or to the county. For many of these students, breakfast would not be readily available in their home environment. For others, the Early Morning Risers program provides nourishment after an early morning rehearsal, practice, or conditioning workout. The Early Morning Risers program also creates a comfortable gathering place for students to start their day. In addition, any baked goods provided by our donors that are not used by the Early Morning Risers are given to the Parent Liaisons to distribute to those in need in the Titan Community. Nothing goes to waste through this relationship.
**2013 Partnership Profiles**

**Business:** Fuddruckers  
44036 Pipeline Plaza  
Ashburn, VA 20147

**Business Contact:** Jeena and Joey Yoon

**Phone:** 703-724-0990

**Partner School:** Sanders Corner Elementary School

**School Contact:** Maureen Curva, Librarian

**Phone:** 571-252-2250

**Year Partnership Began:** 2007

**Description of School/Business Partnership Activity(ies):**

We have been working with Fuddruckers for several years beginning with restaurant nights where the restaurant gives back a percentage of sales on a particular night. Then we invited Jeena (one of the owners) to participate on our School Improvement Steering Committee. She not only participated, but brought new and innovative ideas. Five years ago, she heard about our *I Read to the Principal* program and wanted to know more about how she could help. She came up with the idea to have a book drive to help support the program. We have now held five VERY successful September book drives at her Fuddruckers.

Everyone benefits as the community enjoys the fellowship of eating and meeting together, the school as a whole benefits as Jeena brings great ideas to the School Improvement process and the students benefit as they each receive a brand new book to take home. We all know how important reading is as a life skill and our school goal is to aim for 100% of our students reading at grade level.

Jeena has discovered a way to form a partnership between her local business and the school with the goals of increased student achievement as well as building strong community relations.

**Benefits to the Company:**

The name of Fuddruckers is well known to the community and having the restaurant nights brings their business to the attention of all the community members.
2013 Partnership Profiles

Benefits to the School:

The students benefit from the books donated to our *I Read to the Principal* program. Our goal is to continue to put books in the hands of our students. This is an expensive program to run and the help we receive from Fuddruckers is instrumental in keeping the program alive.

The program involves children going to the principal's office throughout the year and reading to the principal. After reading to the principal, they get an "I Read to the Principal" pin, have their picture taken (printed right on the spot and hung outside the principal's office) and they choose a brand new book to keep as their own.

It is such a great opportunity for children to read one on one and have that self-esteem and confidence of reading with and for a friend and an adult.

The PTA receives financial help from the restaurant nights and the families enjoy the chance to see their friends, neighbors and staff members.
2013 Partnership Profiles

Business: FUTURE Forward
701 Bennett St
Herndon, VA 20170

Business Contact: Jackie Phan

Phone: 571-266-8299

Partner School: Rolling Ridge Elementary School

School Contact: Andrew Davis, Principal

Phone: 571-434-4540

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):
We had the opportunity to collaborate with FORWARD Future Youth Services on two major projects which have greatly benefited our community. First, they provided our school with a Winter Wonderland holiday shop during the month of December. Every student at Rolling Ridge was invited to come to the holiday shop which was set up in our cafeteria and multi-purpose room. Students were provided with a free breakfast and had the opportunity to select a holiday gift(s) for the caretaker(s) in their lives completely free of charge. In addition, they started the Homework After-School Club (HAC) at Rolling Ridge in February. HAC provides child care, as well as academic and social support to students Monday through Friday before school between the hours of 6:00 a.m. and 7:30 a.m. and after school from 2:35 p.m. until 6:00 p.m. This service is being offered at very minimal fee and is run completely by volunteers who have been trained by Forward Future Youth Services as mentors.

Benefits to the Company:
Forward Future Youth Services has a mission to guide and inspire young people to build life skills required to become resilient, self-sufficient adults. Working with Rolling Ridge Elementary School students provides them with an opportunity to use their talents and skills to positively impact young people requiring additional adult support for a wide variety of reasons.
Benefits to the School: Rolling Ridge Elementary School students who participated in the Winter Wonderland Shop benefited from having the opportunity to experience what it feels like to give something to someone they care about as a way to show appreciation and love. Students participating in the HAC program also benefit from daily academic and emotional support and their families benefit from the low fee associated with the program.
2013 Partnership Profiles

Business: GAM Printers
45969 Nokes Blvd. Suite 130
Sterling, VA 20166

Business Contact: Nathaniel Grant

Phone: 703-450-4121

Partner School: Briar Woods High School

School Contact: Laurie Logan, Booster Club President

Phone: 703-957-4400

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): GAM has been a big supporter of Briar Woods High School, not just to the Booster Club, in a lot of their printing needs. They are always at the ready for any size printing job and can adapt to any last minute changes that may come up to content, layout, or to deadlines. The people at GAM are easy to work with and their products are always professional and top-notch in quality.

Benefits to the Company: Their advertisements in our sports programs and banners at our field create business for GAM by getting their name out to the Briar Woods community as a company to go to for printing and marketing and by generating goodwill toward their company.

Benefits to the School: GAM puts out an excellent sports program for the Booster Club in a very timely manner. Our programs look very professional and the Booster Club is always pleased with the job that GAM does. GAM is able to save the Booster Club money by offering a printing discount in exchange for an ad in the program.
2013 Partnership Profiles

Business: GAM Printers
45969 Nokes Blvd., Suite 130
Sterling, VA 20166

Business Contact: Nathaniel Grant

Phone: 703-450-4121

Partner School: Guilford Elementary School

School Contact: Lottie Spurlock, Assistant Principal

Phone: 571-434-4500

Year Partnership Began: 2001

Description of School/Business Partnership Activity(ies):
Gam prints the monthly school newsletter.

Benefits to the Company: GAM is able to assist the school communicate with the community at no cost by printing our newsletter. Recognition is given each newsletter for their generosity.

Benefits to the School: Our newsletters are more professional. GAM saves the school resources and time in printing it for Guilford.
2013 Partnership Profiles

Business: Gardens Unique
3 Rutherford Circle
Potomac Falls, VA 20165

Business Contact: Randy Mook, Owner

Phone: 703-430-0043

Partner School: Potomac Falls High School

School Contact: Janice Koslowski, Principal
Kathy Chrisman, Marketing Teacher

Phone: 571-434-3200

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Gardens Unique is a design/build landscape contracting company that does everything from landscape design, patios, and retaining walls. It is a complete service company that offers gorgeous landscaping views. One of the kindest and most touching ways that Potomac Falls DECA Chapter has received a donation was through the owner of Gardens Unique, Randy Mook, as he celebrated his 60th birthday. Randy's family hosted a 60th birthday party celebration for him. On the invitations it requested in lieu of gifts, please make a donation to the ALS Association as a partner with Potomac Falls DECA. At Randy's party, a table was dedicated to educating guests on the disease and each person was given a wristband from the ALS Association. Randy made a speech before cutting his cake and thanked everyone for contributing to the cause. Gardens Unique also sponsored the DECA fashion shows and the two weekend event of the Holiday Open House. In addition, Gardens Unique sponsored the Zumbathon recently held at Potomac Falls. T-shirts were given as part of the registration. Garden Unique has offered its services to PFHS and has been an incredible community partner helping DECA raise over $7,100.00 this year for The ALS Association.

Benefits to the Company: Hopefully the name Gardens Unique will be a name people will think of for beautiful landscaping and business will increase as a result of their generosity to our school and community. Gardens Unique will receive a letter from The ALS Association they can display proudly at their business and be recognized in the ALS newsletter.
2013 Partnership Profiles

Benefits to the School: PFHS was able to gain sponsorship for expenses such as t-shirts, food and drink items, and expenses that were covered. Gardens Unique helped create awareness to our charity at their business with clients and to guests they had at their birthday celebration. Gardens Unique had our students realize the importance of sponsorship, giving back to a cause and to "Never underestimate the power of a kind deed."
2013 Partnership Profiles

Business: Gateway Community Church
24796 Gum Spring Road
South Riding, VA 20152

Business Contact: Pastor Ed Allen

Phone: 703-327-2700

Partner School: Mercer Middle School

School Contact: John Duellman, Principal

Phone: 703-957-4340

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
The Mercer Middle School community has enjoyed their partnership with The Gateway Community Church for nearly four years. The Gateway Community Church has generously contributed to needy families whether it is through donations of food, money or clothing. Gateway Community Church understands the importance of their vital role in the community and frequently offers help in community cleanup and the upkeep and landscaping of the Mercer property. This partnership has benefitted the entire Dulles South community.

Benefits to the Company:
This partnership helps Gateway fulfill its mission and obligation of passionate and consistent outreach.

Benefits to the School:
Our students have benefitted greatly from this partnership. Gateway helps the Mercer community fulfill its mission in service learning, character education and school activity.
**2013 Partnership Profiles**

**Business:** George Mason University  
4400 University Drive, MS N5E4  
Fairfax, VA 22030

**Business Contact:** Wendi Manuel Scott, PhD  
Director of African and African American Studies

**Phone:** 703-993-1201

**Partner School:** Sterling Middle School

**School Contact:** Nereida Gonzalez-Sales, Principal

**Phone:** 571-434-4520

**Year Partnership Began:** 2010

**Description of School/Business Partnership Activity(ies):** Equity occurs when people are treated fairly and appropriately by making accommodations to maximize everyone’s access to success. The national struggle to eliminate the achievement gap will continue to be a struggle until the multi-faceted issues of equity and cultural competence are addressed throughout the educational system.

The College In Six initiative at the middle school level is a research based approach which addresses equity by helping all students and families gain “college knowledge and access”. Middle School Education Director, Barbara Nichols, introduced the College In Six initiative and the research supporting it to all LCPS middle schools in 2010. Her vision and understanding that college knowledge and access are critical components to a college readiness program gave birth to this initiative. As a result, all LCPS sixth grade students visit a college campus. These are the students who will be attending “College In Six” years.

Since its inception, the initiative has extended its reach in providing extension opportunities for seventh and eighth graders as well as middle school families regarding college knowledge and access.

While the College In Six initiative was in its infancy, Sterling Middle School received a call from a professor at George Mason University. During the 2009-2010 school year, Dr. Wendi Manuel-Scott, Professor and Director of the African and African American Studies Program at George Mason University (GMU) and LCPS parent, called Sterling Middle School to explore a grant opportunity for our students in partnership with GMU.
2013 Partnership Profiles

Description of School/Business Partnership Activity(ies):

Her outreach had already touched the lives of Black male students at Dominion High School through "Men on a Mission" program and she hoped she would be able to provide a culturally competent opportunity of equity and access at the middle school level.

Dr. Manuel-Scott was familiar with our school demographics which matched the grant criteria regarding an equity and college readiness theme for gaining "college knowledge and access". The grant was not realized, but a commitment to collaborate on a project that would expose Sterling Middle School students to GMU began!

As an educator, isn’t it our purpose to provide learning opportunities and experiences to prepare students for post-secondary education?

What a perfect storm!

Benefits to the Company:

George Mason University is Virginia’s largest and most diverse public university. GMU is committed to promoting diversity and creating a community that cultivates a wealth of viewpoints for the development of educated leaders for a global society. As stated on their Diversity web page,

"The University is especially concerned with having the most difficult conversations, hearing the voices least heard and sustaining an accessible inclusive environment that empowers all members of the campus community to achieve their highest potential without fear of discrimination. We seek to challenge the status quo, perceptions, and stereotypes that interfere with achieving access, equity and cultural competency.

We encourage every member of our university community to embrace the underlying values of this vision, and to demonstrate a strong commitment to supporting, retaining, and attracting students, faculty, and staff who reflect the diversity of our larger society. Finally, we recognize that the attainment of this vision is not only possible, but critical to our viability, to meeting our potential as a university and most importantly, to the success of our students."

As the Director of African and African American Studies (AAAS), Dr. Wendi Manuel-Scott continues to create multiple opportunities to realize GMU’s diversity goals and the goals of the AAAS department. One goal of AAAs is to engage in outreach activities that provide group tours and mentoring workshops for middle and high school students as a way to generate excitement about college.
2013 Partnership Profiles

Benefits to the Company:
Another goal is to create opportunities for secondary students to meet Mason students and faculty to cover STEM-related subjects (i.e. Science, Technology, Engineering, and Mathematics) over a series of consecutive Saturdays during the academic year, known as the Paul Robeson Saturday Leadership Academy (PRSLA).

Benefits to the School:
The partnership with George Mason University through the College In Six initiative provides opportunities that potential first generation college students might never have. A seemingly simple visit to a college campus has already had life altering effects on the students of Sterling Middle School. The goal of attending college is now a living breathing goal for our adolescents.

- After the visit, 68% of the students surveyed had never been to a college campus before. 86% of the students surveyed said they would like to attend college. 78% of the students surveyed said the college tour made them want to go to college more than it did before the visit.

The opportunities afforded to us through Dr. Manuel -Scott and George Mason University work to enhance student academic performance and exposure for understanding of attainable college access. The student tours are hand selected to represent a diverse population representative of Sterling Middle School so that the students can visualize themselves as a college student. This addresses a key component of cultural competence that is often overlooked in providing equity opportunities for students.

Student quotes from the student survey after their visit to George Mason provide a glimpse of the gift we have provided our students through equity of college knowledge and access.

- “The best part was seeing how it was to be a college student and how to plan further for your life because we can make plans now so we don’t have to later.”

- “...making my schedule to see how much studying time and free time I have.”

- “...finding out that there are a whole bunch of opportunities to get in to college.”

- “I think learning about the different people in the lunch room, the talk we had with the women and they guys about their life and how they got to college.”
2013 Partnership Profiles

Benefits to the School:

- “If you work hard then you can attend a great college and have a better education.”

The partnership between George Mason University and Sterling Middle School has also provided a number of other opportunities to explore the university in other ways through student participation in the Paul Robeson Saturday Leadership Academy and a day of African Dance with world renowned African Dance Instructor Kukuwa Nuahma through the GMU School of Dance.

If we can help our children learn to believe in themselves, create goals for themselves that they never thought they could attain and provide the support along the way, our students will surpass our highest expectations!

In a school with many students who will be the first generation to go to college or to attend college in this country, the partnership with George Mason University is priceless.

Together, we have truly provided our students a gift that no one can take away!
Business: George Washington University
Virginia Science & Technology Campus (VSTC)
45085 University Drive, Ste. 303
Ashburn, VA 20147

Business Contact: Dova Wilson, Dept. of Corporate & Community Relations

Phone: 703-726-3652

Partner School: Art Program, Central Office

School Contact: Melissa A Pagano-Kumpf

Phone: 571-252-1580

Year Partnership Began: 1999

Description of School/Business Partnership Activity(ies): Each academic year the GW Virginia Science & Technology Campus (VSTC) provides an exhibit space that features LCPS student art year round. In addition, a teacher exhibit has been incorporated into the program. The VSTC hosts “Meet the Artist” receptions to honor the student artists and teachers. The partnership between GW and LPCS was developed to further encourage young people to pursue artistic endeavors and help support the fine arts program in the local schools. In 2012 approximately 150 LCPS students and 25 LCPS art educators exhibited on Campus in four different shows.

Benefits to the Company:
- The university community enjoys having artwork on campus.
- The university benefits from increased foot traffic to campus from many LCPS students, parents and teachers when they come to see the exhibits and/or attend the receptions.
- Awareness of the university’s presence in the community is enhanced through LCPS-affiliated visitors and the general public.
- Visitors may decide to explore GW educational opportunities or other types of relationships with the campus.

Benefits to the School:
GW provides LCPS with professional art gallery space. This annual exhibits allow LCPS the opportunity to highlight the outstanding art education program and to recognize selected student artists and teachers. The partnership is an example of the strong support from higher education for the visual arts program in our schools.
2013 Partnership Profiles

Business: Giant Foods
Dranesville Road
Sterling, VA 20164

Business Contact: Bryan Hughes

Phone: 703-430-6115

Partner School: Dominion High School

School Contact: Beth Lewter, Transition Teacher

Phone: 571-434-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Giant on Dranesville Road has provided an amazing work experience opportunity for Dominion High School’s special abilities students since 2011. The staff at Giant has embraced our students, treated them with respect, and made them feel like a part of the Giant family. Our students have worked in the capacity of bagging groceries and stocking shelves. Our students are developing work skills that can lead them to employment and a greater sense of independent living. Giant’s customers have quickly become fond of and friendly to our students. One student commented that he received a $20.00 tip from a nice lady during the holidays for bagging her groceries. The young man in turn bought a gift at Giant for his mother. To say the student was beaming with joy and pride as he conveyed his story, would be an understatement.

Benefits to the Company: Same as above

Benefits to the School: Provides work experience for students with special needs.
2013 Partnership Profiles

Business: Giant Food Store
1000 East Main Street
Main Street Station
Purcellville, VA 20132

Business Contact: Dale Delano, General Manager

Phone: 703-443-6360

Partner School: Emerick Elementary School

School Contact: Dawn Haddock, Principal

Phone: 540-751-2440

Year Partnership Began: 2001

Description of School/Business Partnership Activity(ies): A long-standing and often unseen partnership with Giant foods and Giant Foods A+ School Rewards has quietly become bedrock of support for Emerick Elementary and the Emerick community. Silently, and almost invisibly, as a part of our daily life, Giant's program is so basic...shopping and rewarding local schools in the communities of those who stop with them. The benefits of this partnership have become even more prominent in our economically cannoning times. When others have shied away or resources have become limited, Giant has stood by our community. Giant and Emerick jointly promote this program. Giant promotes our partnership with flyers and in-store promotions and Emerick with flyers and our school and PTO newsletters. Our community responds as part of their everyday life and year after year, Giant has shared that loyalty back with Emerick.

“\textit{A+ School Rewards are points that accrue with each purchase using the Giant Card. At the end of each month, the A+ School Rewards are used in a calculation to determine your school's cash total, which, then, is automatically credited to your school's account. Customers can support a school(s) (up to two) to benefit from the A+ School Rewards that accrue.}”

Benefits to the Company: Giant is rewarded by the loyalty of returning shoppers from the Emerick community.

Benefits to the School: Daily learning experience is enhanced and enriched through our partnership with Giant. Teaching aids, student supplies and everyday resources for staff and students have been provided for by this generous and consistently rewarding partnership.
### 2013 Partnership Profiles

<table>
<thead>
<tr>
<th><strong>Business:</strong></th>
<th>Giant Foods</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1000 East Main Street</td>
</tr>
<tr>
<td></td>
<td>Purcellville, VA 20132</td>
</tr>
<tr>
<td><strong>Business Contact:</strong></td>
<td>Store Manager</td>
</tr>
<tr>
<td><strong>Phone:</strong></td>
<td>703-444-6360</td>
</tr>
<tr>
<td><strong>Partner School:</strong></td>
<td>Loudoun Valley High School</td>
</tr>
<tr>
<td><strong>School Contact:</strong></td>
<td>Susan Ross, Principal</td>
</tr>
<tr>
<td><strong>Phone:</strong></td>
<td>540-751-2400</td>
</tr>
<tr>
<td><strong>Year Partnership Began:</strong></td>
<td>2010</td>
</tr>
</tbody>
</table>

**Description of School/Business Partnership Activity(ies):** Giant bucks- Giant collects a percentage of sales and donates to school of customers' choice.

**Benefits to the Company:** Positive public relations and support for the school in the community.

**Benefits to the School:** Significant fund that has been used to make purchases for our library for the last four years.
Business: Giant Foods

Business Contact: Mr. Jason Raborg, Regional Service Manager of Virginia

Phone: 301-310-1581

Partner School: Newton-Lee Elementary School

School Contact: Carol Winters, Principal

Phone: 571-252-1535

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): Five years ago Mr. Jason Raborg approached Newton-Lee Elementary School and asked, "How can Giant Foods give back to the community and benefit student learning"? He firmly felt helping the school his store serviced was a way for everyone to share a common goal - even though he personally did not have any children attending Newton-Lee. Since that time Mr. Raborg and Giant Foods have played a major role in supporting our students and many of the events we host to enrich our academic programs. Supporting our Books and Bites Program has been their main focus. Each month we celebrate reading in one specific grade level. At this time parents, grandparents, or grown up siblings come to school with their favorite book and read to their student. Jason makes sure we have enough fresh fruit and doughnuts for these events each month. It is an amazing sight to behold when you walk into the café and see hundreds of students and parents cuddled up reading and sharing a doughnut or two while reading! This one on one personal time at school reinforces and supports our efforts to increase literacy. Reading is Fundamental! And Fun! For the students who may have a parent out of town or at work Jason, along with other staff members, become the partner and read a book with the children. He helps us demonstrate the importance of being able to read and the enjoyment one has sharing reading with another! Recently, Mr. Raborg was promoted and transferred to another location. He could have stopped this partnership but he did not. To this day he continues to support our children and this program! His willingness to contribute his time and energy demonstrate his unending commitment to the students at Newton-Lee Elementary School and our school’s efforts to develop strong literacy skills for all. It doesn’t stop here! He also provides food for our Holiday Breakfast, BINGO Nights and Promotion celebrations!
2013 Partnership Profiles

Benefits to the Company: A large banner thanking Giant Foods is displayed in the café to promote name recognition during events. Community service is a priority and hopefully our families will support our community businesses. The partnership we share promotes the importance of community involvement and service for the betterment of all.

Benefits to the School: Literacy is a central component in our School Improvement Plan. Jason and Giant share with us a commitment to reading and getting students excited about reading. Students learn that caring adults and companies share resources to help schools and students meet their goals. They also learn that in a community every member cares and working together makes our community more successful for all.
2013 Partnership Profiles

| Business: | Giant Grocery Store in Ashburn Village  
44110 Ashburn Village Plaza  
Ashburn, VA 20147 |
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Contact:</td>
<td>Trevor Lamb, Store Manager</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-729-3877</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Sanders Corner Elementary School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Maureen Cura, Librarian</td>
</tr>
<tr>
<td>Phone:</td>
<td>571-252-2250</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2010</td>
</tr>
<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Sanders Corner is entering its second year of partnership with the Giant Grocery Store in Ashburn Village. They have donated both food items for community and school events as well as staff luncheons. They have also donated gift cards to the school which benefit both the school and its families. The store is frequented by many of our families and senior citizens in the area and they have terrific customer service. Our school emphasizes friendly communication with respect to all and this is the approach that Giant takes with the community as well.</td>
</tr>
<tr>
<td>Benefits to the Company:</td>
<td>Positive connections have been built between a local business and the families that shop at the grocery store. The advantages of the bonus card program are a positive reason and monetary reason for our families to frequent the store.</td>
</tr>
<tr>
<td>Benefits to the School:</td>
<td>Sanders Corner Elementary School has been offered discounts and free items on food needs at the school including donations for our annual Bingo night in the fall. They have donated items for our Winterfest Carnival which benefits the entire community. The donations and carnival profits will go to help purchase of instructional support materials.</td>
</tr>
</tbody>
</table>
Business: Good Shepherd Alliance
20921 Davenport Drive, Suite 113
Sterling, VA 20164

Business Contact: Ms. Claudia Bogart
Ms. JoAnn Nelson

Phone: 703-444-5956

Partner School: Dominion High School

School Contact: Beth Lewter, Transition Teacher

Phone: 571-434-4400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Since 2011, Good Shepherd Alliance has opened its doors and its heart to Dominion High School students with special abilities. Good Shepherd Alliance has provided a work environment that is warm and welcoming for our students and puts the students at ease as they venture out into the community work environment to learn new work skills and enhance their independent living skills. Our students are gaining work experience in a community setting that cannot be duplicated in a classroom environment.

Benefits to the Company: Good Shepherd Alliance appreciates the extra helping hands that enable them to more efficiently keep shelves stocked which in turn provides more items for purchase for their customers.

Benefits to the School: Provides an opportunity for work experience.
2013 Partnership Profiles

Business: Good Shepherd Alliance Thrift Store
20684 Ashburn Road
Ashburn, VA 20147

Business Contact: Mariaelena Garland

Phone: 703-724-1555 extension*815

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1997

Description of School/Business Partnership Activity(ies): Over the last sixteen years, the Good Shepherd Alliance and Thrift Store has been invaluable in supporting the basic needs of clothing and furniture for some of Loudoun's most disadvantaged children and their families. Throughout the year, we try to give families extra help to acquire clothing and household items. Good Shepherd has been a wonderful community partner by enabling us to help meet the needs of our families. The goal of our preschool program is to make a significant difference in the lives of our students and their families, and our partnership helps us meet this goal. During the 2012-2013 school year, Good Shepherd has helped 84 of our Head Start families.

Benefits to the Company: This partnership provides opportunities for the Thrift Store to support preschool children and their families who are in need.

Benefits to the School: We are able to provide much needed clothing and household items to children and their family.
| **Business:** | Hair Port, LTD  
46 Pidgeon Hill Drive  
Sterling, VA 20165 |
| **Business Contact:** | Bill & Karen Bryan |
| **Phone:** | 703-430-3400 |
| **Partner School:** | Dominion High School |
| **School Contact:** | Jamie Braxton, Assistant Principal |
| **Phone:** | 571-434-4400 |
| **Year Partnership Began:** | 2003 |

**Description of School/Business Partnership Activity(ies):**

For years, the staff of Hair Port Salon and Day Spa has shown a genuine commitment to Loudoun County Public Schools and other charitable organizations. Over the past ten years, Dominion High School has been an extra-fortunate recipient of the salon's long-standing generosity. Hair Port consistently offers part-time employment opportunities to Dominion High School students, while a number of stylists on the staff are graduates of the program at Monroe Technology Center. Throughout Dominion High School's history, Hair Port has been the primary sponsor of the school's annual Stompfest. For the past seven years, Hair Port has further supported student achievement at Dominion High School through primary sponsorship of the school's student agenda, an instructional support system that promotes high levels of academic achievement. Stylist from Hairport also support the school's Project Graduation all-night, drug and alcohol-free graduation parting, offering free services throughout the all night event.

