Preparing for the future in the classrooms of Loudoun today

2012 Loudoun County Public Schools and
The Loudoun School Business Partnership Executive Council Profiles
2012 "Make A Difference Award" Honoree
Al Nielsen, AOL, recognized for his leadership as Chairman of the Loudoun School-Business Partnership Executive Council and his enduring commitment to the many activities of the council for the benefit of Loudoun students.

The "Make A Difference Award" recognizes Loudoun School-Business Partners and individuals who make a significant and lasting positive difference in the lives of our children, our community, and our future through innovative programs, leadership, and partnerships benefitting Loudoun County Public Schools (LCPS) on a comprehensive basis.

Past "Make A Difference Award" Honorees

2011
Inova Loudoun Hospital is honored with the "Make A Difference Award" for its enduring commitment and significant contributions to Loudoun County Public Schools.

2010
The Harris Teeter, Inc. Together in Education Grant Program is honored with the "Make A Difference Award" for its enduring commitment and significant grants supporting innovative programs for Loudoun County Public Schools.

2009
The Claude Moore Charitable Foundation is honored with the "Make A Difference Award" for its enduring commitment and significant grants supporting innovative programs for Loudoun County Public Schools.

2007
Steve DeLong, Cavalier Land Development Corporation, was recognized for his enduring service to all Loudoun County Public Schools as Chairman of the Loudoun School-Business Partnership Executive Council.

2008
Karen Russell, ECHO, Inc. was recognized for her commitment to and facilitation of the "Job-For-A-Day" Program. The program started with 30 students in 1991 and grew to over 370 students from all LCPS high schools in 2007.
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## School Contacts

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<td>Ms. Quirin</td>
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<tr>
<td>Freedom</td>
<td>703-957-4300/703-542-2086</td>
<td>Ms. Forester</td>
<td>Ms. Dickerson</td>
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<td>Mr. LeMaster</td>
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<td></td>
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<td>Ms. Luttrell</td>
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<tr>
<td>Heritage</td>
<td>571-252-2800/2801</td>
<td>Mr. Adam</td>
<td>Mr. Armstrong</td>
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<td></td>
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<td>Mr. Powell</td>
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<tr>
<td>John Champe</td>
<td>571-252-1004</td>
<td>Mr. Gabriel</td>
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<td>Loudoun County</td>
<td>571-252-2000/2001</td>
<td>Mr. Oblas</td>
<td>Mr. Brown</td>
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<td>Ms. Heanue</td>
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<td>Mr. Patterson</td>
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<tr>
<td>Loudoun Valley</td>
<td>540-751-2400/540-751-2401</td>
<td>Ms. Ross</td>
<td>Mr. Gross</td>
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<td></td>
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<td>Ms. Holstead</td>
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<td>Ms. Silvis</td>
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<tr>
<td>Park View</td>
<td>571-434-4515</td>
<td>Dr. Minshew</td>
<td>Ms. Piccolomini</td>
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<td>Mr. Washington</td>
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<tr>
<td>Potomac Falls</td>
<td>571-434-3200/571-434-3201</td>
<td>Ms. Koslowski</td>
<td>Mr. Dolson</td>
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<td>Mr. Fulton</td>
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<td>Mr. Weeks</td>
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<td>Stone Bridge</td>
<td>571-252-2200/2201</td>
<td>Mr. Person</td>
<td>Mr. Gabalski</td>
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<td></td>
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<td>Mr. Wilburn</td>
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<td>Tuscarora</td>
<td>571-252-1900/571-252-1901</td>
<td>Ms. Paul-Jacobs</td>
<td>Ms. Coon</td>
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<td>Ms. Hall</td>
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<td>Mr. Martin</td>
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<tr>
<td>Woodgrove</td>
<td>540-751-2600/540-751-2601</td>
<td>Dr. Markley</td>
<td>Ms. Cummings</td>
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<td>Mr. Panagos</td>
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<tr>
<td>Academy of Science</td>
<td>571-434-4470/571-424-4471</td>
<td>Mr. Wolfe</td>
<td></td>
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<tr>
<td>Monroe Technology Center</td>
<td>571-252-2080/703-771-6563</td>
<td>Mr. Grier</td>
<td>Mr. Okeowo</td>
</tr>
<tr>
<td>Douglass School</td>
<td>571-252-2060/703-771-6555</td>
<td>Dr. Robinson</td>
<td>Ms. Simmons</td>
</tr>
</tbody>
</table>
2012 Partnership Profiles

Vision

The vision of the Loudoun School/Business Partnership Executive Council is to be a progressive leader in establishing effective and creative partnerships. Indicators of the Council's success will be if:

- partnerships are thriving
- students are learning current and relevant skills
- students are leaders and committed to their communities
- students are learning interactive and technology skills
- schools are responsive to partnerships and actively integrate “best of practices” into their curricula
- businesses benefit from having a well-qualified workforce.

Mission Statement

The mission of the Loudoun School/Business Partnership Executive Council, a non-profit organization, is to provide the leadership to promote the development and success of partnerships between the Loudoun County Public Schools and businesses to ensure that the students are prepared to contribute successfully to the ever-changing business and community environments.
2012 Partnership Profiles

Business: Abernethy and Spencer Greenhouse
18035 Lincoln Road
Purcellville, VA 20132

Business Contact: Dave Lohman

Phone: 540-338-9118

Partner School: Lincoln Elementary School

School Contact: Dave Michener, Principal

Phone: 540-751-2430

Year Partnership Began: 1994

Description of School/Business Partnership Activity(ies):
Lincoln Elementary School has participated in a school-business partnership with Abernethy and Spencer nursery since 1994. Over the past 18 years, Abernethy and Spencer has provided free poinsettia plants to all staff members at Lincoln Elementary School. In addition to providing these holiday gifts, Abernethy and Spencer has given a discount to the school when the school purchases plants.

Benefits to the Company: Abernethy and Spencer benefits from the partnership by working closely with Lincoln staff members and families. Several Lincoln families and staff members purchase plants, trees, mulch, and other items from Abernethy and Spencer.

Benefits to the School: Lincoln Elementary School benefits from this partnership in many ways. Abernethy and Spencer provides plants that we use for gifts during our music programs and other special events. They have also donated flowers for different school functions. The staff at Abernethy and Spencer has also provided their expertise and knowledge regarding the maintenance of Lincoln's flower beds.
2012 Partnership Profiles

Business: Abernethy and Spencer Greenhouse
18035 Lincoln Road
Purcellville, VA 20132

Business Contact: Kathy or David

Phone: 540-338-9118

Partner School: Loudoun Valley High School

School Contact: Vicki Dorsev Holstead, Assistant Principal
Kris Kelican, Athletic Director

Phone: 540-751-2400

Year Partnership Began:

Description of School/Business Partnership Activity(ies): Worked with us on our school wide building and site improvement project by landscaping at the stadium and the school for only about 20% of cost. They continue to assist each season with landscaping and school beautification projects.

Benefits to the Company: Good community relations and active support of the community school. Stadium and Gym signs for advertisement and free sports program advertisement space.

Benefits to the School: Low cost, high quality poster/landscaping project that significantly helped with our site improvement projects.
2012 Partnership Profiles

Business: ACL Insurance
14352 Jefferson Davis Hwy
Woodbridge, VA 22191

Business Contact: Rich Eitzel

Phone: 703-491-6191

Partner School: Pinebrook Elementary School

School Contact: Dawn Haddock, Principal

Phone: 703-957-4325

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): ACL Insurance supported Pinebrook Elementary by financially sponsoring a workshop held at Pinebrook for staff and parents called “Celebrate Calm”. This workshop was attended by not only Pinebook staff and parents, but also by multiple other Loudoun County Public Schools parents.

Benefits to the Company: Through this workshop, ACL Insurance has invested in the future of the students in Loudoun County Public Schools by providing parents, caregivers, and teachers another tool to ensure the success of future Loudoun County customers for ACL Insurance.

Benefits to the School: This workshop is a teaching experience giving anyone working with young children the tools to use to ensure a calm and positive environment in any learning situation. ACL Insurance’s commitment to our community reflects how much they value Loudoun’s future by supporting students, parents and teachers today.
Business: Adventure Park
11113 West Baldwin Road
New Market, MD 21774

Business Contact: Manager

Phone: 301-865-6800

Partner School: Briar Woods High School

School Contact: Joe Arsenault, Briar Woods PTSO

Phone: 703-725-6279

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Support of the Briar Woods Project Graduation, Gradfest, by hosting our events

Benefits to the Company: Name Recognition

Benefits to the School: Support to students.
2012 Partnership Profiles

Business: AFCEA NOVA  
13665 Dulles Technology Drive, Suite 301  
Herndon, VA 20171

Business Contact: Padam Maheshwari

Phone: 703-394-1411

Partner School: Dominion High School

School Contact: Lauren Gould, Science Department Chair

Phone: 571-434-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Through the efforts of Dominion parent John O’Connor, a partnership was established last year between Dominion High school and AFCEA (Armed Forces Communications and Electronics Association). This partnership provides support for the science department in a number of ways. Financial support in the form of grant awards has totaled over $5,500 since the inception of the partnership. In addition, AFCEA provides a source for science research mentors and science fair judges for the school science fair.

Benefits to the Company: The AFCEA NOVA community is continuously searching for talented, motivated scientists and engineers who have strong problem solving skills and familiarity with technology. Engaging students in authentic research allows students to design their own investigations, think critically about the results, and use technology as a tool for data collection and evaluation. The demand for the engineering and mathematics skills required to provide these solutions will only continue to increase. This partnership will help to inspire and provide the educational foundations for the next generation of scientists and engineers to meet those needs.
Benefits to the School:

An important component of STEM education is student participation in authentic science research. Independent student research provides the opportunity for students to conduct investigations and statistical analyses in a field of their choice. One of the goals of STEM education is to create learning environments for students that are less teacher-directed where students have more opportunities to ask questions and explore on their own. At Dominion High school students in honors science classes are expected to participate in several independent projects throughout their high school career. In an effort to increase the use of technology in these research efforts, the funds from this grant will be used to purchase equipment that can be used for a wide variety of investigations. The goal of this technology initiative is to encourage students to go beyond the typical projects of growing plants or culturing bacteria. Students will be introduced to the use of Vernier labquests and sensors in all branches of science; Earth Science, Biology, Chemistry and Physics. Work sessions will be held after school for students of all disciplines.
2012 Partnership Profiles

Business: The All American Steak House
43145 Broadlands Center Plaza
Ashburn, VA 20148

Business Contact: Brock Anderson, Owner
George Jones, Owner
Marvcus Patton, Owner
Kelly Butcher, General manager

Phone: 571-223-0100

Partner School: Stone Bridge High School

School Contact: James E. Person, Principal

Phone: 571-252-2200

Year Partnership Began: 2004

Description of School/Business Partnership Activity(ies):
Since our partnership began with The All American Steakhouse five years ago, Stone Bridge High School has been fortunate enough to be the recipient of wonderful food and catering services, often at reduced price and in some cases complimentary donations. The All American Steakhouse has provided our staff with several luncheons for a variety of events. They also reduced the cost significantly on food for the hospitality room for the district girl's volleyball tournament and district gymnastic tournament. They have donated gift certificates for their restaurant for faculty appreciation and have catered several athletic tournaments while contributing to various programs. They have also assisted in fundraising dinners.

Benefits to the Company: The All American Steakhouse has been recognized in various Stone Bridge publications including monthly school newsletters and sports programs for their contributions. They have been recommended to other schools who now have established their own forms of partnerships. In at least one instance a Stone Bridge organization served as hosts and waiters to bring in more business while sharing some proceeds as a result of their efforts. The restaurant also has been able to find reliable employees from the students at Stone Bridge.

Benefits to the School: Besides providing quality food for staff and catering special events, The All American Steakhouse also maintains a section in their display case dedicated to Stone Bridge High School. They have gone to great lengths and continue to do so to ensure our school is accommodated whenever an occasion arises.
### Business: Allegra Print & Imaging
4425 Brookfield Corporate Drive, Suite 700
Chantilly, VA 20151

### Business Contact: John Flynn

### Phone: 703-378-0020

### Partner School: Dominion High School

### School Contact: Jamie Braxton, Assistant Principal

### Phone: 571-434-4400

### Year Partnership Began: 2002

### Description of School/Business Partnership Activity(ies):
Mr. Flynn has been working with Dominion High School since the year before the school’s doors were opened. At no charge, he prints school flyers, inserts, forms and invitations to special events. His service has helped the school implement a number of new programs and activities including support for the school’s goal-setting initiative.

### Benefits to the Company: Allegra Print & Imaging is the “go to” printing company of choice in Titan Territory. The company continues to gain community goodwill with every contribution to the school’s success. However, Mr. Flynn is an extremely humble and unassuming man. Therefore, the most significant benefit to the company is in this case an intangible one, the personal satisfaction the owner receives from these tremendous contributions to the success of Dominion High School.

### Benefits to the School: The ongoing service that Allegra Print & Imaging provides to Dominion High School empowers the school to communicate effectively with the community. The professional services provided by Allegra are very frequently provided at little or no cost to the school, which allows the school to convey a polished image to the community at large, while redirecting limited school funds to other important priorities. The professional efforts of Allegra have also provided timely support for the school’s quarterly goal-setting initiative, which was largely responsible for the significant increase in student achievement that has been realized in the high school over the past seven school years.
2012 Partnership Profiles

Business: ANS Rust Sanctuary  
802 Children’s Center Road  
Leesburg, VA 20175

Business Contact: Susanne Ortmann

Phone: 703-669-0000

Partner School: Potowmack Elementary School

School Contact: Steve Charlish

Phone: 571-434-3270

Year Partnership Began: 2011

Description of School/Business  
Partnership Activity(ies): GreenKids is a two-year, grant-funded educational outreach program of the Audubon Naturalist Society (ANS) that offers resources and field experiences to foster environmental stewardship while meeting established curriculum goals in public schools. In 2010 Steven Charlish wrote an application to ANS setting out his hopes for Potowmack to become a GreenKids school. The application was accepted and we became a GreenKids school in 2011. GreenKids is now providing services to Potowmack E.S. Here we have already begun to benefit from the resources, funds, and, later this year, the field trips that GreenKids has provided to foster environmental stewardship while meeting established curriculum goals and VA SOLS. We are very proud of our work so far and are working towards the Virginia Naturally Awards from the Virginia Department of Environmental Quality as a result of participation in partnership.

Benefits to the Company: Potowmack is a GreenKids school which helps support The Audubon Naturalist’s Society’s mission. This mission is to inspire residents of the greater Washington, DC, region to appreciate, understand, and protect their natural environment through outdoor experiences, education, and advocacy. It also helps ANS move towards its vision of creating a larger and more diverse community of people who treasure the natural world and work to preserve it. Potowmack will use the $500 grant money to visit the sanctuary and raise awareness in our local community about its location and mission.
Benefits to the School:

Here at Potowmack we now receive environmental education lessons, delivered by GreenKids educators that support and enhance the state curriculum standards. Every class in the school receives 2 lessons during which the teacher observes and learns how to bring environmental education alive through the VA SOL’s. After the 2 year partnership has finished the goal is to have well trained teachers who can bring environmental education into their rooms and teach these lessons themselves. GreenKids has given us support for energy reduction and recycling programs, a $500 field trip subsidy to be used at ANS, and $500 school project fund for infrastructure projects such as the outdoor classroom we are building at Potowmack. As we began approaching the outdoor classroom idea GreenKids gave us assistance in attracting community partners to support environmental activities and help us with the project. They have also offered us guidance in applying to become a Virginia Naturally School.
2012 Partnership Profiles

Business: Apple Federal Credit Union
43320 Junction Plaza #105
Ashburn, VA 20147

Business Contact: Dave Gorham

Phone: 703-788-4800

Partner School: Briar Woods High School

School Contact: Nancy Cooley, Teacher

Phone: 703-957-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):

For the last 16 years Apple FCU has pioneered the Student-Run Credit Union program. Currently available in 31 area high schools, student-run branches provide services for the student body, faculty and staff of each high school in which they are located. The program provides the opportunity for students to work in financial institutions operating inside their schools. Student employees are available to process membership applications and respond to inquiries in addition to processing deposits and withdrawals and allowing access to funds just as any other branch. Student branch staff acquire much needed financial education, work and business experience and are directly involved in the day-to-day operation of credit unions at their schools. These real life experiences are an excellent way for students to develop fiscal responsibility and integrate “real world” job duties into the class curriculum.

Students who attend the school can become members of the credit union where they can open savings accounts, checking accounts, make deposits and withdrawals. Students, faculty and staff can use the branch to conduct any type of business they would normally conduct at a branch outside of the school. The Student-Run branch is an excellent way for students to gain access to financial products in a secure, convenient and educational setting.
2012 Partnership Profiles

Description of School/Business Partnership Activity(ies):
Parents of students attending one of these schools are also eligible to join Apple Federal Credit Union. By joining they can take advantage of competitive rates, savings programs, checking accounts, insurance and tax preparation services plus much more. Brothers, sisters and grandparents are also eligible! The process to become a member is easy. Simply fill out the application and return it to the Student-Run branch in Briar Woods High School with a copy of your picture ID. As an added incentive, we will put your initial $5 into your savings account to satisfy your minimum balance requirement!

Apple FCU’s decade of service within area school systems is a proud chapter in their 54-year history. We look forward to your support and hope to remain a resource for you and your student in the years to come.

Benefits to the Company:
Apple gains loyal members with excellent financial skills while serving the education population in Loudoun County.

Benefits to the School:
Students participating gain valuable financial skills. Students have their financial knowledge enhanced in a meaningful way.
2012 Partnership Profiles

Business: Apple Federal Credit Union
            43320 Junction Plaza #105
            Ashburn, VA 20147

Business Contact: Erin Vergara
Phone: 703-788-4800

Partner School: Tuscarora High School
School Contact: Felecia Caruthers, CTE Department Chair
Phone: 703-957-4400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
For the last 15 years Apple FCU has pioneered the Student-Run Credit Union program. Currently available in 31 area high schools, student-run branches provide services for the student body, faculty and staff of each high school in which they are located. The program provides the opportunity for students to work in financial institutions operating inside their schools. Student employees are available to process membership applications and respond to inquiries in addition to processing deposits and withdrawals and allowing access to funds just as any other branch. Student branch staff acquire much needed financial education, work and business experience and are directly involved in the day-to-day operation of credit unions at their schools. These real life experiences are an excellent way for students to develop fiscal responsibility and integrate —real world|| job duties into the class curriculum.

Students who attend the school can become members of the credit union where they can open savings accounts, checking accounts, make deposits and withdrawals. Students, faculty and staff can use the branch to conduct any type of business they would normally conduct at a branch outside of the school. The Student-Run branch is an excellent way for students to gain access to financial products in a secure, convenient and educational setting.
2012 Partnership Profiles

Description of School/Business Partnership Activity(ies):
Parents of students attending one of these schools are also eligible to join Apple Federal Credit Union. By joining they can take advantage of competitive rates, savings programs, checking accounts, insurance and tax preparation services plus much more. Brothers, sisters and grandparents are also eligible! The process to become a member is easy. Simply fill out the application and return it to the Student-Run branch in Tuscarora High School with a copy of your picture ID. As an added incentive, we will put your initial $5 into your savings account to satisfy your minimum balance requirement!

Also, you can apply online at www.applefcu.org. The application process is easy and can be completed in comforts of your own home!
Apple FCU’s decade of service within area school systems is a proud chapter in their 54-year history. We look forward to your support and hope to remain a resource for you and your student in the years to come.

Benefits to the Company:
Apple gains loyal members with excellent financial skills while serving the education population in Loudoun County.

Benefits to the School:
Students participating gain valuable financial skills. Students have their financial knowledge enhanced in a meaningful way. Students are able to apply for the many scholarships that Apple provides.
### 2012 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Apt Orthodontics</th>
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<tbody>
<tr>
<td></td>
<td>44095 Pipeline Plaza</td>
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<tr>
<th>Business Contact:</th>
<th>Dr. Kolman Apt</th>
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<td>Phone:</td>
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<tr>
<th>Partner School:</th>
<th>Briar Woods High School</th>
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<tr>
<td>School Contact:</td>
<td>Emily Ciullo</td>
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<td>Phone:</td>
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<th>Description of School/Business Partnership Activity(ies):</th>
<th>Dr. Apt partnered with our school in 2005 with financial assistance needed to open our school. We purchased appliances for our outdoor concession stands. Every year, he continuously gives financial assistance to us as needed.</th>
</tr>
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</table>

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<tr>
<th>Benefits to the Company:</th>
<th>Provides positive feedback to this orthodontist for prospective new clients knowing that he gives back to our community</th>
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<tr>
<th>Benefits to the School:</th>
<th>Provides us with support and allows us to have many items/equipment that we need that we otherwise could not afford.</th>
</tr>
</thead>
</table>
2012 Partnership Profiles

Business: The Art Institute of Washington-Northern VA
The Corporate Office Park at Dulles Town Center
21000 Atlantic Blvd, Suite 100
Sterling, VA 20166

Business Contact: Greg Crowe, Director, Art Institute of Washington-Northern VA

Phone: 571-449-4401

Partner School: Art Program, LCPS Central Office

School Contact: Melissa Pagano-Kumpf

Phone: 571-252-1580

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Our Third LCPS/Art Institute of Washington Student "Senior" Art Show opens in the gallery at the Art Institute, northern VA campus. High School seniors from across Loudoun County will have the opportunity to exhibit one piece of two dimensional or three dimensional art for a period of a few months. At the opening, the student art selected by the Loudoun Education Foundation to be purchased for the community art gallery will be announced. The Loudoun Education Foundation provides the student winner with a cash award to further their arts education. Additional cash awards provided by the LEF will be presented to the 2nd and 3rd place winners. Award winners will receive scholarship funds to the Art Institute and an opportunity to attend a summer workshop.

Benefits to the Company: Students and community who attend the exhibit will have an opportunity to learn more about The Art Institute of Washington.

Benefits to the School: LCPS high school seniors will have an opportunity to display their art in a professional gallery. Students will have an opportunity to learn more about The Washington Art Institute and possibly receive scholarships to attend.
**2012 Partnership Profiles**

**Business:** Bed, Bath and Beyond  
650 Liberty Ave #2  
Union Township, NJ 07083

**Business Contact:** Tom Bailey  
**Phone:** 908-688-0888

**Partner School:** Briar Woods High School  
**School Contact:** Joe Arsenault, Briar Woods PTSO  
**Phone:** 703-725-6276

**Year Partnership Began:** 2009

**Description of School/Business Partnership Activity(ies):** Provided items for the school’s Project Graduation event or Gradfest

**Benefits to the Company:** Name Recognition

**Benefits to the School:** Support to our graduating students.
<table>
<thead>
<tr>
<th>Business:</th>
<th>Behrens &amp; Banks, P.C.</th>
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<tbody>
<tr>
<td></td>
<td>43482 Cross Breeze Place</td>
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<tr>
<td></td>
<td>Ashburn, VA</td>
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<tr>
<td>Business Contact:</td>
<td>John Behrens</td>
</tr>
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<td>Phone:</td>
<td>703-726-6475</td>
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<tr>
<td>Partner School:</td>
<td>Sanders Corner Elementary School</td>
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<tr>
<td>School Contact:</td>
<td>Maureen Cura, School Librarian</td>
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<tr>
<td>Phone:</td>
<td>571-252-2250</td>
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<tr>
<td>Year Partnership Began:</td>
<td>2011</td>
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<tr>
<td>Description of School/Business Partnership Activity(ies):</td>
<td>Behrens Certified Public Accountants is entering the 2nd year as a Business Partner with Sanders Corner. The relationship with this C.P.A. firm is both personal and professional. Mr. Behrens is a father of 3 children, 2 are at Sanders Corner. Mr. Behrens has donated his time to different portions of the students' school day. Mr. Behrens has become an active Watch D.O.G. this year, a national program encouraging male participation in the schools. At Sanders Corner, we have approximately 95 dads/grandfathers/uncles/friends that are engaging with our students on a daily basis throughout the school year in the classrooms and throughout the entire school day. The C.P.A. firm has also made monetary donations over the past years helping the school purchase different items from promethean boards to our newest endeavor this year, new outside playground equipment.</td>
</tr>
<tr>
<td>Benefits to the Company:</td>
<td>The benefit to Behrens C.P.A. includes advertising and personal connections. As John volunteers his time with the various aspects of the school day and especially as he works throughout the school year, his business is highlighted through our parents and the community.</td>
</tr>
<tr>
<td>Benefits to the School:</td>
<td>Sanders Corner Elementary School has benefited greatly in this partnership due to the hours that John has donated to the students and the projects at school as well as through the generous monetary donations for needs at the school.</td>
</tr>
</tbody>
</table>
Business: Behren's Photography  
43482 Cross Breeze Place  
Ashburn, VA 20147

Business Contact: Tyra Behrens

Phone: 703-858-9190

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, School Librarian

Phone: 571-252-2250

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):

Behren's Photography is entering the 2nd year as a Business Partner with Sanders Corner. Unlike some business partners, the relationship with Behrens is professional as well as personal.