**Benefits to the Company:**

Hair Port employs highly qualified stylists who have been trained and educated by the fine institutions of Loudoun County Public Schools. These employees convey a highly professional image and are dependable contributors to the success of the salon. Hair Port also receives high visibility throughout the Titan community by virtue of their cover advertisement on the student agenda, which is owned personally by each and every Dominion High School student.
Benefits to the School: The academic success of each and every Titan is strongly supported by the provision of a full size student calendar and planner, which is funded largely through the generosity of Hair Port. The agenda not only empowers students to record assignments, due dates, and appointments, but also displays a comprehensive list of significant school events throughout the year. Each and every student at Dominion High School also uses her/his agenda to establish and monitor progress toward personal academic quarterly goals. The goal-setting initiative has been largely responsible for the overwhelming increases in student achievement that have been realized at Dominion High School. Part-time employment opportunities are also regularly afforded to students who have significant needs for entry level positions.
2013 Partnership Profiles

Business: Hamilton Baptist Church
16 East Colonial Highway
Hamilton, VA 20158

Business Contact: John Power
Pastor of Student and Family Ministries

Phone: 540-338-7979
jpower@hamiltonbaptist.com

Partner School: Hamilton Elementary School

School Contact: Robert Marple, Principal
Mary Balderson

Phone: 540-751-2570

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):
The generous congregation from Hamilton Baptist Church provided our student body with an overwhelming gift of generosity as they provided us with backpacks full of school supplies specific to our “Teacher Requests” as well as a plentiful supply of other various classroom supply items to serve as the need arises throughout the school year. This group also contributed greatly to our annual “Giving Tree” which supports those members in our student body and community who greatly benefit from holiday gift items such as clothing articles, food items, gift cards, and of course, toys to brighten the holiday for our youngsters.

Benefits to the Company: The Hamilton Baptist Church is empowering the youth ministry to engage in such outreach projects that support students and families in their very own community, promoting giving back to the community and selflessness, generosity, and kindness.

Benefits to the School: Supporting our students and families and providing them with outreach efforts during difficult times. The generosity of this congregation also has provided great support to our teachers, as they have always had “extra” supplies in the event a student may not have the needed items.
2013 Partnership Profiles

Business: Harmony United Methodist Church  
380 East Colonial Highway  
Hamilton, VA 20158

Business Contact: Amy Beckwith

Phone: 540-338-2937

Partner School: Hamilton Elementary School

School Contact: Robert Marple, Principal  
Mary Balderson

Phone: 540-751-2570

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):  
Amy Beckwith and the wonderful folks at Harmony United Methodist Church have worked relentlessly to provide a group of ten students at Hamilton each week with a backpack filled with food, along with gifts for the Holiday Season, not to mention amazingly generous meals. In collaboration with our Parent Liaison, Mrs. Mary Balderson, the church has teamed up to establish a “Backpack” program which serves members of our student body who greatly benefit from receiving the generous gifts and food.

Benefits to the Company: The Hamilton United Methodist Church is empowering the youth ministry to engage in such outreach projects that support students and families in their very own community, promoting giving back to the community and selflessness, generosity, and kindness.

Benefits to the School: Supporting our students and families and providing them with outreach efforts during difficult times.
2013 Partnership Profiles

Business: Harris Teeter Grocery Stores
P.O. Box 10100
Matthews, NC 28106-0100

Business Contact: Allison McCarrick

Phone: 800-432-6111

Partner School: Briar Woods High School

School Contact: Briar Woods High School Music Boosters

Phone: 703-957-4400

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies): The Harris Teeter VIC card program which has customers "link" their Harris Teeter VIC card numbers to the BWHS Music Boosters account that has been set up with the corporation. As customers purchase Harris Teeter products, points are given to the Booster account and subsequent checks are sent throughout the year. If a threshold is reached during the year a bonus is given by Harris Teeter. For the past 2 years, the music boosters have reached the threshold and earned $1000 bonuses.

Benefits to the Company: Encourages customers to shop at Harris Teeter locations and shows of community support.

Benefits to the School: A great way for the music boosters to earn money towards band expenses that does not require a lot of parent or student volunteer hours.
## 2013 Partnership Profiles

### Business:
Haute Dogs & Fries  
609 East Main Street  
Purcellville, VA 20132

### Business Contact:
Pamela Swanson

### Phone:
540-338-2439

### Partner School:
Blue Ridge Middle School

### School Contact:
Brain Hanselman, Dean

### Phone:
540-751-2520

### Year Partnership Began:
2012

### Description of School/Business Partnership Activity(ies):
Once a quarter, Blue Ridge Middle School honors outstanding student qualities and academic excellence. We recognize approximately 90 students per quarter (2 male students and 2 female students per grade level, per category). There are 7 categories in which students can be honored, they are:

1. **Citizenship** - Shows consistent regard for school rules and service towards others  
2. **Effort** - Sustained work effort and positive attitude  
3. **Scholarship** - Lives up to potential and shows renewed interest  
4. **Leadership** - Effort to unify the class  
5. **Best Effort in Mathematics**  
6. **Best Effort in Reading**  
7. **Best Effort in Writing**

The Blue Middle School Cornerstone program promotes the highest academic achievement differentiated to all learners. Haute Dogs & Fries sponsored this event and donated a free hot dog, fries, and drink to each Cornerstone award winner (a total of 270 students).
2013 Partnership Profiles

Benefits to the Company: Haute Dogs & Fries was recognized as the sponsor of this event. The complimentary Haute Dog coupon connected their company to the award winner's entire family when redeemed. Haute Dogs & Fries supported student achievement and good character.

Benefits to the School: Blue Ridge Middle School honored academic excellence and good character. Students were rewarded with a free combo meal at Haute Dogs & Fries.
Business: Honda of Dulles  
21715 Auto World Circle  
Sterling, VA 20166  

Business Contact: Kurt Kessler  

Phone: 571-357-3961  

Partner School: Stone Bridge High School  

School Contact: Brian Parke, Assistant Athletic Director  

Phone: 571-252-2210  

Year Partnership Began: 2008  

Description of School/Business Partnership Activity(ies): Honda of Dulles (formerly Leesburg Honda) has been a proud sponsor of Stone Bridge High School since 2008. Honda of Dulles began working with us during the winter sports season when we were seeking sponsorships for a local basketball tournament. Our partnership with Mr. Kessler and Honda of Dulles has allowed the continuation of a tradition here in the local community. For the past four years Ashburn, VA has been host to the Holiday Basketball Tournament which draws close to two thousand spectators per year. The tournament has grown into a positive experience for all the student-athletes involved.

The past few years Honda of Dulles has proceeded with the sponsoring of all athletic events between the three Ashburn high schools. The titled "The Battle of Ashburn" sporting events take place over the duration of the school year and draw the greatest crowds. Honda of Dulles pays all expenses and cost to host the tournaments while the schools involved see a profit. These profits help pay for items necessary to keep athletics functioning at high levels within Ashburn, VA.

We hope that our partnership brings local exposure to Honda of Dulles. We look to help promote Honda of Dulles and their quality business with our community members any way we can. This includes website advertisement, banner advertisement, and PA announcements at the sporting events. We work hard with the local media and radio shows to spread the word that Honda of Dulles is a true supporter of athletics within Loudoun County Public Schools.
### 2013 Partnership Profiles

<table>
<thead>
<tr>
<th>Benefits to the Company:</th>
<th>Recognition in helping a non-profit, local exposure, reassurance that they are making a difference in student-athlete’s lives. Programs distributed at sporting events displaying business logo and information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Benefits to the School:</td>
<td>Costs/Expenses covered, quality atmosphere during sporting events, positive community involvement, off-set of other athletic expenses</td>
</tr>
</tbody>
</table>
### 2013 Partnership Profiles

**Business:** Hyatt Dulles Airport  
2300 Dulles Corner Blvd.  
Herndon, VA 20171

**Business Contact:** Chef Matthew Warshaw, Executive Chef Hyatt Dulles

**Phone:** 703-713-1234

**Partner School:** Forest Grove Elementary School

**School Contact:** Ilene Banker, Assistant Principal

**Phone:** 571-434-4560

**Year Partnership Began:** 2012

**Description of School/Business Partnership Activity(ies):**

As part of the Chefs Move to School initiative put forth by First Lady Michelle Obama, Chef Matthew Warshaw volunteers his time and talent at Forest Grove Elementary School to help our students and families better understand nutrition and living healthier.

He has taken part in our American Education Week parent breakfast, talking with students and parents about portion control and the importance of adding fruits and vegetables in our diet. Later in the year he will work to incorporate items grown in our garden into the cafeteria menus and teach the students about farm to table ingredients.

Chef Matt performed a cooking demonstration at a PTA meeting, showing parents how they can turn fattening favorites into healthy, tasty alternatives. The event was a huge success bringing in more than 100 parents and students.

**Benefits to the Company:**

Chef Matt and the Hyatt Dulles have been very involved in changing portion sizes and making food healthier for the children who eat in their restaurants. They have taken the lead in this area and are happy to share what they have learned with Forest Grove Elementary and our Cafeteria staff.

**Benefits to the School:**

Having a chef the caliber of Chef Warshaw gives our students the advantage of learning how to live healthy, nutrition focused lives. Meeting a chef, talking with him about his career choice and what it takes to earn his title is a chance very few of our students will ever get.
2013 Partnership Profiles

Business: Inova Loudoun Hospital Center
44045 Riverside Parkway
Leesburg, VA 20176

Business Contact: Charlene Martin

Phone: 703-858-8818

Partner School: Art Program, Central Office

School Contact: Melissa A. Pagano-Kumpf

Phone: 571-252-1580

Year Partnership Began: 1995

Description of School/Business Partnership Activity(ies): The continuous exhibit of student artwork at the INOVA Loudoun Hospital Center rotates approximately three times throughout the entire year. The exhibit space provided allows for all to appreciate student art displayed in various media and styles. Our students have the rare opportunity to be recognized by medical doctors who have taught our young artists the importance of art and healing.

Benefits to the Company: The exhibit brightens up the lives of those who are ill, and is appreciated by all who visit the hospital.

Benefits to the School: Our young artists have the opportunity to not only have their art exhibited, but more important learn why art in our everyday lives is so important.
2013 Partnership Profiles

Business: Inova Health Systems  
2700 Prosperity Avenue, Suite 100  
Fairfax, VA 22031

Business Contact: Rod Williams, Vice President of Community Affairs  
Donna Fortier, Director of Community Affairs

Phone: 703-321-1965 Rod Williams  
703-858-8935 Donna Fortier

Partner School: J.L. Simpson Middle School  
Tuscarora High School

School Contact: Chad Runfola, Principal - J.L. Simpson School  
Pamela Jacobs, Principal - Tuscarora High School

Phone: 571-252-2840 - J.L. Simpson Middle School  
571-252-1900 - Tuscarora High School

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): J.L. Simpson Middle School and Tuscarora High School are excited to be working closely with Inova Health Systems. Inova Health Systems has helped these schools support a student club we call iPATH. iPATH students have the opportunity to improve their own health by participating in weekly workouts with their teacher sponsor. Additionally, they discuss good nutrition and healthy life choices. Inova also opens its doors to the students by inviting them to visit and learn from Inova’s programs and the dedicated professionals working for Inova Health Systems. We are excited to have students participating in a unique partnership which brings them personal benefits, teaches them about healthy life choices, and gives them access to an organization that brings great benefits to the community. Inova also includes other businesses such as Wegmans to teach students about nutrition and healthy life choices.

Benefits to the Company: Inova Health Systems enjoys knowing that they are providing another community service benefit to Loudoun County and assisting students early in life to make healthy choices that contribute to their overall wellness.

Benefits to the School: We enjoy and appreciate having this unique and meaningful partnership.
### Business: Inova Loudoun Hospital Center - Lansdowne

44045 Riverside Parkway  
Leesburg, VA 20176

### Business Contact: Maureen DeSena

### Phone: 703-858-8044

### Partner School: J Michael Lunsford Middle School

### School Contact: Ashley Harper, Counselor

### Phone: 703-722-2660

### Year Partnership Began: 2011

### Description of School/Business Partnership Activity(ies):

Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their "Day at Work" location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Inova Hospital-Lansdowne is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails.

### Benefits to the Company:

Inova Hospital-Lansdowne employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Integrated Sports Medicine and Physical Therapy
19500 Sandridge Way, suite 230
Lansdowne, VA 20176

Business Contact: Robyn O’Connor, DPT, OCS, CSCS (owner)

Phone: 703-724-7474

Partner School: Briar Woods High School Athletic Training

School Contact: Jeff Bailey, Head Athletic Trainer

Phone: 703-957-4408

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Robyn O’Conner, owner of Integrated Sports Medicine and Physical Therapy has been an instrumental part of the Sports Medicine Team at Briar Woods. Over the last three years Robyn has done a number of injury prevention sessions with a number of our athletes here. Just this year, Robyn and Integrated graciously donated a Game Ready Ice Unit to the Athletic Training Program which retails for about $3000 dollars. Over the last two seasons (Fall and Winter) it has been an huge help with rehabs of the injured athletes here at Briar Woods.

Benefits to the Company: For donating the Game Ready, Robyn's only request was to hang a 3x5' banner in the training room as advertisement and to show her commitment to the Briar Woods High School Athletics. I refer almost all of my athletes to Robyn and Integrated for injury rehabs that I am unable to do here at School.

Benefits to the School: Since partnering with Integrated the student athletes has received the best rehab care in the area and has been a huge part of the success of Briar Woods Athletics in the last few years. The donation of the Game Ready and her time to help instruct athletes on injury prevention has helped decrease our injuries in athletics as well as help to safely return them after an injury.
2013 Partnership Profiles

Business: J10 Church
Ashburn, VA 20147

Business Contact: Jill Hills, L2F Program Director

Phone: 703-304-2766

Partner School: Farmwell Station Middle School and
The Broad Run Cluster

School Contact: Sherryl Loya, Principal
Donna Lineburg, Parent Liaison

Phone: 571-252-2320

Year Partnership Began: 2008 with Farmwell Station Middle School

Description of School/Business Partnership Activity(ies): In 2004, Jill Hills started an email list with 10 friends because of a couple of students with unmet needs at her daughters’ school - Ashburn Elementary School. One child needed a pack of markers. Erin Peoples (counselor) and Grace Vigil (parent liaison) wanted clothing to help a child whose parents could not afford them. Jill knows many teachers, counselors, parent liaisons and principals who use their own money to help students in need but that can only go so far. Jill’s goal was to connect generous people in the community with the school faculty and staff to help as many students as possible.

The email list has grown to 185 people that are willing to help whenever a child in need is found. Jill and her friends became so active they started L2F as an organization. L2F is part of J10 Church in Ashburn, VA, that meets in Broad Run High School. J10 Church is active in Ashburn looking for ways to serve the community, especially with students and their families who are in need. L2F love the schools and admire these teachers, parent liaisons, counselors and principals and want to help as much as possible.

One of L2F’s primary activities is a weekend food backpack program begun in the Spring of 2010. Each week L2F provide schools with bags of food to send home with children on Friday afternoon. The children are selected by faculty and staff; L2F only provides the food. Each child receives enough food for 2 breakfasts, 2 lunches and snacks. As of January 2013, every week they feed 120 kids in 7 Loudoun county schools - Farmwell Station MS, Broad Run HS, Dominion Trail ES, Ashburn ES, Sanders Corner ES, Mill Run ES and Sterling MS. In the past, L2F has also provided food backpacks to Rosa Lee Carter ES and...
2013 Partnership Profiles

Rolling Ridge ES. L2F volunteers deliver the bags to the schools every Thursday for school personnel to send home with the students at the end of school on Friday. L2F raises all the money and supplies through their volunteer network of over 185 people and from members of J10 Church. Monthly they gather groups of volunteers to purchase and pack all the food bags for the following month. L2F has given out 4,626 bags since we started. This means that a child has eaten over 27,000 times because of this program.

In the last 3 school years L2F has:

- Provided Thanksgiving Turkey meal baskets to 83 Loudoun county school Families
- Delivered Christmas presents to 250 people in 63 Loudoun county school Families
- Donated school supplies and backpacks every school year as they are needed
- Donated 4 guitars to Farmwell Station Middle School’s music department
- Held a No Sale Yard Sale and free pancake feed. Families selected free clothing, shoes, coats and winter clothing and were served a pancake breakfast.
- Donated clothing, shoes, coats, furniture, kitchen and household goods, sports equipment, cleats and gift cards to buy medicine.
- Donated new jump ropes, footballs, playground balls to new teachers at Ashburn Elementary - teachers often provide playground supplies for their classroom.
- Donated food and food gift cards to families on an ongoing basis as parent’s liaisons, counselors, teachers and principals find needs.
- Helped families move household goods to new apartments or homes.
- Donated beds and futons to students and families. One boy told the liaison he did better on his test because he knew he got a good night’s sleep on his new bed.
- Donated Christmas Goody Bags with gift cards to all weekend food backpack program children in December 2012.
- LSF is helping to lead a committee of churches and independent organizations that are trying to make sure that all schools in Loudoun County have access to a weekend backpack program if they would like it.
2013 Partnership Profiles

Since 2004 L2F has:

- Brought an ice cream truck full of popsicles to Ashburn Elementary field day for 6 consecutive years.
- Set up an inflatable movie screen for Ashburn Elementary fall and spring movie nights - 6 years.
- Provided cotton candy machines, snow cone machines, generators and moon bounces to various events at Ashburn Elementary.
- Painted signs for school events like Taste of the world, Book Fair, Movie Nights
- Tutored math
- Copied papers
- Graded Math Masters quizzes
- Worked at book fairs
- Been room moms

L2F has helped students at the following schools: B indicates a current Backpack Program school
1. Ashburn Elementary - B
2. Farmwell Station Middle School - B
3. Dominion Trail Elementary - B
4. Mill Run Elementary - B
5. Sanders Corner Elementary - B
6. Steuart Weller Elementary
7. Rosa Lee Carter Elementary
8. Riverbend Middle School
9. Rolling Ridge Elementary
- Sterling Middle School - B
- Broad Run High School - B
- Park View High School
2013 Partnership Profiles

Benefits to the Company: The organization called Life to the Fullest or L2F fills its purpose.
2013 Partnership Profiles

Business: Justice Federal Credit Union  
5175 Parkstone Drive, Suite 200  
Chantilly, VA 20151

Business Contact: Linda Preston

Phone: 703-480-5300 ext. 3124

Partner School: J. Michael Lunsford Middle School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their “Day at Work” location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Justice Federal Credit Union is one of our “Day at Work” sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in ‘hands on’ real life activity that this career entails.

Benefits to the Company: Justice Federal Credit Union employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
2013 Partnership Profiles

Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
Business: K & H Lawn Service, Inc.
8300C Merrifield Avenue
Fairfax, VA 22031

Business Contact: Kris Hjort

Phone: 703-849-0713

Partner School: River Bend Middle School

School Contact: Bennett Lacey, Principal
Melissa Dober, Dean

Phone: 571-434-3200

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
River Bend Middle School (RBMS) implemented a program through its PTA called Campus Beautification in the fall of 2009. This program has given RBMS students, staff and the surrounding community a rich, natural environment to enjoy while learning more about nature, wildlife and plants.

Campus Beautification members decided that more than just landscaping needed to be incorporated into the RBMS environment. So, the dreams of capitalizing on the energy from the program and publicity of the “No Child Left Inside” movement began. With the help of naturalists and teachers, Paul Nawrot, Cheryl Fuchs and Lindsay Jorns, and the students in the after-school Habitat Club, LEO and SAC Clubs, business and landscape owner, Kris Hjort, and RBMS parent and PTA member Susan Barkley, a welcoming educational program has been created for the school that is celebrated annually each Earth Day.

An educational environment with beautiful plants and flowers, strong, healthy trees, as well as native plants, herbs and ornamental shrubs for the natural wildlife is important for students of all ages to enjoy. Mr. Hjort owner of K&H Landscaping agreed to help by donating his landscape designer's time to produce a quality, professional, multi-year plan and the resources and hands to make a very elaborate wish-list a reality. As the plans developed over the fall of 2009, all of the program members agreed that RBMS should have outdoor learning and reflective areas, a community garden, and a nature trail.
Description of School/Business Partnership Activity(ies):

Since the fall of 2009, a multi-year landscape plan has been recommended to the PTA and installed. A practical and useful student drop-off/pick-up area was designed and completed to give students an area with arbors, benches, a path and patio to sit, reflect, gather or study while waiting for rides from parents. The front of the building was transformed with gardens that were redesigned and replaced with lush plants and trees. Flowering roses, native grasses, hardy perennials, sun-tolerant plants and shade appreciating natives were given the care needed to cross many different genres for educators and naturalists alike.

For the scientist there is a habitat garden that monarchs and an entire ecosystem are feasting upon. The history buff will appreciate showing the plants and trees to students while stressing the importance of our U.S. and Virginia History as an agricultural society. The mathematician can reflect upon the symmetry, geometry and chaotic order of plants and the precision necessary in angles for landscaping and necessary water paths. The botanist will enjoy admiring and protecting the plantings of endangered or at risk medicinal herbs and seedlings. The artistic will explore the gardens on their own, looking for a quiet place to paint, compose music, draw, or reflect. Each student, teacher and staff member will be able to use the meditative garden settings and outdoor classrooms. Plans are in place for members of the community to also benefit from the well-planned garden to be installed behind the school.

In addition to this dynamic, vast project, a new program has begun: *Adopt a Tree*. The *Adopt a Tree* program gives individuals and organizations a powerful, sustainable way of honoring, recognizing or memorializing special people and events through the beauty of trees. This program at RBMS was kicked off at the 2011 Earth Day and is designed to add trees to the RBMS environment in the spirit of providing long-term benefits. Currently, 41 trees have been added to RBMS.

Knowing that the entire Campus Beautification program needs a multi-year commitment as well as tending and nurturing, Kris Hjort, owner of K&H Lawn Services, Inc. has kept his word by continuing to volunteer with Mr. Nawrot and Mrs. Barkley over the years a considerable amount of company resources. From his designs and professional installation projects of the landscaping with the help of his landscape designer to the expertise of his landscape manager, this project has moved forward and succeeded to inspire many. He has provided the trees for installation for the *Adopt a Tree* program, as well as mulching and pruning existing trees on site.
2013 Partnership Profiles

| Description of School/Business Partnership Activity(ies): | He has personally managed installing plants, bushes and trees each Earth Day with his two sons alongside his crew members. He is thoughtful enough as each school year rolls around to mulch where necessary, trim and replace any landscaping or replace dead plants that may have not survived the hot summer. Always going above and beyond, after the severe winter storm of 2010, Mr. Hjort inspected the grounds for broken tree limbs, damaged trees from the heavy snow, and saved many trees by caring for them after the record-breaking snow. |
| Benefits to the Company: | While Mr. Hjort receives word-of-mouth recommendations from the school and its PTA members and is mentioned on the RBMS website as its primary donor of material and resources for campus beautification, K&H Lawn Service and Mr. Hjort did not ask for any service in return for his donations. He does have an opportunity to place signs along the landscaping where the latest project unfolds around Earth Day. His company is provided a website link from the school's under Campus Beautification. But his monetary and personal investment alone cannot be thanked for enough with a few simple signs for a few weeks each year and a link or two on the school's website page. His kindness and generosity speaks volumes for many business owners in the area who are simply looking to "do good" in the community. |
| Benefits to the School: | RBMS could not have made any of this possible without Mr. Hjort's generous donation of company time. The efforts of his design and installation could not have been possible without the professional knowledge and experience of his landscape designer, plant manager and crew and a personal commitment to the multi-year project for the school. The benefits that RBMS has obtained from this kind donation over the years include a more positive, enriching environment for the students and staff, as well as members in and around the community. The trees provide shade during the summer, a buffer from wind and cold during winter, as well as oxygen, a natural filter of pollution, and a habitat for animals and wildlife. The plants create an entire subsystem within the soil for many diverse creatures to exist and proliferate. The educational aspect of these plants and the community garden that are planned for the future will be something that students, staff and the residents around RBMS can appreciate and study. The countless benefits cross the spectrum from aesthetically pleasing to multi-faceted sensory exploration and learning to timeless reflection, wonder and awe. This gift is meant to educate, sustain and inspire the school for many years to come. It is the gift that will always keep giving as each tree or plant renews itself with new birth and regeneration. Thank you, Mr. Hjort and K&H Lawn Service, Inc.! |
2013 Partnership Profiles

Business: Kids R First
P.O. Box 3242
Reston, VA 20195

Business Contact: Susan Ungerer, Kathy Miles, Judy Berman

Phone: 703-860-3639

Partner School: Dominion High School

School Contact: Kevin Terry, Director of Guidance

Phone: 571-434-4412

Year Partnership Began: 2002

Description of School/Business Partnership Activity(ies): Kids R First is a non-profit organization founded with the mission to support less fortunate students in northern Virginia as they progress through the area’s public schools. Kids R First annually donates tens of thousands of schools supplies to local schools in Loudoun and Fairfax counties. More recently, Kids R First has worked with Dominion High School to pilot a new program that supports needy students as they pursue post-secondary study. This new initiative involves additional financial contributions to local high schools, which, in turn, provide payment for college applications, college entrance exams, textbook purchases, and more. These resources make it possible for many students to attend college who would otherwise not possess the monetary resources to do so.

Kids R First not only helps Dominion High School with school supplies, but also serves Countryside Elementary, Forest Grove Elementary, Guilford Elementary, Hutchison Farm Elementary, Sugarland Elementary, Meadowland Elementary, Rolling Ridge Elementary, Sterling Elementary, Sully Elementary, Sterling Middle, Seneca Ridge Middle, Briar Woods High School, Heritage High School, Park View High School and Stone Bridge High School.

Benefits to the Company: Kids R First’s sole purpose for existence is to support student achievement and to create hope and aspiration for the future where it does not already exist. Their contributions to Dominion High School empower the organization to fulfill its mission. The partnership with Dominion High School has empowered Kids R First to experiment with their college support program with the help of a partner which shares their commitment to the success of less fortunate students.
2013 Partnership Profiles

Benefits to the Company: Dominion High School students and staff members occasionally support marketing efforts of Kids R First as they introduce their programs to prospective benefactors.