Tyra Behrens is a parent at Sanders and over the years that her children have been at Sanders, there has always been a great deal of time donated to different portions of the students’ school day. Whether it has come from being an active room parent in the classroom, volunteering for different positions in the PTA, and now her newest donation of time in the photo department.

The Sanders Corner Yearbook Committee creates a wonderful yearbook each year. While we have the portrait company come in and take “casuals” during one school day, we like to have a yearbook that is made up of different days, different activities and not just during the school day but evenings and weekend activities too. This is a time consuming task and Tyra is meeting the challenge with a lot of volunteering at the school whenever needed.

For many years, Behren’s Photography has donated services for our Winterfest Silent Auction.

Benefits to the Company:

The benefit to Benrens photography includes advertising and personal connections. As Tyra volunteers her time with the various aspects of the school day and especially as she works weekly on the yearbook project for the year her business is highlighted.
Benefits to the School:

Sanders Corner Elementary School has benefited greatly in this partnership due to the countless hours that Tyra has donated to the students and the projects at school as well as through the generous annual donations to Winterfest.
**2012 Partnership Profiles**

**Business:** Bertucci’s  
44042 Pipeline Plaza  
Ashburn, VA 20147

**Business Contact:** Michael Sullivan

**Phone:** 703-858-5400

**Partner School:** Forest Grove Elementary School

**School Contact:** Nancy Torregrossa, Principal  
Ilene Banker, Assistant Principal

**Phone:** 571-434-4560

**Year Partnership Began:** 2011

**Description of School/Business Partnership Activity(ies):** Bertucci’s has extended private sector support by hosting groups of school staff for full dinners throughout the school year. Custodians, secretaries, cafeteria staff, teachers and administrators have enjoyed after hours time away from the school house with the goal of strengthening collegial relationships (which improves school climate), while enjoying excellent cuisine served by attentive staff.

**Benefits to the Company:** Recognizing the efforts of school personnel who work hard to support and teach students in Loudoun County. Increased business can result when families of school employees return to Bertucci’s to enjoy the cuisine, family friendly atmosphere and excellent service.

**Benefits to the School:** Improves school climate by bringing all the staff stakeholders together to get to know each other and create stronger work relationships. This is another, public opportunity to acknowledge the hard work and dedication of the Forest Grove Staff, by school administrators.
Business: Best Buy  
609 Potomac Station Drive NE  
Leesburg, VA 20176

Business Contact: Susan Berard

Phone: 703-669-4160

Partner School: Harper Park Middle School

School Contact: Don Keener

Phone: 571-252-2820

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):

Best Buy continues to be very supportive of Harper Park Middle School. Best Buy has provided a laptop computer and a number of iPods for Harper Park. The laptop has been the key component to implementing our new sign-in system which has greatly enhanced our safety and security. In addition; Best Buy provided the school with a number of gift cards as awards to students for programs at the school. The gift cards have been used for incentives and motivational support. Best Buy is committed to enhancing the technology for our students at HPMS. They have offered the Geek Squad to improve and educate our students' understanding of new technologies. Best Buy's commitment to our Harper Park Live (student run news program) we have much better equipment and put on a high quality production. With continued efforts we look forward to more ideas to improve our students' access to new and innovative technology. Best Buy also donated several totes of school supplies to give to our students. Best Buy is determined to be a supportive community member to the education of the students of HPMS.

Benefits to the Company:

Best Buy receives recognition for contributing to the school through its support of the school's efforts to increase student achievement and promote a positive and safe school climate.

Benefits to the School:

The technology provided by Best Buy has assisted Harper Park with providing students with incentives to do their best in programs sponsored by the school. The new check-in system helps Harper Park maintain a safe school environment. The technology also has assisted Harper Park with reinforcing key concepts to students in an arena outside of the typical classroom setting.
**2012 Partnership Profiles**

**Business:** Bloom  
20789 Great Falls Plaza  
Sterling, VA 20166

**Business Contact:** Jackie Irma Lenz Cespedes  
Customer Service Manager

**Phone:** 703-421-8998

**Partner School:** Dominion High School

**School Contact:** Susan Tully, Breakfast Club Committee Chair

**Phone:** 571-434-4400

**Year Partnership Began:** 2005

**Description of School/Business Partnership Activity(ies):** BLOOM is a specialty grocery store that is part of the Food Lion chain. Monday through Friday around noon, Titan parent volunteers go to the store to pick-up an average of 50-75 pounds of baked goods, breads, cakes and pies. The volunteers then deliver this donation to Dominion High School to be distributed, as needed, to the Breakfast Club and the Parent Liaisons. In 2011, because of Food Lion’s relationship with FEEDING AMERICA, the Breakfast Club was designated as an Outreach Program for the Blue Ridge Area Food Bank. This enhanced the relationship between BLOOM and Dominion High School meets both corporate and Dominion High School Breakfast Club donation goals.

**Benefits to the Company:** BLOOM receives additional Dominion community patronage due to the knowledge of their generosity to the school. If school volunteers did not pick up the donation each weekday, these goods would be thrown away due to corporate policy. The management is grateful to prevent this from happening.

**Benefits to the School:** Because of the exceptional generosity of BLOOM and other area donors, hundreds of Titan students are provided breakfast on a daily basis at no expense to the school or to the county. For many of these students, breakfast would not be readily available in their home environment. For others, Breakfast Club provides nourishment after an early morning rehearsal, practice or conditioning workout. The Breakfast Club also creates a comfortable gathering place for students to start their day. In addition, any baked goods provided by our donors that are not used by the Breakfast Club are given to the Parent Liaisons to distribute to those in need in the Titan Community. Nothing goes to waste through this relationship.
2012 Partnership Profiles

Business: Blue Ridge Area Food Bank  
P.O. Box 3142  
1802 Roberts Street  
Winchester, VA 22064

Business Contact: Mary Jane Blaine  
Phone: 540-665-0770

Partner School: Guilford Elementary School

School Contact: Karen Thompson  
Phone: 571-434-4550

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Guilford Elementary would like to recognize the Blue Ridge Area Food Bank. They provide food weekly for over two hundred students through our backpack program. They also provided food for our third FREE Thanksgiving dinner.

Benefits to the Company: The Blue Ridge Area Food Bank is able to keep the food local and support families which would otherwise not have much food.

Benefits to the School: Guilford Elementary is able to feed over two hundred students each Saturday and Sunday. We are able to provide a lunch, dinner and snacks for the weekend. The school is able to make sure that students have nutritious meals and not go hungry over the weekends and holidays.

We will be able to provide for about 250 students by the end of the year.
2012 Partnership Profiles

Business: The Boeing Company
15036 Conference Center Drive
Chantilly, VA 20151

Business Contact: Matthew Kemmerer
Tammra Walker
Kitty Anderson

Phone: 703-895-8779

Partner School: J Michael Lunsford Middle School

School Contact: Neil Slevin, Principal
Jennifer Bantle
Tasmine Poole

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The Boeing Company and J. Michael Lunsford Middle School began planning their business partnership even before the school opened in August, 2011. The goal of the partnership is to increase student awareness of and interest in science, math, technology, and engineering (STEM).

During 5 sessions scheduled throughout the year, Boeing employees will work with 8th grade students to give them hands-on experiences in the areas of STEM. The first lesson was about the history of Boeing, the scope of the company, and the diversity of employment opportunities from marketing to engineering. After surveying the students' interests, Boeing has constructed lessons to allow students to participate in flight or gaming simulations, study alternative energy sources and investigate the ones used at Lunsford, and discuss pathways to college and careers of interest.

Benefits to the Company:
By investing time in the lives of young adolescents, Boeing is hoping to increase awareness of professional careers in the areas of math and science. This provides an opportunity to encourage student, including young women and minorities, to follow career paths of their interest.

Our partnership and the generosity of Boeing are communicated with parents and the community via websites and newsletters.
2012 Partnership Profiles

Benefits to the School: Boeing is providing the students of J. Michael Lunsford Middle School with real life hands-on activities they would not otherwise experience. The software and field knowledge from those at Boeing lead to very high levels of student engagement and learning. The engineers and human resource managers share their pathways to college and careers and motivate the students to do the same.
Business: Bonefish Grill
43135 Broadlands Center Plaza, Suite 137
Ashburn, VA 20148

Business Contact: Stephen Cunningham

Phone: 703-723-8246

Partner School: Forest Grove Elementary School

School Contact: Nancy Torregrossa, Principal
Ilene Banker, Assistant Principal

Phone: 571-434-4560

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Bonefish Grill has extended private sector support by hosting groups of school staff for full dinners throughout the school year. Custodians, secretaries, cafeteria staff, administrators and teachers have enjoyed after hours time away from the school house with the goal of strengthening collegial relationships (which improves school climate), while enjoying excellent cuisine served by attentive staff.

Benefits to the Company: Recognizing the efforts of school personnel who work hard to support and teach students in Loudoun County. Increased business can result when families of school employees return to Bonefish Grill to enjoy the cuisine, family friendly atmosphere and excellent service.

Benefits to the School: Improves school climate by bringing all the staff stakeholders together to get to know each other and create stronger work relationships. This is another, public opportunity to acknowledge the hard work and dedication of the Forest Grove Staff, by school administrators.
Business: Brambleton Group, LLC
42395 Ryan Road, Suite 301
Brambleton, VA 20148

Business Contact: Steve Schulte, Vice President

Phone: 703-722-2859

Partner School: Briar Woods High School

School Contact: Ed Starzenksi, Principal
Emily Ciullo

Phone: 703-957-4400

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): The Brambleton Group partnered with our school in 2005 by giving us a generous monetary donation when we opened our doors in September of 2005. This donation allowed us to purchase many needed items for our school. Each year, the Brambleton Group meets with us to discuss our potential needs.

Benefits to the Company: By keeping Briar Woods High up-to-date and appealing, this provides a positive feedback to this developer for their prospective homebuyers.

Benefits to the School: Provides us with support and allows us to have many items/equipment that we need that we otherwise could not afford.
Business: Broadlands Certified Wildlife Habitats Committee  
21907 Claiborne Parkway  
Ashburn, VA 20148

Business Contact: Oya Simpson  

Phone: 703-725-8040

Partner School: Mill Run Elementary School  

School Contact: Paul L Vickers, Principal  

Phone: 571-252-2160

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Oya Simpson, the president of The Wildlife Habitat Committee, has gone above and beyond in her efforts to provide an incredible environmentally friendly landscape to our school property. In the fall 2011, Mill Run became a recipient of the "Habitat Restoration Project". We received many donated trees, shrubs and truck loads of mulch! Oya continues to work on this project to better enhance our school property for all to enjoy. We look forward to our continued partnership.

Benefits to the Company: Oya’s desire is to enrich the lives of our children, school and community. She hopes to raise awareness of the importance of taking care of our environment and to teach our children and community how to value our surroundings.

Benefits to the School: Besides providing a beautiful landscape for our Mill Run community, the Habitation Restoration Project raises awareness to our students of how to protect and understand the benefits of maintaining our environment. It also provides educational opportunities where the students are able to utilize and enjoy our natural resources.
Business: Burger King
1145 Aylor Road
Stephens City, VA 22655

Business Contact: Manager

Phone: 540-869-7118

Partner School: Briar Woods High School

School Contact: Tom Mangan, Teacher

Phone: 703-957-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): The business donated crowns which were used by students to act out historic actions taken by monarchs.

Benefits to the Company: The company gave useful materials which displayed their company reputation.

Benefits to the School: The students enjoyed learning history while wearing the crowns and acting as historic figures. Even after the skits were over, the students wore the crowns during class work.
2012 Partnership Profiles

Business: Cardinal Bank and EverFi, Inc.
20 Catoctin Circle
Leesburg, VA 20175

Business Contact: Alice Frazier and Katie Hughes

Phone: 703-771-3353

Partner School: Loudoun County Public Schools

School Contact: Cara LeGrys

Phone: 571-252-1070

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
In September of 2011, Cardinal Bank announced a new three-year partnership initiative to bring financial literacy education to students in all Loudoun County high schools through the My Money, My Future Financial Literacy Platform. Using this innovative platform, students will become certified in over 600 topics in financial education, allowing them to become more informed, responsible citizens. Cardinal Bank has partnered with EverFi, Inc. to bring the interactive financial management program to Loudoun County at no cost to the schools.

The web-based My Money, My Future program uses the latest in new media technologies - video, animations, 3-D gaming, avatars, and social networking - to bring complex financial concepts to life for today’s digital generation. The platform uniquely tracks the progress and score of every student and provides students who successfully complete the course with Certification in Financial Literacy, a valuable mark of distinction on college applications and resumes.

Benefits to the Company:
The benefits of this partnership are significant for the students who participate in the web-based program. However, Cardinal Bank gains the knowledge that through their sponsorship, they are helping to educate students in key financial areas that will benefit them for life. EverFi, Inc. receives positive exposure in the educational arena for providing a quality product.

Benefits to the School:
Students in all Loudoun County Public Schools high schools are offered the valuable opportunity to increase their financial literacy. This interactive program touches upon many of the competencies for the new Personal Finance graduation requirement.
2012 Partnership Profiles

Business: Carried Away
21010 Southbank Street #370
Sterling, VA 20165

Business Contact: Patrice DeHaven

Phone: 703-406-0111

Partner School: Potomac Falls High School

School Contact: Janice Koslowski, Principal
Kathy Chrisman, Teacher

Phone: 571-252-3200

Year Partnership Began: 1998

Description of School/Business Partnership Activity(ies): Patrice DeHaven owns a theme gift basket company and follows through on her tagline which is “It is my job to make you look good.” We have been fortunate to have several of our students work part time for Patrice. She teaches students in depth reasons for each type of media used. She has been a guest speaker fourteen years teaching what goes on behind the scenes of a successful business and the dedication it takes to make a difference to each and every customer and potential client. Patrice has volunteered her time to assist with mock interviews to the English Department and does a great job with feedback to help the students develop the skills to be successful in their first interview. Patrice donates a gift basket every year for Night at the Falls with a value over $150. In addition, Patrice has made numerous donations to the band and has been a vendor for the band at their fundraising night. Patrice has promoted some of our major school events on her company website. She also participates in the Panther card that is sold through the PTSO every year.

Benefits to the Company: Patrice gets her company name out to numerous parents, staff, and students every year at Potomac Falls. When they need a unique gift idea, her name comes to mind due to her outstanding creativity and resourcefulness. She has been a very active home based business supporting several departments and events that shows goodwill to the business, “Carried Away.”
2012 Partnership Profiles

Benefits to the School:

The “Carried Away” presentation is not only educational, but extremely interesting and is always their favorite of the year. Students learn the major impact of the personal touch and individualizing her gift baskets so that each recipient feels special. Students are taking away real life skills from Patrice’s expertise and feedback for job interviews. Our school raises funds from her beautiful gift baskets that she donates for events throughout the year. Patrice publicizes some of our events to her clients who trust and value her opinion which brings more people to attend activities.
2012 Partnership Profiles

Business: Cheers Sport
20099 Ashbrook Place
Ashburn, VA 20147

Business Contact: Scott Hembach

Phone: 703-723-3111

Partner School: Hamilton Elementary School

School Contact: Robert Marple, Principal

Phone: 540-751-2570

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Scott Hembach has provided to Hamilton Elementary School incredible customer service, creativity, support with design, and high quality products as we have worked to provide all staff members at Hamilton Elementary School with high quality spirit gear that has enhanced our overall school climate. We love the staff shirts that we have provided the Hamilton Staff. It has truly enhanced our “Panther Pride”!

Benefits to the Company: Scott and the team at Cheers Sports have benefitted from our partnership as many schools have inquired about our staff gear and where we purchase it from and who has helped us with the design process. We are proud to share with others our strong relationship with Cheers Sports.

Benefits to the School: We look like a team, feel like a team, and our overall school spirit has improved.
## 2012 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Cheers Sport</th>
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<tbody>
<tr>
<td></td>
<td>20099 Ashbrook Place, Suite 110</td>
</tr>
<tr>
<td></td>
<td>Ashburn, VA 20147</td>
</tr>
<tr>
<td>Business Contact:</td>
<td>Denny Petrella</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-723-3111</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Stone Bridge High School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>James E. Person, Principal</td>
</tr>
<tr>
<td>Phone:</td>
<td>571-252-2200</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2000</td>
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</tbody>
</table>

### Description of School/Business Partnership Activity(ies):
Cheers Sports continues to support Stone Bridge High School in several ways. Along with financial donations, sponsorships, volunteers, and equipment, Cheers has sponsored Football games hosted by Stone Bridge. Denny Petrella and Joe Donatella volunteer their time by attending Stone Bridge football playoff games and making appearances at other sporting events. Cheers provided “Dig Pink” shirts for the volleyball fans to support the volleyball team during National Breast Cancer Awareness month. Cheers Sports also provides a means of employment for current and former Loudoun County public school students. Cheers Sports is a major contributor to the athletic program at Stone Bridge.

### Benefits to the Company:
Cheers Sports is widely used throughout the Ashburn Community and within Loudoun County. Cheers Sports receives publicity through athletic programs and newsletter recognition.

### Benefits to the School:
Along with athletic and financial support Stone Bridge is given by Cheers, the owners and staff set positive examples for our students through giving back to the community.
2012 Partnership Profiles

Business: Chick-fil-A
45440 Dulles Crossing Plaza
Sterling, VA 20166

Business Contact: Manager

Phone: 571-424-3200

Partner School: Briar Woods High School

School Contact: Briar Woods Music Boosters

Phone: 703-957-4400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Support the band and school with donations of money.

Benefits to the Company: Exposure to new clientele and show of community support

Benefits to the School: Allows a percentage of one night’s sales to be donated to Booster organization.
### 2012 Partnership Profiles

| Business: | Chick-fil-A at Dulles Town Crossing  
45440 Dulles Crossing Plaza  
Sterling, VA 20166 |
<table>
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<tbody>
<tr>
<td>Business Contact:</td>
<td>Allison Bruno</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-444-0300</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Countryside Elementary School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Richard Rudnick, Principal</td>
</tr>
<tr>
<td>Phone:</td>
<td>571-434-3250</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2003</td>
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</tbody>
</table>

**Description of School/Business Partnership Activity(ies):** Since our school opened in 2003, Chick-fil-A has been an active partner with our school. We have held spirit nights at the restaurant and through the years Chic-Fil-A has donated over $8000 to our PTA as a result of our receiving 15% of the proceeds of each spirit night. As a general rule, we receive between $600 and $800 at each event. In addition, Chic-fil-A has provided lunch for our entire staff during teacher appreciation Week, and this year provided dinner for over 100 Dads and students at our Watch D.O.G.S. kick-off event. Chick-fil-A is always looking for ways to assist our students and families. As a school we collected over 100 winter coats during their winter coat drive and as a result many children and adults will be warmer this winter. We are working with Chick-fil-A to establish a tutoring program whereby their employees volunteer to work with students who need one-on-one assistance. Chick-fil-A has been an exceptional partner who considers our students and their families when establishing their community service program. We are fortunate to be working with them and look forward to continuing this partnership for years to come.

**Benefits to the Company:** The donations that Chick-fil-A makes to Countryside enhances the company’s image in the community and provides their employees with the satisfaction that they are making a difference in the lives of the Countryside Elementary School children and their parents.

**Benefits to the School:** The financial donations made by Chic-fil-A have provided our students with assemblies, scholarships for field trips, t-shirts for our fifth grade students who graduate from DARE and other activities that our PTA support during our school year.
2012 Partnership Profiles

Business: Chick-fil-A
46920 Community Plaza, Unit 1184
Sterling, VA 20164

Business Contact: Ellie Kim
Phone: 703-444-1901

Partner School: Dominion High School
School Contact: Sandi Tucker, Marketing Teacher
Phone: 571-434-4400

Year Partnership Began: 2003

Description of School/Business Partnership Activity(ies): Chick-fil-A supports the entire Dominion Cluster of schools. This support begins with Chick-fil-A’s direct financial support to cluster schools through Community Nights that are held multiple times per year. Chick-fil-A offers schools within the Dominion Cluster a significant percentage of their proceeds during each community night. Chick-fil-A has donated thousands of dollars to Dominion Cluster schools. These proceeds benefit local school efforts, as well as the Cluster’s New Beginning’s Initiative, which connects families to the schools. Chick-fil-A is also a faithful supporter of the Breakfast Club, donating 100 breakfast sandwiches on Tuesday mornings.

Benefits to the Company: Chick-fil-A is a community dining icon. It is impossible to enter the restaurant without running into a member of the Titan community on the staff or enjoying their dining experience. During community nights, the restaurant is typically packed with customers for Dominion Cluster schools. School groups are available to perform and serve at special events hosted by Chick-fil-A.

Benefits to the School: The financial support offered to Dominion High School and its neighboring schools supports the engagement of families who have not traditionally been involved in school. Families are invited to a meal that is paid for by the money generated from the Chick-fil-A community nights. These families meet school staff members, collect valuable information about the school’s expectations, and are exposed to community resources that can support the achievement of their students. Contributions to the Dominion High School Breakfast Club ensure that students have a nutritious breakfast before beginning their academic day.
2012 Partnership Profiles

Business: Chick-fil-A
45440 Dulles Crossing Plaza
Sterling, VA 20166

Business Contact: Bill Digges, Store Operator
John Barton, Marketing Director

Phone: 571-434-3200

Partner School: Potomac Falls High School

School Contact: Janice Koslowski, Principal
Kathy Chrisman, Teacher

Phone: 571-434-3200

Year Partnership Began: 2004

Description of School/Business Partnership Activity(ies):
Chick-fil-A has offered its services to PFHS and has been an incredible community partner. They have donated breakfast to the faculty and staff, senior class, and for various other events. Chick-fil-A has made donations and sponsored major school-community events, such as sponsoring the basketball tournament for “A Night at the Falls”, feeding donors at our annual Blood Drive, helped with a collection for VA Tech in the spring of 2007, sponsored coupons for Buckle up for Safety, assists various organizations with car washes on their site, donated breakfast to feed 1000 judges and proctors for DECA Competition, and serves as a community business and work location for several of our students. One PFHS student was accepted into the management of the corporation, and had the opportunity of training employees in new stores throughout the country before she left for college. This former student has majored in Engineering in college, but is in the process of trying to work her way up to own her own Chick-Fil-A because of the influence of her work experience with Bill and John. The manager has given a presentation annually on customer service and the award-winning store that he operates to the marketing students. Our students that work at Chick-fil-A have learned the major importance of outstanding customer service and the details, which make a difference in making a business successful. They have a great appreciation for the foundation of the company and have obtained the knowledge that will allow them to channel pride and understanding of their workplace into their performance.
2012 Partnership Profiles

Benefits to the Company:
Business will increase as a result of their generosity to our school and community. Teachers and students will keep them in mind as a stop for breakfast, not just lunch and dinner. Their kindness has made everyone aware of how much they have given back for outstanding community relations. Student employees have helped staff the restaurant, and serve as management.

Benefits to the School:
PFHS knows that they can count on Chick-fil-A for whatever we may need in the way of feeding teams, fundraisers, as an employer, and a true interest in helping the school. The management helps without hesitation and it is a true pleasure to work with them.
2012 Partnership Profiles

Business: Children's Dentistry at Pleasant Valley
4080 Lafayette Center Suite 160A
Chantilly, Va 20151

Business Contact: Dr. Akit Britto
Dr. Mala Britto

Phone: 703-230-1000

Partner School: Mercer Middle School

School Contact: John Duellman, Principal

Phone: 703-957-4340

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Dr. Mala Britto and Dr. Ajit Britto are in their second year at their Chantilly location and serve as a model for a community centered business. In 2010, Dr. Britto and Dr. Britto were major financial contributors for the Mercer Madness 3 on 3 Tournament. Since its inception, this tournament has been a centerpiece and culminating activity for Mercer students. This event showcases the talents of our students in a wide variety of areas and benefits our PTA and its ultimate support of instructional programs.

Benefits to the Company: The Mercer Madness Tournament was widely advertised and attended resulting in Dr. Britto and Dr. Britto increasing their client base by adding teachers as well as Mercer parents and their children. They have built upon their reputation as a business that truly cares about the future of Loudoun children.

Benefits to the School: The contributions from Children's Dentistry at Pleasant Valley have gone toward paying for materials, food and shirts for participants. Without their generosity, this special evening in March would not happen.
2012 Partnership Profiles

Business: Christian Fellowship Church
21673 Beaumeade Circle
Ashburn, VA 20147

Business Contact: Mike Trivett, Director of Local Outreach

Phone: 703-724-4907

Partner School: Rolling Ridge Elementary School

School Contact: Andrew Davis, Principal

Phone: 571-434-4540

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Our partnership with Christian Fellowship Church (CFC) began in 2009 when we began working on a program to start a backpack program to send food home with needy children over the weekend. Christian Fellowship was a pivotal partner in helping us to establish the program and has been a consistent supporter ever since. In the fall of 2010 Christian Fellowship significantly expanded its support of Rolling Ridge Elementary through an intentional effort to provide volunteers, tutors, and mentors in areas that would significantly impact our students and families.

The first area of expansion was to do a school supply drive in the church to provide deserving students at Rolling Ridge with a backpack filled with grade level school supplies. In total, Christian Fellowship was able to fill over 250 backpacks. They then partnered with us to offer a free family picnic for the Rolling Ridge community as a means to distribute the backpacks to the students before school started.

The second area was to establish an adult literacy program in partnership with the Loudoun Literacy Council. Since beginning the program, Christian Fellowship has helped to supply teachers and volunteers to staff the program. It is because of their support that we have been able to offer adult ELL classes to parents and family members of Rolling Ridge students. In addition to supplying the staffing, they also provide financial assistance to those that cannot pay the fee for the class so that no one is turned away.
| Description of School/Business Partnership Activity(ies): | The next major initiative was to provide Rolling Ridge with tutors who would come on a weekly basis to work with individual students. These tutors are overseen by a Rolling Ridge teacher who provides them with specific training on appropriate mentoring strategies as well as literacy training to help strengthen our student’s reading skills. To date, over twenty students have a weekly tutor who works with them. |
| Benefits to the Company: | Christian Fellowship Church is humbled by the opportunity to partner with Rolling Ridge Elementary School. Through these efforts our hope is that we make a lasting difference in the lives of the students and their families. |
| Benefits to the School: | As you can see from the description of our partnership, the benefits are numerous. First and foremost, Rolling Ridge students and families benefit from the grace and hope that Christian Fellowship so freely shares through their support. Through the building of relationships, the giving of their time, and through their consistent presence at activities taking place in the school, they have demonstrated their desire to make a difference in the lives of our Rolling Ridge families. We want to thank Christian Fellowship Church for their selfless acts of service and for doing so in a respectful, non-assuming manner. The support they are providing to our incredibly diverse community demonstrates their desire to make a positive change in Loudoun County, a change that transcends cultural, religious, and/or ethnic differences to improve the lives of others in our community. |
2012 Partnership Profiles

Business: Christopher Newton Foundation
19767 Willowdale Place
Ashburn, VA 20147-5209
571-252-1535

Magee Design
21438 Stephoe Hill Road
Middleburg, VA 20117
540-687-5331

Green Works
42660 John Mosby Highway
Chantilly, VA 20152
703-327-2344

Business Contact: Amy Newton/Sarah Newton
John Magee

Partner School: Newton-Lee Elementary School

School Contact: Carol Winters, Principal

Phone: 571-252-1535

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): Past projects have involved Boy Scout Projects completed by Michael Newton, expanding the Newton-Lee Elementary School guided reading library and providing students with instruments for the music program. The most recent joint project included the red, white and blue Memorial Garden, which was dedicated on September 10, 2011. The garden serves as a community gathering spot with benches, a brick walkway and bridge.

The current project emerged when school leaders met with Sarah Newton last year. Sarah is completing her Cadet Scouting Project and wished to provide Newton-Lee students with a meaningful educational opportunity. Principal, Carol Winters, mentioned learning courtyards: one containing endangered Virginia Plants, the other a Sensory Garden. Sarah contacted Mr. John Magee of Magee Designs and within a month Mr. Magee’s plan was presented, designs shared and donated plants were installed.
2012 Partnership Profiles

The Virginia Garden: Twenty nine donated plant species, including Butterfly Mud Puddle, Boneset, Meadow Rue, Joe-Pye Weed and Cup Plant, three Serviceberry trees, picnic tables, a sundial and brick walkways, combined with a waterfall/pool provide students with authentic tools to learn about Virginia's historical plants, experience life cycles of animals (koi and turtles). Students also use technology as they scan the markers on each species for a description of the plant as well the importance that plant served in Virginia's history. Garden beds provide opportunities for the students to propagate plants in the garden, experience seeds germinating as part of the learning experience. The space is designed for whole group, small group and individual study.

The Sensory Garden: This area appeals to the exploration of the senses. With plants donated from community, staff lawns and property; visitors in this garden can pick, smell, dissect herbs (mint, thyme, rosemary, basil, etc.) and flowers that bloom early spring through late fall. Students are encouraged to handle the leaves, blooms and stems of each plant to develop an appreciation of nature in a safe setting.

Benefits to the Company: The Christopher Newton Foundation and Magee Design benefit from the partnership through shared visions that learning is most meaningful when experienced first-hand, good stewardship for outdoor spaces begins with a personal connection with natural resources while preparing students for future responsibilities as leaders. Both organizations enjoy working on-site and seeing the gardens go from an unused space to a functional, relevant outdoor laboratory.

Benefits to the School: Newton-Lee Elementary is grateful for the opportunity to work with The Newton Foundation, Sarah Newton, and Magee Design. Their knowledge, willingness to share personal talents, resources and network with others in the community continually provides quality experiences for the school community. Newton-Lee appreciates the donation of Serviceberry trees from Green Works in the Virginia Garden.
2012 Partnership Profiles

Business: Cici’s Pizza
500 Fort Evans Road, NE
Leesburg, VA 20176

Business Contact: Paul Miller

Phone: 703-474-6081

Partner School: Ball’s Bluff Elementary School

School Contact: Jennifer Zecher, Administrative Intern

Phone: 571-252-2880

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Since 2009, Cici’s Pizza and Ball’s Bluff Elementary School have maintained a very successful business partnership. One of the ways Cici’s Pizza supports Ball’s Bluff students is giving Superstar Student cards. These cards are given to students at the monthly Citizenship Breakfast and award the student a free buffet at Cici’s. At the Citizenship Breakfast, teachers nominate students for exhibiting positive behaviors as a part of the PBIS program.

A second example of the business partnership is with the Ball’s Bluff PTA. Spirit Nights are held at Cici’s twice a year which brings a great deal of business to Cici’s on a weekday evening. These spirit nights help to establish a sense of community with parents, students, and staff as well.

A third example of Cici’s Pizza’s contribution to the Ball’s Bluff community is their help for our We Are the World Multicultural Dinner and Assembly. Cici’s generously donated 10 pizzas and are planning to help us once again this April.

Benefits to the Company: By Cici’s supporting Ball’s Bluff events and students, parents and the community are supporting their business by frequenting the restaurant. Cici’s caters to families and by being involved in the school community this helps Cici’s maintain positive connections.

Benefits to the School: Students benefit from the Superstar Student cards as a reward for their positive behaviors. The entire Ball’s Bluff community benefits from Spirit Nights and the We Are the World Multicultural Dinner as a way for all members of the community to be with their families and build great memories with the Ball’s Bluff community.
2012 Partnership Profiles

Business: CiCi's Pizza
500 Fort Evans Road, NE
Leesburg, VA 20175

Business Contact: Paul Miller

Phone: 703-443-8071

Partner School: Briar Woods High School

School Contact: Briar Woods Music Boosters

Phone: 703-957-4400

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Support the band and school with donations of money.

Benefits to the Company: Exposure to new clientele and show of community support.

Benefits to the School: Allows a percentage of one night sales to be donated to the Booster organization.
## 2012 Partnership Profiles

**Business:** Cici’s Pizza  
500 Fort Evans Rd, #1A  
Leesburg, VA 20175

**Business Contact:** Jessica Chestnut  
Paul Miller

**Phone:** 703-443-8071

**Partner School:** Mill Run Elementary School

**School Contact:** Paul L. Vickers, Principal

**Phone:** 571-252-2160

**Year Partnership Began:** 2008

**Description of School/Business Partnership Activity(ies):**  
CiCi’s Pizza has partnered with Mill Run Elementary for over 3 years. Whenever we host an event at our school CiCi’s is always ready and willing to contribute! They are always one of the first businesses to join in our events. They have donated “Dinner for 4” raffles, they provide pizza at a great price, they even go as far as providing a free lunch for all of our volunteers who give their time to the various events. They continuously host restaurant nights for our school and give back generously. They have also been known to help out with our last minute request by providing us with an abundance of food! The owners are also proud Mill Run parents.

**Benefits to the Company:** While our school and community are exposed to and discover CiCi’s business and how much CiCi’s contributes the owners really just enjoy helping our school in whatever capacity they can! They take great joy in giving and they make things fun and enjoyable for our Mill Run community!

**Benefits to the School:** Mill Run has greatly benefited from CiCi’s Pizza. We are very thankful for their ongoing support and contributions for most all of our school events. Their faithful partnership allows us to know that we can always count on their support to make our fundraisers a great success!
Business: Colorcraft of Virginia, Inc  
22645 Sally Ride Drive  
Sterling, VA 20166

Business Contact: Jim Mayes  
Meredith Mayes

Phone: 703-709-2270

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1996

Description of School/Business Partnership Activity(ies): For fifteen years the employees of COLORCRAFT have provided winter holiday assistance to Head Start families and their children who are most in need. Tremendous joy comes to these families because of the generous commitment of the corporation and its employees. Any family adopted by COLORCRAFT receives an overflowing carload of necessities and niceties and enjoys an unforgettable holiday experience.

Benefits to the Company: The COLORCRAFT "family" experiences the joy of working together to support those who are in need and can enjoy a sense of satisfaction in that they enrich dearly the lives of others.

Benefits to the School: Our chosen families enjoy a memorable holiday and much needed support and resources.
2012 Partnership Profiles

Business: Color Craft of Virginia, Inc
22645 Sally Ride Dr
Sterling, VA 20164

Business Contact: Jim Mayes, President

Phone: 703-709-2270

Partner School: Monroe Technology Center

School Contact: Pam Smith, Graphic Communications Teacher

Phone: 571-252-2080

Year Partnership Began: 1999

Description of School/Business Partnership Activity(ies):

Jim Mayes, president of ColorCraft of Virginia, has been instrumental in the success of the Graphic Communications program at Monroe Technology Center. Mr. Mayes has held several national and state offices in the printing industry. He is currently serves on the Board of Directors, Printing Industries of America. He also has been chairman of the Printing Industries of Virginia. He serves as Chairman on the Graphic Communications Advisory Committee. In 2009, Mr. Mayes was awarded the prestigious honor of being inducted to the Printing Hall of Fame. In 2010 he received the Lifetime Achievement Award for his contribution to the printing industry. In 2011, he received the Graphics of America's Award for this lifetime of service to the industry.

Mr. Mayes does not know what the word "No" means when it comes to benefiting the students of the Graphic Communications program. He has spoken in front of the Board of Supervisors on behalf of our proposed new school and has offered his input on budget issues. He sponsors opportunities for the Graphic Communications instructor to attend educational events that would otherwise be unobtainable due to cost constraints. He has been instrumental in acquiring equipment, supplies, textbooks and curriculum materials.
Description of School/Business Partnership Activity(ies):

Each year prior to the first day of school, his company, ColorCraft, hosts an Open House, which gives new students and their families an opportunity to meet each other, the instructor and tour a commercial printing facility. Mr. Mayes donates materials needed by the Graphic Communications program. He opens his facility for tours and shadowing opportunities throughout the school year. Monroe Tech's second year students, who display exceptional qualities, may be offered an internship in the spring of their second year, which may turn into summer employment.

Mr. Mayes is also an involved volunteer, judge and supporter of SkillsUSA competitions. He has sponsored not only the Graphic Communications students but the entire Monroe Technology Center student body who have attended the state competition for the past two years. His staff also helps to judge various skills competitions.

Mr. Mayes commitment to Monroe Technology Center and its students has been so strong that we now see some of that same level of support in ColorCraft employees. Many ColorCraft employees participate in a job-shadowing day with graphic communication students to offer real-world learning and to share the latest technology for students to observe.

Jim Mayes is a mentor, advisor and friend to students and staff at the Monroe Technology Center. He asks for nothing in return. His reward is to see students learn and succeed in a career that they enjoy and that will challenge and keep them a lifetime learner.

Benefits to the Company:

ColorCraft currently employs Monroe Technology Center graduates, one of which has been with the company for over 10 years. With this type of partnership, the company will have a working relationship with knowledgeable graduates for possible future employment. ColorCraft's deep concern for the entire printing industry is to have young, well trained, knowledgeable employees who will bolster the future of their industry.

Benefits to the School:

Mentorship to staff. ColorCraft donates supplies, sponsors and funds various student activities. Students and staff may observe and train on the latest technology in the printing industry. ColorCraft helps with contacting speakers from the graphics industry. The students gain work experience while interning at ColorCraft. Loudoun County Public School and Monroe Technology Center are kept up-to-date with the latest technological information and trends from ColorCraft staff. ColorCraft supplies information about and contributes to scholarships from the graphics industry. Jim Mayes is what partnership is all about -- caring for our students' success.
2012 Partnership Profiles

Business: Commonwealth Digital Office Solutions
21205 Ridgetop Circle
Sterling, VA 20166

Business Contact: Lisa Shultz
Phone: 703-450-2921

Partner School: Rolling Ridge Elementary School
School Contact: Andrew Davis, Principal
Phone: 571-252-4540

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
Rolling Ridge is in its third year of partnership with Commonwealth Digital Office Solutions. The goal of this partnership is to provide for economically disadvantaged students whose families struggle to provide for their family. Starting in the fall of 2009, Commonwealth Digital Office Solutions began donating food and clothing supplies to Rolling Ridge Elementary to help support our families. The food supplies helped to allow Rolling Ridge to begin a Backpack Buddies program that sends food home with students over the weekend. Their support is significant because Rolling Ridge Elementary depends solely on donations from churches and businesses in order to provide the food for the program. Commonwealth Digital Office Solutions also donated a large number of new coats that were given to deserving students who didn’t have one.

Starting in October of 2010, Commonwealth Digital Office Solutions increased its donations of food to fill over one hundred backpacks every month until the end of the year. The company has also donated items for our annual "No Sale Yard Sale" and printed over 200 color family portraits that were taken during our Free Spaghetti Dinner Night in February.

Benefits to the Company:
The company is blessed in so many ways that they want to give back to the community. They chose to help children because they really can’t help themselves and so often are just victims of circumstance. If one child doesn’t have to go hungry for a weekend or can be warmed by a jacket then it’s all worth it!
Benefits to the School: Rolling Ridge Elementary School's economically disadvantaged students have benefited tremendously from the support provided by Commonwealth Digital Office Solutions. They are provided a backpack full of food almost every weekend to help them stay nourished while not in school. We cannot thank Lisa, and Commonwealth Digital Office Solutions enough for their very generous donation and support of this vital community outreach project.
Business: ClearPath  
3 N. King Street, 2nd Floor  
Leesburg, VA 20176

Business Contact: Amy P Kelly

Phone: 703-777-1475

Partner School: Tuscarora High School

School Contact: Felecia Caruthers, CTE Department Chair

Phone: 571-252-1900

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): ClearPath develops and facilitates training, strategic planning and consulting services that give individuals, families and executives the courage to change the direction of their companies and lives. ClearPath is currently partnering with colleges, universities and government agencies to train individuals ranging from young entrepreneurs to cyber security inspectors. If you, your team or your organization want to achieve a maximum level of efficiency and profitability ClearPath offers an approach to accomplish your goal.

Benefits to the Company: ClearPath gains the experience of working together to support those who are in need and can enjoy a sense of satisfaction in knowing they have enriched the lives of students.

Benefits to the School: Amy P Kelly, along with Ara Bagdasarian and Nick Gustavsson, the authors of the Lemonade Stand, came to Tuscarora in September 2011 and spoke to several Accounting, Marketing and Introduction to Business and Marketing students. The presentation encouraged students to brainstorm how they could transform annoyances, problems or just plain inconveniences in their lives into successful businesses. Students were encouraged to think creatively about how they can shape their own futures. Additionally, Amy has been a constant fixture at Tuscarora, working with seniors and teaching them how to start and run their small businesses. She has been instrumental in helping the students create business plans and financial backing to achieve their dreams of becoming entrepreneurs. She has brought in guest speakers, introduced business owners as mentors for our seniors and encouraged them to pursue their passion of business ownership.
2012 Partnership Profiles

Business: Concept Marketing, Inc
14101 Parke-Long Ct, Suite Z
Chantilly, VA 20151

Business Contact: Jeff Geurin, President

Phone: 703-263-7984

Partner School: Monroe Technology Center

School Contact: Pam Smith, Graphic Communications Instructor

Phone: 571-252-2080

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): Jeff Geurin, president of Concept Marketing, Inc. has been instrumental in the success of the Graphic Communications program at Monroe Technology Center. A former graduate of the graphic communication program, Mr. Geurin serves on the advisory committee, serves as a guest speaker and helps the students prepare for competitions. The team from Concept Marketing, Inc. dedicated several hours to the PrintEd accreditation process obtained by the Graphic Communications department in December 2009. Mr. Geurin also developed and implemented the SkillsUSA District 10 Advertising Design Competition for the past several years.

In 2010, Mr. Geurin received the School Business Partnership Recognition Award.

Benefits to the Company: Concept Marketing, Inc. mentors the young adults who are entering the field of graphic communications. With this type of partnership, the company will have a working relationship with knowledgeable graduates for possible future employment.

Benefits to the School: Since Mr. Geurin is a former graduate, he is a dedicated individual who wants to give back to the school and the entire Loudoun County Public School system. The students not only gain useful information but relate the experiences that Mr. Geurin had while attending Monroe Technology Center; pursuit to continue his education and build a successful career in the industry.
2012 Partnership Profiles

Business: Costco
1300 Edwards Ferry Road
Leesburg, VA 20176

Business Contact: Pam Enright
Dave Stremic

Phone: 703-669-5060

Partner School: Harper Park Middle School

School Contact: Don Keener, Assistant Principal

Phone: 571-252-2820

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): The goal of the program is to promote a positive climate for our school. Costco provides incentives for students, and it demonstrates its support of the staff and school by supplying pastries and other treats for a monthly breakfast for staff and other school activities. Costco has been very generous in helping with our Backpack program this year. This program provides food items for our students who may not have much as for meals on the weekends.

Benefits to the Company: Costco receives recognition for contributing to the school and for supporting the school's efforts to enhance staff and school climate and morale.

Benefits to the School: Costco's willingness to donate to our school helps create a positive climate and energy boost for our staff, while also assisting with the creation of a positive learning environment for our students.
2012 Partnership Profiles

Business: Crown Trophy of Ashburn
44710 Cape Court, Suite 110
Ashburn, VA 20147

Business Contact: Curtis and Freda Berger

Phone: 703-729-1229

Partner School: J Michael Lunsford Middle School

School Contact: Patty Christian, Bookkeeper

Phone: 703-722-2664

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
Prior to the opening of J. Michael Lunsford, the principal asked students to write him a letter outlining their vision, ideas and thoughts for their new middle school. Each student who wrote a letter received Lunsford’s first spirit item, a “I am a Lunsford Lion” ribbon, which were donated by Curtis and Freda Berger at Crown Trophy. This launched our school ribbon recognition program. Students now receive a different ribbon for various achievements throughout the year. Crown Trophy continues to support this program with discounted pricing. In addition, Crown Trophy worked with us to design and school-price a beautiful bronze casting of Mr. Lunsford which captures the heart and spirit of the person our school is named after. Most recently, students at Lunsford wanted to raise money for the Leukemia and Lymphoma Society. Crown Trophy donated silicon bracelets for these students to sell at 100% profit for their charity. Curtis and Freda consistently put children first and understand the importance of supporting their achievements, projects, and activities.

Benefits to the Company: Crown’s axiom is "Crown Trophy... Where Everyone Wins". Curtis and Freda Berger understand that by giving back to the community, everyone benefits. We have referred others to Crown for their outstanding product and service.

Benefits to the School: Lunsford Middle School is a PBIS school. The ribbon recognition program not only supports PBIS but academic and personal student achievements as well. Students are motivated to do well in both academic and social situations. By supporting the Leukemia charity project, the message sent to our students is we value their ideas, which motivates them to do more.
Benefits to the School: These projects, and the PBIS and ribbon recognition programs create an atmosphere for students to work together without prejudice of academic or grade level, ethnicity, boy or girl, and social/economic background. When students learn to respect each other and work as a team, the school has fewer disciplinary issues. Receiving donated/discounted items frees up funds for other educational needs.
2012 Partnership Profiles

Business: William E. Crutchfield, DDS
14012 E Sullyfield Circle
South Riding, VA 20152

Business Contact: William Crutchfield

Phone: 703-263-0575

Partner School: Buffalo Trail Elementary School

School Contact: Alisa Rogaliner, Principal

Phone: 703-722-2780

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Dr. Crutchfield annually provides school folders for our students. He has been a dedicated supporter of LCPS schools and has partnered with Buffalo Trail since our opening in 2010. The "Monday folders" are a staple for every child. Teachers and parents alike rely on them for consistent correspondence and school information. The "Monday folder" program is part of our school dynamic and families know they any printed information will come home via this tool.

Dr. Crutchfield also supports our school through dental health activities and fun events to help our children understand the importance of taking care of one’s self. Good health habits increase student wellness and attendance. Attending class in good health results in stronger learning for all children. He and his office serve to advocate for excellence in education for Loudoun County students and the children of Buffalo Trail Elementary.

Benefits to the Company: Crutchfield Dentistry is able to promote community health and educational awareness of the importance of good dental hygiene for children through school partnerships. His office has gained several families and staff members as new patients.