Benefits to the School: School supplies donated by Kids R First provide for the needs of hundreds of students whose families qualify for free or reduced lunch or who have fallen upon difficult financial circumstances. Kids R First also supports Dominion students with their college needs. They have helped many Dominion graduates with scholarship money for college books. Most often this money allows students to take another college course. Sometimes they help with more than books. On several occasions, Kids R First has paid housing deposits for students, brought lab coats and paid college application fees. They have also helped students pay for SAT, ACT and TOEFL tests for college admissions. These efforts help remove all the barriers a student may face in the college process. Over the last ten years, Kids R First have contributed over $20,000 to help Dominion High School Alumni to attend The University of Virginia, Cornell University, Johnson and Wales, Virginia Commonwealth University, Norfolk State University, Penn State, West Virginia University, Virginia Tech, and many more. In every case, Titan alums could not have attended or stayed in college without support from Kids R First. Dominion High School works hard to get underrepresented students and young adult in poverty into college. Kids R First help them stay.
Business: Kids R First  
P.O. Box 3242  
Reston, VA 20195

Business Contact: Susan Ungerer

Phone: 703-476-8265

Partner School: Guilford Elementary School

School Contact: Lottie Spurlock, Assistant Principal

Phone: 571-434-4550

Year Partnership Began: 2003

Description of School/Business Partnership Activity(ies): Guilford Elementary would like to recognize Kids R First for the past eight years of service. This is a volunteer organization that is located in Reston Virginia. This organization was set up by a former teacher. It is now staffed by volunteers that were former teachers and administrators.

Benefits to the Company: Kids R First is able to seek donations to help students that are less fortunate than others. They are able to see the smiles that the students have on the first day when they have brand new supplies to use.

Benefits to the School: Guilford Elementary is able to benefit from Kids R First by "helping kids in need prepare for their future".
## 2013 Partnership Profiles

**Business:** Kravitz Orthodontics  
25055 riding Plaza  
South Riding, VA 20152

**Business Contact:** Dr. Neel Kravitz

**Phone:** 703-722-2900

**Partner School:** Arcola Elementary School

**School Contact:** Dr. Clark Bowers, Principal

**Phone:** 703-957-4390

**Year Partnership Began:** 2010

**Description of School/Business Partnership Activity(ies):** Dr. Kravitz has been one of our biggest financial supporters. He has made contributions to our track program, our fall festivals, bingo nights, international nights, parent vs. basketball games, and many other PTA and school events that support our mission to our community. Dr. Kravitz is always willing to support any program that we request and he does so with genuine joy. In my 25+ years working in education, I have never met a business partner that is so willing to provide financial support to a school and community.

**Benefits to the Company:** The PTA recognizes Dr. Kravitz publicly, in newsletters, flyers, and at all sponsored events. As a growing community, Dr. Kravitz Orthodontics can benefit from having his generosity and goodwill shared with students that will eventually require his services.

**Benefits to the School:** Dr. Kravitz financial support allows our PTA to meet fundraising goals for our track, allows us to support teachers financially as they need resources for instruction, and will ultimately benefit our students as they have a track that can be used during PE, recess, or on weekends with their families.
Business: Kravitz Orthodontics
25055 Riding Plaza
Suite 110
South Riding, VA 20152

Business Contact: Dr. Neil Kravitz

Phone: 703-722-2900

Partner School: John Champe High School

School Contact: John Gabriel, Principal

Phone: 703-722-2680

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
In the Dulles South area, Dr. Kravitiz is widely known as being a staunch supporter of the schools. With the addition of another school in the area, Dr. Kravitiz did not shy away from offering help; rather, for the past year and half, Kravitiz Orthodontics has been one of the strongest supporters of John Champe High School. For example, before John Champe High School had even opened, unsolicited, Dr. Kravitiz personally reached out to ask what he could do to help the school. Immediately, Dr. Kravitiz was able to offer financial assistance for some of JCHS’ initial meetings and early needs. Furthermore, Dr. Kravitiz then offered early in JCHS’ construction phase to subsidize the cost of the student agendas, which is a major expense on the high school level. Whether it was helping with major events such as the school’s kickoff or helping with smaller things such as a PTSA fundraiser, Dr. Kravitiz has been a constant source of support and inspiration to the community. And at every turn, Dr. Kravitiz always states, “What else can I do to help?” and “Just know that we’re here to support you.” A year later, Dr. Kravitiz’ words continue to ring true: he has never hesitated to offer help to the school—even when he has had multiple groups asking him for assistance at the same time. He supports students’ education and learning and promotes healthy living and accomplishes this through various means. The John Champe High School community is fortunate to have such a civic-minded individual and believer in public education as Dr. Kravitiz.
2013 Partnership Profiles

Benefits to the Company: Dr. Kravitz and his office does not seek a benefit for his good works in the community. An off-shoot of all of his help is certainly an increased recognition of his practice, but Dr. Kravitz does not ask for this; he is content in just knowing that he has made an impact on the lives of our students.

Benefits to the School: Students and staff have benefitted directly and indirectly from Dr. Kravitz’ generosity. Whether it is through an instructional resource such as the student agendas or the knight mascot to promote school spirit, John Champe High School has been able to do a lot more in its inaugural year because of Dr. Kravitz.
Business: Kravitz Orthodontics
25055 Riding Plaza Suite 110
South Riding, VA 20152

Business Contact: Dr. Neal D. Kravitz, DMD, MS

Phone: 703-722-2900

Partner School: Liberty Elementary School

School Contact: Anaheeta Minwalla

Phone: 571-315-5940

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): Kravitz Orthodontics is committed to helping our community thrive, particularly in our local schools. Dr. Kravitz has continually supported student agendas, PTA events, staff luncheons, assemblies, Odyssey of the Mind, after-school activities and school athletics. The office team at Kravitz Orthodontics is often seen at the school events to show the support to the community. Liberty Elementary has benefitted from this incredible partnership by receiving generous donations to both the school and PTA from Dr. Kravitz on a monthly basis to eliminate the burden of using PTA reserve money throughout the school year.

Benefits to the Company: Dr. Kravitz has been recognized as a major supporter of our community. Our office showcases photographs from events that he attends as well as certificates and plaques that he has received from principals, school administrators, coaches and PTA officers.

Benefits to the School: Liberty Elementary has benefitted from this incredible partnership by receiving generous donations to both the school and PTA from Dr. Kravitz on a monthly basis to eliminate the burden of using PTA reserve money throughout the school year.
2013 Partnership Profiles

Business: Kravitz Orthodontics
25055 South Riding Plaza, Suite 110
South Riding, VA 20152

Business Contact: Neal D. Kravitz, DMD MS

Phone: 703-722-2900

Partner School: J. Michael Lunsford Middle School

School Contact: Neil Slevin, Principal

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Neal D. Kravitz, DMD, MS serves the South Riding community in orthodontic care. Our school-business relationship began with Dr. Kravitz reaching out to Lunsford Middle School before it even opened its doors to students. He has purchased an agenda for every one of our students for the past two years, and has committed to doing the same for the 2013-14 school year. He has also donated money to our school technology fund, PTA, and charity fundraising efforts. His high standards go well beyond his office and our school. Dr. Kravitz is a major sponsor of every local elementary, middle, and high school, Dulles South Youth Sports, Loudon South Eagles Baseball, South Riding Little League, South Riding Challenge Soccer, Loudoun South Soccer, Old Dominion Football Club, South Riding Stingrays, Froggers Swim Club, Stone Ridge Sharks Swim Club, Pleasant Valley Piranhas, Dulles Storm Lacrosse, CYA, SYA, South Riding Dance, Mercer Girls Basketball, Lunsford Middle School iBots, Loudon County Fire and Rescue, the State Troopers, and many, many, more! He is a model of community service and a true example of working as a team. His willingness to be involved and help out wherever there is a need is done with such passion and genuine interest that it is humbling.
Dr. Kravitz gets it. He understands that just because we are a school doesn't mean we have all the available resources to provide the best possible education. He understands the importance of supporting activities outside of school, and ensures every child can take advantage of these opportunities. He understands that we are an ethnically/racially diverse community and makes an effort to be responsive to these students' interests. He truly understands that "it takes a village" to raise a child.

Dr. Kravitz is considered a hero and "the face" in the South Riding/Aldie community. He puts his heart and soul into his business and in giving back to the community. Thank you never seems like enough to express our appreciation for all he does.

We have referred others to Kravitz Orthodontics for their outstanding service and extraordinary commitment to the community. We advertise Kravitz Orthodontics in our monthly newsletter and on our Business Partnership Wall.

His generosity has afforded us the opportunity to enhance our PBIS program, purchase additional educational tools and school supplies, make improvements to our school environment, provide our staff with additional support, and expand student activities, just to name a few.
Little River Elementary would like to express its sincere appreciation to Kravitz Orthodontics for its continued and unwavering support over the past 5 years! The partnership between Kravitz Orthodontics and Little River Elementary began in 2008. This wonderful partnership is extremely difficult to summarize in a page or two as the magnitude of the support to our school and our neighboring schools is nearly impossible to put into words.

Kravitz Orthodontics has generously been the sole sponsor for the Little River Student Agendas for the past few years, thus relieving the school annually of a substantial financial commitment. The Student Agendas are the primary source of organization for the students and the primary source of communication between the teachers and the parents. The Student Agendas help play a vital role in each student’s academic success.

Kravitz Orthodontics has also graciously supported many Little River events in various ways such as the FUN RUN, Book Club, Fall Festival, Winter Dance, Fifth Grade Promotion and Faculty/Staff Basketball Games to name a few. Some of these school events are intended to promote community within our school allowing us to become a more unified “student family” while other opportunities are geared to promote physical fitness or academic enrichment opportunities. Dr. Kravitz not only supports these efforts or events but can often be found attending them as well.
Description of School/Business Partnership Activity(ies):

In addition to these many sponsorships, Kravitz Orthodontics hosts an annual "Candy Buy Back Program," which allows the schools in the community to turn their Halloween candy in to his office and earn money for the school while promoting healthy teeth and living.

Dr. Kravitz and his office exhibit a true commitment to the community and local schools and Little River is very fortunate to have their support!

Benefits to the Company:

Kravitz Orthodontics is committed to many Loudoun County Public Schools in the community. Kravitz Orthodontics receives exposure and recognition through various means of communication at Little River such as fliers, Morning Show announcements, newsletters and school calendars to name a few. This partnership is very rewarding to Kravitz Orthodontics as the company truly enjoys "giving back" to the schools in the community in which it serves and places a heavy emphasis on achieving the best education possible for all Loudoun County students. Many loyal Little River families receive Orthodontic services from this wonderful, reputable office.

Benefits to the School:

Each year, Kravitz Orthodontics' contributions to Little River allow the school to purchase many necessary items for the school and the students. These contributions have also been instrumental in supporting many programs and events for the school that might not be possible without Kravitz Orthodontics' help!
### 2013 Partnership Profiles

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<thead>
<tr>
<th>Business:</th>
<th>Kravitz Orthodontics</th>
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<tr>
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<td>25055 Riding Plaza, Suite 110</td>
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<td>South Riding, VA 20152</td>
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<table>
<thead>
<tr>
<th>Business Contact:</th>
<th>Dr. Neal Kravitz</th>
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<tr>
<td>Phone:</td>
<td>703-722-2900</td>
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<table>
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<tr>
<th>Partner School:</th>
<th>Mercer Middle School</th>
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<tbody>
<tr>
<td>School Contact:</td>
<td>John Duellman, Principal</td>
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<tr>
<td>Phone:</td>
<td>703-957-4340</td>
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| Year Partnership Began:       | 2010                                                      |

| Description of School/Business Partnership Activity(ies): | Dr. Kravitz has given back to the Dulles South school community for many years and this year became the sole contributor in payment for our student agendas. These agendas act as a vital organizational and academic tool for our students. Our parents rely on the agenda as a primary communication source in monitoring their student’s progress in all subject areas. In addition, Dr. Kravitz reaches out frequently to support needy families in the Mercer community as well as offer financial support for instructional activities to include Living History Day. Dr. Kravitz is always willing to contribute to the education of the students in Loudoun County and is commended for these efforts. |

| Benefits to the Company:      | Dr. Kravitz benefits from advertising and promoting his already successful orthodontics office. His office has gained new teacher, parent and student patients as a result. |

| Benefits to the School:       | Our students has benefitted greatly from the use of this valuable instructional tool. His contributions to instructional programs have had an immeasurable and lasting impact as well. |
2013 Partnership Profiles

Business: Layng's Flower Farm
23520 Evergreen Mill road
Aldie, VA 20105

Business Contact: Liz Battiston, Owner

Phone: 703-327-0872 (retail)
703-542-2020 (office)

Partner School: Sycolin Creek Elementary School

School Contact: Derek Racino, Principal
Lisa Waldbaum, Assistant Principal

Phone: 571-252-2910

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
Sycolin Creek ES opened September 2007. To help parents, students and staff get to know each other and begin to form a positive learning community; Layng's closed to the public and hosted our new school. It was a wonderful event which included lots of activities for the students and meeting and greeting time for the adults.

Currently, Layng's supplies, installs, and maintains colorful and visually appealing plants to create beautiful flower boxes that are located at the school's entrance. Layng's willingness to become an active part of our school community has provided a positive and active relationship.

Benefits to the Company:
Layng's Flower Farm will continue to be recognized for its support of Sycolin Creek in the school and PTA newsletters.

Benefits to the School:
As our business partner, Layng's has offered its educational resources to our students. SOL compliant tours and workshops are made available. Layng's will continue to work with us to landscape the new grounds.

Through the activities provided by Layng's, the school community has joined together to provide the students with a warm and trusting support system.
2013 Partnership Profiles

Business: Leesburg/Sterling Family Practice
          44084 Riverside Parkway, Suite 200
          Leesburg, VA 20176

Business Contact: Dr. Scott Nagell
Phone: 703-724-7530

Partner School: Stone Bridge High School
School Contact: James E. Person, Principal
Phone: 571-252-2200

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies):
Dr. Nagell has been providing medical services and nutritional information and facts to Stone Bridge athletes since our school opened in the fall of 2000. Dr. Nagell is the official team doctor for the athletic department. He works closely with the football team and has made the time to travel to all away varsity games as well as being available for home football games. He has traveled to both state playoff finals over the last five years. Dr. Nagell works closely with our athletic trainer to schedule sports physicals at the beginning of each school year for a minimal cost to our athletes. He has even provided physicals for athletes who could not afford one. Along with running a busy medical practice and everything he is able to do for Stone Bridge, Dr. Nagell still finds time to speak to athletes regarding the importance of proper nutrition in their diet.

Benefits to the Company: Every year, Dr. Nagell is recognized at the Stone Bridge football banquet.

Benefits to the School: The school athletic department is able to benefit from having such a dedicated physician as their team doctor. The football coaches have the confidence in knowing their players are in good hands at all varsity games. All athletes are able to receive the required sports physicals for a minimal fee after school hours. Our athletes are able to see the benefits in giving back to the community.
2013 Partnership Profiles

Business: Lighthouse Concepts, LLC
114 Courier Ct., NE
Leesburg, VA 20176

Business Contact: Kathy Renton, President

Phone: 703-779-9617

Partner School: Monroe Technology Center

School Contact: Pam Smith, Graphic Communications Instructor

Phone: 571-252-2080

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Kathy Renton, president of Lighthouse Concepts, LLC has been instrumental in the success of the Graphic Communications program at Monroe Technology Center. She serves on the advisory committee, and has been a guest speaker for the Monroe Tech Talk series. Kathy donated time by traveling to judge the SkillsUSA Virginia State Advertising Design Competition held in Hampton, VA, 2010. Ms. Renton has mentored our graphic design students, and in 2008 began and presented a Graphic Design scholarship each year during our graduation ceremonies.

Benefits to the Company: Lighthouse Concepts, LLC mentors the young adults who are entering the field of graphic communications. With this type of partnership, the company will have a working relationship with knowledgeable graduates for possible future employment.

Benefits to the School: Since Ms. Renton’s business is in the field of graphic design, she is a dedicated individual who supports and gives back to the school and the entire Loudoun County Public School system. The students not only gain useful information but relate the experiences of projects and deadlines, and can contribute their expertise to apply for the annual Lighthouse Concepts graphic design scholarship.
2013 Partnership Profiles

Business: Lockheed Martin
1200 Wilson Blvd. #1
Arlington, VA 22209

Business Contact: Cynthia Alami
Phone: 571-480-7561

Partner School: J. Michael Lunsford Middle School
School Contact: Ashley Harper, Counselor
Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their "Day at Work" location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Lockheed Martin is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails

Benefits to the Company: Lockheed Martin employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first- hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Loudoun County Farm Bureau
609 E. Main Street, Unit E Plaza
Purcellville, VA 20132

Business Contact: Tyler Wegmeyer, President

Phone: 540-751-1111

Partner School: Woodgrove High School

School Contact: Marty Potts

Phone: 540-751-2600

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies):
Agriculture runs deep in the history of Loudoun County. Many of us who have either grown up in Western Loudoun, or have lived here for a long time, have witnessed farmland being changed to subdivisions. The Loudoun County Farm Bureau and the Loudoun County School system have established an incredible partnership. The Farm Bureau has sponsored The Book Barn program in Loudoun County Schools for the last five years. This is a national program designed to increase literacy, support libraries, and reacquaint an increasingly urbanized society to its agricultural heritage.

The Loudoun County Farm Bureau has donated the blueprints and supplies to construct learning barns, which are in fact barn-shaped bookcases, as well as over $250.00 worth of books for each barn. The books that are chosen are appropriate for different grade levels and have agrarian themes. For the past 3 years students at Woodgrove High School from the CTE program and the Teacher Cadet program build, deliver, and read to the elementary schools that have requested these learning centers. Woodgrove has constructed and delivered over 5 of these to the libraries that have requested them. Students and teachers at Guilford Elementary School in Sterling and Lincoln Elementary School in Lincoln arrived at school to see a big red Book barn on October 2, 2012. There is another in construction to be delivered to Hillsboro.
2013 Partnership Profiles

Description of School/Business Partnership Activity(ies):
This unique project is a means of honoring the richness of the farm heritage while helping current students understand the value of agriculture and the role it plays in their lives today. Although the partnership is indeed a benefit to both the company and the school, with the useful and beautiful end product of the Book Barn, what makes this partnership exceptional, is something that is not tangible: Through this alliance the past is remembered, reading is encouraged, and the future holds promise.

Benefits to the Company:
Loudoun County Farm Bureau members are proud of Loudoun County's farming heritage. By supporting and promoting agriculture and through members' involvement in the community, the Farm Bureau members hope to solidify the future of agriculture and forestry in Loudoun. "Agriculture and science go hand and hand, and our members find great joy in providing Book Barns full of incredible books and resources to our county schools," said Loudoun County Farm Bureau President Tyler Wegmeyer.

Benefits to the School:
Student from the CTE department are able to see their finished products put into practical use to the benefit of the children of the county. Students in the Teacher Cadet program receive a real life experience and practicum with these contacts. In addition, world language students are able to read to the Hispanic population and receive language development through Woodgrove's donation of 2 Spanish language books.

Schools that have received the Book barns:

<table>
<thead>
<tr>
<th>2008</th>
<th>2011</th>
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<tbody>
<tr>
<td>John W. Tolbert</td>
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<tr>
<td>Forest Grove Elementary</td>
<td>Mountain View</td>
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<td>Lovettsville</td>
<td>Round Hill</td>
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<td>Creightons Corner</td>
<td>Park View High School</td>
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<tr>
<td>Horizon</td>
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<tr>
<td>Rosa Lee Carter</td>
<td>Banneker</td>
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<tr>
<td>Middleburg</td>
<td>Emerick</td>
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<tr>
<td>2010</td>
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<tr>
<td>Arcola</td>
<td>Lincoln</td>
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<td>Pinebrook</td>
<td>Guilford</td>
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<td>Frances Hazel Reid</td>
<td>Loudoun Farm Museum</td>
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<td>Cool Spring</td>
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<tr>
<td>Sugarland</td>
<td>2013</td>
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<tr>
<td>Cedar Lane</td>
<td>Hillsboro</td>
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<tr>
<td>Lucketts Elementary</td>
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</tbody>
</table>
2013 Partnership Profiles

| Business: | Loudoun County Sheriff’s Office (LCSO)  
880 Harrison Street  
Leesburg, VA 20175 |
| --- | --- |
| Business Contact: | Lt. Jeff Mees  
Captain Greg Brown |
| Phone: | 703-777-0407 |
| Partner School: | Monroe Technology Center |
| School Contact: | Brad Romanoff, Instructor |
| Phone: | 571-252-2080 |
| Year Partnership Began: | 2007 |
| Description of School/Business Partnership Activity(ies): | In 2007 the LCSO and Monroe Technology Center Administration of Justice program had a causal relationship in that LCSO provided personnel resources on occasion to the program. The LCSO mostly provided guest instructors to augment the program instruction. In addition they provided tours of the Northern Virginia Criminal Justice Academy and the Loudoun County jail. In 2012, the LCSO established a more structured training program called "Lessons in Law Enforcement" that allotted for one day of instruction per week during a nine week period for Administration of Justice II. We are organizing a one day LCSO familiarization training program for Administration of Justice I also. |
| Benefits to the Company: | The LCSO had the opportunity to evaluate students as future prospects for the organization. The LCSO has two former Administration of Justice students as deputies with the department. A good public relations opportunity. |
| Benefits to the School: | Close working relationship, networking opportunity for students, excellent training program for students, and supplement of resources and equipment for students. |
Business: Loudoun County Transportation  
42000 Loudoun Center Place  
Leesburg, VA 20175

Business Contact: Alvin Hampton, Director

Phone: 571-252-1700

Partner School: J. Michael Lunsford Middle School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their “Day at Work” location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. LCPS Transportation Department is one of our “Day at Work” sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in ‘hands on’ real life activity that this career entails.

Benefits to the Company: LCPS Transportation Department employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Loudoun Credit Union
803 Sycolin Road, SE, Ste 105
Leesburg, VA 20175

Business Contact: Terri Harding
Phone: 703-777-4744

Partner School: Dominion Trail Elementary
School Contact: Julie Gross
Phone: 571-252-2340

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies):
Dominion Trail Elementary is entering its eighth year partnership with the Loudoun Credit Union. One of the goals of this partnership is to teach children that it is never too early to start saving for the future.

The last Friday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened.

Benefits to the Company: To heighten student and parent awareness of the benefits of belonging to a credit union and the services that Loudoun Credit Union has to offer.

Benefits to the School: Dominion Trail Elementary School has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money and encourages the students to set savings goals.

The Loudoun Credit Union also supports our SOL Remediation program through providing healthy afternoon snacks for the students who participate in after school tutoring.
<table>
<thead>
<tr>
<th><strong>2013 Partnership Profiles</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Business:</strong> Loudoun Credit Union (LCU)</td>
</tr>
<tr>
<td>803 Sycolin Rd., Suite 105</td>
</tr>
<tr>
<td>Leesburg, VA 20175</td>
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<tr>
<td><strong>Business Contact:</strong> Harry Simmerman, CEO</td>
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<tr>
<td><strong>Phone:</strong> 703-777-4744</td>
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<tr>
<td><strong>Partner School:</strong> Guilford Elementary School</td>
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<tr>
<td><strong>School Contact:</strong> David Stewart, Principal</td>
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<tr>
<td><strong>Phone:</strong> 571-434-4550</td>
</tr>
<tr>
<td><strong>Year Partnership Began:</strong> 2006</td>
</tr>
<tr>
<td><strong>Description of School/Business Partnership Activity(ies):</strong> One of the goals of this partnership is to teach children that it is never too early to start saving for the future.</td>
</tr>
<tr>
<td>The first Thursday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened. On the first Thursday of each month, students can make deposits and/or open new accounts.</td>
</tr>
<tr>
<td><strong>Benefits to the Company:</strong> The Loudoun Credit Union to date has opened many accounts. When a student opens an account, it permits their parents to also become members of the LCU.</td>
</tr>
<tr>
<td><strong>Benefits to the School:</strong> Guilford Elementary has benefited from the partnership with Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money.</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Business: Loudoun Credit Union (LCU)
803 Sycolin Rd., Suite 105
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO

Phone: 703-777-4744

Partner School: Hillsboro Elementary School

School Contact: Dave Michener, Principal

Phone: 540-751-2560

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies):
Hillsboro Elementary entered into a partnership with the Loudoun Credit Union in the Fall of 2006. One of the goals of this partnership is to teach children that it is never too early to start saving for the future.

The third Thursday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first five dollars is deposited by the credit union when an account is opened. On the third Thursday of each month, students can make deposits and/or open new accounts.

Benefits to the Company: The Loudoun Credit Union has opened more than thirty new accounts. When a student opens an account, the parents are also eligible to start an account.

Benefits to the School: Hillsboro Elementary has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money. This partnership also has helped students learn more about money concepts. The credit union has donated money to the school which has been used to purchase items for students.
2013 Partnership Profiles

Business: Loudoun Credit Union
803 Sycolin Rd., Suite 105
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO

Phone: 703-777-4744

Partner School: Rolling Ridge Elementary School

School Contact: Andrew Davis, Principal

Phone: 571-434-4540

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): Rolling Ridge is into its fifth year in partnership with the Loudoun Credit Union. One of the goals of this partnership is to teach children that it is never too early to start saving for the future.

The second Thursday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened.

Benefits to the Company: To heighten student and parent awareness of the benefits of belonging to a credit union and the services that Loudoun Credit Union has to offer.

Benefits to the School: Rolling Ridge Elementary School has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money and encourages the students to set savings goals.

The Loudoun Credit Union also supports Rolling Ridge through the donation of monetary resources and supplies to be used to support the educational program. The most notable of which is a student homework planner for each child in grades 2-5. They have also supported our efforts to increase parent involvement by sponsoring our Annual Hoops Night in Sterling. We thank Loudoun Credit Union for their generous support of Rolling Ridge Elementary School.
2013 Partnership Profiles

Business: Loudoun Credit Union (LCU)  
803 Sycolin Rd., Suite 105  
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO

Phone: 703-777-4744

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, Librarian

Phone: 571-252-2250

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): One of the goals of this partnership is to teach children that it is never too early to start saving for the future. The second Friday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened. Once per month, students can make deposits and/or open new accounts. The Credit Union also reports back the total amount deposited each month along with savings tips for the students. These totals and tips are integrated into the morning news show and reported out in the parent newsletter. They also offer savings tips that are shared with families.

Benefits to the Company: The Loudoun Credit Union to date has opened more than 171. When a student opens an account, it permits the parents to also become members of the LCU.

Benefits to the School: Sanders Corner Elementary School has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money. The Loudoun Credit Union provides gift cards for staff appreciation. The Loudoun Credit Union offers services to teach class lessons regarding finance and economics.
**2013 Partnership Profiles**

**Business:**
Loudoun Credit Union  
803 Sycolin Road, Suite 105  
Leesburg, VA 20175

**Business Contact:**
Harry Simmerman, CEO

**Phone:**
703-777-4744

**Partner School:**
Seldens Landing Elementary School

**School Contact:**
Tracy Stephens, Principal

**Phone:**
571-252-2260

**Year Partnership Began:**
2007

**Description of School/Business Partnership Activity(ies):**
Seldens Landing is entering its partnership with the Loudoun Credit Union. One of the goals of the partnership is to teach children the importance of saving and that it is never too early to begin saving for the future.

The third Tuesday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened.

At the beginning of the year the school sets a goal for the number of accounts held by students and the total savings for the year.

**Benefits to the Company:**
The Loudoun Credit union benefits from the partnership because it heightens student and parent awareness of Credit Union membership. Parents and students learn the services that Loudoun Credit Union has to offer.

**Benefits to the School:**
Seldens Landing Elementary School has benefited from the partnership with the Loudoun Credit Union. The Credit Union has started the process of reinforcing that it is never too early to begin saving money and encourage students to set savings goals. The Loudoun Credit Union Saving Program also reinforces the elementary K-5 social science curriculum and math curriculum.
2013 Partnership Profiles

Business: Loudoun Credit Union (LCU)
803 Sycolin Rd., Suite 105
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO

Phone: 703-777-4744

Partner School: Sterling Elementary School

School Contact: Teri Finn, Principal

Phone: 571-434-4580

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
In 2007 Sterling Elementary School formed a partnership with the Loudoun Credit Union. The goal was to work in conjunction with the LCU to educate children on the importance of saving. The LCU implemented the Kirby Savings Club, offering free membership to students and depositing their first $5 once an account has been opened. The second Thursday of each month is Kirby Savings Day where students are able to make deposits and open new accounts.

Benefits to the Company: Once a student opens a new account parents are eligible for membership.

Benefits to the School: Students at Sterling Elementary are encouraged to begin saving and develop a sense of financial awareness. The LCU provides each child a Passbook to record deposits, a Quarter Savings Envelope and incentives when deposits are collected.
2013 Partnership Profiles

Business: 
Loudoun Lumber Co., Inc.
121 N. Bailey Ln.
Purcellville, VA 20132

Business Contact: 
Mike Hubbard

Phone: 
540-338-1840
www.loudounlumber.com

Partner School: 
Loudoun Valley High School

School Contact: 
Ike Stoneberger

Phone: 
540-751-2400

Year Partnership Began: 
2012

Description of School/Business Partnership Activity(ies): 
They are a relatively new lumber, building supplies, and hardware store that supply us with decent grade lumber and building supplies as needed. We have been able to call and they deliver within a very reasonable time.

Benefits to the Company: 
Community service and positive relations.

Benefits to the School: 
Positive, professional exposure for actors and for drama productions.
Business: Loudoun Stairs  
            341 N Maple Ave  
            Purcellville, VA 20132

Business Contact: Steve Clewis

Phone: 703-478-8800

Partner School: Loudoun Valley High School

School Contact: Vicki Dorsey Holstead

Phone: 540-751-2400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Loudoun Stairs donates significant amounts of lumber for a variety of projects around the school.

Benefits to the Company: Positive public relations.

Benefits to the School: Low cost way to effectively complete projects around the building for building beautification.
Business: Loudoun Times-Mirror
9 E. Market Street
Leesburg, VA 20176

Business Contact: Ron Sauer, Circulation director/NIE Coordinator

Phone: 703-777-1111

Partner School: Briar Woods High School

School Contact: Janet Muller, Librarian

Phone: 703-957-4400

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): In addition to our subscription, this year The Loudoun Times Mirror supplies 75 additional newspapers for classroom use. Mr. Sauer has been gracious and patient as we begin each year with new staff and requests. He has always tried to meet our needs.

Benefits to the Company: By supplying these copies to our school, The Loudoun Times Mirror’s advertising is exposed to customers from other counties because many of our teachers and staff live in neighboring counties. Students are exposed to news and information that is local, meaningful, and not filtered through their twitter or Facebook preferences! A new generation of subscribers may be developed for print media.

Benefits to the School: These have been invaluable resources for classrooms, especially during sustained silent reading. Students may read more, which is always a positive. Funds can be spent on other resources.
**Business:** Loudoun Valley Career Fair Speakers

**Business Contact:** Miller Zimmerman, PLC  
50 Catoctin Circle Suite 201  
Leesburg, VA 20176  
Eric Zimmerman  703-777-8850

Purcellville Police Department  
125 East Hirst Road, Unit 7A  
Purcellville, VA 20132  
Sergeant John Kelly  540-338-7422

Market Salamander  
200 w. Washington St.  
Middleburg, VA 20118  
Jason Reaves  540-687-8011

**Partner School:** Loudoun Valley High School

**School Contact:** Leeanne Johnson

**Phone:** 540-751-2400

**Year Partnership Began:** 2010

**Description of School/Business Partnership Activity(ies):** Has spoken numerous times with students attending our annual Career Fair.

**Benefits to the Company:** Positive exposure and public relations.

**Benefits to the School:** Learning and motivating based on expertise and experience.
2013 Partnership Profiles

Business: Loudoun Valley Community Resource Program

Business Contact: Costco
1300 Edwards Ferry Rd
Leesburg, VA 20176
Daryl Leuck 703-669-5060

Papa Johns
525 E. Market St
Leesburg, VA 20176
David Fioramonti 703-771-7272

Tropical Smoothie
609 E. Main St.
Purcellville, VA 20132
Doreen & Dutchie Zentveld 540-338-6703

Partner School: Loudoun Valley High School

School Contact: Cynthia Clark
Phone: 540-751-2400

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): Donations to the Community Based Instruction Program of time and products

Benefits to the Company: Positive Public Relations

Benefits to the School: Student gain real Life experiences
2013 Partnership Profiles

Business: Loudoun Valley Sports Program

Business Contact: Countryside Orthopedics
19465 Deerfield Ave
Leesburg, VA 20176
Ray Lower, and Imran Khan, MD  703-858-1800

Greater Loudoun Chiropractic
17337 Pickwick Dr. #B
Purcellville, VA 20132
Guy Fanelli, DC  540-338-0005

Greater Loudoun Chiropractic
17337 Pickwick Dr. #B
Purcellville, VA 20132
Guy Fanelli, DC  540-338-0005

Loudoun Pediatrics Associates
205 E. Hirst Rd. #302
Purcellville, VA 20132
540-338-7065

The National Sports Medicine Institute
19455 Deerfield Ave.
Leesburg, VA 20176
Tim Johnson, MD and David Johnson, MD  703-729-5010

Virginia Medical Center
609 E. Main St. #Q
Purcellville, VA 20132
Irfan Idrees, MD  540-338-0032

Partner School: Loudoun Valley High School

School Contact: Andrew Gordon

Phone: 540-751-2400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): For their support in helping the student-athletes at Loudoun Valley High School throughout the year.

Benefits to the Company: Community Service.

Benefits to the School: Athletes and their parents can get sports physicals completed in one place at one time at a low cost. Supporting the health and welfare of student/athletes.
Lowes
45430 Dulles Crossing Plaza
Sterling, VA 20166

Candice, Store Manager
571-732-0987
Sully Elementary School
Lauren McCormick, Guidance Counselor
571-434-4570
2011
Lowes has donated many items to Sully Elementary and its PTO. They have donated plastic bins for storage of food items for our Back Pack Program as well as two 6-foot artificial evergreen trees to use in our Teachers' Lounge for our "Mitten Tree" Project. Paper mittens are placed on the tree with the name of an item needed by a family in our school. Our staff members select mittens, purchase and wrap the items requested and then the gifts are distributed to the families prior to winter break. Through these generous donations, students, staff and the community have been enriched.

A sense of giving back to the community and to the school.
The items donated are used to support the students and their families in need. It has also benefited our school and its ability to maximize limited storage space.
2013 Partnership Profiles

Business: Luciano Italian Restaurant & Pizzeria
1054 Elden Street
Herndon, VA 20170

Business Contact: Roberto Ienzi

Phone: 703-736-9830

Partner School: Forest Ridge Elementary School

School Contact: Monique Martin, Principal
Ilene Banker, Assistant Principal

Phone: 571-434-4560

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Luciano’s has extended private sector support by donating dinners to groups of staff as incentives. In past years, Luciano’s had catered food for the entire staff for a dedication ceremony for the late J. Warren Geurin, our beloved School Board Member.

Benefits to the Company: Business support of school projects encourages school and staff support of local businesses.

Benefits to the School: Community recognition of the hard work of our school staff. After school dinners are opportunities for collegiality and the building of strong staff rapport.
2013 Partnership Profiles

Business: Lucketts Ruritans
P O Box 1291
42361 Lucketts Road
Leesburg, VA 20176

Business Contact: Peter Baker

Email: www.luckettsrutitans.org

Partner School: Lucketts Elementary School

School Contact: Brenda Blue, Principal

Phone: 571-252-2070

Year Partnership Began: 1970

Description of School/Business Partnership Activity(ies):
The Lucketts Ruritan Club was organized in part to focus on saving the Old Lucketts School (which is now the Lucketts Community Center) from neglect. From that initial club effort in the late 1970’s and early 1980’s the Lucketts Ruritans Club has expanded initiatives to include the Lucketts Community Refuse and Recycling Program that provides the only local trash and recycling service available to most Lucketts residents, particularly those who live on narrow dirt roads not served by commercial trash companies. Every Saturday morning from 8:00 am until Noon, the Lucketts Ruritan Club provides the Lucketts Community Refuse and Recycling Program at the Lucketts Elementary School. This program is provided with the support of Loudoun County’s Solid Waste Diversion and Recycling Program. A portion of the funds raised from the Refuse and Recycling program is given to Lucketts Elementary School and the Lucketts Elementary School PTA.

Benefits to the Company:
The Lucketts Ruritan Club believes a strong community is built with goodwill, generated between and among all citizens, regardless of their race, gender, personal beliefs, political affiliations or economic status. The membership in the Lucketts Ruritans is anyone who wishes to support and build a viable, safe and educated community.

Benefits to the School:
Through the support of the Lucketts Ruritans students at Lucketts Elementary School have been able to access web based math enrichment programs and Standards of Learning Preparation Materials. The Lucketts Community Refuse and Recycling Program supports the Ruritans initiatives that give back to the community and it is good for the environment too! We are very grateful for the partnership between Lucketts Elementary School and the Lucketts Ruritans.
Benefits to the School: The partnership between Lucketts Elementary School and the Lucketts Ruritans may not be a traditional business partnership, but it is a partnership that is rooted in a strong sense of community that continues to support the education and enrichment of all the students in the Lucketts School Community.
Business: Luck Stone
42708 Cochran Mill Road
Leesburg, VA 20175

Business Contact: Randy Reed

Phone: 703-777-3180

Partner School: Heritage High School

School Contact: Ron Petrella, Athletic Director
Ryan Feldhausen, Student

Phone: 571-252-2800

Year Partnership Began: 2002

Description of School/Business Partnership Activity(ies): Heritage High School has had a long standing relationship with Luck Stone, one that stems back to the opening of the school. Over the years, Luck Stone has donated numerous items, with the most recent donation coming this year. Ryan Feldhausen, a senior at Heritage and (at the time) an Eagle Scout candidate, made contact with Mr. Reed upon hearing of a desire to have spirit rocks placed at the far end of the campus stadium. Mr. Reed agreed for Luck Stone to donate the rocks, and arranged for the rocks to be ready for pick up. Once again, this demonstrates the commitment Luck Stone has to its partnership with Heritage High School, and we are proud to have Luck Stone as the longest running business partner.
2013 Partnership Profiles

Business: Luck Stone
P.O. Box 1272
Leesburg, VA 20177

Business Contact: Amanda Bowers
Lewis Lee
Lewis Murphy

Phone: 703-729-2800

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, Librarian

Phone: 571-252-2250

Year Partnership Began: 1997

Description of School/Business Partnership Activity(ies):
In our partnership Luck Stone provides volunteers, material and financial gifts. Representatives from Luck Stone speak to our third and fifth grades during geology units. They present detailed information and samples of rocks and minerals to our children and teachers. Luck Stone provides tours for our fifth graders to their quarry. Through word of mouth, Luck Stone now makes these same presentations to many LCPS as well as schools outside our district. In fact, Lewis Lee of Luck Stone spends many hours every year presenting to classrooms throughout our county. Each student at these presentations is given pencils and a mineral to help keep the students interest at peak level. They have provided tours of their plants to many schools.

Luck Stone has made generous gifts to our school including a generous contribution to our scholarship fund for a program regarding our 5th grade promoting class. Last year, Luckstone donated money to contribute to a scholarship which is given to a senior high school student who attended Sanders Corner. They contribute regularly to our PTA functions including the winter carnival. They serve as impartial judges for our peer mediation applications. In the past they have provided supplies and labor to improve our courtyard. They have also assisted with our STAR Reader program.
| Description of School/Business Partnership Activity(ies): | In 2000, Luck Stone, former First Lady Roxane Gilmore, and the Virginia Department of Education launched a statewide program designed to help students with their SOLs called the Luck Stone Rock. Based on SOL 4.8 and 5.7, and focusing on Virginia's geology, the Luck Stone Rock Kit contains a teacher's guide, student activities, rock samples indigenous to Virginia, tools for analyzing the rocks, an interactive CD-ROM, web site access, and a poster. A kit was given to every school in the state for 5th graders. |
| Benefits to the Company: | Luck Stone is able to educate our students and the community about their work and what they do in the community. They also display art from our students in their office. |
| Benefits to the School: | Our students learn about careers, geology and preserving the environment. Luck Stone personnel serve as impartial judges for our peer mediation applications. Luck Stone provides material and financial gifts for selected school projects. They also provide teaching material to assist our teachers with SOLs. |
2013 Partnership Profiles

Business: Macy's
21006 Dulles Town circle
Dulles, VA 20166

Business Contact: Lydia Mattison

Phone: 703-893-4900

Partner School: Potomac Falls High School

School Contact: Janice Koslowski, Principal
Kathy Chrisman, Teacher

Phone: 703-421-4814

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies):
Macy's at Dulles Town Center has partnered with the Potomac Falls Marketing Department as being a part of their main event, "Shop for a Cause." This consists of students contacting friends and family members to purchase a coupon and receive 25% off of their purchases. The money raised goes to a charity of the group's choice. Potomac Falls DECA has The ALS Association as their charity of choice. Macy's invited our DECA Chapter to put on three fashion shows in 2012. Marketing students put on a Spring/Prom fashion show last spring. Students organized a Back to School/Homecoming theme fashion show with other entertainment to make a pep rally atmosphere of our school on the lower level of Macy's outside the entrance of Macy's. Students had the Varsity cheerleaders start off the show with a cheer and a dance, followed by our award winning dance team. The marketing students organized various fashion scenes such as back to school, casual party, homecoming, and outerwear. Over 70 students participated as models. The show included some Potowmack Elementary and River Bend students. The final part of the event was the step team performing and wowing our crowd and then our cheerleaders ended it with our fight song. Macy's worked with our Marketing Department to plan a Potomac Falls shopping night and Holiday Fashion Show for a Cause in December. Holiday sweaters, party wear, and New Year's Eve dresses and suits were featured. Again, Potowmack Elementary and River Bend students were part of the show. Our holiday show had over 100 models. The dance team and step team both performed as well. Macy's hired a DJ for all of our three shows to make them as professional as possible. Coupons were sold at $5 each and all proceeds benefited the ALS Association for Lou Gehrig's disease. DECA has raised over $3600 from their fashion show events.
2013 Partnership Profiles

Benefits to the Company: The show created goodwill advertising for the mall and shows they are community oriented. Extra mall traffic was generated for our fashion show and pep rally. Parents and students shopped in the store and used their coupon which generated extra revenue for Macy’s.

Benefits to the School: Marketing students gained recognition from participation and developed a sense of pride in themselves and their classmates. This was also an opportunity for them to learn the work involved in planning behind the scenes to create a successful event. Students are filled with the satisfaction of giving back to the community and most importantly, the lesson of the impact it makes to a charitable organization. Our students were recruited for other events. The ALS Association wrote a thank you letter to our chapter for each event held and listed Potomac Falls in their winter newsletter, which reaches the DC, VA, MD area.
2013 Partnership Profiles

Business: Mama Lucci's
302 H & Industrial Court, S.E.
Leesburg, VA 20175

Business Contact: Carolina Lucci

Phone: 703-771-1789

Partner School: Frederick Douglass Elementary School

School Contact: Tim Martino, Principal
Dee Dee Herndon-Wilson, Assistant Principal

Phone: 571-252-1920

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):

Over the past 6 months Frederick Douglass Elementary School has enjoyed a wonderful partnership with Mama Lucci’s and Carolina Lucci. Mama Lucci’s is located in the middle of the Leesburg community and many Frederick Douglass Elementary School families enjoy gathering at Mama Lucci’s.

Frederick Douglas’ partnership with Mama Lucci’s has been very beneficial. Ms. Carolina Lucci donated breakfast and lunch during our staff retreat and it allowed the staff to come together and get to know one another over nice meals. Ms. Lucci also provided a winter luncheon for the staff at discounted price.

Benefits to the Company:
Mama Lucci’s benefits from the recognition received when they sponsor activities. Mama Lucci’s is mentioned in programs and newsletters for their constant support.

Benefits to the School:
Frederick Douglass Elementary School is fortunate to have a partnership with Mama Lucci’s. Mama Lucci’s allows us to provide enjoyable staff events at very affordable costs.
2013 Partnership Profiles

Business: Manhattan Pizza
25042 Riding Plaza #100
South Riding, VA 20152

Business Contact: Mr. Dimitri Azar

Phone: 703-722-2020

Partner School: Hutchison Farm Elementary School

School Contact: Carlene Lydic, Administrative Intern

Phone: 703-957-4350

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):

Manhattan Pizza in South Riding, Virginia has graciously made some very helpful contributions to Hutchison Farm Elementary School this year.

Hutchison Farm Elementary School is in its second year of the implementation of a PBIS (Positive Behavioral Supports and Interventions) program which provides a framework for teaching and modeling behavioral expectations to students and then recognizing their demonstrations of those positive and appropriate behaviors. Students are recognized individually for showing their 3 "Rs" (Respect, Responsibility, or Readiness) with "Pawesome Awards." These awards are given to students by staff members, and are then placed in the Hutchison Farm Husky Doghouse. Each Friday, a "Pawesome Award" is randomly drawn for each grade level (K-5), and those 6 students are the week's "Top Dogs."

This year, to expand the PBIS initiatives at Hutchison Farm, a staff recognition program has also been implemented. Staff members may give "Pawesome Awards" to other staff members, and these awards are placed in a staff box. Each Friday, a "Pawesome Award" is randomly drawn from the staff box, and the staff member selected is the week's "Leader of the Pack."
To assist our school in recognizing these staff members, Manhattan Pizza generously donated free personal pizza coupons to be given to the staff members who have received awards. The donation of these coupons is a wonderful demonstration of community support for the professional educators at Hutchison Farm Elementary School, and certainly reflects the interest and willingness of Manhattan Pizza to support and enhance the programs and climate of its community’s schools.

Many Hutchison Farm staff members and their families are regular patrons of Manhattan Pizza, and this partnership is both a positive and beneficial one for both parties.

Additionally, Manhattan Pizza has also kindly hosted a Manhattan Pizza Spirit Night for the Hutchison Farm Elementary School PTA. This evening of fellowship and community afforded by Manhattan Pizza provided financial support to the PTA, where a percentage of the proceeds from the evening were donated by Manhattan Pizza. This donation will assist in funding programs and materials for the PTA, which directly benefits the children and the school as a whole.

On this same Spirit Night, Manhattan Pizza also offered free delivery for all Hutchison Farm Elementary School teachers and staff as a special treat, and was very much appreciated.

Manhattan Pizza is a popular and prominent establishment in the South Riding community, and Hutchison Farm Elementary School is very thankful for their support and partnership. The children benefit from the partnerships between their homes, school, and community, and Manhattan Pizza has played a helpful role in contributing to their success!!

Manhattan Pizza is a well-known part of the South Riding community and a popular establishment. Their support of their local schools certainly generates a reciprocal support of their establishment by the school staff and student families.

In addition to the financial assistance that the partnership with Manhattan Pizza has provided, a positive and supportive relationship has been created that has both benefited all parties and also created a common purpose in serving our children.
2013 Partnership Profiles

Business: Manhattan Pizza
647 Potomac Station Drive
Leesburg, VA 20176

Business Contact: Dimitri Azar

Phone: 703-669-4020

Partner School: Selden Landing Elementary School

School Contact: Karen Pettit

Phone: 703-626-3407

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies):
The Partnership between Manhattan Pizza and Selden Landing Elementary School began in 2005. The Azar family owns and manages Manhattan Pizza, and has four current/former students at Selden Landing: Jadyn, Julia, Jacob, and Jacklyn. As a family-run business, they have always given back to the community. The Azar family regularly volunteers for school and PTA events, and is always willing to contribute their time, services and food.

Manhattan Pizza has been voted #1 by Washingtonian Magazine as the readers' pick for pizza. This makes it a popular dining choice for families, and helps to bring more people out to many of the functions held at Selden Landing. The discounts and donations generously given to the school by Manhattan Pizza make it an affordable and crowd-pleasing option for many of the Selden-sponsored events

Benefits to the Company: Manhattan Pizza has been partnering and proudly supporting Selden Landing ES with contributions and donations for staff and school functions since 2005. Since they have a close affiliation with many local schools, they have put forth their best efforts to lend support in every way possible. In return, they have had a great response from the community, which supports local businesses.

The valued partnership with Selden Landing ES and other schools has allowed Manhattan Pizza to contribute in many other ways that benefit the community at large. Many local events and fundraisers, which are supported and promoted by SLES, have benefitted from sponsorship and donations by Manhattan Pizza. Manhattan Pizza is proud to be affiliated with Selden Landing.
2013 Partnership Profiles

Benefits to the School: Manhattan Pizza has sponsored the student directory, Cardinal Carnival, Spooky Bingo and the 5th grade promotion party. They have provided complimentary pizza for numerous events, including our Watch Dog Dads information night for many years. Thanks to Manhattan Pizza, we were able to offer a pasta dinner, free of charge, at one of our PTA meetings. Manhattan Pizza regularly offers school “Spirit Nights”, where 20% of the proceeds go back to the PTA. In addition, they will donate four $50 gift cards that can be used for PTA executive member meetings.

As a business partner, Manhattan Pizza will donate 100 personalized certificates that can be given to outstanding students, staff and personnel. Twenty additional $10 certificates will also be donated to reward exemplary teachers. They will provide each teacher with weekly certificates that can be given out to an "Achiever of the Week" or "Outstanding Student". Further incentives include a 25% discount on any dine-in or carry out order for teachers, special pricing for end of the year parties and teacher appreciation pasta luncheons. In addition, they offer a fun in-class presentation on pizza making.

We are so thankful for all of the contributions made by Manhattan Pizza to Seldens Landing over the past 8 years, and look forward to continuing this strong partnership for many years to come.
2013 Partnership Profiles

Business: McDonald's
43250 Defender Dr.
South Riding, VA 20152

Business Contact: Judy Popov

Phone: 703-327-8449

Partner School: Little River Elementary School

School Contact: Joyce Hardcastle, Principal

Phone: 703-957-4360

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
Little River Elementary would like to thank McDonald's for its support over the past 6 years!

McDonald's has generously supported Little River in many ways. McDonald's donates food such as apple slices, yogurt parfaits, and cookies for various events throughout each school year including the Fall Festival, Teacher Appreciation Week and our ever popular spring and fall FUN RUNS!

McDonald's partners with Little River throughout the year by supplying various incentives such as Free Kid's Meal cards, bookmarks and food discount cards for several initiatives such as our Patrol Program, Principal's Team, and Chorus. McDonald's also donates many raffle prizes throughout the year to assist the school's fundraising efforts.

McDonald's hosts several Little River "Dining for Dollars" Nights each year as well. These "Dining for Dollars" Nights allow the school to come together as a community and enjoy each other's company while raising close to $1,500 each year for the school just through this program.

Benefits to the Company: McDonald's receives exposure and recognition through various means of communication at the school such as fliers, Morning Show announcements, newsletters and school calendars to name a few.

Benefits to the School: Each year McDonald's donates in excess of $2,500 of combined product and money to Little River allowing the school to purchase many necessary items for the school and the students. McDonald's contributions have also been instrumental in supporting many programs and events for the school that might not be possible without this help!
Meadows Farm Nursery
43054 John Mosby Hwy
Chantilly, VA 22021

Jay Meadows
Ted Zurawski

703-471-0606

Stone Bridge High School

James E. Person, Principal

571-252-2200

2000

Meadows Farm has made significant contributions to Stone Bridge since the beginning of the partnership. Over the years Meadows Farm has provided Stone Bridge High School with plants, trees, mulch, and shrubs. With addition to their installed a brick walkway adjacent the school Meadows Farms has donated red maple trees to help create an attractive environment.

Meadows Farm donated the “Bulldog Tunnel” which is used at home football game, pep rallies, and state final competitions.

Along with contributions to enhance our physical appearance, Meadows Farms has provided scholarships. Each year they have donated two one thousand dollar scholarships to student athletes advancing into their collegiate careers. The scholarships are awarded at the end of every year to our graduating class and have totaled over $20,000. These scholarships have helped numerous students and their families in our community.

Many of our student-athletes aspire to play sports in college. In today’s day and age our coaches need a means to present the student-athletes to their colleges of interest. Meadows Farms has donated money to help allow the purchase of technologically advanced software and equipment to help give the student-athletes a better opportunity to be evaluated by college coaches.

Year in and year out, Meadows Farm proves to be a committed partner to Stone Bridge High School, our students and our community by giving their very best to help create a positive atmosphere.
2013 Partnership Profiles

Benefits to the Company: Meadows Farm has received recognition and appreciation for their support of Stone Bridge in the fall sports program and at the award programs.