Benefits to the School: Students are provided with valuable resources through the donation of agendas that help them stay organized. School events receive additional funding that allows them to meet the goals and needs of our community.
2012 Partnership Profiles

Business: Dave Moss Action Martial Arts
21690 Red Run Drive, Suite 187
Ashburn, VA 20147

Business Contact: Dave Moss

Phone: 703-723-1850

Partner School: Mill Run Elementary School

School Contact: Paul L. Vickers, Principal

Phone: 571-252-2160

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies): We at Mill Run Elementary cannot thank Dave Moss’ Action Martial Arts enough for their very generous contributions to our school and community. They always go above and beyond in their giving of time and resources to our school. They sent an instructor for 6 weeks to our after school activity program, gave each child a uniform for free, gave 100% of the proceeds back to our PTO, gave a 2 month free pass to attend their studio for each student, their family and 2 extra friends! Last year they hosted a “Parent’s Night Out” event for our school and gave 100% of the proceeds back to our school including not charging us for any overhead expense for their staff and all the food and snacks they served our children! Dave also donated a limousine to drive seven students and our administrators out to lunch when the parents of the children won a PTO auction at our annual Fun Festival. Dave Moss, owner of Action Martial Arts, is not only known to have given generously to our school for many years but also to our families within our community. He is known to be a very thoughtful and generous person that always gives extravagantly out of the kindness of his heart! Mill Run honors Dave Moss and looks forward to partnering with him for many years to come!

Benefits to the Company: Dave Moss loves to teach children “life lessons” through Martial Arts. He enjoys teaching, training, and equipping children to be as successful as they can in every area of their lives. He wants to provide the children with as many opportunities as possible to be successful! Many of our Mill Run children attend his school and Dave simply likes to give back! He is very humble in all that he does and considers it reward enough to be able to reach out and give to our school and community!
2012 Partnership Profiles

Benefits to the School: Mill Run has benefited time and again from the generous contributions of Action Martial Arts. All the events hosted by them offer great joy and fun to our children and families while allowing stronger relationships to be formed with friends, family and our school community! We have established a wonderful partnership that we value tremendously!
2012 Partnership Profiles

Business: Dominion Power
Tom Sargeant
Manager, State and Local Affairs
3072 Centreville Road
Herndon, VA 20171
571-203-5003

Greater Washington Sports Alliance
Chris Brown
Vice President
2300 14th Street NW
Washington, DC 20009
202-407-8557

Northern Virginia Regional Park Authority
Karl Mohle
W&OD Trail Manager
5400 Ox Road
Fairfax Station, VA 22039
703-729-0596 Ext. 100

Partner School: Farmwell Station Middle School
School Contact: Sherryl Loya
Phone: 571-252-2320
Year Partnership Began: 2010
Description of School/Business Partnership Activity(ies): The Greater Washington Sports Alliance, the Northern Virginia Regional Park Authority and Dominion Virginia Power came together this past September to host a signature environmental event to highlight the tremendous, unique natural resource that exists in Northern Virginia - the Washington and Old Dominion (W&OD) Trail. The event featured the largest community service project in the trails history. It culminated with a festival off the trail at Farmwell Station Middle School and encompassed the themes of active lifestyles, recreation, the environment and our community. There were three main components to the activities. They were a trail clean up (Hail the Trail), a biking, running and working event (The Great Skedaddle), and a community festival (Trailfest).
Benefits to the Company:
The event beneficiary is the Northern Virginia Regional Park Authority with its Nature Nuts Program. The Nature Nuts Program enhances existing programs in parks all over the Northern Virginia area. The goal of this program is to give half a million children a meaningful outdoor experience that positively affects them through education, health benefits and interaction and education of the environment. On an annual basis, over 85,000 children and adolescents connect with nature through NVRPA. On the day of Trailfest groups of volunteers positively impacted the environment by giving back to the resource that provides so much for us by helping to beautify the W&OD Trail. Volunteers picked up trash, pulled weeds and built new kiosks. This was the largest cleanup effort in the Trail’s history!

Benefits to the School:
The Greater Washington Sports Alliance provided a venue on September 3 for our community to enjoy field day activities which promoted a healthy lifestyle and provided live entertainment for family fun. One band that provided entertainment for this event was composed of Farmwell students. A nationally recognized band, Gloriana, was the main attraction for the day. Many families came to enjoy the day and participate in the activities.

Community organizations such as the Girls Scouts and Boys Scouts and school clubs such as the Green Team and Naturalist Club became involved civically in the act of cleaning up the W&OD Trail. Many Farmwell Station staff members also formed a group to clean up a station on the trail. This provided a service learning opportunity for our students and connected them to environmental activities as it pertains to their own community.

Dominion Power funded a grant for the Farmwell Station Green Team to build an outdoor classroom. This classroom will be utilized by all teachers and students at Farmwell to promote education in a natural setting with seating for over 30 students and a teacher platform. The outdoor classroom is also made available to local community groups such as Girls Scouts, Boy Scouts and Girls on the Run for meetings and events.
2012 Partnership Profiles

Business: Dulles Town Center
21100 Dulles Town Circle
Suite 234
Dulles, VA 20166-2400

Business Contact: Dan Cook, Director of Retail Marketing

Phone: 703-404-7100

Partner School: Art Program, Central Office

School Contact: Melissa A. Pagano-Kumpf

Phone: 571-252-1580

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies):
On opening night, we kick off the five day Arts Festival. The Dulles Town Center will recognize one student for designing the Arts Festival T-Shirt. All award recipients receive a festival shirt donated by the Dulles Town Center. All high school students receiving an award of merit are recognized with a blue ribbon.

The Annual Arts Festival is open during mall hours, which allows for higher visibility of the exhibits and performing groups. An overwhelming number of LCPS staff, parents and community members work together to make the Arts Festival simply outstanding.

Benefits to the Company:
The high volume of students and community who attend the Arts Festival will play a role in the increased sales during the events. Shoppers will have the opportunity to shop and enjoy a top-notch festival.

Benefits to the School:
The Dulles Town Center provides LCPS with a wonderful space, a stage, festival T-shirts, publicity, and overall support of our arts program.
2012 Partnership Profiles

Business: Eggspections
1609 Village Market Blvd., SR, Suite 110
Leesburg, VA 20175

Business Contact: Mike Williams
Phone: 410-740-8719

Partner School: Harper Park Middle School
School Contact: Don Keener, Assistant Principal
Phone: 571-252-2820

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The goal of this partnership is to promote student learning and achievement and providing activities to enrich student/staff relationships and an understanding of how a food service industry operates. They have already provided incentives for staff and students to promote citizenship, achievement, and motivation. They have welcomed our mentor program and plan to provide a place for staff and students to meet and discuss pressing issues. They have provided several gift cards and other motivational items to encourage student/staff relationships and student achievement. We have scheduled a field trip for students to see how they operate and provide a place for our mentor program to meet. They also plan further events for our staff to recognize staff for their efforts. They have also provided a place for our cluster meetings and supported the Heritage cluster tremendously.

Benefits to the Company: Eggspectations receives recognition for contributing to the school and for supporting the schools efforts to enhance staff and school climate and morale.

Benefits to the School: Eggspectations’ willingness to donate to our school helps create a positive climate and energy boost for our staff, while also assisting with the creation of a positive learning environment for our students.
Business: Eggspectation
1609 Village Market Blvd., Suite 105
Leesburg, VA 20175

Business Contact: Mike Wilson
Phone: 703-777-4127

Partner School: Heritage High School
School Contact: Ross Armstrong, Assistant Principal
Phone: 571-252-2800

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Eggspectations began their partnership with Heritage High School by donating items to be used in rewarding students for their positive behavior through our PBIS initiative. To this day, they continue to be a strong supporter of this program. In addition, when the leadership team of Heritage contacted Eggspectations to book the private room for our annual retreat, Eggspectations graciously donated not only the use of the room, but a delicious breakfast and lunch as well!

Benefits to the Company: As a new company to the area, this partnership has helped them gain community recognition and increased business. In addition, a plaque hangs in the main foyer of Heritage that recognizes them as an active business partner.

Benefits to the School: School programs, such as PBIS, are enhanced by the donated items. In addition, their restaurant served as a good meeting place for the leadership team to discuss plans for the upcoming school year.
2012 Partnership Profiles

Business: Eggspectation
1609 Village Market Blvd., SE, Suite 110
Leesburg, VA 20175

Business Contact: Mike Wilson

Phone: 703-777-4127

Partner School: Tolbert Elementary School

School Contact: Diane Newcomer, Assistant Principal

Phone: 571-252-2870

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Tolbert Elementary is very grateful to Mr. Mike Wilson, Proprietor of Eggspectation, for his continuing generosity and support of our school. This is our second year in partnership with Eggspectation and it continues to have a positive impact on our students and staff. Students from each grade level who exemplify Tolbert's three pillars of Respect: Respect for Self, Others and Property, receive a special Tornado recognition each grading period. For the past two years, Mr. Wilson has generously donated coupons for each of these students to receive a free kid's meal. Tolbert staff have also benefited from his generosity. Mr. Wilson has provided gift certificates for special events. He also provided, at an extremely reduced price, a delicious breakfast during spring SOL testing in recognition of the staff's hard work and dedication.

Mr. Wilson not only has a very strong partnership with Tolbert Elementary but also with our sister school, Harper Park Middle School.

Benefits to the Company: Mr. Wilson is dedicated to supporting community schools. As a result of the donated coupons and gift certificates, business at the restaurant will increase. Mr. Wilson's outreach promotes a positive image within the community.

Benefits to the School: Donations from Eggspectation provide students with encouragement and motivation by offering recognition for their achievement. School staff members have thoroughly enjoyed the gift certificates and delicious food!
2012 Partnership Profiles

Business: Falcons Landing
20522 Falcons Landing circle
Potomac Falls, VA 20165

Business Contact: Novella Whitehead

Phone: 703-404-5100

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Head Start would like to highlight the enthusiastic partnership that has grown over the last five years with Falcons Landing, a local retirement community owned and operated by the Air Force Retired Officers Community.

Novella Whitehead, a community outreach volunteer, telephoned Head Start with the possibility of having residents of Falcons Landing read in our classrooms. A connection was instantly made!

This year, twenty one Falcons Landing residents visit five of our six classrooms! This means that there is a reader and play partner in these five classrooms almost every day.

Benefits to the Company: The residents of Falcons Landing enjoy the relationships they form with the three and four year old students. The inter-generational experience of reading and playing together is so valuable for both adults and children.

Benefits to the School: The students not only gain experience in interacting and building relationships with the senior community members but also enjoy the benefits of being read to on a regular basis and having adult play partners.
### 2012 Partnership Profiles

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<tr>
<th>Business:</th>
<th>Fuddruckers</th>
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<td></td>
<td>44036 Pipeline Plaza</td>
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<td></td>
<td>Ashburn, VA 20147</td>
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<tr>
<td>Business Contact:</td>
<td>Jeena and Joey Yoon</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-724-0990</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Briar Woods High School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Briar Woods Music Boosters</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-957-4400</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2010</td>
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</tbody>
</table>

**Description of School/Business Partnership Activity(ies):** Support the band and school with donations of money.

**Benefits to the Company:** Exposure to new clientele and show community support.

**Benefits to the School:** Allows a percentage of one night’s sales to be donated to the Booster organization.
2012 Partnership Profiles

Business: Fuddruckers
44036 Pipeline Plaza
Ashburn, VA 20147

Business Contact: Jeena and Joey Yoon

Phone: 703-724-0990

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, School Librarian

Phone: 571-252-2250

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
We have been working with Fuddruckers for several years beginning with restaurant nights where the restaurant gives back a percentage of sales on a particular night. Then we invited Jeena (one of the owners) to participate on our School Improvement Steering Committee. She not only participated, but brought new and innovative ideas. Four years ago she heard about our I Read to the Principal program and wanted to know more about how SHE could help. She came up with the idea to have a book drive to help support the program. We have now held four VERY successful September book drives at her Fuddruckers.

Everyone benefits as the community enjoys the fellowship of eating and meeting together, the school as a whole benefits as Jeena brings great ideas to the School Improvement process and the students benefit as they each receive a brand new book to take home. We all know how important reading is as a life skill and our school goal is to aim for 100% of our students reading at grade level.

Jeena has discovered a way to form a partnership between her local business and the school with the goals of increased student achievement as well as building strong community relations.

Benefits to the Company: The name of Fuddruckers is well known to the community and having the restaurant nights brings their business to the attention of all the community members.
Benefits to the School:

The students benefit from the books donated to our *I Read to the Principal* program. Our goal is to continue to put books in the hands of our students. This is an expensive program to run and the help we receive from Fuddruckers is instrumental in keeping the program alive.

The program involves children going to the principal’s office throughout the year and reading to the principal. After reading to the principal, they get an "I Read to the Principal" pin, have their picture taken (printed right on the spot and hung outside the principal’s office) and from the vast collection in her office, they choose a brand new book to keep as their own.

It is such a great opportunity for children to read one on one and have that self esteem and confidence of reading with and for a friend and an adult.

The PTA receives financial help from the restaurant nights and the families enjoy the chance to see their friends, neighbors and staff members.
2012 Partnership Profiles

Business: GAM Printers
45969 Nokes Blvd., Suite 130
Sterling, VA 20166

Business Contact: Nathaniel Grant

Phone: 703-450-4121

Partner School: Guilford Elementary School

School Contact: Lottie Spurlock, Assistant Principal

Phone: 571-434-4500

Year Partnership Began: 2001

Description of School/Business Partnership Activity(ies): Gam prints the monthly school newsletter.

Benefits to the Company: GAM is able to assist the school communicate with the community at no cost by printing our newsletter. Recognition is given each newsletter for their generosity.

Benefits to the School: Our newsletters are more professional. GAM saves the school resources and time in printing it for Guilford.
Business: Gateway Community Church
24796 Gum Spring
South Riding, VA 20152

Business Contact: Pastor Ed Allen

Phone: 703-327-2700

Partner School: Mercer Mill School

School Contact: John Duellman, Principal

Phone: 703-957-4340

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): The Mercer Middle School community has enjoyed the partnership with The Gateway Community Church for nearly three years. The Gateway Community Church has been a force in their contributions to needy families whether it is through donations of food, money or clothing. Gateway understands the vital importance of their role in the community and frequently offers help in community clean-up and the up-keep and landscaping of the Mercer property. This partnership is incredibly beneficial to the entire Dulles South community.

Benefits to the Company: This partnership helps Gateway fulfill its mission and obligation of passionate and consistent outreach.

Benefits to the School: Our students have benefitted greatly from this partnership. Gateway helps the Mercer community fulfill its mission in service learning, character education and club activity.
Business: George Washington University - Ashburn Campus
20101 Academic Way
Ashburn, VA 20147

Business Contact: Dova Wilson, Community Relations
Phone: 703-726-3650

Partner School: Art Program, Central Office
School Contact: Melissa A Pagano-Kumpf
Phone: 571-252-1580

Year Partnership Began: 1999

Description of School/Business Partnership Activity(ies): Each academic year the GWU Campus provides an exhibit space that features LCPS student art year round. In addition, a teacher exhibit has been incorporated into the program. The GW Ashburn Campus hosts a “Meet the Artist” reception to honor the student artists and teachers. The partnership between GWU and LPCS was developed to further encourage young people to pursue artistic endeavors and help support fine arts program in the local schools.

Benefits to the Company: Exposes students, parents, teachers and the public in general to the GWU Ashburn Campus and to the many educational opportunities available.

Benefits to the School: GWU provides LCPS with professional art gallery space. This annual exhibit allows LCPS the opportunity to highlight the outstanding art education program and to recognize selected student artists and teachers. The partnership is an example of the strong support from higher education for the visual arts program in our schools.
2012 Partnership Profiles

Business: George Washington University - Teacher in Industry Project
GW Virginia Science and Technology Campus
45085 University Drive, Suite 303
Ashburn, VA 20147

Business Contact: Paula Harper
Janet Schiavone

Phone: 703-726-3660

Partner School: LCPS Middle and High Schools

School Contact: Sharon Ackerman, Assistant Superindent

Phone: 571-252-1300

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Launched in 2009 as a partnership with the Loudoun County Economic Development Commission, members of the Loudoun CEO Cabinet, GW and Loudoun County Public Schools, the Teachers in Industry Project (GW TIP) is a unique public-private partnership benefiting the teachers and students of LCPS and the region.

GW TIP is an initiative to provide middle and high school core content teachers the opportunity to experience first-hand the work environment for which they are preparing their students. Externship experiences at top regional businesses allow teachers in the English, math, science, social studies and CTE content areas to become aware of the core knowledge and skills needed to be successful in the STEM-focused 21st century workforce. The goals of the program are to:

- Bridge the gap between ‘academic’ preparation (what is taught) and ‘professional’ development (what is needed) for participation in the science, technology, engineering and mathematics/STEM workforce of the future.
- Provide insights into the demands and challenges of the 21st century work environment.
- Highlight the knowledge, skills, and competencies necessary for the future STEM workforce.
- Foster education and business partnerships to enrich the classroom content.
Description of School/Business Partnership Activity(ies):

To achieve these goals, teachers spend the last three weeks in July participating in several externships in which they shadow employees at local STEM businesses to discover the 21st Century knowledge and skills their students will ultimately employ when they enter the workforce. The capstone of the externship is the development of educational transfer plans. Working with content area peers, the teachers identify the key knowledge, skills, and competencies they experienced in their externships and determine how to incorporate this into their classrooms.

Teachers in grades 6-12 are assigned to interdisciplinary teams of 3-5 members (either middle or high school). As teams, they visit their externship sites to shadow employees and participate in company activities. Past experiences include the FAA tower at Dulles Airport, seeing CAD drawings brought to life through rapid prototype printing (3-D nylon), discovering security issues in identification management on the battlefield, learning about the toxicology of wine making, understanding renewable energy product development, and determining the impact of information technology on the healthcare industry.

Industry Partners:
- Fabbioli Cellars
- Fortessa
- Inova Loudoun Hospital
- Lockheed Martin
- Loudoun Water
- Metropolitan Washington Airports Authority / Dulles Airport
- Miles-LeHane Group
- Neustar (joining 2012)
- PPI
- REHAU
- Telos
- TASC

Benefits to the Company:

Participation in GWTIP provides an entirely new vehicle for industries to partner with education in Loudoun County. Industry partners and their employees are able to connect directly with middle school and high school teachers to discuss relevant applications of STEM and 21st century skills. The partners are also able to have an open and active dialogue with the teachers on classroom curriculum as it relates to workforce development. These relationships will have a long term impact on the continued economic success of the County.
Benefits to the Company:
“We want to show the teachers all the disciplines -- chemistry, design engineering, purchasing and cost accounting to name a few -- that are involved in making our products. And we want the teachers to stress to their students that although they may not pursue careers in science or technology, they will likely encounter these disciplines in same way on the job.”
- Dr. Kathleen Saylor, CEO, REHAU NA

“One unexpected benefit of participating in the GWTIP is how excited our employees are to share their knowledge and experience with the teachers. It has been a tremendous investment of time and resources, but the program has been a great morale booster. Our employees feel they’re making a positive impact on our future workforce.”
- Scott Hamberger, Co-President and CEO, Fortessa

If we are able to effectively change what goes on before employees come into the building, we can reduce the amount of time and training required to bring employees up to speed on the job.”
- Lisa Kimball, Vice President, DMDC Operations, Telos

Benefits to the School:
The teachers who participate in the project experience firsthand the work environment they are preparing their students to enter. They discover new ways to connect the academic learning to the work environment. Therefore, they are better equipped to answer the eternal question, “Why do we need to know this?” The teachers also become part of the learning community of GW faculty, industry partners, and each other which allows them access to qualified experts in various areas. Teachers have gone back to their classrooms to create geothermal experiments, obtained access to “real” data sets for their students to analyze, and used operational information from a major international airport to support high school statistic projects. Several business partners have started clubs at schools, acted as resources for students working on independent research projects, and have been guest speakers in various classrooms.

Schools participating to date: (* indicates multiple teachers)
1. Potomac Falls HS*
2. Farmwell Station MS
3. Park View HS
4. Loudoun Valley HS
5. Mercer MS
6. River Bend MS*
7. Seneca Ridge MS
8. Harmony MS
9. Dominion HS*
10. Loudoun County HS
11. Briar Woods HS*
12. Academy of Science
13. Heritage HS
14. Eagle Ridge MS*
15. Belmont Ridge MS*
16. Freedom HS*
17. Seneca Ridge MS
### 2012 Partnership Profiles

| Business: | Giant Grocery Store in Ashburn Village  
|           | 44110 Ashburn Village Plaza  
|           | Ashburn, VA 20147 |
| Business Contact: | Trevor Lamb, Store Manager |
| Phone: | 703-729-3877 |
| Partner School: | Sanders Corner Elementary School |
| School Contact: | Maureen Cura, School Librarian |
| Phone: | 571-252-2250 |
| Year Partnership Began: | 2010 |

**Description of School/Business Partnership Activity(ies):** Sanders Corner is entering the first full year with the Giant Grocery Store in Ashburn Village. When they were approached in the summer, the manager was very enthusiastic about developing this type of partnership with a local school. As we move forward, when food or local businesses are involved, we hope to utilize their knowledge of both. The store is frequented by many of our families and senior citizens in the area and they have terrific customer service. Our school emphasizes friendly communication with respect to all and this is the approach that Giant takes with the community as well.

**Benefits to the Company:** Positive connections will be built between a local business and the families that shop at the grocery store. The advantages of the bonus card program are a positive reason and monetary reason for our families to frequent the store.

**Benefits to the School:** Sanders Corner Elementary School has been offered discounts and free items on food needs at the school including donations for our annual Bingo night in the fall. They will donate items for our Winterfest Carnival which includes the entire community. The donations and carnival profits will go to help purchase new playground equipment for our outside areas of the school. We are hoping to have the playground installed by the end of the school year.
Business: Glory Days Grill
43170 Southern Walk Plaza, #116
Ashburn, VA 20148

Business Contact: Restaurant Manager

Phone: 703-729-1212

Partner School: Briar Woods High School

School Contact: Michelle Hoffman, Briar Woods Ice Hockey Club

Phone: 703-957-4402

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Glory Days Grill has sponsored the Ice Hockey Club since the club's inception in 2007. They proudly display the Briar Woods Ice Hockey Jersey, provide a small monetary donation as well as host our annual end of season team dinner.

Benefits to the Company: Support of the local high school via the hockey team.

Benefits to the School: Direct support of the Ice Hockey Team via the monetary donation which helps to off-set the cost to team members to play on the ice hockey team.
2012 Partnership Profiles

Business: Good Shepherd Alliance Thrift Store
20684 Ashburn Road
Ashburn, VA 20147

Business Contact: Mariaelena Garland

Phone: 703-724-1555 extension*815

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1997

Description of School/Business Partnership Activity(ies): The Good Shepherd Alliance and Thrift Store has been invaluable in supporting the basic needs of clothing and furniture for some of Loudoun’s most disadvantaged children and their families. Over the last fifteen years, Good Shepherd has helped us provide for our children and families. Throughout the year we try to give families extra help to acquire clothing and household items. Good Shepherd has been a wonderful community partner by enabling us to help meet the needs of our families. The goal of our preschool program is to make a significant difference in the lives our students and their families. Our partnership helps us meet this goal. During this calendar year, Good Shepherd has helped at least 52 of our Head Start families.

Benefits to the Company: This partnership provides opportunities for the Thrift Store to support preschool children and their families who are in need.

Benefits to the School: We are able to provide much needed clothing and household items to children and their family.
### 2012 Partnership Profiles

| Business: | Hair Port, LTD  
| 46 Pidgeon Hill Drive  
| Sterling, VA 20165 |
| Business Contact: | Bill & Karen Bryan |
| Phone: | 703-430-3400 |
| Partner School: | Dominion High School |
| School Contact: | Jamie Braxton, Assistant Principal |
| Phone: | 571-434-4400 |
| Year Partnership Began: | 2003 |

#### Description of School/Business Partnership Activity(ies):
For years, the staff of Hair Port Salon and Day Spa has shown a genuine commitment to Loudoun County Public Schools and other charitable organizations. Over the past nine years, Dominion High School has been an extra-fortunate recipient of the salon’s long-standing generosity. Hair Port consistently offers part-time employment opportunities to Dominion High School students, while a number of stylists on the staff are graduates of the program at Monroe Technology Center. Throughout Dominion High School’s history, Hair Port has been the primary sponsor of the school’s annual Stompfest. For the past six years, Hair Port has further supported student achievement at Dominion High School through primary sponsorship of the school’s student agenda, an instructional support system that promotes high levels of academic achievement. Stylists from Hairport also support the school’s Project Graduation all-night, drug and alcohol-free graduation party, offering free services throughout the all night event.

#### Benefits to the Company:
Hair Port employs highly qualified stylists who have been trained and educated by the fine institutions of Loudoun County Public Schools. These employees convey a highly professional image and are dependable contributors to the success of the salon. Hair Port also receives high visibility throughout the Titan community by virtue of their cover advertisement on the student agenda, which is owned personally by each and every Dominion High School student.
Benefits to the School: The academic success of each and every Titan is strongly supported by the provision of a full size student calendar and planner, which is funded largely through the generosity of Hair Port. The agenda not only empowers students to record assignments, due dates, and appointments, but also displays a comprehensive list of significant school events throughout the year. Each and every student at Dominion High School also uses her/his agenda to establish and monitor progress toward personal academic quarterly goals. The goal-setting initiative has been largely responsible for the overwhelming increases in student achievement that have been realized at Dominion High School. Part-time employment opportunities are also regularly afforded to students who have significant needs for entry level positions.
2012 Partnership Profiles

Business: Harris Teeter
Ryan Road Center
42415 Ryan Rd
Ashburn, VA 20148

Business Contact: Store Manager

Phone: 703-542-8300

Partner School: Briar Woods High School Band Boosters

School Contact: Duane Minnick

Phone: 703-957-4400

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Harris Teeter has donated many goods the past 5 ½ years to the Band for its various fundraising projects. We have a program of using the Vic cards to donate money to the band when people buy groceries.

Benefits to the Company: Whenever the Band has an event where food is required, we try to purchase the goods from Harris Teeter. We mention at our concerts and events the support of Harris Teeter.

Benefits to the School: A great partnership with a prominent business. Support of a major food store.
2012 Partnership Profiles

Business: Harris Teeter- Broadlands
43300 Southern Walk Plaza, Suite 130
Ashburn, VA 20148

Business Contact: Manager

Phone: 703-723-0842

Partner School: Briar Woods High School PTSO

School Contact: Joe Arsenault

Phone: 703-725-6279

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Support of the Briar Woods Project Graduation, Gradfest, by donating breakfast supplies to the graduates.

Benefits to the Company: Philanthropic

Benefits to the School: Support to students
## 2012 Partnership Profiles

| Business: | Honda of Dulles  
21715 Auto World Circle  
Sterling, VA 20166 |
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Business Contact:</td>
<td>Kurt Kessler</td>
</tr>
<tr>
<td>Phone:</td>
<td>571-357-3961</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Stone Bridge High School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Brian Parke, Assistant Athletic Director</td>
</tr>
<tr>
<td>Phone:</td>
<td>571-252-2210</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2008</td>
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**Description of School/Business Partnership Activity(ies):**

Honda of Dulles (formerly Leesburg Honda) has been a proud sponsor of Stone Bridge High School since 2008. Honda of Dulles began working with us during the winter sports season when we were seeking sponsorships for a local basketball tournament. Our partnership with Mr. Kessler and Honda of Dulles has allowed the continuation of a tradition here in the local community. For the past four years Ashburn, VA has been host to the Holiday Basketball Tournament which draws close to two thousand spectators per year. The tournament has grown into a positive experience for all the student-athletes involved.

This past year Honda of Dulles has proceeded with the sponsoring of all athletic events between the three Ashburn high schools. The titled "The Battle of Ashburn" sporting events take place over the duration of the school year and draw the greatest crowds. Honda of Dulles pays all expenses and cost to host the tournaments while the schools involved see a profit. These profits help pay for items necessary to keep athletics functioning at high levels within Ashburn, VA.

We hope that our partnership brings local exposure to Honda of Dulles. We look to help promote Honda of Dulles and their quality business with our community members any way we can. This includes website advertisement, banner advertisement, and PA announcements at the sporting events. We work hard with the local media and radio shows to spread the word that Honda of Dulles is a true supporter of athletics within Loudoun County Public Schools.
2012 Partnership Profiles

Benefits to the Company: Recognition in helping a non-profit, local exposure, reassurance that they are making a difference in student-athletes lives. Programs distributed at sporting events displaying business logo and information.

Benefits to the School: Costs/Expenses covered, quality atmosphere during sporting events, positive community involvement, off-set of other athletic expenses
2012 Partnership Profiles

Business: Inova Health Systems
2700 Prosperity Avenue, Suite 100
Fairfax, VA 22031

Business Contact: Rod Williams, Vice President of Community Affairs
Donna Fortier, Director of Community Affairs

Phone: 703-321-1965 Rod Williams
703-858-8935 Donna Fortier

Partner School: J.L. Simpson Middle School
Tuscarora High School

School Contact: Chad Runfola, Principal - J.L. Simpson Middle School
Pamela Jacobs, Principal - Tuscarora High School

Phone: 571-252-2840 - J. L. Simpson Middle School
571-252-1900 - Tuscarora High School

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): J.L. Simpson Middle School and Tuscarora High School are excited to be working closely with Inova Health Systems. Inova Health Systems has helped these schools support a student club we call iPATH. iPATH students have the opportunity to improve their own health by participating in weekly workouts with former NFL player Cliff Russell. Additionally, they discuss good nutrition and healthy life choices. Inova also opens its doors to the students by inviting them to visit and learn from Inova's programs and the dedicated professionals working for Inova Health Systems. We are excited to have students participating in a unique partnership which brings them personal benefits, teaches them about healthy life choices, and gives them access to an organization that brings great benefits to the community. Inova also includes other businesses such as Wegmans to teach students about nutrition and healthy life choices.

Benefits to the Company: Inova Health Systems enjoys knowing that they are providing another community service benefit to Loudoun County and assisting students early in life to make healthy choices that contribute to their overall wellness.

Benefits to the School: We enjoy and appreciate having this unique and meaningful partnership.
2012 Partnership Profiles

Business: INOVA Loudoun Hospital Center
44045 Riverside Parkway
Leesburg, VA 20176

Business Contact: Charlene Martin

Phone: 703-858-8818

Partner School: Art Program, Central Office

School Contact: Melissa A. Pagano-Kumpf

Phone: 571-252-1580

Year Partnership Began: 1995

Description of School/Business Partnership Activity(ies):
The continuous exhibit of student artwork at the INOVA Loudoun Hospital Center rotates approximately three times throughout the entire year. The exhibit space provided allows for all to appreciate student art displayed in various media and styles. Our students have the rare opportunity to be recognized by medical doctors who have taught our young artists the importance of art and healing.

Benefits to the Company:
The exhibit brightens up the lives of those who are ill, and is appreciated by all who visit the hospital.

Benefits to the School:
Our young artists have the opportunity to not only have their art exhibited, but more important learn why art in our everyday lives is so important.
2012 Partnership Profiles

Business: ITG

Business Contact: Randy Vel
Adam Branch
Michelle Samad

Phone: 703-847-0125 x210

Partner School: Rolling Ridge Elementary School

School Contact: Andrew Davis, Principal

Phone: 571-434-4540

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Our partnership with ITG began in December of 2011 upon their very generous donation of twelve iPads to Rolling Ridge Elementary School to be used to enrich the educational program offered to the children.

Benefits to the Company: ITG is honored by the opportunity to provide these resources to the students and staff of Rolling Ridge Elementary School. As a technology company, we look forward to the impact these devices will have on the school’s ability to teach the students critical 21st century skills.

Benefits to the School: Rolling Ridge Elementary School teachers and students will use these devices to open the doors to a whole new world of learning, communication, and productivity. Because of the interactive nature of these devices, students and teachers can instantly connect to information, resources, and one another to help bring learning alive. Rolling Ridge serves a large population of English Language Learners, and with the help of these devices, we can supplement their instruction with pictures and videos to help accelerate their grasp of the English language and increase their understanding of grade level curriculum.
## 2012 Partnership Profiles

| Business: | JB Printing & Specialties Services  
P.O. Box 221276  
Chantilly, VA 20151 |
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Business Contact:</td>
<td>Jason Butler</td>
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<tr>
<td>Phone:</td>
<td>703-509-0908</td>
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<tr>
<td>Partner School:</td>
<td>Arcola Elementary School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Dr. Clark Bowers, Principal</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-957-4390</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
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</table>

**Description of School/Business Partnership Activity(ies):** Mr. Butler graciously donated the printing costs of the Arcola PTA student directories. These directories are used by families for a variety of reasons and are printed in a professional manner in an easy format. Mr. Butler is also looking for other opportunities to partner with the school and we look forward to building a strong business partnership with JB printing.

**Benefits to the Company:** The company advertises in the directory and is able to gain name recognition from the many families that appreciate their access to the student directory.

**Benefits to the School:** Currently, our PTA is fundraising to build a track. By having these services donated, we are able to budget our money and build savings. In addition, our families use the directories and benefit from having the information in a manner that is easily available in a format that is simple to use.
2012 Partnership Profiles

Business: Cary Judd  
Ashburn, VA 20148

Business Contact: Cary Judd

Phone:

Partner School: Briar Woods High School

School Contact: Michelle Hoffman, Briar Woods Ice Hockey Team

Phone: 703-957-4402

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): This was a private monetary donation to the Briar Woods Ice Hockey Team.

Benefits to the Company: Support of youth ice hockey, specifically at the high school level.

Benefits to the School: Helps to off-set expenses that players must pay in order to be on the Briar Woods' Ice Hockey Team.
2012 Partnership Profiles

Business: Kids R First
P.O. Box 3242
Reston, VA 20195

Business Contact: Susan Ungerer, Kathy Miles, Judy Berman

Phone: 703-860-3639

Partner School: Dominion High School

School Contact: Kevin Terry, Director of Guidance

Phone: 571-434-4412

Year Partnership Began: 2002

Description of School/Business Partnership Activity(ies):
Kids R First is a non-profit organization founded with the mission to support less fortunate students in northern Virginia as they progress through the area’s public schools. Kids R First annually donates tens of thousands of school supplies to local schools in Loudoun and Fairfax counties. More recently, Kids R First has worked with Dominion High School to pilot a new program that supports needy students as they pursue post-secondary study. This new initiative involves additional financial contributions to local high schools, which, in turn, provide payment for college applications, college entrance exams, textbook purchases, and more. These resources make it possible for many students to attend college who would otherwise not possess the monetary resources to do so.

Kids R First not only helps Dominion High School with school supplies, but also serves Countryside Elementary, Forest Grove Elementary, Guilford Elementary, Hutchison Farm Elementary, Sugarland Elementary, Meadowland Elementary, Rolling Ridge Elementary, Sterling Elementary, Sully Elementary, Sterling Middle, Seneca Ridge Middle, Briar Woods High School, Heritage High School, Park View High School and Stone Bridge High School.

Benefits to the Company:
Kids R First’s sole purpose for existence is to support student achievement and to create hope and aspiration for the future where it does not already exist. Their contributions to Dominion High School empower the organization to fulfill its mission. The partnership with Dominion High School has empowered Kids R First to experiment with their college support program with the help of a partner which shares their commitment to the success of less fortunate students.
Benefits to the Company: Dominion High School students and staff members occasionally support marketing efforts of Kids R First as they introduce their programs to prospective benefactors.

Benefits to the School: School supplies donated by Kids R First provide for the needs of hundreds of students whose families qualify for free or reduced lunch or who have fallen upon difficult financial circumstances. Kids R First also supports Dominion students with their college needs. They have helped many Dominion graduates with scholarship money for college books. During the current school year alone, they have distributed over $5,000 dollars to supports our students in college. Most often this money allows students to take another college course. Sometimes they help with more than books. On several occasions, Kids R First has paid housing deposits for students, bought lab coats and paid college application fees. They have also helped students pay for SAT, ACT and TOEFL tests for college admissions. These efforts help remove all the barriers a student may face in the college process. Over the last nine years, Kids R First has contributed over $20,000 to help Dominion High School alumni to attend The University of Virginia, Bridgewater College, James Madison University, George Mason University, Cornell University, Johnson and Wales, Virginia Commonwealth University, Norfolk State University, Penn State, West Virginia University, Virginia Tech, and many more. In every case, Titan alums could not have attended or stayed in college without support from Kids R First. Last year, a Dominion alum graduated from George Mason University with honors with support from Kids R First all four years. Dominion High School works hard to get underrepresented students and young adults in poverty into college. Kids R First helps them stay.
2012 Partnership Profiles

Business: Kids R First
P.O. Box 3242
Reston, VA 20195

Business Contact: Susan Ungerer

Phone: 703-476-8265

Partner School: Guilford Elementary School

School Contact: Lottie Spurlock, Assistant Principal

Phone: 571-434-4550

Year Partnership Began: 2003

Description of School/Business Partnership Activity(ies): Guilford Elementary would like to recognize Kids R First for the past eight years of service. This is a volunteer organization that is located in Reston Virginia. This organization was set up by a former teacher. It is now staffed by volunteers that were former teachers and administrators

Benefits to the Company: Kids R First is able to seek donations to help students that are less fortunate than others. They are able to see the smiles that the students have on the first day when they have brand new supplies to use.

Benefits to the School: Guilford Elementary is able to benefit from Kids R First by "helping kids in need prepare for their future".
2012 Partnership Profiles

Business: Stephen Kirwan
Private Citizen
New York, NY

Business Contact: Mr. Kirwan

Phone: 571-434-4560

Partner School: Forest Grove Elementary School

School Contact: Nancy Torregrossa, Principal

Phone: 571-434-4560

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Mr. Kirwan’s dream came true when he was awarded $122 million as the sole winner of the New York State Power Ball Lottery!

At the request of his nephew, Forest Grove P.E. teacher, Marty Kirwan, Mr. Stephen Kirwan presented our school with an extremely generous donation of $30,000 that will enable us to build a running track at Forest Grove Elementary for the benefit of our students, staff and our community.

Benefits to the Company: Mr. Stephen Kirwan has served as a benefactor to many worthwhile charitable endeavors as a result of his lottery winnings. As retired NY firefighter, Mr. Kirwan has been happy to help where he can and has shared his good fortune with schools in New York and Virginia.

Benefits to the School: Fostering the love of running, exercise, and walking is a gift we can give our students that will stay with them throughout their lives.

We are immensely grateful for this generous donation. Our school community benefits from the addition of a school track which will provide opportunities to support individual and family exercise.
Business: Kravitz Orthodontics
25055 Riding Plaza #110
Dulles, VA 20152

Business Contact: Neal Kravitz
Jonelle Dailey

Phone: 703-722-2900

Partner School: Buffalo Trail Elementary School

School Contact: Alisa Rogaliner, Principal

Phone: 703-722-2780

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Dr. Kravitz and his practice are dedicated supporters of LCPS schools and have been very generous to Buffalo Trail since our opening in 2010. His business has faithfully sponsored our student agendas each year, providing a valuable academic tool for our students to learn important organizational skills. Additionally, they insure a path of communication between parents and teachers in order to monitor student progress at school across the curriculum.

Dr Kravitz continually expresses his unwavering support through contributions to our school events for students and families. His willingness to do things that provide a positive impact to our community as a whole helps to drive progress at a higher level. He is an advocate for the superior education of Loudoun County students and the children of Buffalo Trail Elementary.

Benefits to the Company: Kravitz Orthodontics is able to promote community health and educational awareness of the importance of good dental hygiene for children through school partnerships. His office has gained several families and staff members as new patients.

Benefits to the School: Students are provided with valuable resources through the donation of agendas that help them stay organized. School events receive additional funding that allows them to meet the goals and needs of our community.
2012 Partnership Profiles

Business: Kravitz Orthodontics  
25055 Riding Plaza, Suite 110  
South Riding, VA 20152

Business Contact: Dr. Neal Kravitz

Phone: 703-722-2900

Partner School: Mercer Middle School

School Contact: John Duellman, Principal

Phone: 703-957-2900

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Dr. Kravitz has given back to the Dulles South school community for many years and this year became the sole contributor in payment for our student agendas. These agendas act as a vital organizational and academic tool for our students. Our parents rely on the agenda as a primary communication source in monitoring their student's progress in all subject areas. In addition, Dr. Kravitz reaches out frequently to support needy families in the Mercer community as well as offer financial support for instructional activities to include Living History Day.

Dr. Kravitz is always willing to contribute to the education of the students in Loudoun County and is commended for these efforts.

Benefits to the Company: Dr. Kravitz benefits from advertising and promoting his already successful orthodontics office. His office has gained new teacher, parent and student patients as a result.

Benefits to the School: Our students have benefitted greatly from the use of this valuable instructional tool. His contributions to instructional programs have had an immeasurable and lasting impact as well.
Business: Layng’s Flower
23520 Evergreen Mill Road
Aldie, VA 20105

Business Contact: Liz Battison, Owner

Phone: 703-327-0872 (retail)
491x291
703-542-2020 (office)

Partner School: Sycolin Creek Elementary School

School Contact: Sharon Keegan-Coppels, Principal
Lisa Waldbaum, Assistant Principal

Phone: 571-252-2910

Year Partnership Began: August 2007

Description of School/Business Partnership Activity(ies): Sycolin Creek ES opened September 2007. To help parents, students and staff get to know each other and begin to form a positive learning community, Layng’s closed to the public and hosted our new school. It was a wonderful event which included lots of activities for the students and meeting and greeting time for the adults. To help make our new school look its best on our first day, Layng’s provided the plants and labor to make our flower boxes beautiful. Layng’s willingness to become an active part of our school community has provided the ground work for a trusting and active relationship.

Benefits to the Company: Layng’s Flower Farm will continue to be recognized for its support of Sycolin Creek in the school and PTA newsletters.

Benefits to the School: Through the activities provided by Layng’s, the school community has joined together to provide the students with a warm and trusting support system.
### Business:

Leesburg Pharmacy  
36-C Catoctin Circle, SE  
Leesburg, VA 20175

### Business Contact:

Cheri Gavin

### Phone:

703-777-5333

### Partner School:

Monroe Technology Center

### School Contact:

Linda Bowers, MSN, RN, CPhT

### Phone:

571-252-2080

### Year Partnership Began:

2007

### Description of School/Business Partnership Activity(ies):

Monroe Technology Center would like to take this opportunity to thank Leesburg Pharmacy for their commitment to both the Introduction to Health and Medical Science and the Pharmacy Technician Programs. Ms. Garvin opened Leesburg Pharmacy to the Introduction to Health and Medical Science students for tours and observation of a pharmacy in action. Also, she has delivered presentations to the students on pharmacy technician and pharmacist occupations. Her staff has warmly welcomed the students every visit.

Leesburg Pharmacy was instrumental in the implementation of the Pharmacy Technician program in 2010 for LCPS. Ms Garvin worked with the school during the planning stages to provide insight into the development of the program and participated in the design and set up of the new facility in the Cornwall Medical Building. The pharmacy provides on-site clinical experiences for the students in retail, compounding, and medication management. The staff is excellent with students, making them feel valued and a part of their work experience. I commend Leesburg Pharmacy on their willingness to take time out of their busy day to promote a real life work environment for our students that adds value to their education.

### Benefits to the Company:

Leesburg Pharmacy demonstrates the value of real life work experiences for the development of the work force of tomorrow. The pharmacy also demonstrates a dedication to the community and school by allowing students to be a part of the clinical experiences. Leesburg Pharmacy understands the need to encourage and nurture early interest in the healthcare professions. They also intend to actively recruit students after graduation.
Benefits to the School: The benefit to both the Introduction to Health and Medical Science and Pharmacy Technology classes is valuable. Without Leesburg Pharmacy, our students would have no opportunity participate in the real work environment. The programs at MTC have a partner who values education and exchanges resources to facilitate student success and community growth. Thank you to Leesburg Pharmacy for your continued efforts to support our program.
2012 Partnership Profiles

Business: Leesburg/Sterling Family Practice
44055 Riverside Parkway
Leesburg, VA 20176

Business Contact: Dr. Scott Nagell

Phone: 703-724-7530

Partner School: Stone Bridge High School

School Contact: James E. Person, Principal

Phone: 571-252-2200

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies): Dr. Nagell has been providing medical services and nutritional information and facts to Stone Bridge athletes since our school opened in the fall of 2000. Dr. Nagell is the official team doctor for the athletic department. He works closely with the football team and has made the time to travel to all away varsity games as well as being available for home football games. He has traveled to both state playoff finals over the last four years. Dr. Nagell works closely with our athletic trainer to schedule sports physicals at the beginning of each school year for a minimal cost to our athletes. He has even provided physicals for athletes who could not afford one. Along with running a busy medical practice and everything he is able to do for Stone Bridge, Dr. Nagell still finds time to speak to athletes regarding the importance of proper nutrition in their diet.

Benefits to the Company: Every year, Dr. Nagell is recognized at the Stone Bridge football banquet.

Benefits to the School: The school athletic department is able to benefit from having such a dedicated physician as their team doctor. The football coaches have the confidence in knowing their players are in good hands at all varsity games. All athletes are able to receive the required sports physicals for a minimal fee after school hours. Our athletes are able to see the benefits in giving back to the community.
2012 Partnership Profiles

Business: Lighthouse Concepts, LLC
114 Courier Ct., NE
Leesburg, VA 20176

Business Contact: Kathy Renton, President

Phone: 703-779-9617

Partner School: Monroe Technology Center

School Contact: Pam Smith, Graphic Communications Instructor

Phone: 571-252-2080

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): Kathy Renton, president of Lighthouse Concepts, LLC has been instrumental in the success of the Graphic Communications program at Monroe Technology Center. She serves on the advisory committee, and has been a guest speaker for the Monroe Tech Talk series. Kathy donated time by traveling to judge the SkillsUSA Virginia State Advertising Design Competition held in Hampton, VA, 2010. Ms. Renton has mentored our graphic design students, and in 2008 began and presented a Graphic Design scholarship each year during our graduation ceremonies.

Benefits to the Company: Lighthouse Concepts, LLC mentors the young adults who are entering the field of graphic communications. With this type of partnership, the company will have a working relationship with knowledgeable graduates for possible future employment.

Benefits to the School: Since Ms. Renton's business is in the field of graphic design, she is a dedicated individual who supports and gives back to the school and the entire Loudoun County Public School system. The students not only gain useful information but relate the experiences of projects and deadlines, and can contribute their expertise to apply for the annual Lighthouse Concepts graphic design scholarship.
Business: Lockheed Martin
P.O. Box 8084
Philadelphia, PA 19101

Business Contact: Allison Rakes

Phone: 703-327-0249

Partner School: Liberty Elementary School

School Contact: Dr. Angela Gwynne-Atwater

Phone: 703-957-4370

Year Partnership Began: Fall 2010-2011

Description of School/Business Partnership Activity(ies):
On April 27, 2009, President Obama spoke at the 146th Annual Meeting of National Academy of Sciences. In his speech, President Obama stated that he would make the sciences and STEM education a top priority for his administration. President Obama called for “a renewed commitment to education in mathematics and science.” Liberty Elementary and the engineering firm of Lockheed Martin believe in and support the president’s philosophy. We are working together to make STEM a reality for our students by integrating the STEM Curriculum into the classrooms through its “Engineers in the Classroom” program. This partnership began in the fall of 2010 with Lockheed Martin providing funds and volunteers to assist in the integration of science, technology, engineering and math (STEM) activities in the classroom. Quickly, a STEM committee was formed, with the participation of former Lockheed Martin employee, and Liberty Elementary parent, Mr. John Hovell. The committee developed lessons for teachers to incorporate in their daily classroom instruction as well as a day where all students and their families could experience the excitement of science, technology, engineering and math activities as a school community. Lockheed Martin further demonstrated their commitment by providing a grant of $2500.00 to the Liberty STEM initiative, as well sending a variety of Lockheed Martin employees to Liberty Elementary in order to volunteer their time and talents. As a cumulating event, Liberty Elementary held its first STEMmerday, Saturday, June 4, 2011 from 9:30-2:00pm. Over 1000 Liberty students and their families participated in over 30 hands-on, inquiry based, fun activities which included students dissecting computers, having their fingerprints taken for their “passports” by former FBI agents and creating a plan to program the Lego MindStorm NXT robots.
2012 Partnership Profiles

Students also had the opportunity to control the Merlin Helicopter simulator, which was manipulated by a Nintendo Wii Fit board, borrowed from Lockheed Martin, United Kingdom. Using their feet, students flew the Merlin as they carried out scenarios of evacuating troops, picking up fuel, avoiding other aircraft and tall buildings and landing on an aircraft carrier.