Benefits to the School: Meadows Farms has made a solid commitment to Stone Bridge the entire time our school has been opened.
## 2013 Partnership Profiles

| Business: | Metroplex Retaining Walls of Virginia, Inc.  
602 S King St.  
Leesburg, VA 20175 |
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Contact:</td>
<td>David Danner, Director of Field Operations</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-771-1991</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Loudoun Valley High School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Renee Geiger</td>
</tr>
<tr>
<td>Phone:</td>
<td>540-751-2400</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2012</td>
</tr>
<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Donation 1.5 tons of fieldstone to finish the wall around the art garden.</td>
</tr>
<tr>
<td>Benefits to the Company:</td>
<td>Great public relations.</td>
</tr>
<tr>
<td>Benefits to the School:</td>
<td>School beautification.</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Business: Metropolitan Washington Airports Authority (MWAA)
1 Aviation Circle
Washington, DC 20001

Business Contact: Margaret Bishop
Chris Browne

Phone: 703-417-8600

Partner School: Stone Bridge High School

School Contact: James E. Person, Principal

Phone: 571-252-2200

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies):

Since its inception, our twelve year partnership with MWAA is still going strong. Many of our students would not have the opportunities they do if it wasn't for Metropolitan Washington Airports Authority.

**Jazz Choir and Jazz Ensemble:** One of the highlights for both groups is singing or playing for passengers traveling through Dulles International Airport. Twice per year, our students are able to perform for people from all over the world. There have been occasions where both the SBHS choir and ensemble have been invited to perform for special events, and this year our orchestra program has joined in, too!

**Art Classes:** The Stone Bridge Visual Arts Department has had a strong relationship with MWAA since 2000. We received First and Third Place in the first art display entitled, "100 Years of Aviation"; the winner’s artwork was displayed at the Udvar Hazy Air and Space Museum for one year.

Several years ago the Stone Bridge visual arts department was one of three metropolitan area schools selected to participate in a comprehensive permanent art display housed in the Dulles International Airport entitled, "Hello and Welcome". Twenty of our students’ self-portraits are displayed to greet international visitors at the airport. The MWAA sponsored a great reception to acknowledge our students accomplishments.
Description of School/Business Partnership Activity(ies):

Future Business Leaders of America (FBLA): Students in this program have participated in a Professional Development Day where they've been able to view airport operations, tour facilities, and learn different aspects of what it is like to work in an airport.

DECA (Marketing Education Program): MWAA has provided several judges for DECA's district competitions.

Junior Class: Members of the SBHS junior class have benefitted through the Job For a Day program. Over the past several years, MWAA has hosted many of our students within Dulles International Airport.

Senior Class: MWAA provides a $2000 Citizenship Award to a deserving senior, and they supply volunteers for Ethics and Leadership Day (an event held only for seniors) as well as give financial support for the event. Approximately 20% of volunteers for Ethics Day are made up of MWAA employees.

Our partnership spans the entire school year, and hopefully, always will. From trimming trees in December to being an integral part of Ethics and Leadership Day in March, Metropolitan Washington Airports Authority is a true member of the Stone Bridge High School family.

School-wide: This past fall, a total of twenty-five teachers and students formed a team to participate in the Dulles Days Plane Pull.

Benefits to the Company:
Metropolitan Washington Airports Authority receives recognition through newsletters, sponsorship forms, and programs.

Benefits to the School:
Students benefit through scholarship and career preparation from our partnership.
**Business:**
Microsoft Corporation  
5404 Wisconsin Ave, Suite 600  
Chevy Chase, MD 20815

**Business Contact:**
Radu Burducea  
Andrew Ko

**Phone:**
301-771-8259

**Partner School:**
Steuart Weller Elementary School

**School Contact:**
Janet Platenburg, Principal

**Phone:**
571-252-2360

**Year Partnership Began:**
August 2011

**Description of School/Business Partnership Activity(ies):**
How do we engage our 21st Century students? How do we help them understand that the material covered in class is relevant to their lives? In his book "Motivating Students to Learn," Jere Brophy suggests that students learn best when they are actively engaged with the content. Through kinesthetic learning, they develop lasting skills that many times translate into higher levels of student achievement. But how does kinesthetic learning look in a 21st Century classroom? The answer is simple: gesture-based computing. Does this initiative belong to the future? Not according to the 2011 Horizon Report which highlights Gesture-Based Learning as one of the six emerging technologies that will likely enter mainstream use within the next three to four years (think futuristic "Minority Report" technologies translated in educational settings). Thanks to Microsoft who provided our school with connections at the national and international level, provided training and loaned us Xbox Kinect units we were able to implement cutting-edge approaches to learning. From turning shy students into persuasive public speakers through Avatar Kinect, to opening a world of possibilities to students with special needs though Kinect Adventures & creating social stories with a QR code for parents to view at home, to saving animal species with partner classrooms across the globe using multiple technologies, to exergaming, children at Steuart Weller have been immersed in a world of learning that they love.
## 2013 Partnership Profiles

### Benefits to the Company:
Microsoft used our school as a think-tank, a place through which ideas came to life. The innovative ways in which we implement gesture-based learning were featured in several media outlets including the Kinect video created by Microsoft, District Administrator, USA Today, Leesburg Today and others. By working together with Microsoft we helped bring visibility to Xbox Kinect and its many replicable applications in education. Currently, Microsoft is using our school's examples when they approach state and government entities. Furthermore, Steuart Weller staff were invited to present, in front of a Senate committee, different ways through which they use gesture-based technologies.

### Benefits to the School:
Our school has been transformed into a 21st Century place. With the help of Microsoft trainers and products our students are active learners in their classrooms. Getting up to simulate life-like situations through the use of Kinect, and then discover formulas, create authentic problems or create 3D presentations is a practice one could often see in our math, special education, and language arts classrooms.
<table>
<thead>
<tr>
<th><strong>Business:</strong></th>
<th>Microsoft</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3460 157th Avenue NE</td>
</tr>
<tr>
<td></td>
<td>Building 8, Office 1049</td>
</tr>
<tr>
<td></td>
<td>Redmond, WA 98052</td>
</tr>
<tr>
<td><strong>Business Contact:</strong></td>
<td>Kevin Wang</td>
</tr>
<tr>
<td><strong>Phone:</strong></td>
<td>425-421-2061</td>
</tr>
<tr>
<td><strong>Partner School:</strong></td>
<td>Stone Bridge High School</td>
</tr>
<tr>
<td><strong>School Contact:</strong></td>
<td>James E. Person, Principal</td>
</tr>
<tr>
<td><strong>Phone:</strong></td>
<td>571-252-2200</td>
</tr>
<tr>
<td><strong>Year Partnership Began:</strong></td>
<td>2012</td>
</tr>
</tbody>
</table>

**Description of School/Business Partnership Activity(ies):**

Stone Bridge has partnered with Microsoft in the TEALS program to increase the awareness and importance of the field of computer science. TEALS (Technology Education And Literacy in Schools) is a grassroots employee driven program that recruits, mentors, and places high tech professionals who are passionate about digital literacy and computer science education into high school classes as part-time teachers and teacher assistants. At Stone Bridge, certified faculty members will team up with computer programming veterans from the private sector (current companies are Microsoft and Telos) to teach students the art of programming as well as share their experience about current applications and need for computer scientists. The secondary task of the TEALS program is to increase the number of AP Computer Science exams taken each year in the United States.

**Benefits to the Company:**

Microsoft wants to increase the enrollment in computer programming courses at the high school level that will eventually lead to students pursuing computer science degrees to fill thousands of computer science related jobs needed in the work force every year.

**Benefits to the School:**

Students are exposed to current technology being developed by Microsoft to understand a realistic use for computer programming. Microsoft has generously donated software through its DreamSpark program and Xbox 360 Games. Students are also active participants the Microsoft’s Imagine Cup app and game design contest.
2013 Partnership Profiles

Business: Middleburg Bank
538 Fort Evans Rd, NE
Leesburg, VA 20176

Business Contact: Virginia Kintz, Assistant Vice President,
Retail Banking Manager

Phone: 703-737-3451

Partner School: John W. Tolbert Jr Elementary School

School Contact: Diane Newcomer, Assistant Principal

Phone: 571-252-2870

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
Backpack Buddies is a program model created by Feeding America to
provide food for the weekend to children who are in need. This is the
first year that Tolbert has participated in this program. When
Middleburg Bank was approached regarding a financial contribution,
Mrs. Kintz agreed without hesitation. Over the years, she has
enthusiastically agreed to provide financial support for programs at
Tolbert. The next phase of supporting the backpack program will be to
place donation boxes in the bank lobby for their patrons and employees
to contribute items. These boxes will remain at the bank throughout
the year.

Benefits to the Company: Positive community relations and visible support to children who are in need.

Benefits to the School: Middleburg Bank has been a long-time supporter of the Tolbert Elementary community. When approached about assisting with the Backpack Buddies program, there was no hesitation offering assistance knowing a need would be fulfilled.
2013 Partnership Profiles

Business: Miller & Smith Homes
8401 Greensboro Drive, suite 450
McLean, VA 22102

Business Contact: Mike Lorusso, Project Superintendent

Phone: 703-434-0807

Partner School: Briar Wood High School

School Contact: Emily Ciullo

Phone: 703-957-4400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Miller & Smith is a new home builder in Maryland, Virginia, and Delaware, with a team of dedicated professionals with a passion for bringing new ideas to life and for creating extraordinary homes and communities. One of these communities is Brambleton. Briar Woods is located and surrounded by Miller & Smith homes. This builder helped us recently with the installation of our LED state-of-the-art electronic sign for our school entrance.

Benefits to the Company: Our community is constantly changing and growing, and it is important to keep our facility and grounds updated and current. It is important for the developer and builder in order that they receive positive feedback from their potential home buyers in the area.

Benefits to the School: With their help, our expenses are kept low.
Business: Moe’s Southwest Grill
24995 Riding Plaza
South Riding, VA 20152

Business Contact: Frank Maresca

Phone: 703-542-5670

Partner School: Little River Elementary School

School Contact: Joyce Hardcastle, Principal

Phone: 703-957-4360

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
Little River Elementary would like to take this time to thank Moe’s Southwest Grill for its dedicated support over the past 6 years! The partnership between Moe’s Southwest Grill and Little River Elementary began in 2007.

Moe’s Southwest Grill has generously supported Little River in many ways. Moe’s donates food for various events throughout each school year including the Fall Festival, International Night, Fiestas, and Faculty/Staff Basketball Games. Moe’s has also created a Little River discount program for food items purchased for the school or staff during the school year.

Moe’s partners with Little River throughout the year by supplying various incentives such as Free Kid’s Meal cards and food discount cards for several initiatives such as our Patrol Program, Principal’s Team, and Turn-off TV Week. Moe’s also donates many raffle prizes throughout the year to assist the school’s fundraising efforts.

Moe’s hosts several Little River “Dining for Dollars” Nights each year as well. These “Dining for Dollars” Nights allow the school to come together as a community and enjoy each other’s company while raising close to $3,000 each year for the school just through this program.
Benefits to the Company: Moe’s is committed to the schools in its communities. The restaurant receives exposure and recognition through various means of communication at the school such as fliers, Morning Show announcements, newsletters and school calendars to name a few. This partnership is very rewarding to Moe’s as the company truly enjoys “giving back” to the schools in the communities in which it serves and places a heavy emphasis on achieving the best education possible for all Loudoun County students.

Benefits to the School: Each year Moe’s donates in excess of $5,000 of combined product and money to Little River allowing the school to purchase many necessary items for the school and the students. Moe’s contributions have also been instrumental in supporting many programs and events for the school that might not be possible without this support!
2013 Partnership Profiles

Business: Monrovia Growers
Corporate Headquarters 817 Monrovia Place
Azusa, CA 91702

Business Contact: Craig Bradley, Salesman,
Charlottesville, VA

Phone: 434-806-8942

Partner School: Monroe Technology Center

School Contact: Deborah Chaves, Instructor

Phone: 571-252-2085

Year Partnership Began: 2001

Description of School/Business Partnership Activity(ies): Monrovia is a wholesale grower that supplies plants for spring and fall plant sales. In addition they award us with a cash rebate each year for maintaining our order with them. Craig Bradley provides timely and invaluable plant knowledge, visits MTC often and is a frequent guest speaker for our students in EPS and Biotech

Benefits to the Company:
• Wholesale business
• Future employees

Benefits to the School:
• Cash rebates
• Possible internships: "Each year, Monrovia offers students the opportunity to work in production and to learn from experienced craftsmen. This is a hands-on-experience! Work assignments, while varied in nature, will be performed in areas of the greatest need at the time. Time is also scheduled for field trip instruction and in-house seminars that provide interns with further insights into the business. The Spring Program is eleven weeks in length and runs from March to June. The Summer Program is nine weeks in length and runs from June to August."

• Advisory knowledge
• Career opportunities
2013 Partnership Profiles

Mountain View Elementary Technology

Business
Microsoft Corporation
12012 Sunset Hills Rd
Two Discover Square, Suite 100
Reston, VA 20190
Andrew Ko, General Manager of Microsoft US Partners in Learning
703-673-7758
Yanni Chryssomitis, Account Manager, Microsoft Education
703-943-5773

Dell Corporation
One Dell Way, MS 8-02
Round Rock, TX 78682
Katie Driscoll
703-241-2680

Intel Corporation
2200 Mission College Blvd
P.O. box 58119
Santa Clara, Calif 95052
703-346-7428

Partner School: Mountain View Elementary School

School Contact: Doug Martin, Principal
Pat King, Technology Resource Teacher
Laura Rahn, Teacher
Don Rahn, Teacher

Phone: 540-751-2550

Year Partnership Began: March 2012

Description of School/Business Partnership Activity(ies): This 4-way partnership began at last year's Loudoun School Business Partnership Breakfast. A question was asked of a Microsoft Executive, and a partnership was born. Mountain View Elementary School is very excited to be involved with Microsoft, Dell and Intel as we institute a 1:1 computer learning environment with two fourth grade classrooms during the 2012-2013 year.

The story continues as Microsoft formed a partnership with Dell, and Dell donated 62 convertible, laptop computers to Mountain View Elementary School with carrying backpacks for when the computers will be sent home for 24/7 learning. Each computer came with the Windows
Description of School/Business Partnership Activity(ies):

8 operating system, and all of the available programs for the students to use in the classroom including ActivInspire, and all of the Microsoft Office programs.

The computers were delivered at the beginning of October, 2012 and have been in use on a daily basis from that day forward.

The knowledge and training from Microsoft Partners in Learning has enabled the teachers to implement this program. The innovative and creative technology programs that have been made available by Microsoft and other sources have provided enhancements to the curriculum that would have otherwise not been possible.

Intel Corporation's one-to-one institute will be working with the staff at Mountain View to develop data collection and an evaluation configuration to measure the effect of technology integration and the educational impact of 1:1 learning in student achievement.

By forming a partnership with Microsoft, Dell and Intel we have been able to create an environment here at Mountain View in which students use computing devices in a 1:1 atmosphere in order to learn anytime and anywhere. The purpose of this partnership is to enhance and build upon our current curriculum by providing students with the opportunity to use and develop 21st century skills. These skills are being developed and improved upon as the students work with differentiated and self-directed learning activities, made possible by the immediate access to their own personal computing device and electronic files.

The classroom environment that we are creating involves two fourth grade classrooms, including about 60 students. The student population is very diverse and includes students at all different academic levels. The students involved are able to implement cross-class collaboration and critical thinking activities. The teachers are working together to create shared activities that the students can work on using their personal devices as an extension beyond the walls of the regular classroom.

By having their own personal computing device, the students are being given another tool to be able to achieve their own personal learning goals, as well as the goals of becoming lifelong learners in the 21st century. We are cultivating higher level thinking skills that allow the student to synthesize and apply the concepts, rather than “Teach to the Test.” Some of the programs that we are currently using include student blogging, math differentiation, reading fluency and oral presentation skills, as well as collaboration and research skills.
**2013 Partnership Profiles**

<table>
<thead>
<tr>
<th>Description of School/Business Partnership Activity(ies):</th>
<th>Mountain View Elementary School is grateful to be able to partner with Microsoft, Dell and Intel as we help move our students and our classroom instruction into the 21st century.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Benefits to the Company:</td>
<td>By forming this partnership with Mountain View Elementary School, Microsoft, Intel and Dell, have been able to experience firsthand how young learners are navigating new 21st century trends in education.</td>
</tr>
<tr>
<td>Benefits to the School:</td>
<td>By forming this partnership with Microsoft, Intel and Dell, Mountain View Elementary School has been able to increase the technology literacy of the staff and students. Afterschool sessions have been made available to staff members to learn about some of the different programs. The two classrooms have opened their doors to staff members and community members to share what is possible with 1:1 computing. Other students are benefitting in the school through shared reading and technology buddy programs.</td>
</tr>
</tbody>
</table>
Business: Mr. Print  
501 East Main Street  
Purcellville, VA 20132

Business Contact: Debbie or Carol Reynolds

Phone: 540-338-5900  
www.mrprint.net

Partner School: Loudoun Valley High School

School Contact: Ike Stoneberger

Phone: 540-751-2400

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Has supplied us with quality programs and posters for seven years at minimal or reduced cost to the Loudoun Valley High School Drama and Drama Boosters Organization.

Benefits to the Company: Community service and positive public relations

Benefits to the School: Positive, professional exposure for actors and for drama productions.
Business: The National Conference Center  
18980 Upper Belmont Place  
Lansdowne, VA 20176

Business Contact: Kurt Krause, General Manager  
Eric Whitson, Director of Sales and Marketing  
Joseph Lane, Director of Food and Beverage  
Sharon Myers, Director of Catering

Phone: 703-724-5156

Partner School: Belmont Ridge Middle School

School Contact: Ryan Hitchman, Principal  
Mike Skinner, Dean

Phone: 571-252-2220

Year Partnership Began: 2003

Description of School/Business Partnership Activity(ies): Visionary leadership inspires, motivates, and challenges. Visionary leaders create an environment for new ideas, new thinking, and new outcomes. As a community and as a school division we want to produce visionary leaders. It was at the 2008 Loudoun School Business Partnership breakfast where the inspiration and vision outlined in Dr. Hatrick's address, prompted Mr. Kurt Krause (General Manager of the National Conference Center) and Mr. Timothy Flynn (Principal of Belmont Ridge Middle School) to enhance the school business partnership that was already in place. Together, they began to outline a project that would dramatically change the relationship between a business and a school. That project has become an outstanding authentic leadership training opportunity for Belmont Ridge Middle School students. It is the mission of this project to provide a unique learning environment that outlines and exposes middle school students to the leadership skills required for success. Our partnership has been developed to cultivate the future visionary leaders of our community.

A key to achieving this mission is our strong partnership with The National Conference Center. The National Conference Center is known as one of the area's top business destinations. Their attention to detail and professionalism are reflected in every aspect of their business.
The NCC leadership team has worked directly with the Belmont Ridge Administrative team to develop a unique leadership training opportunity for 8th grade middle school leaders at Belmont Ridge Middle School. These training opportunities have been extensively planned using the Belmont Ridge Lesson Plan format and have been aligned with many of the Virginia Standards of Learning. These student leaders have been learning about the leadership and management skills needed to successfully produce an event. Below are some areas that students have and will learn throughout the year:

- **Catering** - Students learned the roles of the sales and catering department and the importance of communicating with the customer to determine needs, menus, and event set-up. Once the information has been finalized, it then needs to be clearly communicated to the operating departments.

- **Staging** - Students learned and used hands on tools to diagram a room for an event, to include tables, staging, set up and audio-visual.

- **Culinary** - Students will learn about the full process from purchasing food, scheduling staff, preparing and delivering the final product.

- **Banquets** - Students will learn about final table set ups, maintaining buffet tables, proper serving techniques, and clearing.

In addition to learning about the skills needed to successfully coordinate an event, many of our learners have had the opportunity to see first-hand the final outcome/product of their planning by volunteering to "shadow" their NCC mentor during the Excellence in Education Banquet, sponsored by the Loudoun Education Foundation and the Loudoun Business Partnership Breakfast.

First, the NCC has demonstrated to the business community and to the public that they are committed to providing and supporting the students at Belmont Ridge Middle School with an opportunity for an extension and application of the skills developed at school and transferring them to the business world. Secondly, they have learned about the unique learning styles of Middle School students and have used many of the high yield instructional strategies, used by educators, to meet the individual needs of their staff. Their sessions incorporate a variety of hands on activities and formative assessments to monitor student learning. Finally, they have built a positive reputation within our school and community as a business that supports learning and is committed to the growth of the future leaders of our community.
2013 Partnership Profiles

Benefits to the School:
The benefits of our partnership with the National Conference Center have been tremendous. Our learners have maintained high levels of academic achievement and have benefited from applying the skills learned at school and at the Conference Center, towards real life situations. Students are not only able to make personal connections to their learning and future endeavors as adults, but are also provided opportunities to incorporate and apply their 21st century technology skills. We currently have 126 students at Belmont Ridge Middle School, participating in this program. The feedback from the students and their parents has been positive and supports our school mission. Our sixth and seventh grade students get excited about the opportunity to join the program in eighth grade. Finally, leadership skills are being developed and our students see first-hand how these skills are applied in an authentic environment.

Addition Partnership Activities
Belmont Ridge Middle School and The National Conference Center have maintained the following partnership activities since 2003.

- The National Conference Center has supported our staff health and wellness initiative and events by opening up their physical fitness and gym facilities to all of the teachers and staff at Belmont Ridge Middle School. This key commitment by the National Conference Center has directly supported the wellness plans, events, and contests of our staff in many areas.

- The NCC has hosted our Belmont Ridge Middle School Excellence Awards Banquet for over 200 members of our school community.

- The NCC has hosted our 8th grade celebration that included the use of their facilities, including the pool. This event supported an excellent ending of the school year.

The Belmont Ridge Ecology Club has joined with the NCC to clean up the area leading from the middle school to the conference center. They planted a tree together and worked with animal rescue personnel to release a hawk back into the wild.
Business: The National Park Service
National Mall and Memorial Parks

Business Contact: Jennifer Epstein

Phone: 202-485-9880
Jennifer_Epstein@nps.gov

Partner School: Sterling Middle School

School Contact: Nereida Gonzalez-Sales, Principal

Phone: 571-434-4520

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
Sterling Middle School is excited to partner with the National Park Service of Washington, D.C. This partnership began as a result of a staff development opportunity when three civic teachers attended a session about the National Mall and Memorial Park Services of Washington, D.C.

As a result of that exposure, our civics and language arts teachers created an 8th grade cross curricular filed trip for students to visit the memorials of Washington, D.C. This field trip and the student project presentations which followed have been an annual event that students really look forward to. Park Ranger Jen Epstein and her colleagues visit the school in the fall and periodically throughout the year, prior to the field trip. The day of the trip they assist with tours of interesting facts related to the monuments and provide a scavenger hunt related to the student projects.

The program has expanded by connecting our mentor / mentee program to the National Park Service. Over fifty students and adults are part of the Sterling Middle School mentor program. Our students have been to the top of the Washington Monument, the Martin Luther King Memorial and Frederick Douglass House. We have hiked and picnicked at Great Falls National Park and have spring trip scheduled to Harper's Ferry.

The National Parks Service has been a wonderful business partner and everyone at Sterling Middle School could not be more grateful.
2013 Partnership Profiles

Benefits to the Company: The NPS is exposing our students to the importance and relevance of national monuments and park preservation. Their interaction and assistance with curricular integration help students view and experience the world in a different way.

Benefits to the School: Many of our students have never been to the National Mall and Memorial Parks of Washington, D.C. The exposure and experiences of the importance of the monuments and parks, learning about why they were erected and the messages the monuments and parks evoke bring learning to life.
2013 Partnership Profiles

Business: National Sports Medicine Institute  
19455 Deerfield Ave., Suite 312  
Lansdowne, VA 20175

Business Contact: David C. Johnson, M.D.  
Timothy S. Johnson, M.D.

Phone: 703-729-5010

Partner School: Stone Bridge High School

School Contact: Mark Wagner, MS, ATC, Athletic Trainer

Phone: 571-252-2210

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): Dr. Tim & David Johnson are Orthopedic Surgeons who have their own practice, (National Sports Medicine Institute) in Lansdowne, VA. They have been providing medical services and exercise information to Stone Bridge athletes since the spring of 2008. Dr. Tim Johnson is an official team doctor for the athletic department. He primarily provides game coverage with the varsity football team and has made the time to travel to away games. He has traveled to all state playoff games over the last four years. They have also been known to stop by occasionally to evaluate athletes in the athletic training room. Every June Dr. Johnson’s work closely with our athletic trainer to schedule sports physicals for approximately 125 athletes. The Physicals serve as a dual purpose; our athletes are able to receive a thorough exam, and the money that is generated from the fees is donated back to the Sports Medicine program to help with purchasing items to aid in the delivery of care to our student athletes. They have also provided physicals for athletes who could not afford one. They have assisted with the sponsorship of the stadium scoreboard for exchange of their Company advertisement at the base. Along with running a busy medical practice, Dr. Tim & David Johnson continue to be a major asset to our athletic program.

Benefits to the Company: National Sports Medicine Institute receives advertisement for their practice in many ways; Scoreboard logo, Program advertisement, Public address announcements during games, and recognition during the annual football banquet.
Benefits to the School: The school athletic department is able to benefit from having such a dedicated physician practice to serve as members of the medical staff. The coaches have confidence in knowing their players are receiving excellent care at all times. All athletes are able to receive the required sports physicals for a minimal fee after school hours. Our athletes are able to see the benefits in giving back to the community.
2013 Partnership Profiles

Business: N.E.W Customer Service Companies  
22660 Executive Drive  
Sterling, VA 20166

Business Contact: Mr. Brian Tardiff  
Mrs. Anita Yelverton

Phone: 703-788-5572

Partner School: Guilford Elementary School

School Contact: David Stewart, Principal

Phone: 571-434-4550

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
N.E.W. has made it possible for over 250 Guilford families to receive weekend bags of food every Friday. This food is donated in part by both the Blue Ridge Area Food Bank and N.E.W. N.E.W. orders the food from the food bank on a weekly basis receives shipments of the food at their warehouse and has volunteers from N.E.W. pack the food in the bags each week. They then deliver the food bags to Guilford Elementary School every Friday morning. N.E.W. purchased over 25 large bins to transport the food and always provides extra for those families needing more assistance.