A strong relationship between Lockheed Martin and Liberty Elementary continues. Liberty administrators and teachers held their first staff meeting of the school year in August, 2011 at the Lockheed Martin "Global Vision Center" in Arlington, VA. We were provided a tour of the entire building and given access to demonstrations of products and services that Lockheed Martin delivers to its customers. Additionally, the company provided us with a meeting space where we could plan as a school for the 2011-2012 school year. As a testament of their shared belief that businesses and schools should work as a team, this 2011-2012 school year, Lockheed Martin provided Liberty Elementary with a grant of $5000.00, essentially doubling the amount provided the prior year! With this incredibly generous gift, we are able to purchase more materials, send teachers to professional development opportunities and of course, plan for a bigger and better STEMmerday on April 21, 2012!

Benefits to the Company:

According to a report by the National Research Council, employers in many industries lament that the job applicants lack the needed math, computer and problem solving skills to be successful, and international students fill an increasing portion of elite STEM positions in the United States. Additionally, in a 2011 Smart Money magazine article, Jack Hough wrote that jobs involving so-called STEM skills grew faster than other jobs over the past decade, but there remains a dire shortage of workers to fill them. The Engineers in the Classroom program designed by Lockheed Martin seeks to close this gap by supporting STEM initiatives at all levels of education. Our partnership’s goal is to introduce STEM skills to our students early, at the same time supporting and enhancing the Loudoun County Public School curriculum. In turn, we spark the interest of our Liberty students and plant the seed that they too can rise to the challenge and change the world. Lockheed Martin and Liberty Elementary also blend leadership skills and other 21st century life skills into their STEM curriculum. Lockheed Martin, like most organizations in today’s rapidly changing world, is in dire need of leadership skills and life skills that will help them to remain competitive, sustainable and viable. Mike Byrne, Director of Workforce Strategy and a volunteer at the STEMmerday event, stated, “Lockheed Martin has the unique opportunity to take young people on a journey through science, engineering and technology and to inspire them to understand the value and excitement of education.”
Benefits to the Company: Byrne further continued, "By supporting STEM, Lockheed Martin can support President Obama's strategic objectives in education, as well as ensure the future success of our organization. This is the foundation for Lockheed Martin's reputation as a global leader."

Benefits to the School: As a school community, we are committed to ensuring our students have the necessary 21st century skills to be productive and successful citizens by providing them with instruction that is relevant, rigorous and real-world. President Obama identified the quality of science and math teaching as the "the most influential single factor in determining whether a student will succeed or fail in [STEM] subjects." As a staff and school community, we are committed to providing our students with opportunities that will not only prepare them for the next grade level, but for their future. We achieve this by incorporating STEM into the four content areas of the Loudoun County Public School curriculum. Enhancing the curriculum with STEM activities has created a student population of critical thinkers.

SOL data from the 2010-2011 school year indicates that our students in grades third, fourth and fifth performed extremely well in the areas of math and science. 98% of the third graders scored in the proficient/advanced proficient in math and 98.5% in science. For the fourth graders, 97% scored proficient/advanced proficient in math and science, and 91.9% of our fifth graders scored in the proficient/advanced proficient range in math and science.

Through our partnership with Lockheed Martin, we have been able to purchase additional costly equipment such as robots, electrical circuits, Lego Simple Machine sets, and MAGZ building blocks. We have also been able to provide students with a variety of math and science based assemblies, and teachers with professional development opportunities such as the yearly Children's Engineering Conference in Richmond, VA. At this conference, Liberty teachers will experience a variety of engineering activities designed for students. They will then return to our school and by employing the "train the trainer model", provide continuous professional development to the instructional and classified staff. Additionally, two Liberty staff members will present "STEM Education Sounds Great! Now Where do I Start?: Incorporating STEM education into your curriculum" at the National Association of Elementary School Principal's national conference in March, 2012. Lastly, through the funding provided by Lockheed Martin as well as the volunteerism of their employees, we anticipate that our annual STEMmerday will be as successful, if not more so than last year!
2012 Partnership Profiles

Business: Lockheed Martin & Secure IT
2245 Monroe Street
Herndon, VA 20171
1902 Campus Commons Dr #100
Reston, VA 20191

Business Contact: Douglas Britton
Allison Rakes
Andrew Wesie

Phone: 703-466-2481 Herndon Location
703-464-7010 Reston Location

Partner School: Loudoun County High School

School Contact: Nicole Kezmarsky

Phone: 571-252-2000

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The partnership between Loudoun County High School, Lockheed Martin, and Secure IT began due to contacts made during the George Washington University Teachers in Industry Project. Nicole Kezmarsky worked with Douglas Britton to create a Cyber Security Forensics Team. The students worked with Douglas Britton and Andrew Wesie who provided mentoring and instruction as the students worked on a challenge for the CSAW High School Cyber Forensics Competition conducted by NYU-Poly.

Benefits to the Company: Lockheed Martin, Secure IT, and Douglas Britton were able to reach out to the community and generate interest in the Cyber Security Field.

Benefits to the School: Students were able to gain knowledge of computer science fields and real-world applications. They were also exposed to information outside of the typical high school curriculum.
2012 Partnership Profiles

Business: Loudoun Community Health Center (LCHC)
224 Cornwall Street, NW
Main building A
Leesburg, VA 20176

Business Contact: Debra Dever

Phone: 703-443-2000

Partner School: Monroe Technology Center

School Contact: Jo Colleran, RN

Phone: 571-252-2080

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): The Loudoun County School of Practical Nursing at Monroe Technology Center is fortunate to have this opportunity to recognize Loudoun Community Health Center for its continued commitment to our Practical Nursing program. This commitment is demonstrated by the Center's willingness to precept our students, to provide faculty with feedback to facilitate the growth of our program, and to hire our graduates. Our students consistently rate this clinical rotation as excellent. Loudoun Community Health Center embraces our students and includes them in the care of their patients. LCHS also provides free physicals and immunizations to eligible students entering Loudoun County Public Schools.

Benefits to the Company: The benefits of this partnership to Loudoun Community Health (LCHS) are:

- Students assist LCHC staff with patient care
- Students are potential employees
- Preceptorships provide LCHC with the opportunity to educate future nurses
- Students promote the resources LCHC provides to the community
2012 Partnership Profiles

Benefits to the School: The benefits of this partnership to the Loudoun County School of Practical Nursing are:

- Students are provided with an in-depth view of multidisciplinary services provided in one setting
- Students experience a clinical rotation outside of the hospital setting
- Students interact with clients who are at risk for significant health issues due to lack of resources
- LCHC provides a unique experience for referral and discharge planning that is not available in other venues.
2012 Partnership Profiles

Business: Loudoun Credit Union
803 Sycolin Road, SE, Ste 105
Leesburg, VA 20175

Business Contact: Terri Harding

Phone: 703-777-4744

Partner School: Dominion Trail Elementary

School Contact: Julie Gross

Phone: 571-252-2340

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies):
Dominion Trail Elementary is entering its seventh year partnership with the Loudoun Credit Union. One of the goals of this partnership is to teach children that it is never too early to start saving for the future.

The last Friday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened.

Benefits to the Company: To heighten student and parent awareness of the benefits of belonging to a credit union and the services that Loudoun Credit Union has to offer.

Benefits to the School: Dominion Trail Elementary School has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money and encourages the students to set savings goals.

The Loudoun Credit Union also supports our SOL Remediation program through providing healthy afternoon snacks for the students who participate in after school tutoring.
2012 Partnership Profiles

Business: Loudoun Credit Union (LCU)
803 Sycolin Rd., Suite 105
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO

Phone: 703-777-4744

Partner School: Guilford Elementary School

School Contact: David Stewart, Principal

Phone: 571-434-4550

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies):

One of the goals of this partnership is to teach children that it is never too early to start saving for the future.

The first Thursday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened. On the first Thursday of each month, students can make deposits and/or open new accounts.

Benefits to the Company:
The Loudoun Credit Union to date has opened many accounts. When a student opens an account, it permits their parents to also become members of the LCU.

Benefits to the School:
Guilford Elementary has benefited from the partnership with Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money.
2012 Partnership Profiles

Business: Loudoun Credit Union (LCU)
803 Sycolin Rd., Suite 105
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO
Phone: 703-777-4744

Partner School: Hillsboro Elementary School
School Contact: Dave Michener, Principal
Phone: 540-751-2560

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies):
Hillsboro Elementary entered into a partnership with the Loudoun Credit Union in the fall of 2006. One of the goals of this partnership is to teach children that it is never too early to start saving for the future.

The third Thursday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first five dollars is deposited by the credit union when an account is opened. On the third Thursday of each month, students can make deposits and/or open new accounts.

Benefits to the Company: The Loudoun Credit Union has opened more than thirty new accounts. When a student opens an account, the parents are also eligible to start an account.

Benefits to the School: Hillsboro Elementary has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money. This partnership also has helped students learn more about money concepts. The credit union has donated money to the school which has been used to purchase items for students.
## 2012 Partnership Profiles

| Business:          | Loudoun Credit Union  
|                   | 803 Sycolin Rd., Suite 105  
|                   | Leesburg, VA 20175  
| Business Contact: | Harry Simmerman, CEO  
| Phone:            | 703-777-4744  
| Partner School:   | Rolling Ridge Elementary School  
| School Contact:   | Andrew Davis, Principal  
| Phone:            | 571-434-4540  
| Year Partnership Began: | 2008  
| Description of School/Business Partnership Activity(ies): | Rolling Ridge is into its fourth year in partnership with the Loudoun Credit Union. One of the goals of this partnership is to teach children that it is never too early to start saving for the future. The second Thursday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students can learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened.  
| Benefits to the Company: | To heighten student and parent awareness of the benefits of belonging to a credit union and the services that Loudoun Credit Union has to offer.  
| Benefits to the School: | Rolling Ridge Elementary School has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money and encourages the students to set savings goals. The Loudoun Credit Union also supports our school through the donation of monetary resources and supplies to be used to support the educational program. They have also supported our efforts to increase parent involvement.  

2012 Partnership Profiles

Business: Loudoun Credit Union (LCU)
803 Sycolin Rd., Suite 105
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO

Phone: 703-777-4744

Partner School: Sanders Corner Elementary School

School Contact: Kathleen Hwang, Principal

Phone: 571-252-2250

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies): One of the goals of this partnership is to teach children that it is never too early to start saving for the future. The second Friday of each month is Kirby Kangaroo Club day. The Kirby Kangaroo Club is a savings program designed especially for students up to 12 years of age. With Kirby Kangaroo, the students learn about savings and other important financial topics through stories, games, and entertaining activities. The club is offered to the students free of charge and the first $5 is deposited by the Credit Union when an account is opened.

Once per month, students can make deposits and/or open new accounts. The Credit Union also reports back the total amount deposited each month along with savings tips for the students. These totals and tips are integrated into the morning news show and reported out in the parent newsletter. They also offer savings tips that are shared with the families.

Benefits to the Company: The Loudoun Credit Union to date has opened more than 125 new accounts. When a student opens an account, it permits the parents to also become members of the LCU.

Benefits to the School: Sanders Corner Elementary School has benefited from the partnership with the Loudoun Credit Union. The credit union has started the process of reinforcing that it is never too early to start saving money. The Loudoun Credit Union provides gift cards for staff appreciation. The Loudoun Credit Union offers services to teach class lessons regarding finance and economics.
2012 Partnership Profiles

Business: Loudoun Credit Union (LCU)
803 Sycolin Rd., Suite 105
Leesburg, VA 20175

Business Contact: Harry Simmerman, CEO

Phone: 703-777-4744

Partner School: Sterling Elementary School

School Contact: Teri Finn, Principal

Phone: 571-434-4580

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
In 2007 Sterling Elementary School formed a partnership with the Loudoun Credit Union. The goal was to work in conjunction with the LCU to educate children on the importance of saving. The LCU implemented the Kirby Savings Club, offering free membership to students and depositing their first $5 once an account has been opened. The second Thursday of each month is Kirby Savings Day where students are able to make deposits and open new accounts.

Benefits to the Company: Once a student opens a new account parents are eligible for membership.

Benefits to the School: Students at Sterling Elementary are encouraged to begin saving and develop a sense of financial awareness. The LCU provides each child a Passbook to record deposits, a Quarter Savings Envelope and incentives when deposits are collected.
| Business:                        | Loudoun Stairs  
|                                | 341 N Maple Ave  
|                                | Purcellville, VA 20132  
| Business Contact:              | Steve Clewis  
| Phone:                         | 703-478-8800  
| Partner School:                | Loudoun Valley High School  
| School Contact:                | Vicki Dorsey Holstead  
| Phone:                         | 540-751-2400  
| Year Partnership Began:        | 2010  
| **Description of School/Business Partnership Activity(ies):** | Loudoun Stairs donates significant amounts of lumber for a variety of projects around the school.  
| **Benefits to the Company:**   | Positive public relations.  
| **Benefits to the School:**    | Low cost way to effectively complete projects around the building for building beautification.  

Business: Luciano Italian Restaurant & Pizzeria  
1054 Elden Street  
Herndon, VA 20170

Business Contact: Roberto Lenzi

Phone: 703-736-9830

Partner School: Forest Grove Elementary School

School Contact: Nancy Torregrossa, Principal  
Ilene Banker, Assistant Principal

Phone: 571-434-4560

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Luciano’s has extended private sector support by donating their catering services for the entire staff and community after our dedication ceremony to honor the memory of the late school board member, J. Warren Geurin.

Benefits to the Company: Recognizing the efforts of this valued member of our school community, Mr. J. Warren Geurin. Business support of school projects encourages school staff support of local businesses. Encourages staff and community members to dine in this excellent, family restaurant.

Benefits to the School: Community recognition of the hard work of school staff in creating a Memorial Garden in honor of J. Warren Geurin.
**2012 Partnership Profiles**

**Business:**
Luck Stone  
20210 Luck Lane  
Ashburn, VA 20147

**Business Contact:**  
Lewis Murphy

**Phone:**  
703-729-2800 X 11

**Partner School:**  
Belmont Station Elementary School

**School Contact:**  
Patricia McGinly, Principal

**Phone:**  
571-252-2240

**Year Partnership Began:**  
2004

**Description of School/Business Partnership Activity(ies):**
The partnership between Luck Stone and Belmont Station began in 2004 while the school was still under construction and has continued over the past eight years. Luck Stone has been one of the primary sources of support for the Belmont Station playgrounds, the outdoor classroom and habitat, the organic kinder-garden and the track.

In this very special national Blue Ribbon Year for Belmont Station, Luck Stone honored the staff by providing funds for staff shirts which featured an embroidered blue ribbon. The staff has proudly worn these beautiful shirts every Friday since the announcement was made by the US Department of Education.

The ongoing partnership with Luck Stone has also included support for our science classes and PTA programs. While the earth really does move during daily blasting at the quarry, Belmont Station is proud and happy to “rock” with Luck Stone.

**Benefits to the Company:**
Belmont Station includes our Luck Stone contact, Lewis Murphy in all of our school special events and celebrations. He was a guest at our Blue Ribbon Celebration Luncheon this November and has attended our Kinder Garden and Outdoor Classroom dedications.

Belmont Station students provide framed art work for the office at Luck Stone, most recently our award winning “Keep Loudoun Beautiful” pieces which depict the importance of recycling and caring for our natural resources.
2012 Partnership Profiles

Benefits to the School:

The students are wonderful stewards of the Luck Stone enterprise, visiting the quarry each year, seeing the blast up close and personal, and sharing the wonder of their experience on the morning news and of course, at the dinner table. I cannot imagine a better advertisement for Luck Stone than the smiling faces of our fifth graders returning from their yearly field trip.
2012 Partnership Profiles

Business: Luck Stone Corporation
P.O. Box 1272
Leesburg, VA 20177

Business Contact: Petey Herndon
Bobby Hall

Phone: 703-729-2800

Partner School: Heritage High School

School Contact: Michael Wagner
Susan Hill
Colleen Dobbs

Phone: 571-252-2800

Year Partnership Began: 2002

Description of School/Business Partnership Activity(ies):

Luck Stone’s commitment to the Heritage community dates back to the opening of Heritage High School in 2002. As a first-year school, Heritage was looking for a way to brighten the landscape of the school as well as to increase school spirit. It was then that Luck Stone generously donated four (4) large “spirit rocks” to the school, as well as the considerable services required to transport the rocks and place them in their permanent locations. A few years later, Luck Stone donated a fifth spirit rock, and these rocks have been the pride of the Heritage student body ever since their arrival. The students painstakingly paint these rocks each year, and they love to see their school spirit on full display on these rocks, which are visible in front of the stadium, in front of the athletic wing, and as you enter the school site.

More recently, Luck Stone has donated 3 tons of crushed gravel and numerous rock slabs, for which the two materials were used to support two different projects. The first project was an Eagle Scout project, completed by Ashton Chandler, to build a patio for our special needs students to use while waiting for their buses to Community Based Instruction outings. The gravel was used as a base under the rock slabs to create the patio. Today, two picnic tables with umbrellas sit on the patio and are used each day by the students in the nice weather.
### Description of School/Business Partnership Activity(ies):

The second project is what hopes to become a Community Garden with a greenhouse. The project is in its infancy stage, but the gravel is being used as the base for construction of a greenhouse in one of two courtyards of the school. The goal of the project is to give low-income families a chance to partner with the school to exchange fresh produce from the garden for help in maintaining the garden and greenhouse. In addition, the greenhouse will be used to grow fresh produce for the cafeteria and gourmet foods classes, as well as for students doing biological research on plants.

### Benefits to the Company:

Luck Stone has a commitment to not only support the community, but to help educate the children of the community. Luck Stone receives recognition in the community for its support of Heritage High School both in the school newsletter and via a plaque in the main hallway of the school.

### Benefits to the School:

Luck Stone also regularly donates "spirit gear" with their logo to the school for various athletic events. Luck Stone has been an integral part of improving the visual appeal of the school, and the two most recent projects will serve to benefit many students and families of Heritage.
2012 Partnership Profiles

| Business: | Luck Stone Corporation  
P.O. Box 1272  
Leesburg, VA 20177 |
|-----------|----------------------|
| Business Contact: | Amanda Bowers  
Lewis Lee  
Lewis Murphy |
| Phone: | 703-729-2800 |
| Partner School: | Sanders Corner Elementary School |
| School Contact: | Maureen Cura, School Librarian |
| Phone: | 571-252-2250 |
| Year Partnership Began: | 1997 |

Description of School/Business Partnership Activity(ies):

In our partnership Luck Stone provides volunteers, material and financial gifts. Representatives from Luck Stone speak to our third and fifth grades during geology units. They present detailed information and samples of rocks and minerals to our children and teachers. Luck Stone provides tours for our fifth graders to their quarry. Through word of mouth, Luck Stone now makes these same presentations to many LCPS as well as schools outside our district. In fact, Lewis Lee of Luck Stone spends many hours every year presenting to classrooms throughout our county. Each student at these presentations is given pencils and a mineral to help keep the students interest at peak level. They have provided tours of their plants to many schools.

Luck Stone has made generous gifts to our school including a generous contribution to our scholarship fund for a program regarding our 5th grade promoting class. Last year, Luckstone donated money to contribute to a scholarship which is given to a senior high school student who attended Sanders Corner. They contribute regularly to our PTA functions including the winter carnival. They serve as impartial judges for our peer mediation applications. In the past they have provided supplies and labor to improve our courtyard. They have also assisted with our STAR Reader program.
| Description of School/Business Partnership Activity(ies): | In 2000, Luck Stone, former First Lady Roxane Gilmore, and the Virginia Department of Education launched a statewide program designed to help students with their SOLs called the Luck Stone Rock. Based on SOL 4.8 and 5.7, and focusing on Virginia’s geology, the Luck Stone Rock Kit contains a teacher’s guide, student activities, rock samples indigenous to Virginia, tools for analyzing the rocks, an interactive CD-ROM, web site access, and a poster. A kit was given to every school in the state for fifth graders. |
| Benefits to the Company: | Luck Stone is able to educate our students and the community about their work and what they do in the community. They also display art from our students in their office. |
| Benefits to the School: | Our students learn about careers, geology and preserving the environment. Luck Stone personnel serve as impartial judges for our peer mediation applications. Luck Stone provides material and financial gifts for selected school projects. They also provide teaching material to assist our teachers with SOLs. |
2012 Partnership Profiles

Business: Lucketts Community Center Advisory Board (LCCAB)
42361 Lucketts Road
Leesburg, VA 20176

Business Contact: Ross Mink

Phone: 703-771-5281

Partner School: Smart's Mill Middle School

School Contact: Danylle Kavanagh

Phone: 571-252-2030

Year Partnership Began: 2004

Description of School/Business Partnership Activity(ies):
The Lucketts Community Center Advisory Board (LCCAB) has been an important community partner since the school opened in 2004. The LCCAB is a volunteer community service organization dedicated to improving the quality of life for all members of the Lucketts community. This is accomplished by fundraising and channeling resources for recreational, cultural, charitable, and educational activities. For the past 35 years, the LCCAB has sponsored the Lucketts' Fair, which is a summer tradition that brings the community together and provides a fundraising venue for numerous local organizations. Smart's Mill is a part of the Fair, providing volunteers and running a bake sale. In addition, the organization will be sponsoring the 5th Annual "Get Smart" 5K in May for Smart's Mill. The LCCAB is an instrumental part of making the connection between the community and school as an important part of their residents' lives.

The LCCAB demonstrates the value of the benefits of a solid relationship between school and community. Every year students and parents from Smart's Mill provide support to the annual Lucketts Fair. Whether it is through volunteering for jobs such as ticket sales or participating in the PTA bake sale, the presence of the school is an important aspect of the two day event.

For the fifth year in a row, the LCCAB will sponsor the Smart's Mill Middle School "Get Smart" 5K. This unique event is a fun way to continue strengthening the important bond between the local community and the school. The funds raised are used to support the many educational programs at Smart's. The success of this event depends upon this level of community involvement.
2012 Partnership Profiles

Benefits to the Company: The LCCAB is a strong community partner. By supporting the school, the LCCAB is able to utilize resources whether it is through volunteers or even monetary donations. This enables them to continue to preserve the community and ultimately give back to its most important asset - the children.

Benefits to the School: Smart’s, through their partnership with the LCCAB has benefited by keeping the Lucketts community very actively involved in the school. Although the student population from Lucketts Elementary School makes up a small percentage of the total population at Smart’s Mill, the Lucketts community is an important part of the PTA and all school events. This is a direct result of LCCAB reinforcing the value of the connection between school and community in Lucketts, Virginia.
2012 Partnership Profiles

Business: Manhattan Pizza
43930 Farmwell Hunt Plaza
Ashburn, VA 20147

Business Contact: Jack Azar

Phone: 703-858-1388

Partner School: Mill Run Elementary School

School Contact: Paul L. Vickers, Principal

Phone: 571-252-2160

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Manhattan Pizza has been a part of the Ashburn community for 15 years. We have recently developed a wonderful partnership with this amazing business for which we are very grateful! In the fall of 2011 Jack Azar, the owner of Manhattan Pizza and his cousin, Dimitri Azar, heard about a devastating loss that one of our Mill Run family’s experienced. They immediately reached out to the family and our community and provided an abundance of food for family and friends for over an extended period of time, to include meals for the rest of the month for the family. They also hosted a restaurant night fundraiser for our Mill Run families in which they gave back 20% of the proceeds!

Benefits to the Company: Jack Azar is a very humble person and really doesn’t give for any other reason but to give! He considers it a great privilege and honor to be able to reach out to our school and community. He is very touched by the expressions of thankfulness that he has received from our Mill Run Administrators, Staff and Families. In his eyes, that benefits his business more than enough!

Benefits to the School: Mill Run has benefited tremendously already from this new partnership and their extraordinary kindness shown during a very difficult time. The owner of Manhattan Pizza provides great food, fun and support to our Mill Run Family which promotes stronger relationships with friends, family and community.
# 2012 Partnership Profiles

| Business:                  | Market Street Coffee  
|                          | 1020 E Main Street, #1  
|                          | Purcellville, VA 20132 |
| Business Contact:         | Pat McKinney          |
| Phone:                    | 540-338-6960          |
| Partner School:           | Blue Ridge Middle School |
| School Contact:           | Katie Johnson, 8th Grade Dean |
| Phone:                    | 540-751-2520          |
| Year Partnership Began:   | 2011                  |

**Description of School/Business Partnership Activity(ies):** Market Street Coffee in Purcellville works together with Blue Ridge Middle School to provide teacher incentives. This business partnership, started this past fall as Blue Ridge Middle School sought out a local business with which we could work collaboratively. Market Street Coffee has helped sponsor a Staff Appreciation Day during the one of the fall planning days and we look forward to repeating this event in this spring.

**Benefits to the Company:** Blue Ridge Middle School recognizes our business partnership with Market Street through our visits to the business on our teacher workdays.

**Benefits to the School:** Working with Market Street Coffee allows the school to reward and recognize staff achievement.
Business: McDonald's  
20880 Pidgeon Hill Drive  
Sterling, VA 20165

Business Contact: Laura Kerns

Phone: 703-421-8845

Partner School: Countryside Elementary School

School Contact: Richard Rudnick, Principal

Phone: 571-434-3250

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): The partnership between Van Management Inc. and Countryside began with the 2011 school year. A committee comprised of representatives from the school, the PTA and Van Management met and planned a calendar of events and programs for the 2011-2012 school year. Through McEducator's spirit nights Countryside Elementary is able to receive a percentage of the profits for a specified number of hours. The students who attend get a free ice cream cone.

Benefits to the Company: The benefit to the company is to improve community relationships through the sharing of resources.

Benefits to the School: The school benefits in that we are improving student achievement by offering incentives to various programs here at Countryside. The PBIS program awards students a certificate and a happy meal for demonstrating good behavior characteristics.
<table>
<thead>
<tr>
<th>Business:</th>
<th>McDonald's</th>
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<td></td>
<td>South Riding, VA 20152</td>
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<tr>
<td>Business Contact:</td>
<td>Store Manager</td>
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<td>Phone:</td>
<td>703-273-9866</td>
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<td>Partner School:</td>
<td>Little River Elementary School</td>
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<tr>
<td>School Contact:</td>
<td>Joyce Hardcastle, Principal</td>
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<tr>
<td>Phone:</td>
<td>703-957-4360</td>
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<tr>
<td>Year Partnership Began:</td>
<td>1975</td>
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**Description of School/Business Partnership Activity(ies):**

Little River Elementary has McEducator’s Nights where the school will receive a percentage of the profits for a specified number of hours each night. Children that attend get free balloons and ice cream/cookies. The class with the highest percentage of attendance gets a “cookies and punch party.” The teachers that help out receive token prizes and the school has received over $1000 from this wonderful event each year. McDonald’s also donates coupons for other prizes for monthly events the school might have.

**Benefits to the Company:**

A sense of giving back to the community and to the school.

**Benefits to the School:**

The money raised is used to support the variety of educational programs offered at Little River Elementary. Also, the students enjoy seeing the staff performing other jobs other than teaching. The staff enjoys doing this for a night.
Business: Meadows Farm Nursery
43054 John Mosby Hwy
Chantilly, VA 22021

Business Contact: Jay Meadows
Ted Zurawski

Phone: 703-471-0606

Partner School: Stone Bridge High School

School Contact: James E. Person, Principal

Phone: 571-252-2200

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies):
Meadows Farm has made significant contributions to Stone Bridge since the beginning of the partnership. Over the years Meadows Farm has provided Stone Bridge High School with plants, trees, mulch, and shrubs. With addition to their installed a brick walkway adjacent the school Meadows Farms has donated red maple trees to help create an attractive environment.

Meadows Farm donated the “Bulldog Tunnel” which is used at home football game, pep rallies, and state final competitions.

Along with contributions to enhance our physical appearance, Meadows Farms has provided scholarships. Each year they have donated two one thousand dollar scholarships to student athletes advancing into their collegiate careers. The scholarships are awarded at the end of every year to our graduating class and have totaled $20,000. These scholarships have helped numerous students and their families in our community.

Many of our student-athletes aspire to play sports in college. In today’s day and age our coaches need a means to present the student-athletes to their colleges of interest. Meadows Farms has donated money to help allow the purchase of technologically advanced software and equipment to help give the student-athletes a better opportunity to be evaluated by college coaches.
## 2012 Partnership Profiles

**Description of School/Business Partnership Activity(ies):**

Money and tangible goods are not the only things our partnership entails. Mr. Meadow and Mr. Zurawski donate numerous volunteer hours working the sidelines of our football games as members of our Chain Crew. Rain or shine we can always count on the members of Meadows Farm to be willing to give us a hand.

Year in and year out, Meadows Farm proves to be a committed partner to Stone Bridge High School, our students and our community by giving their very best to help create a positive atmosphere.

**Benefits to the Company:**

Meadows Farm has received recognition and appreciation for their support of Stone Bridge in the fall sports program and at the award programs.

**Benefits to the School:**

Meadows Farms has made a solid commitment to Stone Bridge the entire time our school has been opened.
2012 Partnership Profiles

Business: Metropolitan Washington Airports Authority (MWAA)
Aviation Dr & Autopilot Dr
Dulles, VA 20166

Business Contact: Dennis Hazell
Danielle Morgan

Phone: 703-417-8748

Partner School: Loudoun County High School

School Contact: Nicole Kezmarsky, Teacher

Phone: 571-252-2000

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The partnership between Loudoun County High School and MWAA began due to contacts made during the George Washington University Teachers in Industry Project. Nicole Kezmarsky worked with Danielle Morgan and Dennis Hazell to arrange for her 5th block Statistics course to take a tour of the airport and meet with a representative of WB&A, the contractor who conducts passenger surveys for MWAA. As a result of the trip, the students completed a semester project using data related to something observed during the airport trip.

Benefits to the Company: MWAA was able to connect with the community and expose students to the aviation industry.

Benefits to the School: Students were exposed to a real-world application of concepts in a Statistics course.
2012 Partnership Profiles

Business: Metropolitan Washington Airports Authority (MWAA)
1 Aviation Circle
Washington, DC 20001

Business Contact: Danielle Morgan
                      Chris Browne

Phone: 703-417-8600

Partner School: Stone Bridge High School

School Contact: James E Person, Principal

Phone: 571-252-2200

Year Partnership Began: 2000

Description of School/Business Partnership Activity(ies):
Since its inception, our twelve year partnership with MWAA is still going strong. Many of our students would not have the opportunities they do if it wasn’t for Metropolitan Washington Airports Authority.

Jazz Choir and Jazz Ensemble: One of the highlights for both groups is singing or playing for passengers traveling through Dulles International Airport. Twice per year, our students are able to perform for people from all over the world. There have been occasions where both the SBHS choir and ensemble have been invited to perform for special events.

Future Business Leaders of America (FBLA): Students in this program participate in an annual Professional Development Day where they are able to view airport operations, tour facilities, and learn different aspects of what it is like to work in an airport.

DECA (Marketing Education Program): Each year, MWAA provides several judges for DECA’s district competitions.

Junior Class: Members of the SBHS junior class benefit through the Job For a Day program. Over the past several years, MWAA has hosted many of our students within Dulles International Airport.

Senior Class: MWAA provides a $2000 Citizenship Award to a deserving senior, and they supply volunteers for Ethics and Leadership Day (an event held only for seniors) as well as give financial support for the event. Approximately 20% of volunteers for Ethics Day are made up of MWAA employees.
| Description of School/Business Partnership Activity(ies): | Our partnership spans the entire school year, and hopefully, always will. From trimming trees in December to being an integral part of Ethics and Leadership Day in March, Metropolitan Washington Airports Authority is a true member of the Stone Bridge High School family |
| Benefits to the Company: | Metropolitan Washington Airports Authority receives recognition through newsletters, sponsorship forms, and programs |
| Benefits to the School: | Students benefit through scholarship and educationally from our partnership. |
### Business: Middleburg Bank
431 East Main Street
Purcellville, VA 20132

### Business Contact: Mary Liz McCauley

### Phone: 703-777-6327

### Partner School: Hamilton Elementary School

### School Contact: Robert Marple, Principal

### Phone: 540-751-2570

### Year Partnership Began: 2010

#### Description of School/Business Partnership Activity(ies):
Mary Liz McCauley has helped Hamilton Elementary spearhead several fundraising campaigns over the last several years. Middleburg Bank has provided our students with an opportunity to "show off" their art work as we have partnered with the bank as they display our student artwork.

#### Benefits to the Company:
Mary Liz and the wonderful staff at Middleburg Bank have the opportunity to appreciate the beautiful artwork that our students provide for them, as well as the added traffic of our families who make their way over to view the student art work.

#### Benefits to the School:
The Bank has been so very generous to provide wonderful prizes to our students as well as support several of our fundraising efforts, such as our Hamilton Alumni Scholarship for graduating LVHS students.
2012 Partnership Profiles

Business: Moe's Southwest Grill
24995 Riding Plaza #110
South Riding Market Square
South Riding, VA 20152

Business Contact: Frank Maresca

Phone: 703-542-5670

Partner School: Buffalo Trail Elementary School

School Contact: Alisa Rogaliner, Principal

Phone: 703-722-2780

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
Moe's was among the first businesses to sign up as a contributor to Buffalo Trail Elementary when we opened in 2010. Their continued support to fund and provide food for numerous events has enriched the activities we provide for the community. They have contributed free kids’ meal cards for the Box Tops program and Turn off TV Week, as well as helped underwrite a portion of the Staff Appreciation Luncheon. Moe's continues an open dialogue about how to have mutually beneficial opportunities, which has made them a valued partner of the school.

Benefits to the Company:
Sharing kids' meal certificates invites the whole family into the store for a meal, increasing community visibility and contributing to revenue. It allows Moe's to share in the creation of a positive voice for our educational community.

Benefits to the School:
The school benefits from a higher level of student and family participation through the incentives provided from Moe's. When students enjoy the prizes, they are increasingly motivated and look forward to contributing to activities and fund raisers. Staff also benefit from the enhancements to a positive climate at Buffalo Trail as Moe's supports staff appreciation throughout the year.
Business: Moe's Southwest Grill  
24995 Riding Plaza, Suite 110  
South Riding, VA 20152

Business Contact: Manager

Phone: 703-542-5670

Partner School: Little River Elementary School

School Contact: Joyce Hardcastle, Principal

Phone: 703-957-4360

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): Little River Elementary has Moe's Nights where the school will receive a percentage of the profits for a specified number of hours each night. The teachers help out by doing face painting, selling raffle tickets and welcoming customers. The school has received over $1000 from this wonderful event. Moe’s also provides food at night events and coupons for prizes for the students throughout the year.

Benefits to the Company: A sense of giving back to the community and to the school.

Benefits to the School: The money raised is used to support the variety of educational programs offered at Little River Elementary. We recently were able to purchase a poster maker machine due to the wonderful contributions generated by this event. Also, the students enjoy seeing the staff performing other jobs other than teaching. The staff enjoys doing this for a night.
Business: The National Conference Center
18980 Upper Belmont Place
Lansdowne, VA 20176

Business Contact: Kurt Krause, General Manager
Eric Whitson, Director of Sales and Marketing
Joseph Lane, Director of Food and Beverage
Sharon Myers, Director of Catering

Phone: 703-724-6218

Partner School: Belmont Ridge Middle School

School Contact: Timothy Flynn, Principal
Jennifer Byrne, Dean

Phone: 571-252-2220

Year Partnership Began: 2003

Description of School/Business Partnership Activity(ies):
The Visionary Leadership Project
Visionary leadership inspires, motivates, and challenges. Visionary leaders create an environment for new ideas, new thinking, and new outcomes. As a community and as a school division we want to produce visionary leaders. It was at the 2008 Loudoun School Business Partnership breakfast where the inspiration and vision outlined in Dr. Hatrick’s address, prompted Mr. Kurt Krause (General Manager of the National Conference Center) and Mr. Timothy Flynn (Principal of Belmont Ridge Middle School) to enhance the school business partnership that was already in place. Together, they began to outline a project that would dramatically change the relationship between a business and a school. That project has become an outstanding authentic leadership training opportunity for Belmont Ridge Middle School students. It is the mission of this project to provide a unique learning environment that outlines and exposes middle school students to the leadership skills required for success. Our partnership has been developed to cultivate the future visionary leaders of our community.
Description of School/Business Partnership Activity(ies):

During the 2011-2012 school year, the program has been enhanced to include a communication aspect. The NCC’s marketing department records and posts short video clips of students engaging in each session’s activities. In addition, one of our eighth grade teachers, Lauren Mezzino, has created a new leadership opportunity for several of our eighth grade students attending the NCC trip each month. The NCC Historian program provides students with the unique opportunity to become Documentary Filmmakers. In this role, they chronicle their class’s NCC experience by documenting the journey of their fellow Leadership Program participants through photography, videography and script writing. The documentary film they produce will be presented to the NCC participants at the end of their program and used as promotional material for future classes. Students are excited to incorporate their 21st century technology skills and see themselves, as well as their writing posted on the web.

A key to achieving this mission is our strong partnership with The National Conference Center. The National Conference Center is known as one of the area’s top business destinations. Their attention to detail and professionalism are reflected in every aspect of their business. The NCC leadership team has worked directly with the Belmont Ridge Administrative team to develop a unique leadership training opportunity for 8th grade middle school leaders at Belmont Ridge Middle School. These training opportunities have been extensively planned using the Belmont Ridge Lesson Plan format and have been aligned with many of the Virginia Standards of Learning. These student leaders have been learning about the leadership and management skills needed to successfully produce an event. Below are some areas that students have and will learn throughout the year:

- **Catering** - Students learned the roles of the sales and catering department and the importance of communicating with the customer to determine needs, menus, and event set-up. Once the information has been finalized, it then needs to be clearly communicated to the operating departments.

- **Staging** - Students learned and used hands on tools to diagram a room for an event, to include tables, staging, set up and audio-visual.

- **Culinary** - Students will learn about the full process from purchasing food, scheduling staff, preparing and delivering the final product.

- **Banquets** - Students will learn about final table set ups, maintaining buffet tables, proper serving techniques, and clearing.
### Description of School/Business Partnership Activity(ies):

In addition to learning about the skills needed to successfully coordinate an event, many of our learners have had the opportunity to see first-hand the final outcome/product of their planning by volunteering to “shadow” their NCC mentor during the Excellence in Education Banquet, sponsored by the Loudoun Education Foundation.

### Benefits to the Company:

The National Conference Center partnership has benefited Belmont Ridge Middle School students in several ways. First, the NCC has demonstrated to the business community and to the public that they are committed to providing and supporting the students at Belmont Ridge Middle School with an opportunity for an extension and application of the skills developed at school and transferring them to the business world. Secondly, they have learned about the unique learning styles of Middle School students and have used many of the high yield instructional strategies, used by educators, to meet the individual needs of our students. Their sessions incorporate a variety of hands on activities and formative assessments to monitor student learning. Finally, they have built a positive reputation within our school and community as a business that supports learning and is committed to the growth of the future leaders of our community.

### Benefits to the School:

The benefits of our partnership with the National Conference Center have been tremendous. Our learners have maintained high levels of academic achievement and have benefited from applying the skills learned at school and at the Conference Center, towards real life situations. Students are not only able to make personal connections to their learning and future endeavors as adults, but are also provided opportunities to incorporate and apply their 21st century technology skills. We currently have 113 students at Belmont Ridge Middle School, participating in this program. The feedback from the students and their parents has been positive and supports our mission at BEMS. Our sixth and seventh grade students get excited about the opportunity to join the program in eighth grade. This year, NCC Executive Chef Craig Mason came to BEMS to work with 6th graders during their fractions unit. He showed them how to relate what they were learning in class to a real life situation such as cooking. Students worked with the chef to manipulate recipes and look at food costs analysis reports to apply their math skills. Finally, leadership skills are being developed and our students see first-hand how these skills are applied in an authentic environment.
Benefits to the School:  

Addition Partnership Activities

Belmont Ridge Middle School and The National Conference Center have maintained the following partnership activities since 2003.

- The National Conference Center has supported our staff health and wellness initiative and events by opening up their physical fitness and gym facilities to all of the teachers and staff at Belmont Ridge Middle School. This key commitment by the National Conference Center has directly supported the wellness plans, events, and contests of our staff in many areas.

- The NCC has hosted our Belmont Ridge Middle School Excellence Awards Banquet for over 200 member of our school community.

- The NCC has hosted our 8th grade celebration that included the use of their facilities, including the pool. This event supported an excellent ending of the school year.

- The Belmont Ridge Ecology Club has joined with the NCC to clean up the area leading from the middle school to the conference center. They planted a tree together and worked with animal rescue personnel to release a hawk back into the wild.
2012 Partnership Profiles

Business: The National Park Service
National Mall and Memorial Parks

Business Contact: Jennifer Epstein

Phone: 202-485-9880
Jennifer_Epstein@nps.gov

Partner School: Sterling Middle School

School Contact: Nereida Gonzalez-Sales, Principal

Phone: 571-434-4520

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies):
Sterling Middle School is excited to partner with the National Park Service of Washington, D.C. This partnership began as a result of a staff development opportunity when three civic teachers attended a session about the National Mall and Memorial Park Services of Washington, D.C.

As a result of that exposure, our civics and language arts teachers created an 8th grade cross curricular filed trip for students to visit the memorials of Washington, D.C. This field trip and the student project presentations which followed have been an annual event that students really look forward to. Park Ranger Jen Epstein and her colleagues visit the school in the fall and periodically throughout the year, prior to the field trip. The day of the trip they assist with tours of interesting facts related to the monuments and provide a scavenger hunt related to the student projects.

The program has expanded by connecting our mentor / mentee program to the National Park Service. Over fifty students and adults are part of the Sterling Middle School mentor program. Our students have been to the top of the Washington Monument, the Martin Luther King Memorial and Frederick Douglass House. We have hiked and picnicked at Great Falls National Park and have spring trip scheduled to Harper’s Ferry.

The National Parks Service has been a wonderful business partner and everyone at Sterling Middle School could not be more grateful.
2012 Partnership Profiles

Benefits to the Company:  The NPS is exposing our students to the importance and relevance of national monuments and park preservation. Their interaction and assistance with curricular integration help students view and experience the world in a different way.

Benefits to the School:  Many of our students have never been to the National Mall and Memorial Parks of Washington, D.C. The exposure and experiences of the importance of the monuments and parks, learning about why they were erected and the messages the monuments and parks evoke bring learning to life.
2012 Partnership Profiles

Business: National Sports Medicine Institute
19455 Deerfield Ave., Suite 312
Lansdowne, VA 20176

Business Contact: David C. Johnson, MD
Timothy S. Johnson, MD

Phone: 703-729-5010

Partner School: Stone Bridge High School

School Contact: Mark Wagner, MS, ATC, Athletic Trainer

Phone: 571-252-2210

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies):
Dr. Tim & David Johnson are Orthopedic Surgeons who have their own practice, (National Sports Medicine Institute) in Lansdowne, VA. They have been providing medical services and exercise information to Stone Bridge athletes since the spring of 2008. Dr. Tim Johnson is an official team doctor for the athletic department. He primarily provides game coverage with the varsity football team and has made the time to travel to away games. He has traveled to all state playoff games over the last four years. They have also been known to stop by occasionally to evaluate athletes in the athletic training room. Every June Dr. Johnson's work closely with our athletic trainer to schedule sports physicals for approximately 125 athletes. The Physicals serve as a dual purpose; our athletes are able to receive a thorough exam, and the money that is generated from the fees is donated back to the Sports Medicine program to help with purchasing items to aid in the delivery of care to our student athletes. They have also provided physicals for athletes who could not afford one. They have assisted with the sponsorship of the stadium scoreboard for exchange of their Company advertisement at the base. Along with running a busy medical practice, Dr. Tim & David Johnson continue to be a major asset to our athletic program.

Benefits to the Company: National Sports Medicine Institute receives advertisement for their practice in many ways: Scoreboard logo, Program advertisement, Public address announcements during games, and recognition during the annual football banquet.
2012 Partnership Profiles

Benefits to the School: The school athletic department is able to benefit from having such a dedicated physician practice to serve as members of the medical staff. The coaches have confidence in knowing their players are receiving excellent care at all times. All athletes are able to receive the required sports physicals for a minimal fee after school hours. Our athletes are able to see the benefits in giving back to the community.
2012 Partnership Profiles

Business: N.E.W Customer Service Companies
22660 Executive Drive
Sterling, VA 20166

Business Contact: Mr. Eric O'Donnell

Phone: 703-956-7876

Partner School: Guilford Elementary School

School Contact: Karen Thompson, Guidance Counselor

Phone: 571-434-4550

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Over 250 Guilford families receive weekend bags of food every Friday after school. This food is donated in part by both the Blue Ridge Area Food Bank and N.E.W. N.E.W. orders the food from the food bank weekly, receives shipments of the food at their warehouse, has volunteers from N.E.W. pack the food in the bags each week and then delivers the food bags to Guilford Elementary School every Friday morning.

Benefits to the Company: As a growing company, N.E.W. is looking for ways to become more engaged in the community. This collaborative effort allows representatives from N.E.W. to be involved in their community and help local families in need.

Benefits to the School: As N.E.W. has taken on the arduous tasks of ordering, receiving, and delivering the food to Guilford, we do not have to rely on staff members who are needed to work with students. Our custodian also has more time to spend working to ensure our school is clean and safe as he does not have to organize food on a weekly basis. The families in need of assistance receive food for their children who are not in school on weekends.
22894 Pacific Blvd, P O Box 1237  
Sterling, VA 20166

Business Contact: Fred Schaufeld  
Nyeisha Peeples

Phone: 703-707-6473

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1994

Description of School/Business Partnership Activity(ies): This extraordinary partnership began in December, 1994 when the corporate leadership asked the new Head Start program for a "Holiday Wish List". That wish list was generously fulfilled and has been every year since our partnership began. We are able to maintain a strong parent involvement program because of the resources from N.E.W. We have also been able to enhance our multicultural libraries, our play spaces, our ability to use an interpreter, our computers for children, our vision screening ability and many more worthwhile projects.