N.E.W. also donated drinks for over 700 guests at our annual Thanksgiving dinner for our families. They have generously provided these drinks for two years. Employees of N.E.W. graciously donated their time to help serve our families during this event.

N.E.W. gave gift bags to all of our students for the holidays that included school supplies and other items for the students to enjoy.

Benefits to the Company: As a growing company, N.E.W. seeks ways to become more engaged in the local community. This collaborative effort allows representatives from N.E.W. to be involved in their community and help local families in need. Employees of N.E.W. volunteer their lunch hour and other times to fill the food bags and ensure the bags arrive at our school by Friday morning for weekend distribution.
2013 Partnership Profiles

Benefits to the School: As N.E.W. has taken on the arduous tasks of ordering, receiving, and delivering the food to Guilford, we do not have to rely on staff members who are needed to work with students. Our custodian also has more time to spend working to ensure our school is clean and safe as he does not have organize food on a weekly basis. The families in need of assistance receive food for their children who are not in school on weekends. Without the generosity of N.E.W., their consistent effort to help us achieve our goal of keeping our students well-nourished during times there is no school and their commitment to our school’s success, we would not be able to sustain the Friday food program here at Guilford. This would adversely affect our students and families.
22894 Pacific Blvd, P O Box 1237
Sterling, VA 20166

Business Contact: Fred Schaufeld
Terri Feely

Phone: 703-707-6473

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1994

Description of School/Business Partnership Activity(ies):
This extraordinary partnership began in December, 1994 when the corporate leadership asked the new Head Start program for a “Holiday Wish List”. That wish list was generously fulfilled and has been every year since our partnership began. We are able to maintain a strong parent involvement program because of the resources from N.E.W. We have also been able to enhance our multicultural libraries, our play spaces, our ability to use an interpreter, our computers for children, our vision screening ability and many more worthwhile projects.

Over the years the “people” of N.E.W. have been involved in a number of special projects with the children in Head Start. They designed and constructed four handicapped accessible sandboxes. They became our Reading Buddies and took time out of their workday to visit classrooms weekly to read to children. As a corporate family they have supported our children directly by adopting Head Start families and giving warm, winter holiday season gifts. The Volunteer Readers program was revived and dozens of employees accepted release time from work to travel to our classrooms in the east. They became part of the book area and shared their love of reading with our youngest students. We have plans to develop another project which will involve connecting employees and children together.

Benefits to the Company:
This partnership heightens community awareness for the corporation and the employees. It provides opportunities to give to those children in Loudoun County who are in greatest need.
Benefits to the School: The community spirit enriches the lives of children and families in the Head Start program. We are able to provide many opportunities and resources that would otherwise not be possible without this support.
2013 Partnership Profiles

Business: Nichols Hardware
131 N 21st Street
Purcellville, VA 20132

Business Contact: Store Manager

Phone: 540-338-7131

Partner School: Loudoun Valley High School

School Contact: Susan Ross, Principal

Phone: 540-751-2400

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies): Nichols Hardware is like that old favorite comfortable reliable pair of shoes that never wear out! With great friendly small town customer service, long hours, and an inventory that never ends, Nichols is always there for us when need the odd “this or that” for anything from homecoming floats to a quick emergency temporary fix on broken pipe.

Benefits to the Company: Great community relations.

Benefits to the School: Reliable and friendly service to administration, teachers and student alike.
### 2013 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Norton Signs</th>
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<tbody>
<tr>
<td></td>
<td>501 E. Main Street #A</td>
</tr>
<tr>
<td></td>
<td>Purcellville, VA 20132</td>
</tr>
<tr>
<td>Business Contact:</td>
<td>Manager</td>
</tr>
<tr>
<td>Phone:</td>
<td>540-338-7807</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Loudoun Valley High School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Vicki Dorsey, Assistant Principal</td>
</tr>
<tr>
<td>Phone:</td>
<td>540-751-2400</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2006</td>
</tr>
<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Continue to work with the school at discounted prices and short turnaround time for school programs.</td>
</tr>
<tr>
<td>Benefits to the Company:</td>
<td>Good community relations and active support of the community school.</td>
</tr>
<tr>
<td>Benefits to the School:</td>
<td>Low cost, high quality poster/sign project that significantly helped with our SIP focus areas this year.</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Business: NOVA Pediatric Dentistry & Orthodontics
21785 Filigree Court, Ste. 208
Ashburn, VA 20147

Business Contact: Dr. Valerie Woo
Dr. Gema Island
Dr. Courtney Ullrich

Phone: 703-729-7005

Partner School: Mill Run Elementary School

School Contact: Paul L. Vickers, Principal

Phone: 571-252-2160

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): NOVA Pediatric Dentistry & Orthodontics gave exceptional support to Mill Run Elementary School this year. Their willingness to donate money that could be used to purchase the entire cost of $2,400 for our Student Agenda Planners for all students in 2nd-5th grades was truly generous! The daily use and value of these Agendas is a tremendous aid in teaching and acts as a vital communication tool between our teachers and parents. These agendas are well utilized by Mill Run students. NOVA Pediatric Dentistry & Orthodontics’ kindness has touched the lives of many at Mill Run.

Benefits to the Company: NOVA Pediatric Dentistry & Orthodontics has benefitted from this new partnership, not only by giving back to the community, but also by gaining clients and advertising on an agenda that is seen by parents every day.

Benefits to the School: Mill Run has benefitted tremendously from this partnership. The sponsorship of the agendas has touched our students in a very valuable way. There are so many life skills that the students learn from daily use of these agendas. They learn time and task management, plus an empowering dose of personal responsibility and accountability. We truly appreciate our partnership with NOVA Pediatric Dentistry & Orthodontics.
## 2013 Partnership Profiles

**Business:**  
Oracle  
1910 Oracle Way  
Reston, VA 20190

**Business Contact:**  
Tim Stanley

**Phone:**  
703-334-1868

**Partner School:**  
J. Michael Lunsford Middle School

**School Contact:**  
Ashley Harper, Counselor

**Phone:**  
703-722-2660

**Year Partnership Began:**  
2011

**Description of School/Business Partnership Activity(ies):**  
Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their “Day at Work” location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Oracle is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails.

**Benefits to the Company:**  
Oracle employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
2013 Partnership Profiles

Benefits to the School: Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Paisanos Pizza
44260 Ice Rink Plaza
Ashburn, VA 20147

Business Contact: Mr. & Mrs. Paul Curcio

Phone: 571-223-0000

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, Librarian

Phone: 571-252-2250

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):
Sanders Corner is entering our second year with Paisanos Pizza. One of the goals of this partnership is to help teach children the importance of reading and family/community volunteering. They demonstrate this by showing how a local business and the family behind it support local schools and the initiatives at the school that the business supports. Through example, the restaurant is also teaching the way to present foods in a healthy and fresh manner by supporting local businesses for their food products. The owners’ daughters are very involved in their school and community. Last year, their youngest daughter presented the school with 4 bags of books to support the “I Read to the Principal” program. The books were collected by Alyssa during her reign as Miss Pre-Teen Virginia. Their oldest daughter is studying to be an educator and is investigating some extra “hands on” programs at Sanders Corner. The family volunteered at our Annual Winterfest Carnival, helped with Staff Appreciation Week and our 5th grade promotion celebration last year. Most recently, they catered a staff luncheon.

Benefits to the Company:
The benefit to the company includes advertising the positive work that the restaurant is doing by promoting their business and also promoting healthy eating and the support of local markets by utilizing their food products. It is also fulfilling their education initiative to be a local business and part of a local elementary school.

Benefits to the School:
Sanders Corner Elementary School has benefited greatly in this new partnership even in the short amount of time that the business partnership has been established. One of the ways that Sanders Corner has benefited is through the book donation and the volunteer time that the company and the family will give to the school during the rest of the school year.
## 2013 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Patient First</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>11325 Random Hills Road, Suite 310</td>
</tr>
<tr>
<td></td>
<td>Fairfax, VA 22030</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Business Contact:</th>
<th>Tara Ghavan</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Community Relations Coordinator</td>
</tr>
</tbody>
</table>

| Phone:             | 703-652-1572 |

<table>
<thead>
<tr>
<th>Partner School:</th>
<th>John W. Tolbert Jr. Elementary School</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>School Contact:</th>
<th>Elaine Layman, Principal</th>
</tr>
</thead>
</table>

| Phone:             | 571-252-2870 |

| Year Partnership Began: | 2011 |

| Description of School/Business Partnership Activity(ies): | Patient First is committed to supporting local schools. When our partnership first began in 2011, Tara contacted the principal and inquired how Patient First could support the students of Tolbert elementary. Their partnership provided significant monetary contributions for the 2011-2012 and 2012-2013 school years, putting no restrictions on its use. Last year, we used the funds to provide approximately six hundred agendas for students in second through fifth grades. This year, we are excited to announce their support of our first annual STEMmania & Family Science Night. The event is comprised of hands-on activities in Science, Technology, Engineering, and Math; it also includes student designed activities. |

<table>
<thead>
<tr>
<th>Benefits to the Company:</th>
<th>Positive public relations and goodwill within the Leesburg community.</th>
</tr>
</thead>
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<table>
<thead>
<tr>
<th>Benefits to the School:</th>
<th>The students benefit from the funds, which are used to support school-wide activities and beginning this year, our STEM initiative.</th>
</tr>
</thead>
</table>
Business: Patient First  
11325 Random Hills Road, Suite 310  
Fairfax, VA 22030  

Business Contact: Tara Ghavam  

Phone: 703-652-1572  

Partner School: Rolling Ridge Elementary School  

School Contact: Andrew Davis, Principal  

Phone: 571-434-4540  

Year Partnership Began: 2013  

Description of School/Business Partnership Activity(ies): Rolling Ridge is in its first year of partnership with Patient First. We were contacted earlier this year by Patient First to see how they might be able to support our efforts to serve the children of Sterling. As we have been working on increasing the number of iPads for student use here at Rolling Ridge Elementary, we agreed that this would be a great avenue for their support. Patient First graciously donated $1,000 dollars to Rolling Ridge to purchase iPads and accessories.  

Benefits to the Company: Patient First continues to thrive here in Loudoun County and because of this they are eager to give back to the Loudoun community. Through their support of the local schools, Patient First can directly impact our nation's most valuable resource, the children. Patient First also supports Algonkian Elementary, Buffalo Trail Elementary, and Tolbert Elementary.  

Benefits to the School: Rolling Ridge Elementary School serves a very diverse student body. Through the increased use of iPads and tablets, we can more effectively provide an engaging, interactive learning tool that can also be used as a productivity device for the design and publishing of multimedia presentations by the students to solidify the learning that is taking place. We cannot thank Tara Ghavam, and Patient First enough for their very generous donation and for their support of our students.
2013 Partnership Profiles

Business: Patty Schuchman Photography  
Round Hill, VA 20132

Business Contact: Patty Schuchman

Phone: 540-554-8743

Partner School: Loudoun Valley High School

School Contact: Ike Stoneberger

Phone: 540-751-2400

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Has provided, for seven years, free professional resume/head shots for actors, exclusive archive prints of every major show, marquee heat shoes, ad photos, banners, and posters using photography. All free to Valley drama participants.

Benefits to the Company: Community service and positive relations.

Benefits to the School: Positive, professional exposure for actors and drama productions.
2013 Partnership Profiles

| Business: | PEPSI  
5392 Lee Highway  
Warrenton, VA 20187 |
| Business Contact: | Rob Rushia |
| Phone: | 800-523-5540 |
| Partner School: | Dominion High School |
| School Contact: | Joe Fleming, Athletic Director |
| Phone: | 571-434-4410 |
| Year Partnership Began: | 2002 |

Description of School/Business Partnership Activity(ies): From the very opening of Dominion High School, PEPSI has been a proud partner. During the construction of the school, PEPSI graciously donated two electronic message boards that daily list the school's most important announcements. In order to help build the Titan community, PEPSI donates beverages for several annual school events that routinely attract more than 1,000 visitors to the school, including the Taste of Titan Territory and Zero Day of School. Beginning during the 2005-06 school year, PEPSI took initiative to offer substantial financial resources to support special projects within the school and community. Over the past six years, these contributions have empowered the school to create exciting programs in support of the active engagement of each and every Titan in the extracurricular program. Made possible by these funds, the World Cup intramural soccer program, the Latin Dance Team, and the Men on a Mission program have emerged as powerful opportunities for Titans and especially for those students most at-risk of school failure. Among other factors, the active engagement of students in unique programs led to an overwhelming increase in student achievement, resulting in a 75 percent reduction in failing grades earned by Dominion High School students since the school's inception.

Benefits to the Company: PEPSI is the beverage of choice in Titan Territory. The company has established an overwhelmingly positive presence in the school community and enjoys the respect of all.
2013 Partnership Profiles

Benefits to the School: Donations of beverages at school events have helped solidify community interest in and support for the school's mission. The message boards transmit critical information about the wide range of school activities that are designed to engage each and every student. Programs sponsored by PEPSI have engaged traditionally disenfranchised students. The financial resources provided by PEPSI also support unique needs of students and their families as they deal with socioeconomic, cultural, lingual, financial, and citizenship challenges associated with relocation to our country and community.
2013 Partnership Profiles

Business: Pepsi-Cola Bottling Company of Central Virginia
5393 Lees Highway
Warrenton, VA 20187

Business Contact: Zack Corbin
Phone: 540-347-3112 ext. 443

Partner School: Woodgrove High School
School Contact: Rusty Lowery
Phone: 540-751-2610

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Since 2010, Pepsi-Cola has worked with Woodgrove providing them with financial contributions towards the athletic student needs account. These funds are used for students who have financial need to help pay for physicals, team expenses and fees. Pepsi-Cola also provides water and soft drink donations for our annual school wide student orientation/celebration kick-off leading up to Woodgrove’s first home football game each year.

Benefits to the Company: The Woodgrove Wolverine Athletic Booster Club uses all Pepsi-Cola drink products in its concession stand. Pepsi cola provides USDA approved drinks in vending machine during non-school hours.

Benefits to the School: The relationship with Pepsi has allowed Woodgrove to reach out and help families in financial hardship as well providing drinks for the annual kick off events.
2013 Partnership Profiles

Business: Phoenix Tae Kwon Do
44611 Guilford Drive, suite 160
Ashburn, VA 20147

Business Contact: Alex Kim and Min Park

Phone: 703-858-3998

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, Librarian

Phone: 571-252-2250

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Sanders Corner is entering our fourth full year with Phoenix. One of the goals of this partnership is to help teach children the meaning of respect and having a positive and healthy approach to their academic and personal goals.

Phoenix has participated in Sanders Corner’s Global Celebration in the past in which they displayed a table with different traditions and the history of Korea. They have also served as members on our School Improvement Planning Committee. Annually, they volunteer to assist with our end of the year field days.

Benefits to the Company: Their work with the school has raised awareness of the benefits of their after school program and other services that Phoenix offers to students, parents, and local businesses in the community.

Benefits to the School: Sanders Corner Elementary School has benefited in a very beneficial partnership. One of the ways that Phoenix has helped to encourage healthy exercise and the fight of obesity is to participate in all of our field days.
2013 Partnership Profiles

Business: Physical Restoration & Sports Medicine  
46304 McClellan Way  
Sterling, VA 20164

Business Contact: Marc Meadow, PT, ATC

Phone: 703-444-8210

Partner School: Stone Bridge High School

School Contact: Mark Wagner, MS, ATC, Athletic Trainer

Phone: 571-252-2210

Year Partnership Began: 2001

Description of School/Business Partnership Activity(ies): Marc Meadows is a Physical Therapist/Athletic Trainer who has his own practice, (Physical Restoration & Sports Medicine in Sterling, VA. He has been providing medical services and exercise information to Stone Bridge athletes since the opening of Stone Bridge High School in 2001. Marc Meadows is the official Physical Therapist for the athletic department. He primarily provides game coverage with the varsity football team and has made the time to travel to away games. He has traveled to all state playoff games over the last eight years. He has also been known to stop by occasionally to evaluate athletes in the athletic training room. Every June Mr. Meadow’s work closely with our athletic trainer to provide his time during sports physicals for approximately 125 athletes. The physicals serve as a dual purpose; our athletes are able to receive a thorough exam, and the money that is generated from the fees is donated back to the Sports Medicine program to help with purchasing items to aid in the delivery of care to our student athletes. Along with running a busy Physical Therapy practice, Marc Meadows continues to be a major asset to our athletic program.

Benefits to the Company: Physical Restoration & Sports Medicine receives advertisement for their practice in many ways; Banner logo, Program advertisement, and recognition during the annual football banquet.

Benefits to the School: The school athletic department is able to benefit from having such a dedicated Physical Therapist to serve as members of the medical staff. The coaches have confidence in knowing their players are receiving excellent care at all times. All athletes are able to receive the required sports physicals for a minimal fee after school hours. Our athletes are able to see the benefits in giving back to the community.
## 2013 Partnership Profiles

| Business: | Piedmont Environmental Council  
45 Horner Street  
Warrenton, VA 20166 |
|---|---|
| Business Contact: | Gem Bingol, Loudoun Field Officer  
Oya Simpson, Community Project Specialist |
| Phone: | 540-347-2334 |
| Partner School: | Mill Run Elementary School |
| School Contact: | Paul L. Vickers, Principal |
| Phone: | 571-252-2160 |
| Year Partnership Began: | 2012 |

**Description of School/Business Partnership Activity(ies):** Piedmont Environmental Council and Oya Simpson have partnered with Mill Run to restore habitats around the school and provide environmental education for our community. Since 2011, Oya Simpson was able to coordinate additional support from the Loudoun Master Gardeners and Van Metre Homes, to help Mill Run rescue trees. Oya was also able to secure a donation of compost and mulch from JK Enterprises. Oya Simpson has gathered many members of the community, including the parents of Mill Run students, to help with the labor on this project. This allowed Piedmont Environmental Council to invest in Mill Run not only with funds but with expertise and also materials to make this project an ongoing success.

**Benefits to the Company:** The Piedmont Environmental Council benefits from its partnership with Mill Run by getting the community and school involved in habitat restoration and spreading their mission of educating communities about our environment.

**Benefits to the School:** Oya and her committee of volunteers are working to enhance Mill Run’s open green space around the school to be “park-like” and provide an inviting outdoor environment. There are unlimited learning opportunities for kids if they can explore habitats, including pollinator gardens, and observe birds and insects as they visit our native plants and trees of Virginia.
2013 Partnership Profiles

Benefits to the School: All of this is right outside our students’ classrooms. Mill Run has received over 60 native plants, including rescued trees, and its outdoor classroom is being transformed into a habitat. This will provide Mill Run’s teachers with extensive opportunities to introduce sciences like ecology, biology, and ornithology. In addition, the school property will begin to provide more shade and color as these plants mature. The partnership with Piedmont Environmental Council and Oya Simpson will offer a richer outdoor experience for Mill Run’s students and their families, as well as everyone in our community.
Business: Plow & Hearth
7021 Wolftown-Hood Rd
Madison, VA 22727

Business Contact: Jason Thompson, District Manager
Phone: 540-308-8201

Partner School: Potowmack Elementary School
School Contact: Steven Charlish, Parent
Phone: 571-434-3270

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Plow & Hearth is a trusted national catalog, retail, and internet company. Mr. Thompson, who has a child here at Potowmack Elementary School, is the district manager for Plow and Hearth. In 2010, while his son was in Mr. Charlish’s class they met and spoke about designing an outdoor classroom for the school. Mr. Charlish had some big ideas for the courtyard, yet even with grants, was struggling to be able to afford to purchase all that the school needed. Mr. Thompson and Plow and Hearth kindly offered to work with Potowmack in the purchasing of equipment at a discounted rate for the school. This partnership has continued over the past few years with Mr. Charlish asking for certain things from Plow and Hearth and Mr. Thompson making sure they arrive and that Potowmack can afford them. The partnership has allowed Potowmack to purchase top quality planters for every class in the school garden. Each class now enhances their science curriculum by planting and growing a range of vegetables and plants depending on their grade, curriculum and learning needs. We have also purchased a range of benches to create a space that is inviting and encourages learning. The partnership with Plow and Hearth has also helped Potowmack create a sensory garden that includes mirror wind chimes, reflecting gazing balls and small bells for the children to interact with.

Benefits to the Company: Plow & Hearth started here in Virginia and was and is again a family business. Our focus has always been community. We help to reforest Virginia and work with partnerships of local businesses and community events. Our goal is to be the face of a community and to participate in the education and growth while promoting the brand and culture. The partnership with Potowmack Elementary School allows Plow & Hearth in Northern VA to strive towards this goal. Thank you.
2013 Partnership Profiles

Benefits to the School:
The outdoor classroom project has benefitted every child in the school, and will continue to benefit the children of Potowmack for many years to come. Each child has their own area to cultivate and grow and we have a beautiful space to teach and learn in. Plow and Hearth and Mr. Thompson are providing the students of Potowmack Elementary School with the resources for real life hands-on activities that they would not otherwise experience.
2013 Partnership Profiles

Business: Polartec, LLC
46 Stafford St.
Lawrence, MA 01841

Business Contact: Allon Cohne, Director Global Marketing
Jeri Gaffney, Assistant to the Director of Human Resources

Phone: 978-659-5797

Partner School: Mill Run Elementary School

School Contact: Paul L. Vickers, Principal

Phone: 571-252-2160

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):

After learning of the devastation imposed upon the homes and hearts of countless children their own age, the 5th grade class of Mill Run Elementary School located in Ashburn, Virginia, decided to make a difference and help the children affected or displaced by Hurricane Sandy. Our 175 Fifth Grade students, along with their 7 teachers, put their compassion into action, and "adopted" a school in Toms River, NJ called Silver Bay Elementary School. While their school received no physical damage itself, the community and families there did. Many children were left emotionally fragile, homeless, & hopeless. They were preoccupied with fears of future storms and concerned that their lives would never get back to normal. Needless to say, returning to school has been a major hurdle. We contacted them with our commitment to help. We learned that the greatest area of need would be to help infuse a boost of energy and lift their spirits, so they could return to learning and a sense of normalcy. We wanted to reinforce the feeling that their recovery would be supported by others and that they did not have to go through this alone. The staffs of both schools have worked to coordinate numerous educational lessons that overlap in each school’s curriculum, in order to provide a fun platform for learning. The students will be performing many of our lessons together for the remainder of the school year through the use of technology including video conferencing, emailing, blogging, as well as, working collaboratively on many types of lessons.
**2013 Partnership Profiles**

| Description of School/Business Partnership Activity(ies): | Our students decided to use their Winter Holiday party as a "workshop" to make fleece blankets for the children. They would “give up” something special to them in order to “give back” to someone in need. Plus, we video-conferenced with the students of Silver Bay to “share the magic” of this giving, and share some holiday cheer with a live Holiday sing-along together! All of this could not have been possible without a “Christmas Miracle” from Polartec Fleece. From the moment our “Community Cares PTO Outreach Committee” contacted them, they had a CAN DO attitude and Jeri Gaffney, the Assistant to the Director of Human Resources, moved mountains to make this happen in record speed. She escalated this project to the top of the list of requested donations, and personally saw that it got approved, fulfilled, and shipped within days of our initial contact to her. Polartec was extremely generous and sent us 175 yards of fabric, which made over 40 blankets, and even covered the shipping & handling! Many of our students and families dug deep into their own pockets and donated additional toys so that the children of Silver Bay could themselves receive gifts at Christmas and the Holidays. |
| Benefits to the Company: | Polartec made a HUGE statement about what it means to support those in need, but even more so, they shared with our students the importance of empowering young people to take a stand to help other children in need. This truly humanitarian effort was shared by Polartec and our families at Mill Run. |
| Benefits to the School: | It is our hope that by partnering academically with Silver Bay Elementary, the students of Mill Run will be able to help them in the healing process. Without Polartec’s generous donation, our students would not have been able to make the blankets for Silver Bay Elementary. Polartec helped our students by putting in their hands, the power to make a difference. We are so grateful for our partnership with Polartec. |
Business: PostNet  
42020 Village Center Plaza #120  
Stone Ridge, VA 20105

Business Contact: Kush Mainali

Phone: 703-327-5520

Partner School: Mercer Middle School

School Contact: John Duellman, Principal

Phone: 703-957-4340

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): PostNet has continuously supported local schools in offering low cost, fast printing. This year, PostNet delivered a high quality and very cost effective PTA directory for the Mercer families. We enjoy our continued partnership.

Benefits to the Company: This partnership helps PostNet build positive community relationships as they support local schools.

Benefits to the School: Our parents have benefitted greatly for the print work and especially the Mercer Directory. Thanks to PostNet our school communication plan continues to improve.
2013 Partnership Profiles

Business: Purcellville Business Association
PO box 567
Purcellville, VA 20134

Business Contact: James Bowman, President

Phone: www.purcellvillebusiness.org

Partner School: Loudoun Valley High School

School Contact: Steve Varmecky

Phone: 540-751-2400

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Provides instructional materials, mentorships for business and marketing students, and volunteers for students as well as two $2000 scholarships per year for business/marketing seniors.

Benefits to the Company: Positive community relations

Benefits to the School: Productive partnership between the school and community businesses.
2013 Partnership Profiles

Business: Purcellville Volunteer Fire and Rescue
500 N. Maple Street
Purcellville, VA 20132

Business Contact: Bob Dryden

Phone: 540-338-5961

Partner School: Kenneth W. Culbert Elementary

School Contact: Jackie Brownell, Principal

Phone: 540-751-2540

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): Purcellville Fire and Rescue partnered with Kenneth W. Culbert during our school wide opening activity of the Science Fair. The Fire Department brought its ladder truck to the school. Each classroom had constructed and egg container which they hoped would protect the eggs from breaking when dropped. A firefighter ascended the extended ladder and dropped each classrooms egg container.

Benefits to the Company: The Purcellville Volunteer Fire and Rescue had an opportunity to meet with the students and community for a public relations event as opposed to their usual emergency status. It is a good opportunity for them to be seen as members of the community, not just as firefighters and an organization to go to for emergencies.

Benefits to the School: Having the egg containers dropped from the fully extended height of the ladder really gave the students a sense of excitement with this project. The individual classes had to put a lot of thought and effort into these containers knowing they would be put to such an extensive test. The fun and excitement of watching the firefighter climb the ladder and drop the containers created a sense of comradely. It was a great kick-off event for the Science Fair.
2013 Partnership Profiles

Business: Cathy Repass  
VP of Operations  
Colonel's Limited, LLC  
Papa John's Store #2490  
1020 E. Main Street #D  
Purcellville, VA 20132

Business Contact: Cathy Repass  
Phone: 703-327-8818

Partner School: Woodgrove High School  
School Contact: Rusty Lowery  
Phone: 540-751-2610

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Since 2010, Papa John's has worked with Woodgrove providing 125 free pizzas for the annual student orientation. The orientation provides students an opportunity to meet their teachers and become familiar with the school. Usually the orientation runs in conjunction with the yearly kickoff event leading up to the first home football game.

Benefits to the Company: The Woodgrove Wolverine Athletic Booster Club (WWABC) uses Papa John's as its pizza vendor all year. Papa John's also run a promotion on Sundays during the Fall season for "topping" for touchdowns for varsity games along with "double the toppings" on games Woodgrove wins. Papa John's also has a banner displayed at the stadium during the Fall and Spring seasons.

Benefits to the School: The relationship with Papa has allowed Woodgrove to feed the students and ease the financial contribution for school funds for the orientation while also receiving $6 pizzas all year long for the WWABC and other school pizza purchases.
2013 Partnership Profiles

Business: Reston Bible Church
45650 Oakbrook Ct.
Dulles, VA 20166

Business Contact: Barb Ruffner
Phone: 703-404-5010

Partner School: Guilford Elementary School
School Contact: David Stewart, Principal
Phone: 571-434-4550

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
This partnership offers a variety of opportunities to serve the community with varying levels of time commitment and resources. We can help to fill the gap created by budget cuts and a poor economy. The greatest benefit to our church is living out what we believe, teaching our children to be generous to others, and knowing at the end of the day that maybe a child’s life was made a little better by our small sacrifice of time or generosity.

Benefits to the Company:
Reston Bible Church didn’t take long to see that we have affluence on one side of us and need on the other. Our congregation believes that the bible is very clear that we should love our neighbors. By leveraging the talents and resources of many volunteers we have the opportunity to positively affect the lives of students, their families and the staff of Guilford.

Benefits to the School:
Reston Bible Church has been instrumental in assisting our neediest families. Reston Bible Church has adopted numerous families during the school year, assisted with our Thanksgiving dinner, collected student books, aided with field trip scholarships, distributes monthly snacks for each of our classrooms and tutor students weekly.

They have also done many things for our staff members to show their appreciation for their hard work with children.
Business: Rhythm Street Dance and Modeling  
289 Sunset Park Drive  
Herndon, VA 20170

Business Contact: Dawn Coleman

Phone: 703-709-8670

Partner School: LCPS Head Start Program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): Rhythm Street Dance Center was established in 1992 and is located in Herndon. Rhythm Street has a dance program designed for students ages 3-18 and caters to both the recreational and competitive dancers.

Rhythm Street provides scholarships for Head Start students for dance instruction, attire, dance shoes, recital costumes for the annual performance, tickets for family members to attend performances, and dance photos.

Rhythm Street has also sponsored Head Start sibling dance scholarships, birthday parties for Head Start children, and holiday assistance for Head Start families.

Benefits to the Company: Rhythm Street Dance and Modeling staff have the satisfaction of introducing the joy of dance, the joy of discovery, the joy of music, and the joy of making friends to children who may not otherwise have the chance to enjoy this experience.

Benefits to the School: The children gain a sense of confidence, develop an understanding of the body in motion, learn how to incorporate music into movement and delight in the joy of dance. They learn to work with other dancers and they have the chance to experience performing in front of an audience.
2013 Partnership Profiles

Business: River Front Services
Chantilly, VA 20152

Business Contact: Donald Brown, President

Phone: 703-957-4300

Partner School: Freedom High School

School Contact: Neelum Chaudhry, Testing Coordinator

Phone: 703-957-4300

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): Mr. Brown is the president of River Front Services and a senior systems engineer working with the federal government in research and development. This year, Mr. Brown has donated a significant amount of money to help establish the school's Cultural Ambassadors Program. This program helps Freedom students build relationships with students from their sister school in China. We hope to continue our business partnership with River Front Services.

Benefits to the Company: Mr. Brown is a parent and long-time supporter of Freedom High School, and the school is grateful for his generosity.

Benefits to the School: The school hopes to expand the sister school relationships to schools in other countries, and Mr. Brown's donation will be critical in expanding the Program.
2013 Partnership Profiles

Business: Safety Footwear and Apparel
46950 Community Plaza
Sterling, VA 20164

Business Contact: Mr. & Mrs. Alex Baly

Phone: 703-430-0387

Partner School: Dominion High School

School Contact: Beth Lewter, Transition Teacher

Phone: 571-434-4400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): The owners of Safety Footwear and Apparel have two children attending Loudoun County Public Schools and were very open to the idea of providing a friendly and compassionate work environment for Dominion High School students with special abilities. Mr. and Mrs. Baly were very flexible with work hours for our students and said, “We will take your students for whatever time they are available.” Mr. and Mrs. Baly have trained students to perform data entry, stock shoes and clothing, and repair luggage. Since 2011, Mr. and Mrs. Baly have provided phenomenal work experience opportunities for four of our students with special abilities. This work experience has provided our students with an opportunity to learn new work skills, customer service, social skills, and luggage repair.

Benefits to the Company: Mr. and Mrs. Baly are appreciative for the hard work and effort our students put forth. The hard work of our students has helped the Mr. and Mrs. Baly maintain a more organized store and return repaired luggage to its customers in a more timely fashion.

Benefits to the School: Provides workplace training for students.
2013 Partnership Profiles

Business: Smokin Willy's
201 North Maple Avenue
Purcellville, VA 20132

Business Contact: Mr. & Mrs. Chris Scharrer
Shannon@SmokinWilly.com (restaurant)
Tracey@smokinwilly.com (catering)

Phone: 540-441-7081

Partner School: Hamilton Elementary School

School Contact: Bob Marple, Principal

Phone: 540-751-2570

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Beginning in 2009, Mr. Chris Scharrer and his staff from Deli South and Smokin Willy's have provided opportunities for our small elementary school to raise money, hold spirit nights, engage in community events such as cook-outs, Spaghetti Dinners, catered Bed Time Stories, hosted a Chili Cook-off, and catered out most beloved event, the Hamilton Harvest Day! Over the past four years, Mr. Scharrer and his establishments have never said "NO" to any of my requests, with many of them being very last minute, very involved, and often outside the box! Mr. Scharrer always finds a way to serve his community, with his easy smile and delicious food! Mr. Scharrer and his team host our "Spirit Nights" which allow our school community to connect and enjoy great company, and while doing so, raise money for our school. They have always been more than generous, and each family walks away with a great dining experience with friendly service.

Benefits to the Company: This partnership has greatly benefitted Smokin Willy's as families are aware of the quality service that is provided, and are very likely to dine and or plan events utilizing the catering options provided by Chris and his team.

Benefits to the School: The students have greatly benefitted from our events which have been supported by Mr. Scharrer, as the sense of community here at Hamilton is truly incredible. Our families come out to events and love the service Chris provides, and the attendance at such events, for a small school, is truly impressive.
**2013 Partnership Profiles**

**Business:** Smokin Willy Restaurant  
201 North Maple Avenue  
Purcellville, VA 20132

**Business Contact:** Shannon Scharrer

**Phone:** 540-441-7081  
Shannon@SmokinWilly.com

**Partner School:** Woodgrove High School

**School Contact:** Mike Skinner  
Bill Shennhan  
Rusty Lowery

**Phone:** 540-751-2610

**Year Partnership Began:** 2012

**Description of School/Business Partnership Activity(ies):** Smoking Willy in support of the Woodgrove Wolverine Athletic Booster Club (WWABC) and the football program donated $5000 for the purchase of a smoke tunnel. The smoke tunnel is used at every varsity home football game when introducing the Wolverines.

**Benefits to the Company:** Smoking Willy has its logo placed on the front of the smoke tunnel canvas flaps. In addition, during all home football games, prior to the kick-off and periodically throughout the game, brief announcements of thanks and appreciation were given over the Public Address system to Smokin Willy for their donation for the Woodgrove Smoke Tunnel. Woodgrove also made available to Smoking Willy a Special Parking Pass for parking next to the football field, along with up to 5 free tickets for Smokin Willy employees should they want to attend a home football game. The relationship has also developed a working relationship for the football team to use them for a couple of lunches during the year. Varsity home football games are a community event and with the pregame "show" the recognition value of Smokin Willy's logo promotes their business along with the direct community partnership with Woodgrove High School and the WWABC.

**Benefits to the School:** The partnership has allowed Woodgrove to purchase the smoke tunnel and has created a working relationship for future meals and catering for teams, athletic department or school events.
### 2013 Partnership Profiles

**Business:** South Riding Family Dentistry, PLC  
43063 Peacock Market Plaza, Suite 125  
South Riding, VA 20152

**Business Contact:** Cindy Loayza

**Phone:** 703-327-0327

**Partner School:** J. Michael Lunsford Middle School

**School Contact:** Neil Slevin, Principal

**Phone:** 703-722-2660

**Year Partnership Began:** 2011

**Description of School/Business Partnership Activity(ies):** Before the doors of J. Michael Lunsford Middle School were opened to students, a wonderful partnership was formed with South Riding Dentistry. They donated funds to purchase our school secure check-in system. South Riding Dentistry was happy to purchase a system that would provide a safer environment for our students. As we began our second year, they inquired about the school's progress and continued needs. Without hesitation, they contributed to our school technology fund. South Riding Dentistry felt it was important to try and provide our students with the best possible resources.

**Benefits to the Company:** The staff at South Riding Dentistry understands that by giving back to the community, everyone benefits. We have referred others to South Riding Dentistry for their outstanding service and commitment to the community. We advertise South Riding Dentistry in our monthly newsletter and on our Business Partnership Wall.

**Benefits to the School:** The school check-in system is an efficient and accurate way of tracking visitors and students who are tardy or leaving school early. It provides a permanent record of who was in our school and has the capability for more detailed screenings should the need arise. By providing support to our technology fund, South Riding Dentistry has given our students and teachers tools to improve learning and teaching.
### 2013 Partnership Profiles

<table>
<thead>
<tr>
<th><strong>Business:</strong></th>
<th>Southern States</th>
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<tbody>
<tr>
<td><strong>Address:</strong></td>
<td>261 N 21st Street</td>
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<td></td>
<td>Purcellville, VA 20132</td>
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<tr>
<th><strong>Business Contact:</strong></th>
<th>Store Manager</th>
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<td><strong>Phone:</strong></td>
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<tr>
<th><strong>Partner School:</strong></th>
<th>Loudoun Valley High School</th>
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<tr>
<td><strong>School Contact:</strong></td>
<td>Susan Ross, Principal</td>
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<tr>
<td><strong>Phone:</strong></td>
<td>540-751-2400</td>
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<table>
<thead>
<tr>
<th><strong>Year Partnership Began:</strong></th>
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**Description of School/Business Partnership Activity(ies):** Reliable service supplies

**Benefits to the Company:** Great customer service

**Benefits to the School:** A reliable friend in the community business association.
### Business: Spirit Fundraising Events

#### Business Contact:
Stephen McCarthy

#### Phone:
571-641-5900

#### Partner School:
Briar Woods High School Music Boosters Association

#### School Contact:
Duane Minnick

#### Phone:
703-957-4400

#### Year Partnership Began:
2009

#### Description of School/Business Partnership Activity(ies):
- Spirit Fundraising Events holds a mattress sale in the school using the promotion efforts of the BWHS Band to bring in customers. As a reward for the marketing efforts, and helping out the day of the sale, a percentage of the mattress sales is given to the band program.
- Spirit Fundraising provides all the promotional materials and helps with the planning of the event and offers support throughout the event promotion period.

#### Benefits to the Company:
- Free manpower marketing to customers that the organization would not normally reach.

#### Benefits to the School:
- The band program earns money and the band families get a quality mattress.
2013 Partnership Profiles

Business: Sprout Therapeutic Riding Center
40685 John Mosby Highway
Aldie, VA 20105

Business Contact: Brooke Waldron

Phone: 703-327-9154

Partner School: J. Michael Lunsford Middle School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their “Day at Work” location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Sprout Therapeutic Riding Center is one of our “Day at Work” sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in ‘hands on’ real life activity that this career entails. Sprout Therapeutic is host to some of our CBI (Community Based Instruction) visits. These are planned visits for our ID and Autism program students, on which they interact with staff, the horses and benefit from the therapeutic process and exercises utilized at Sprout. Brook Waldron has always been an amazing partner to our school. She reaches out and invites us to have students participate in a wide variety of services that Sprout has to offer. She is always willing to allow our kids to volunteer, or visit her facility. We look forward to many years of working together with Sprout!
Benefits to the Company: Sprout Therapeutic Riding Center employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation. Brooke Waldron, owner of Sprout, is able to connect with school staff to talk about the needs of our South Riding community as it pertains to horse therapy. She confers with counselors, administrators and social workers to figure out how to best meet the needs of the youth of this area.

Benefits to the School: Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Sterling United Methodist Church
304 E. Church Rd.
Sterling, VA 20164

Business Contact: Phil Mohr

Phone: 703-430-6455

Partner School: Rolling Ridge Elementary School

School Contact: Andrew Davis, Principal

Phone: 571-434-4540

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Our partnership with Sterling United Methodist Church began in 2009 when we started a backpack buddies program to send food home with needy children over the weekend. Sterling UMC was a pivotal partner in helping us to establish the program and has been a consistent supporter ever since. Since beginning this program, Sterling UMC has provided food once a month to serve over 100 students for the weekend. They have also provided support to the families of Rolling Ridge through their Potato Drop this fall. Every family that was interested in receiving support was given between 5 and 10 pounds of potatoes to supplement their families' meals completely free of charge during the Thanksgiving holiday season. In addition, Sterling UMC also provided volunteers throughout the summer of 2012 in an effort to support our summer lunch program, both serving food and visiting with members of the Rolling Ridge community.

Benefits to the Company: Sterling UMC is humbled by the opportunity to partner with Rolling Ridge Elementary School. Through these efforts our hope is that we make a lasting difference in the lives of the students and their families.

Benefits to the School: First and foremost, Rolling Ridge students and families benefit from the grace and hope that Sterling UMC so freely shares through their support. Through the building of relationships, the giving of their time, they have demonstrated their desire to make a difference in the lives of our Rolling Ridge families. The support they are providing to our incredibly diverse community demonstrates their desire to make a positive change in Loudoun County, a change that transcends cultural, religious, and/or ethnic differences to improve the lives of others in our community.
2013 Partnership Profiles

Business: Sunrise Landscape + Design
43813 Beaver Meadow Road, Suite 100
Sterling, VA 20166

Business Contact: Allison Markell, Owner

Phone: 703-544-0028

Partner School: Sycolin Creek Elementary School

School Contact: Derek Racino, Principal
Lisa Waldbaum, Assistant Principal

Phone: 571-252-2910

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Sunrise Landscape + Design generously maintain refreshes, and mulches the flowerbeds in our school’s courtyard. Their elegant landscaping and attention to detail certainly adds to the school environment and helps to make all staff, students, and visitors feel welcome! Sunrise has also generously donated and planted numerous trees in the front of the school which makes our entrances look very impressive.

Benefits to the Company:
Sunrise Landscape + Design will continue to be recognized for its support of Sycolin Creek in the school and PTA newsletters.

Benefits to the School:
As our business partner, Sunrise Landscape + Design has helped to create a visually appealing landscape that is warm and inviting to our staff, students, parents and community.

Sunrise Landscape + Design has helped established beautifully maintained and appealing courtyards and grounds that our community members can be proud to call their home school.
2013 Partnership Profiles

Business: Telos Corporation
19886 Ashburn Road
Ashburn, VA 20147

Business Contact: Renate Neely
Shelly Trask

Phone: 703-724-3780

Partner School: LCPS Head Start Program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
This is a partnership between the Telos Corporation, the Wolf Trap Institute for Early Learning through the Arts and early childhood educators in Loudoun County Public Schools. With the corporate support from Telos, a dozen early childhood educators will have the opportunity to work in a Residency Program for a week with a Wolf Trap Institute artist in their classrooms.

Benefits to the Company:
The Chief Executive Officer and Chairman of the Board at the Telos Corporation, John B. Wood, has a strong interest in nurturing and supporting the STEM initiative. This initiative encourages an academic focus on Science, Technology, Engineering and Mathematics. Developing student interest and skills in these areas could stimulate more young people to look at careers in the STEM professions.

Benefits to the School:
The residency program is a partnership between professionals: an artist and an early childhood educator. The teacher learns from the artist’s expertise in creative drama, music or movement and the artist benefits from the teacher’s knowledge of child development and early childhood education. The mathematics emphasis this year will help everyone grow from this experience; especially the children.
2013 Partnership Profiles

Business: Telos Corporation
19886 Ashburn Road
Ashburn, VA 20147

Business Contact: Shelly Trask

Phone: 703-424-4514

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): This is a partnership between the Telos Corporation employees and the Head Start Program. For the past two winter holiday season, many of the Telos employees provided winter holiday assistance to fifteen Head Start families and their children who are most in need. Tremendous joy comes to these families because of the generous commitment of the corporation and its employees. The families received necessities, niceties and an unforgettable holiday.

Benefits to the Company: The Telos “family” experiences the joy of working together to support those who are in need and can enjoy a sense of satisfaction in that they enrich the lives of others.

Benefits to the School: Our chosen families enjoy a memorable holiday and much needed support and resources.
2013 Partnership Profiles

Business: Toll Brothers, Inc.
43089 Ryan Rd, Suite 110
Ashburn, VA 20148

Business Contact: Scott Canan, Senior Project Manager

Phone: 703-726-0943

Partner School: Briar Woods High School

School Contact: Emily Ciullo
Laurie Logan, Booster Club President

Phone: 703-957-4400

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies):
Toll Brothers, Inc. partnered with our school in September of 2005 when we opened our doors. Toll Bros. has been a great help to the Briar Woods Athletic Booster Club by helping with various construction issues around the field, installing sponsor banners at the field, and by helping with concession sales during athletic games. They have also donated financially to the Booster Club, which benefits all the student athletes at Briar Woods.

Benefits to the Company:
Their advertisements in our sports programs and banners at our field help Toll Bros. create goodwill toward their company and may potentially be an effective marketing tool in selling their homes.

Benefits to the School:
Toll Bros. is able to help with construction issues at our field that we are not able to take care of ourselves, whether due to time constraints or because of lack of equipment or expertise needed to do a job. The money that Toll Bros. donates directly benefits all student athletes at Briar Woods High School.
2013 Partnership Profiles

Business: Top Kick Martial Arts
42910 Winkle Drive, Suite 135
Ashburn, VA 20147

Business Contact: Minh Le
Phone: 703-724-9306

Partner School: Belmont Station Elementary School

School Contact: Lori Mercer, Principal
Peggy Tyree, TRT
Chris Keyser, PTA President
Phone: 571-252-2240

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
The partnership between Ashburn Top Kick Martial Arts and Belmont Station Elementary began in 2010. At that time, Top Kick provided after school self-defense, safety, and anti-bullying classes to dozens of Belmont Station Students. They continued offering a variety of parent information programs at the school as a part of their after school day care business.

In 2011, Top Kick contacted the Belmont Station PTA about a more significant role as a true partner in education. As a result of several very productive meetings with parents and staff, Top Kick donated an entire iPad lab to the school.

In 2012, Top Kick and Belmont Station continue to mutually support one another in a productive and rewarding school business partnership that is beneficial to the entire Belmont Station school community. We continue to work together to raise money for an additional 30 iPad mobile cart. Top Kick participates in many Belmont Station PTA events such as Movie Night, Winter Wonderland, and the first annual Health and Fitness Fair.
2013 Partnership Profiles

Benefits to the Company: The school continues to recognize the magnitude of the contributions from Top Kick and to let them know that their donation really does make a daily difference. At every opportunity, the administration, the staff, and the PTA invite the Top Kick staff to observe the iPad lab in action and take that information back to their own iPad and computer labs. The school and the staff also support Top Kick in their capacity as one of the primary providers of after school day care for Belmont Station Students. The outreach from Top Kick to the school and community and the mutually respected partnership, promotes a positive image within not only the Belmont Station community, but the entire Ashburn community as well.

Benefits to the School: This wonderful technology continues to provide amazing opportunities for all children to interactively learn in a true 21st century technology program. With the addition of another iPad mobile cart, we have been able to designate a cart to be used by grades K-2 and 3-5. This has enabled us to select “Apps” specific to their unique learning needs. A visit to any classroom to observe iPad technology in action is certainly a rewarding one! Belmont Station looks forward to a continue partnership with Ashburn Top Kick.
Business: Trex
160 Exeter Drive
Winchester, VA 22603

Business Contact: Stephanie Hicks

Phone: 540-542-6494

Partner School: Forest Grove Elementary School

School Contact: Monique Martin, Principal
Ilene Banker, Assistant Principal

Phone: 571-434-4560

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): Trex Corporation partnered with Forest Grove E.S. and the Boy Scouts and Girl Scouts organizations to support community efforts to "go green" by recycling plastic bags.

Benefits to the Company: Since 2006 Trex Company has hosted the Plastic Bag Recycling Challenge. The objective of the challenge is to educate students about the importance of plastic film recycling through a school recycling program. Participating schools compete to collect the most bags full of plastic to be recycled by Trex. The program begins on America Recycles Day and ends on Earth Day. Trex believes with this green project, they can increase the plastic bag recycling effort in Virginia and educate children on the importance of recycling.

Benefits to the School: Forest Grove Boy Scouts and Girl Scouts are leading the school community including staff, students and parents in a socially responsible, collaborative effort to collect the most number of plastic bags. Additionally, each participating school receives a birdhouse from Trex and winning schools receive a Trex Bench.
2013 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Tri-Performance Racing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Contact:</td>
<td>Brian Crow</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-887-5392</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Briar Woods High School PTSO</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Rene Beardsley</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:bwhsptsopresident@yahoo.com">bwhsptsopresident@yahoo.com</a></td>
</tr>
<tr>
<td>Phone:</td>
<td>703-957-4400</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2011</td>
</tr>
<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Coach Crow has been helpful in the organization and planning of our spring 5k event.</td>
</tr>
<tr>
<td>Benefits to the Company:</td>
<td>Philanthropic</td>
</tr>
<tr>
<td>Benefits to the School:</td>
<td>Support to students.</td>
</tr>
</tbody>
</table>
2013 Partnership Profiles

Business: Trivision
3856 Dulles South Ct
Chantilly, VA 20151

Business Contact: Kamran Lutfi

Phone: 703-440-4000

Partner School: J. Michael Lunsford Middle School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their “Day at Work” location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Trivision Studios is one of our “Day at Work” sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in ‘hands on’ real life activity that this career entails.

Benefits to the Company: Trivision employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
2013 Partnership Profiles

Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Tuscarora Mills
Fireworks Pizza
South Street Under
Magnolias at Mill Restaurant Group
203 Harrison St SE
Leesburg, VA 20175
198 N 21st St
Purcellville, VA 20152

Business Contact: Kevin Malone
Sean Malone

Phone: 703-771-9300/540-338-9800

Partner School: Monroe Technology Center

School Contact: Joy Anderson, Culinary Instructor

Phone: 571-252-2080

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies):

Kevin and Sean Malone have opened their doors to the students in the Culinary Arts department at Monroe Technology Center. During the past decade students in the program have been hired for kitchen internships in both food prep and baking and pastry. There is a standing offer to refer students for employment. Chefs from the restaurant group have volunteered their time to judge competitions and to assist competition teams with training. Donations have been made toward competition expenses. Jobs have been offered to students after graduation from Monroe. Facility tours have been given, and chefs have come to Monroe to discuss career opportunities in food service.

In 2012 Monroe began an exchange program with Konrad Adenauer School in Kriftel, Germany. During this exchange the culinary arts students were placed in wonderful internship sites at various German restaurants. The following year when the German students came to Monroe we needed to find comparable sites for their internships. Kevin Malone arranged sites at all of his restaurants, and enthusiastically accepted the visitors as part of his restaurant family. Although no one accepted the offers, some of the German students were even given the opportunity to return for full employment. This internship placement was repeated in October, 2012 when the Germans returned for this year’s exchange program.
2013 Partnership Profiles

Benefits to the Company:

- Student interns have already been exposed to the basics of foodservice through the culinary arts curriculum and lab.
- The chefs seem to enjoy working with those just entering the culinary field.

Benefits to the School:

- Internship sites for students
- Competition assistance
- Donations
- Foodservice support / assistance
- Student tours
Business: Ultimate Results
25055 Riding Plaza
South Riding, VA 20152

Business Contact: Nick Furst

Phone: 703-957-3566

Partner School: J. Michael Lunsford School

School Contact: Ashley Harper, Counselor

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their “Day at Work” location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Ultimate Results is one of our “Day at Work” sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in ‘hands on’ real life activity that this career entails.

Benefits to the Company: Ultimate Results employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
Benefits to the School:

Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: Union Tae Kwon Do
43090 Peacock Market Plz, Ste. 140
South Riding, VA 20152

Business Contact: Mr. Felisky

Phone: 703-327-0777

Partner School: Freedom High School

School Contact: Dawn Dickerson, Assistant Principal
Neelum Chaudhry

Phone: 703-957-4300

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): "Happiness doesn’t result from what we get, but from what we give." — Ben Carson
Mr. Felisky of Union Tae Kwondo is always happy and willing to support our students at Freedom High School. This year, Mr. Felisky made a donation to our Cultural Ambassador’s program which is a program geared towards providing our students with opportunities to build relationships with students in other countries. During spring break in March, our students will be traveling to China. Mr. Felisky’s donation will help offset the cost for our students.

Benefits to the Company: By partnering with Freedom, it helps build strong community relations.

Benefits to the School: Mr. Felisky’s supports school programs that are otherwise not funded, and we truly appreciate him for that.
### 2013 Partnership Profiles

**Business:** Virginia Concrete  
P O Box 666  
Springfield, VA 22150

**Business Contact:** Dave Snider

**Phone:** 703-354-7100

**Partner School:** Sanders Corner Elementary School

**School Contact:** Maureen Cura, Librarian

**Phone:** 571-252-2250

**Year Partnership Began:** 2003

**Description of School/Business Partnership Activity(ies):** Our partnership with Virginia Concrete involves helping students directly and indirectly. They've contributed concrete to several outside projects around the school. They have donated concrete for the base of our reader board and help beautify the area around the reader board. In past years, they provided reading and math volunteers for school. They have participated in special functions at our school including donating money towards a scholarship that was given to a graduating Senior who had attended Sanders Corner during the elementary years. Virginia Concrete also has bilingual employees and offered them for our use. Most recently, Virginia Concrete worked with our 5th grade parents on a gift for the school from the Class of 2012. The company donated their time and resources to place a dolphin (our school mascot) stamp into a newly cemented section of the sidewalk by the flag pole out in the front of the school.

**Benefits to the Company:** Virginia Concrete is able to educate our students and the community about their work and what they do in the community. They also display art work from our students in their office.

**Benefits to the School:** Our students learn about construction careers and have additional reading and math helpers. Our reader board is operational on a daily basis thanks to Virginia Concrete. We also ask and receive additional support for our fundraisers.
2013 Partnership Profiles

Business: Virginia Cooperative Extension
30 Catoctin Circle
Leesburg, VA 20175

Business Contact: Tern Erichsen
Phone: 703-777-0373

Partner School: Loudoun Valley High School
School Contact: Leeanne Johnson
Phone: 540-751-2400

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies): Store: students got a taste of real life last fall when they participated in the 4-H Reality Store. The Reality Store - offered in 33 Virginia counties - simulates financial decisions that adults make every day in order to provide for themselves and their families.

Benefits to the Company: Fulfilling its mission.

Benefits to the School: Seniors learn invaluable personal finance lessons.
2013 Partnership Profiles

Business: Vocelli Pizza
42010 Village Center #130
Stone Ridge, VA 20105

Business Contact: Mike Hayes
Phone: 703-327-9007

Partner School: Mercer Middle School

School Contact: John Duellman, Principal
Phone: 703-957-4340

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Mercer Middle School enjoys its partnership with Vocelli Pizza of Stone Ridge. Vocelli has been a primary contributor for events including community luncheons, PTA functions and student recognitions including our Dean's Dozen and Honor Roll Awards. Vocelli remains a committed community member who recognizes the importance of a positive partnership.

Benefits to the Company: Vocelli is acknowledged and recognized by parents as an integral part of the community. Vocelli Pizza benefits from increased business and the fulfillment of their mission.

Benefits to the School: Our school community benefits from the support of Vocelli's through their generous contributions to school events.
| **Business:** | Walgreens  
424 Sycolin Rd, SE  
Leesburg, VA 20175 |
| **Business Contact:** | Sarah Shoultz-Burman, Store Manager |
| **Phone:** | 703-777-2354 |
| **Partner School:** | Heritage High School |
| **School Contact:** | Jayne Maher, Parent Liaison |
| **Phone:** | 571-252-2800 |
| **Year Partnership Began:** | 2011 |
| **Description of School/Business Partnership Activity(ies):** | Many times throughout the school year we have families who are in need. Walgreens did not hesitate to help and donate 5-6 book bags, and miscellaneous supplies and toiletries for one of our homeless students. They are always willing to help and donate items and gift cards as the needs arise. |
| **Benefits to the Company:** | Tax write-off; Community Recognition, and a plaque that hangs in the main foyer of the school recognizing Walgreens as an active business partner. |
| **Benefits to the School:** | Ability to support our neediest families with supplies and gift cards. |
Business: Wal-Mart  
45415 Dulles Crossing Plaza  
Sterling, VA 20166

Business Contact: George Jones  
Nancy Harnois

Phone: 571-434-9434

Partner School: Dominion High School

School Contact: Duke Butkovich, Parent Liaison  
Taryn Simms, Parent Liaison

Phone: 571-434-4412

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): WALMART and its associates has responded to every request made by Dominion High School staff members, whether for an individual student in need, gift cards and grants for the ELL After-School Study Program, donations for New Beginnings Dinners and No Sale Yard Sales, transition dinners supplies, and gift cards for prize give away, donations of seasonal items throughout the year, or gift cards for our college bound students.

Benefits to the Company: Representatives from WALMART have been in attendance at many New Beginnings Dinners and have been publically recognized for their dedication to our school and the community, thus, providing positive publicity. WALMART has enjoyed greater visibility through their contributions throughout the years.

Benefits to the School: Disenfranchised parents and students have been brought into the community of Dominion High School with a sense of belonging as social supports have been increased. WALMART has been a major player in assisting, as students and families develop self-efficacy in all aspects of their educational pursuits. Higher levels of student achievement, parent involvement, and intrinsic motivation for further education have all been observed. We are thankful for the commitment of ongoing service with this company and look forward to many years of partnership with them.
Business: Wal-Mart Supercenter  
45415 Dulles Crossing Plaza  
Sterling, VA 20166

Business Contact:  Alland Anderson  
Shelly Piazza  
Kathy Quick

Phone: 571-434-9434

Partner School: LCPS Head Start Program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): This extraordinary partnership began in July, 2006 when the individual in charge of Community Grants contacted Head Start to inform the program about the Community Grant Program at Wal-Mart. Ms. Harnois was familiar with the Head Start program and wanted to assist the program and our families. She provided Head Start with the Application for Grant Funding. Additionally, Ms. Harnois informed Head Start that a letter could be sent monthly requesting gift cards to help purchase much needed clothing and household items for families. The grants and gift card requests have been generously fulfilled and we continue to be strongly supported by Wal-Mart on an annual basis. We are able to provide families and children with extra help for school supplies, clothing, and household items because of this partnership.

During the holiday season, Wal-Mart has also provided a $25.00 in store shopping experience for enrolled Head Start students. During 2006, Wal-Mart in Sterling provided the $25.00 shopping experience to the 49 enrolled students in the Sterling area classrooms (Dominion High School, Sterling Elementary, and Sugarland Elementary). During 2007, the Wal-Mart stores in Sterling and in Leesburg provided the $25.00 shopping experience to all 100 enrolled Head Start students. From 2008 through the 2012 holiday season, Wal-Mart in Sterling provided the $25.00 shopping experience to all 100 students enrolled in Head Start. During these events, the students shopped in the store and were treated with cookies, milk and juice. A special check-out register was designated for Head Start students.
Benefits to the Company: This partnership heightens community awareness for the corporation and the employees. It provides opportunities to give to those children in Loudoun County who are in greatest need.

Benefits to the School: The community spirit enriches the lives of children and families in the Head Start program. We are able to provide much needed clothing and household items to our families. In addition, Head Start students learn the shopping process.
2013 Partnership Profiles

Business: Wal-Mart Foundation
45415 Dulles Crossing Plaza
Sterling, VA 20166

Business Contact: Nancy Harnois, Community Coordinator

Phone: 571-434-9434

Partner School: Potowmack Elementary School

School Contact: Judy Schmid
Michele Copeland

Phone: 571-434-3270

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Wal-Mart has provided gift card assistance to help purchase needed school supplies, clothing and food for students at Potowmack Elementary. When a need arises Potowmack's Parent Liaisons send a request to Wal-Mart's Community Coordinator, Ms. Nancy Harnois who always works to allocate funds to support those in need.

Benefits to the Company: Wal-Mart's generosity is fueled by its social responsibility to the community.

Benefits to the School: Families benefitting from Wal-Mart's generosity include those that have been displaced by house fires, have become homeless, or are struggling with feeding or clothing their children. Their donations have allowed children to be fed and kept warm enabling them to perform better during the school day.
Belmont Station is entering its first full year of partnering with the Wegmans in Leesburg. To date, Wegmans enthusiastically donated items to two of the major Belmont Station PTA sponsored events. The store is frequented by many of our families, who receive terrific customer service. We hope to continue to foster this progressive, equally rewarding school business partnership.

Benefits to the Company: Wegmans receives recognition for contributing to the school and for supporting the school’s efforts to enhance school community functions. This outreach from Wegmans promotes a positive image within the community.

Benefits to the School: Wegmans generous donation of products such as soda, juice boxes, water, chips and bagels greatly facilitated PTA events. Winter Wonderland and BINGO events are two of Belmont Station’s key fundraisers during the year. Donation of these food items, allowed more of the PTA fundraising efforts to be returned directly to the programs provided to the students of Belmont Station.
Business: Wegmans
101 Crosstail Blvd, SE
Leesburg, VA 20175

Business Contact: Debbie Costello
Phone: 703-669-2044

Partner School: Mercer Middle School
School Contact: John Duellman, Principal
Phone: 703-957-4340

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Mercer Middle School enjoys its partnership with Wegman's. Wegman's has been a contributor for events including community luncheons, Principal's Coffee Events, the Multi-Cultural Showcase, and especially our Dean's Dozen and Honor Roll Awards for Mercer students. Wegman's remains a committed community member who recognizes the importance of a positive partnership.

Benefits to the Company: Wegman's is acknowledged and recognized by parents as an integral part of the community. Wegman's benefits from increased business and the fulfillment of their mission.

Benefits to the School: Our school community benefits from the support of Wegman's through their generous contributions to school events.
Business: Wells Fargo Bank
25420 Eastern Market Plaza
South Riding, VA 20152

Business Contact: Stephanie R. Jones, Vice President/District manager

Phone: 703-327-4150

Partner School: Buffalo Trail Elementary School

School Contact: Alisa Rogaliner, Principal

Phone: 703-722-2780

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Wells Fargo has been a strong supporter of Buffalo Trail during its first year of opening. They provided a cash donation both last year and this year, which helped to fund many activities and classroom supplies in our building. They also provided helpful supplies for the PTA as it was starting up, including cash boxes and collection pouches. In addition, they provided several in-kind donations for school events to be used in give-away baskets.

Benefits to the Company: Market visibility with branded items. Opportunity to have a voice in local education and create a positive climate for children and families.

Benefits to the School: Supported efficient cash handling procedures for the PTA, Provided resources and support for our new school to establish a strong foundation in the community.
2013 Partnership Profiles

Business: Wells Fargo Bank
13960 Lee Jackson Memorial Hwy
Chantilly, VA 20151

Business Contact: Tony Gulati

Phone: 703-327-0069

Partner School: Freedom High School

School Contact: Monica Buchholz

Phone: 703-957-4300

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Mr. Gulati contacted the school last September to donate funds allotted to his bank for donation to organizations that could use financial assistance. Mr. Gulati decided on Freedom. Funds were designated towards our fine arts department who are always in need of new instruments and additional music. This year Wells Fargo gave us funds to use as we wished. With a change in leadership, a new program was introduced. Our new principal wanted to put the funds towards a character education program called Challenge Day.

Benefits to the Company: The Freedom Community would like to thank Mr. Gulati and Wells Fargo for their assistance over the years. We hope to continue our partnership into the future.

Benefits to the School: This program is an opportunity to provide youth and their communities with experiential programs that demonstrate the possibility of love and connection through the celebration of diversity, truth, and full expression.
2013 Partnership Profiles

Business: Westfield's Marriott
14750 Conference Center Drive
Chantilly, VA 20151

Business Contact: Brian Stolz
Phone: 703-818-0300

Partner School: J. Michael Lunsford Middle School
School Contact: Ashley Harper, Counselor
Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Each year J. Michael Lunsford MS takes the entire 8th grade class to a variety of different locations in order to experience the careers encompassed at each site. Our sites are chosen so that we have one that fits into each of the 16 Career Clusters set by the Virginia Department of Education. Prior to our visits to the 16 locations, all 8th graders complete an online assessment which evaluates their skills and interests as they pertain to the world of work. Once the assessment is completed, they are aware of which Career Cluster they would most likely fit well with. Each student is assigned to their "Day at Work" location because it best matches their skills and interests. Throughout this process our students are becoming more familiar with the wide world of careers, learning how to match their strengths and qualities with a suitable job, and learning what it takes to reach their career goals. They begin to plan their course paths based on what they want their end result to be. Westfield's Marriott is one of our "Day at Work" sites. Each site prepares a meaningful half day experience for our students to have. Students learn the education and training it takes to be in this particular career, salary range and everyday tasks. Students are also able to participate in 'hands on' real life activity that this career entails.

Benefits to the Company: Westfield's Marriott employees are making connections with the youth of their community. They are fostering a positive relationship which in turn could translate into more qualified and interested future job candidates in their field. They are sparking an interest which will generate positive word of mouth conversation about their company. They are able to see/hear first-hand what the youth of today are interested in, display talent in and keep their finger on the pulse of the nation.
Benefits to the School: Our students are able to experience first-hand what it is like to be an employee in this career cluster and at this particular type of job. Students are able to learn what courses and training it will take to reach this career goal. Students become more appreciative of the accomplishments they will need to achieve in order to be a successful person in this company. Visits such as these peak student’s interests and help them to become more engaged in school and encourages them to begin to set goals and create a plan for reaching their desired end result.
2013 Partnership Profiles

Business: White Tree Dental  
44031 Pipeline Plaza, Suite 125  
Ashburn, VA 20147

Business Contact: Helena Park

Phone: 703-726-8804

Partner School: Mill Run Elementary School

School Contact: Paul L. Vickers, Principal

Phone: 571-252-2160

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies): White Tree Dental is a new Family Dentistry practice located in Ashburn. In representing her family business, Helena Park, a new Mill Run parent, approached Mill Run, asking for a way her company could give back to our school. According to Ms. Park, her son had struggled in many private schools and none of them were able to meet his needs. Upon enrolling her son at Mill Run, she saw tremendous strides and improvements in her child’s behavior, learning, and confidence with the support that he received at Mill Run. She has since withdrawn her younger son from private school, due to her older son’s success. Helena Park saw the dedication that the teaching staff gave to her child and wanted to give back to Mill Run. White Tree Dental made a donation of $1,000.00 that was used to purchase books for our annual Tales by Twilight literary evening event. At this event, each child who attends is able to listen to their teachers and principals read to them, and then choose a book to take home. In addition, White Tree Dental has donated two initial dental visits, valued at $250.00 each to our school. We welcome White Tree Dental to our community and are thankful for their generosity.

Benefits to the Company: Helena Park, from White Tree Dental, saw firsthand the benefits of a dedicated teaching staff at Mill Run Elementary, and wanted to give back. White Tree Dental has been very enthusiastic in giving back to the community and sees great value in supporting the education of Mill Run’s students with the best gift of all - a book! It is our hope that White Tree Dental will further benefit by gaining patients when the community recognizing their generous spirit.
2013 Partnership Profiles

Benefits to the School:

The generous donation by White Tree Dental enabled Mill Run to purchase books for its Tales by Twilight event. This partnership has allowed Mill Run to provide each and every child a book of their choice to take home and read. At Mill Run, we encourage our students to read daily, in an effort to improve literacy and the love of reading. Books inspire imagination and help spark the love of reading that will last a lifetime. The skills that our students learn through reading help to lay the foundation for their success beyond school. We are so thankful for our partnership with White Tree Dental!
2013 Partnership Profiles

Business: Wildlife Ambassadors
39869 Catoctin Ridge Street
Paeonian Springs, VA 20129

Business Contact: Becky Stone

Phone: 571-242-0036

Partner School: Kenneth W. Culbert Elementary School

School Contact: Jackie Brownell, Principal

Phone: 540-751-2540

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Ms. Shore and the Wildlife Ambassadors have had an active participation with Kenneth W. Culbert since our school opened. This year Ms. Shore expanded that partnership by serving as a judge for our annual Science Fair. Her expertise with small animals and their habitats rounded out our judging committee.

Benefits to the Company: By participating in school activities such as the Science Fair Ms. Shore heightens the student’s awareness of animal life in our community. Students and their parents know who they can call should they find an injured or endangered wild animal.

Benefits to the School: Small animals and children seem to have a natural attraction; and Ms. Shores is a wonderful representative. She teaches the children to respect and care for the animals, expressing the importance and differences of wild and domestic animals. Her extensive knowledge was a true asset in judging of the Science Fair projects.
2013 Partnership Profiles

Business: Wolf Trap Institute for Early Learning Through the Arts
1645 Trap Road
Vienna, VA 22182

Business Contact: Akua Femi Kouyate and Danielle Rohar

Phone: 703-225-1933

Partner School: LCPS Head Start program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1995

Description of School/Business Partnership Activity(ies): This is a partnership between a Wolf Trap Institute Artist and an early childhood educator working together to produce new and effective performing arts activities for preschool or kindergarten classrooms.

Benefits to the Company: This partnership heightens community awareness for the Wolf Trap Institute for Early Learning Through the Arts. The Institute seeks grants and corporate sponsors to help them provide opportunities to give preschoolers and their teachers in Loudoun County the experience of using the performing arts as teaching tools to nurture positive growth in many developmental areas.

Benefits to the School: This extraordinary partnership began in 1995 when Ann Richards, the Associate Director of the Wolf Trap Institute, connected with the Head Start Program and offered a Wolf Trap Artist-in Residency grant. The Head Start program at Meadowland Elementary had the pleasure of having Wolf Trap artist/dancer Cynthia Word visit the classroom twice a week for seven weeks. The residency program is a partnership between professionals: an artist and an early childhood educator. The teacher learns from the artist's expertise in creative drama, music or movement; the artist benefits from the teacher's knowledge of child development and early childhood education. Everyone grows from this experience; especially the children.

Our partnership continues under the leadership of Akua Femi Kouyate and Danielle Rohar with corporate financial support from the Telos Corporation. Dozens of teachers and hundreds of our youngest learners have had performing arts techniques help them learn basic literacy skills, academic concepts as well as boosting their self-esteem and life skills.
Past Recognitions

In honor of our 14th Annual School-Business Partnership Breakfast, the Loudoun School-Business Partnership Executive Council would like to recognize past School-Business Partnership Recognition Award Winners.

1997-1998

- Loudoun Milk Transportation for their partnership with the LCPS Health and Physical Education program to work with high school driver education classes for safe driving techniques.
- Sarah Huntington Photography for her partnership with Lincoln Elementary School’s school wide journalism project.
- Telos Corporation for their partnership with Broad Run High School and generous donations of resources to update the school’s technology.

1998-1999

- The Home Depot for their partnership with Potowmack Elementary School and generous donations of employee time and materials.
- Morningside House of Leesburg for their partnership with Hillside Elementary students.
- America Online for the AOL/LCPS New Year’s Countdown Calendar for display of LCPS student artwork online.

Long term recognition awards went to J.T.Hirst, The Loudoun Hospital Center and The Waterford Foundation.

1999-2000

- Dewberry & Davis partnership with Blue Ridge Middle School to revitalize an area west of the school and make it into an outdoor classroom.
- Anderson, Mechanical Services, Inc.; Atlas Plumbing; Banner Glass; Bowers & Associates P.C.; Dominion Electrical Supply, Inc.; Dulles Electrical Supply; EMF Electric; J.T. Hirst & Co., Inc.; Leo Construction Company; Madigan Construction Company; McCall Millwork, Inc.; McDonough, Inc.; Papa John's Pizza; Smith, Thomas & Smith, Inc.; Spiering Custom Homes, Inc.; Thomas J. O'Neil; T.S. Beaver and Virginia Power for their partnership efforts with the construction of a new concession stand at Loudoun County High School.
- Davis Corporation; Devine Commercial, Inc.; John White, LLC; The Hayford Foundation; Unison Pottery and Tile Works and Weller Tile for the completion of The Millennium Wall Project for Waterford Elementary School’s 1999-2000 Artist in Residence Program.

Long term recognition awards went to F&M Bank; Leesburg Chrysler-Plymouth-Dodge; United Airlines; United Airlines/Galileo International; Wal-Mart and Xerox Document University
Past Recognitions
2000-2001

- BFI Recycle Center/ Herndon High School partnership with Sterling Middle School for the Ecology Club recycling project.

- Luck Stone Corporation partnership with Sanders Corner Elementary School for volunteer and material contributions.

- United Litho, Inc. partnership with Broad Run High School's annual report project.

Special recognition was given to The Dulles Town Center for their support of Loudoun County Public Schools activities and events.

2001-2002

- GAM Printers partnerships with Broad Run High School, Loudoun County High School, Potomac Falls High School, Stone Bridge High School, and Seneca Ridge Middle School for printing needs within each school.

- Loudoun Times-Mirror partnership with each Loudoun County Public Schools athletic department for the annual Loudoun Times Mirror Holiday Basketball Classic and helping to print the Stone Bridge High School newspaper.

- Lockheed Martin Management and Data Systems (LMM&DS) partnership with Dominion Trail Elementary School for their ongoing involvement in the school and the development of opportunities for students to learn.

- Meadows Farm Nursery partnership with Ashburn Elementary and Broad Run High School for landscaping projects around the school buildings.

2002-2003

- Dr. John Jones in partnership with Sterling Elementary School to provide dental screening for the entire student body.

- Knowledge Based Systems in partnership with the Douglass School for a leadership training and character development program for the students of Douglass School.

- Metropolitan Washington Airports Authority in partnership with Stone Bridge High School through the creation of a scholarship, sponsorship of the Ethics Day program as well as the use of the facilities and personnel at Dulles Airport to support school activities.
Past Recognitions

2003-2004

- Golden Pond School, Inc. in partnership with the Broad Run High School Family and Consumers Sciences Early Childhood Education class to provide "hands on" opportunities for high school students to interact with preschool aged children.

- N.E.W. Customer Service Companies, Inc. in partnership with the Head Start Program in providing generous donations to families with special needs.

- Cascades Starbucks in partnership with Potomac Falls High School in providing work experience opportunities for special needs students.

- Broadlands Associates in partnership with Mill Run Elementary, Hillside Elementary and Eagle Ridge Middle Schools in providing school agendas and resources to enhance school facilities. Special recognition to the contributions of KT Enterprises and Luck Stone with the Eagle Ridge Middle School projects.

- Ronn Lonon and UPS in partnership with Sugarland Elementary for the volunteer time and support of the school's reading program.

2004-2005

- American OnLine in partnership with Broad Run High School's ninth grade transition team (DELTA), Forest Grove Elementary School and the Art Program, Central office.

- Hughes Group Architects in partnership with Hillsboro Elementary School

- Colorcraft of Virginia, inc. in partnership with Monroe Technology Center, Park View High School, and the Head Start Program

- Loudoun County Sanitation Authority in partnership with Algonkian Elementary School

- Ashburn Pediatrics in partnership with Monroe Technology Center's Nursing Program

2005-2006

- Beazer Homes, Brambleton Development Corporation, Centex Homes, Miller and Smith, Stanley Martin Companies, Inc., Winchester Homes, and The Gulick Group in partnership with Briar Woods High School

- Dulles Town Center in partnership with Potomac Falls High School

- Virginia Concrete and Dave Snider in partnership with Sanders Corners Elementary School

- Kids-R First in partnership with Briar Woods High School and Stone Bridge High School

- Car Quest/Truck Suppliers and Mark Fishel in partnership with Monroe Technology Center
Past Recognitions

2006–2007

- Hair Port LTD in partnership with Dominion High School
- INOVA Loudoun Hospital in partnership with Monroe Technology Center and Potomac Falls High School
- Middleburg Bank in partnership with Banneker Elementary School, Harper Park Middle School, Mill Run Elementary School, and John W. Tolbert, Jr. Elementary School
- My Gym in partnership with John W. Tolbert, Jr. Elementary School
  Special Recognition – Smart’s Mill Exterior Improvement Plan Project

2007–2008

- Special Recognition – Belmont Station Elementary School Outdoor Classroom
- Lucketts Fire Company 10 in partnership with Lucketts Elementary School
- Pepsi in partnership with Dominion High School
- Leesburg/Sterling Family Practice in partnership with Stone Bridge High School
- Moore Cadillac Hummer in partnership with Monroe Technology Center
- Falcons Landing in partnership with LCPS Head Start Program

2008–2009

- The National Conference Center in partnership with Belmont Ridge Middle School
- Costco Wholesale (Sterling) in partnership with Potowmack Elementary School
- Loudoun Soil & Water Conservation District in partnership with Forest Grove Elementary School
- Washington Redskins Charitable Foundation in partnership with Loudoun County Public Schools Public Information Office
- Really Great Finds in partnership with Harmony Intermediate School
Past Recognitions
2009-2010

- Charlie the Certified Therapy Dog and Books-A-Million in partnership with Emerick Elementary School
- Lovettsville Pizza and Subs in partnership with Lovettsville Elementary School
- National Park Service in partnership with Blue Ridge Middle School
- Rockwell Collins in partnership with Sterling Middle School
- Concept Marketing, Inc. in partnership with Monroe Technology Center

2010-2011

- Jim and Marci Anderson in partnership with Smart's Mill Middle School
- Commonwealth Digital Office Solutions in partnership with Rolling Ridge Elementary School
- The National Geographic Big Cats Initiative in partnership with Steuart Weller Elementary School
- The Newton Marasco Foundation in partnership with Loudoun Valley High School
- Northern Virginia Community College – Loudoun Campus in partnership with Seneca Ridge Middle School

2011-2012

- Apple Federal Credit Union in partnership with Briar Woods and Tuscarora High Schools
- The Boeing Company in partnership with J. Michael Lunsford Middle School
- Fuddruckers in partnership with Sanders Corner Elementary School
- Leesburg Pharmacy in partnership with Monroe Technology Center
- Top Kick Martial Arts in partnership with Belmont Station Elementary School
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Burnett & Williams
By Invitation Only Wedding Services
Capital Rental Virginia Showroom
CBP Laboratory and Scientific Services
Centennial Contractors Enterprises
Claude Moore Park
CMSS Architects
Communicate By Design
Countryside Animal Clinic
Crossroads United Methodist Church
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Dadona Manor Oatlands
DBI Architects
Dewberry
Dulles Executive Pet Center
Dynamic Sports Performance
ECHO
Economic Development – Loudoun County Government
Economic Development – Town of Leesburg
Golds Gym
Grafton Integrated Health
Haagen-Dazs - Lansdowne
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Human Resource – Town of Leesburg
Inkwell Creative Elements/Janson
Inova Loudoun Hospital
Keller Williams Real Estate
KTA Group
Lansdowne Resort
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W.A. Brown & Associates
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