Over the years the "people" of N.E.W. have been involved in a number of special projects with the children in Head Start. They designed and constructed four handicapped accessible sandboxes. They became our Reading Buddies and took time out of their workday to visit classrooms weekly to read to children. As a corporate family they have supported our children directly by adopting Head Start families and giving warm, winter holiday season gifts. The Volunteer Readers program was revived and dozens of employees accepted release time from work to travel to our classrooms in the east. They became part of the book area and shared their love of reading with our youngest students. We have plans to develop another project which will involve connecting employees and children together.

Benefits to the Company: This partnership heightens community awareness for the corporation and the employees. It provides opportunities to give to those children in Loudoun County who are in greatest need.
Benefits to the School: The community spirit enriches the lives of children and families in the Head Start program. We are able to provide many opportunities and resources that would otherwise not be possible without this support.
### 2012 Partnership Profiles

**Business:**
Noodles & Company  
1607 Village Market Rd  
Leesburg, VA 20178

**Business Contact:**
Steve Lightkep, General Manager  
Clare Polyak, Reginal Field Marketing Manager

**Phone:**
703-443-1284

**Partner School:**
Heritage High School

**School Contact:**
Ross Armstrong, Assistant Principal

**Phone:**
571-252-2800

**Year Partnership Began:**
2010

**Description of School/Business Partnership Activity(ies):**
Noodles & Company opened a new store in Leesburg in the fall of 2010. Heritage High School was contacted by the Regional Field Marketing Manager about possibly beginning a partnership with Noodles & Company by holding a benefit night, from which 100% of the profits would be donated to the school. Noodles & Company takes pride in creating local, long standing relationships that has been a key part of their brand. The large donation that was received from the benefit night went to fund the Heritage High School graduation ceremony in the spring of 2011. Since then, the store General Manager has graciously donated items for the Heritage PBIS initiative during this current school year, which goes to reward students for showing positive behavior in the areas of Readiness, Respect and Responsibility.

**Benefits to the Company:**
Noodles & Company was able to get their name out into the community quickly by sponsoring the benefit night, and showed that they want to build a strong relationship with their community at large. By continuing to support the school, staff, students and their families frequent the restaurant and are able to continuously promote the business with others in the community. In addition, a plaque hangs in the main foyer at Heritage, recognizing them as being an active business partner.

**Benefits to the School:**
The financial donation was able to fund the graduation ceremony of 2011, and the donations of items to the PBIS initiative help to promote positive behavior of students at Heritage.
2012 Partnership Profiles

Business: NOVEC Northern Virginia Electric Cooperative
PO Box 2710
Manassas, VA  20108

Business Contact: Mike Curtis

Phone: 703-392-1644

Partner School: Pinebrook Elementary School

School Contact: Dawn Haddock, Principal

Phone: 703-957-4325

Year Partnership Began: 1999

Description of School/Business Partnership Activity(ies): Thanks to the generosity of Mr. Curtis and NOVEC for providing a yearly monetary donation to Pinebrook elementary School, we are able to purchase the "Weekly Communicators" for our entire student body. The “communicators” provide an essential pathway for communication between the teacher and the parent.

Benefits to the Company: The strong bond this 10 year commitment to our School/Business Partnership has provided NOVEC with a recurring sponsorship in the form of a reusable weekly communication folder which gives a visual reminder to the parents of our students that businesses can and do provide support that impacts their students every day.

Benefits to the School: The entire staff at Pinebrook feels this communication tool is instrumental to the academic success of our students. We feel strongly that this continuing 10 year School/Business Partnership shows a strong commitment to our community that is enjoyed by everyone.
2012 Partnership Profiles

Business: Our Lady of Good Counsel Catholic Church (OLGC)
8601 Wolftrap Road
Vienna, VA 22182

Business Contact: Tina Kitts
Phone: 703-938-3600

Partner School: Sugarland Elementary School
School Contact: Eileen Rafferty-Fore', Guidance Counselor
                Barbara Davila, Parent Liaison
Phone: 571-434-4460

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies):

**KINDNESS:**
In the Northern Virginia area which we live there are many generous organizations and many kind people. There is a kindness that has no partiality, no prejudice, no boundaries . . . and that kindness exists at Our Lady of Good Counsel Catholic Church in Vienna, Virginia. We have formed a close partnership with this church over the last 4 years. They have extended their hospitality in many different ways.

**COAT DRIVE - Kindness has no partiality**
Each year they hold a coat drive and send bags upon bags of new and slightly used coats to our school. These coats range in size from infant to adult. We are able to give every family member/child a coat or two. Many of our Sugarland families take the coats to other neighbors and family members in need of warm covering for the winter months.

**TURKEY DOLLARS/FOOD DRIVE Kindness has no prejudice**
OLGC also holds a TURKEY DOLLARS/FOOD DRIVE for our school. Students from their school who are going through confirmation and first communion classes perform community service projects to learn the value of giving back to others. The students carry out projects, chores etc., around the home and earn dollars for their work. Then they donate those dollars to purchase turkeys and groceries for holiday meals. They also hold food drives and bring the canned goods and non-perishables to the school.
2012 Partnership Profiles

Description of School/Business Partnership Activity(ies):

BIKE DRIVE

Kindness has no boundaries

Over 350 of our students travel to and from school each day by walking, scooting, skateboarding or bike riding. We have only one school bus that services a small number of our students. So, the majority of our students must walk to school.

Last Spring, we held a Bike Rodeo to teach bike, scooter and skateboard safety to our Kindergarten through 5th grade students. We thought it was necessary to teach our students how to travel safely on the neighborhood streets and sidewalks. We secured a grant to purchase 400 bike helmets to give away to the students and their siblings. However, we also needed a few bikes to offer as door prizes.

One call to OLGC and the problem was solved! Before we could really think this all through - - - we found ourselves bringing truck loads of bikes back to the school. Most of the bikes were brand new or never used. Bikes for toddlers, boys, girls, teens - you name it and we got it. This BIKE DRIVE was a total success and it made our bike rodeo even more special. At least 35 students received those bikes - - - and helmets, too! We could not have had this awesome Bike Rodeo without their help.

ADOPT -A- FAMILY -

Kindness exists

When Christmas comes around, OLGC can be found!! Santa’s elves get to work filling orders for Sugarland boys and girls!

Families from this parish sign up to sponsor a family for Christmas. The Christmas gifts, along with gift cards for groceries overflows once more. Bags stuffed with clothing, outerwear, shoes, toys, games, books and treats are distributed by the guidance counselor and parent liaison to those identified families. Nothing beats delivering these bags to the homes. We stand in doorways and on doorsteps trying to console parents who are completely overcome with gratitude and tears of joy.

SUMMER LUNCH VOLUNTEERS -

July and August are busy times in the Sugarland Café. While all of the other schools in Loudoun County have shut down for the summer, we are in full operation. Our USDA Summer Lunch Program is serving up hot meals during the summer. Each day from 11 to 1 pm, one paid cook and a bunch of smiling OLGC volunteers take over the cafeteria. They see to it that over 125 children each day eat a hot lunch and enjoy some good conversation along with some extra math and reading help. Volunteers from age 8 through adult give their time to make this happen. We cannot do it without their faithful volunteering.
2012 Partnership Profiles

Description of School/Business Partnership Activity(ies): Although the members of OLGC travel from Vienna to Sterling, they find it to be a trip of a lifetime as they make new friends in a community far removed from their own and form lasting relationships with our students.

Benefits to the Company: Community service projects for youth and adults. Our Lady of Good Counsel Catholic Church is eliminating barriers and creating doorways for local missions work to be practiced in selfless ways.

Benefits to the School: Holiday cheer in the form of food, gifts and goodwill. Summer help and bike donations. Best of all, a partnership that reminds us to spread kindness at all times in all ways possible!
2012 Partnership Profiles

Business: Paisanos Pizza
44260 Ice Rink Plaza
Ashburn, VA 20147

Business Contact: Mr. & Mrs. Paul Curcio

Phone: 571-223-0000

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, School Librarian

Phone: 571-252-2250

Year Partnership Began: 2012

Description of School/Business Partnership Activity(ies):

Sanders Corner is entering our first year with Paisanos Pizza. One of the goals of this partnership is to help teach children the importance of reading and family/community volunteering. They will accomplish this by showing how a local business and the family behind it support local schools and the initiatives at the school that the business supports. Through example, the restaurant is also teaching the way to present foods in a healthy and fresh manner by supporting local businesses for their food products. The owners' daughters are very involved in their school and community. In the first donation that they made, their youngest daughter presented the school with 4 bags of books to support the "I Read to the Principal" program. The books were collected by Alyssa during her reign as Miss Pre-Teen Virginia. Their oldest daughter is studying to be an educator and is investigating some extra "hands on" programs at Sanders Corner. The family will also be donating a game and volunteering at our Annual Winterfest Carnival where this year, the families are saving to purchase new playground equipment which will help meet the needs of not only the families of the school but also of the community. There will also be opportunities to help out with our Staff Appreciation Week and our 5th grade promotion celebration.

Benefits to the Company:

The benefit to the company includes advertising the positive work that the restaurant is doing by promoting their business and also promoting healthy eating and the support of local markets by utilizing their food products. It is also fulfilling their education initiative to be a local business and part of a local elementary school.
2012 Partnership Profiles

Benefits to the School: Sanders Corner Elementary School has benefited greatly in this new partnership even in the short amount of time that the business partnership has been established. One of the ways that Sanders Corner has benefited is through the book donation and the volunteer time that the company and the family will give to the school during the rest of the school year.
Business: Partnership for Healthier America
2001 L Street, NW, Suite 750
Washington, DC 20036

Business Contact: Joyal Mulheron, Policy Director

Phone: 202-842-9001

Partner School: Forest Grove Elementary School

School Contact: Sharon Rukes, Health Clinic Assistant

Phone: 571-434-4560

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The Partnership for a Healthier America fills a unique niche among childhood obesity initiatives across the United States. In collaboration with Let’s Move, First Lady Michelle Obama’s movement to get Chefs into schools to help promote good nutrition and healthy eating, the Partnership works alongside the Federal government. The Partnership concentrates on mobilizing leadership from all sectors and at every level, to take action that can have a significant impact on organizational goals to reduce the increase of childhood obesity.

In conjunction with the Let’s Move program, the Partnership for a Healthier America, provided Forest Grove Elementary with state of the art: All Clad cookware, a T-fal ActiFry fryer, which use less oil and cooks with less fat, an All Clad Portable Induction burner, Emeril Lagasse and Zyliss knives, Anchor Hocking mixing bowls and a TruBamboo cutting board.

Benefits to the Company: Due to their involvement in the lives of students throughout the country, via their email newsletters with exciting recipe ideas, exercise tips, and competition, Partnership for a Healthier America, has had a hand in shaping the future of our children’s lives and their long term wellness.

Benefits to the School: Using the cookware, we can showcase how delicious fresh, healthy ingredients can improve everyone’s well being and long term health. Because of the Partnership for Healthier America, we can conduct demonstrations, tastings, and educational hands on lessons for the students, their families and our staff. Making changes in eating habits by involving students and their families will have a dramatic effect on our school community now, and in the future.
2012 Partnership Profiles

Business: PEPSI  
5392 Lee Highway  
Warrenton, VA 20187

Business Contact: Rob Rushia

Phone: 800-523-5540

Partner School: Dominion High School

School Contact: Joe Fleming, Athletic Director

Phone: 571-434-4410

Year Partnership Began: 2002

Description of School/Business Partnership Activity(ies): From the very opening of Dominion High School, PEPSI has been a proud partner. During the construction of the school, PEPSI graciously donated two electronic message boards that daily list the school’s most important announcements. In order to help build the Titan community, PEPSI donates beverages for several annual school events that routinely attract more than 1,000 visitors to the school, including the Taste of Titan Territory and Zero Day of School. Beginning during the 2005-06 school year, PEPSI took initiative to offer substantial financial resources to support special projects within the school and community. Over the past six years, these contributions have empowered the school to create exciting programs in support of the active engagement of each and every Titan in the extracurricular program. Made possible by these funds, the World Cup intramural soccer program, the Latin Dance Team, and the Men on a Mission program have emerged as powerful opportunities for Titans and especially for those students most at-risk of school failure. Among other factors, the active engagement of students in unique programs led to an overwhelming increase in student achievement, resulting in a 75 percent reduction in failing grades earned by Dominion High School students since the school’s inception.

Benefits to the Company: PEPSI is the beverage of choice in Titan Territory. The company has established an overwhelmingly positive presence in the school community and enjoys the respect of all.
2012 Partnership Profiles

Benefits to the School: Donations of beverages at school events have helped solidify community interest in and support for the school’s mission. The message boards transmit critical information about the wide range of school activities that are designed to engage each and every student. Programs sponsored by PEPSI have engaged traditionally disenfranchised students. The financial resources provided by PEPSI also support unique needs of students and their families as they deal with socioeconomic, cultural, lingual, financial, and citizenship challenges associated with relocation to our country and community.
2012 Partnership Profiles

Business: Phoenix Tae Kwon Do  
44611 Guilford Drive, Suite 160  
Ashburn, VA 20147

Business Contact: Alex Kim and Min Park

Phone: 703-858-3998

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, School Librarian

Phone: 571-252-2250

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Sanders Corner is entering our third full year with Phoenix. One of the goals of this partnership is to help teach children the meaning of respect and having a positive and healthy approach to their academic and personal goals.
Phoenix will again be participating in Sanders Corner’s Global Celebration in which they will display a table with different traditions and the history of Korea. They will also serve as actively engaged members on our School Improvement Planning Committee and volunteer to assist with our end of the year field days.

Benefits to the Company: Their work with the school has raised awareness of the benefits of their after school program and other services that Phoenix offers to students, parents, and local businesses in the community

Benefits to the School: Sanders Corner Elementary School has benefited in a very beneficial partnership. One of the ways that Phoenix has helped to encourage healthy exercise and the fight of obesity is to participate in all of our field days.
2012 Partnership Profiles

Business: PostNet Store
42020 Village Center Plaza, Suite 120
Stone Ridge, VA 20105

Business Contact: Kush Mainali

Phone: 703-957-5570

Partner School: Mercer Mill School

School Contact: John Duellman, Principal

Phone: 703-957-4340

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): PostNet has continuously supported local schools in offering low costs and fast printing. This year, PostNet delivered a high quality and very cost effective PTA directory for the Mercer families. We look forward to our continued partnership.

Benefits to the Company: This partnership helps PostNet build positive community relationships as they support local schools.

Benefits to the School: Our parents have benefitted greatly from the print work and especially the Mercer Directory. Thanks to PostNet our school communication plan continues to improve.
## 2012 Partnership Profiles

| Business: | Reston Bible Church  
45650 Oakbrook Court  
Dulles, VA 20166 |
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<tr>
<th></th>
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<tbody>
<tr>
<td>Business Contact:</td>
<td>Barb Ruffner</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-404-5010</td>
</tr>
<tr>
<td>Partner School:</td>
<td>Guilford Elementary School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>David Stewart, Principal</td>
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<tr>
<td>Phone:</td>
<td>571-434-4550</td>
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<tr>
<td>Year Partnership Began:</td>
<td>2011</td>
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</table>

**Description of School/Business Partnership Activity(ies):**

Reston Bible Church recently moved to Loudoun County after being located in Fairfax County for 35 years. It didn’t take long to see that we have affluence on one side of us and need on the other. Our congregation believes that the bible is very clear that we should love our neighbors.

By leveraging the talents and resources of many volunteers we have the opportunity to positively affect the lives of students, their families and the staff of Guilford. This partnership offers a variety of opportunities to serve the community with varying levels of time commitment and resources. We can help to fill the gap created by budget cuts and a poor economy. The greatest benefit to our church is living out what we believe, teaching our children to be generous to others, and knowing at the end of the day that maybe a child’s life was made a little better by our small sacrifice of time or generosity.

**Benefits to the School:**

Reston Bible Church has been instrumental in assisting our neediest families. Reston Bible Church has adopted numerous families during the school year, assisted with our Thanksgiving dinner, collected student books, aided with field trip scholarships, distributes monthly snacks for each of our classrooms and tutor students weekly.

They have also done many things for our staff members to show their appreciation for their hard work with children.
2012 Partnership Profiles

Business: Rhythm Street Dance and Modeling
289 Sunset Park Drive
Herndon, VA 20170

Business Contact: Dawn Coleman

Phone: 703-709-8670

Partner School: LCPS Head Start Program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies):
Rhythm Street Dance Center was established in 1992 and is located in Herndon. Rhythm Street has a dance program designed for students ages 3-18 and caters to both the recreational and competitive dancers.

Rhythm Street provides scholarships for Head Start students for dance instruction, attire, dance shoes, recital costumes for the annual performance, tickets for family members to attend performances, and dance photos.

Rhythm Street has also sponsored Head Start sibling dance scholarships, birthday parties for Head Start children, and holiday assistance for Head Start families.

Benefits to the Company:
Rhythm Street Dance and Modeling staff have the satisfaction of introducing the joy of dance, the joy of discovery, the joy of music, and the joy of making friends to children who may not otherwise have the chance to enjoy this experience.

Benefits to the School:
The children gain a sense of confidence, develop an understanding of the body in motion, learn how to incorporate music into movement and delight in the joy of dance. They learn to work with other dancers and they have the chance to experience performing in front of an audience.
### 2012 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Robeks</th>
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<tbody>
<tr>
<td></td>
<td>43145 Broadlands Center Plaza</td>
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<tr>
<td></td>
<td>Ashburn, VA 20148</td>
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<table>
<thead>
<tr>
<th>Business Contact:</th>
<th>Store manager</th>
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<table>
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<tr>
<th>Phone:</th>
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<table>
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<tr>
<th>Partner School:</th>
<th>Briar Woods high School</th>
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<thead>
<tr>
<th>School Contact:</th>
<th>Shannon Graham</th>
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<tr>
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<table>
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<tr>
<th>Description of School/Business Partnership Activity(ies):</th>
<th>Robeks donated smoothies for Multi-Cultural Night last Spring.</th>
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<tr>
<th>Benefits to the Company:</th>
<th>Public Relations</th>
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<table>
<thead>
<tr>
<th>Benefits to the School:</th>
<th>Food for event.</th>
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</table>
2012 Partnership Profiles

Business: Rockwell Collins
22640 Davis Drive
Sterling, VA 20164

Business Contact: Versie Liles
STS Lean Focal Point
Simulation & Training Solutions

Phone: 703-234-2100

Partner School: Sterling Middle School

School Contact: Nereida Gonzalez-Sales, Principal

Phone: 571-434-4520

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies):
Rockwell Collins has been our school business partner for four years. One snowy day in February, I received a call from an engineer at Rockwell Collins. He reached out to Sterling Middle School to begin a partnership. Soon thereafter, we had engineers and others from Rockwell Collins visiting our STEM (Science, Technology, Engineering and Math) classes. Students were able to identify with the diversity of engineers that came to Sterling Middle School. The term "engineer" became real and they began to understand how there were a wide variety of roles that are included in the field of engineering.

Since our partnership began, Rockwell Collins has helped our school increase student achievement in math, science and technology education. They have sponsored staff and students to attend space camp. They have provided needed school supplies for students. They have provided grant money for STEM related field trips and learning manipulatives.

As we continue to promote STEM awareness to our students and high expectations for all, 77% of our 8th grade students were enrolled in Algebra or Geometry as compared to 42% last year. The utilization of a graphing calculator is a tool that levels the equity playing field. Rockwell Collins saw that we were in need and approved a grant for $5000 for the school to purchase and loan graphing calculators for students who would not otherwise be able to purchase them.
2012 Partnership Profiles

Benefits to the Company: Rockwell Collins has provided their most precious resource, time in the school to work with students and provide input into real world experiments in science and technology education classes. Their willingness and ability to answer questions about their careers allow students to realize that they too can become an engineer.

Benefits to the School: We hope to grow a new crop of excited, enthusiastic engineers by providing access to upper level math and science in high school. Algebra is a gate keeper for students accessing upper level math and science. By providing this opportunity in a smaller and more nurturing environment, we hope to increase the number of students in upper level math and science in high school. In turn, we hope to promote student access to colleges and careers that promote STEM.
2012 Partnership Profiles

Business: Safeway  
43150 Broadlands Center Plaza  
Ashburn, VA 20148

Business Contact: Day manager

Phone: 703-726-1371

Partner School: Briar Woods High School

School Contact: Briar Woods Music Boosters

Phone: 703-957-4400

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Supports the band and school with fundraiser event presentation space in front of their store which is a high visibility site located in the center of the Briar Woods High School attendance area.

Benefits to the Company: Show of the local high school and therefore of the community support.

Benefits to the School: Allows exposure to customer pool that would be more difficult to reach trying to go door to door through the neighborhood. Thus increasing the fundraiser incomes.
Business: South Riding Pediatric Dentistry, PLLC  
4229 Lafayette Center Dr, Suite 1400  
Chantilly, VA 20151

Business Contact: Dr. Bethel

Phone: 703-378-2000

Partner School: Pinebrook Elementary School

School Contact: Dawn Haddock, Principal

Phone: 703-957-4325

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Dr. Bethel of the South Riding Pediatric Dentistry office contacted Pinebrook Elementary School because she wanted to create a school business partnership and sponsor an activity or program for the students in the community. It was agreed upon that Dr. Bethel would donate $1000.00 toward the cost of the entire student body daily planners. Inside the front cover of the planner is a big “thank you” page giving sponsorship credit to the South Riding Pediatric Dentistry office and Dr. Bethel.

Benefits to the Company: The sponsor credit page gives the South Riding Pediatric Dentistry a visual reminder to the families of our students that there is a direct value in utilizing local businesses.

Benefits to the School: Dr. Bethel’s donation allows us the funds to provide to our students a high quality planner that is customized for Pinebrook Elementary by grade level as well as curriculum. It is because of Dr. Bethel’s commitment to our community and to our School Business Partnership that makes our community and school such a great place to live, work, and play.
2012 Partnership Profiles

Business: St. Matthew's Episcopal Church
201 East Frederick Drive
Sterling, VA 20164

Business Contact: Annette Brennan, Outreach Coordinator

Phone: 703-430-2121

Partner School: Potowmack Elementary School

School Contact: Judy Schmid and Helen-Lin Chang

Phone: 571-434-3270

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
The Backpack Buddies program was adopted as an Outreach program by St. Matthew’s Episcopal Church in November 2011. The program is supported by generous donations of food, money, and time from the congregants of St. Matthew’s. On a weekly basis St. Matthew’s congregants anonymously purchase, pack and deliver bags of food to Potowmack Elementary Parent Liaisons who pack them in pre-assigned backpacks for students registered in the program. Each bag consists of two breakfasts, lunches and dinners as well as two to three snacks, two milks and juice in order to provide nourishment to children over the weekend. The backpacks are picked up by students on Friday afternoons and returned on Monday morning to begin the process again.

Benefits to the Company:
The St. Matthew’s Backpack Buddies ministry connects the congregation with the community to meet the nutritional needs of underserved children in Loudoun County. It is one of many outreach endeavors that allows St. Matthew’s congregation to fulfill its vision and mission.

Benefits to the School:
Students are not able to perform at their best when hungry. St. Matthew’s generous offer to provide food to students who may otherwise go hungry over the weekend allows those students to be better prepared to start the school week.
### 2012 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Subway</th>
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<tbody>
<tr>
<td></td>
<td>25050 Riding Plaza, Unit 140</td>
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<tr>
<td></td>
<td>South Riding, VA 20152</td>
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<table>
<thead>
<tr>
<th>Business Contact:</th>
<th>Manager</th>
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| Phone:            | 703-542-8384                |

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<tr>
<th>Partner School:</th>
<th>Little River Elementary</th>
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<table>
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<tr>
<th>School Contact:</th>
<th>Joyce Hardcastle, Principal</th>
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| Phone:            | 703-957-360                |

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<th>Year Partnership Began:</th>
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**Description of School/Business Partnership Activity(ies):**
Little River Elementary has Subway Nights where the school will receive a percentage of the profits for a specified number of hours each night. The teachers help out by doing selling raffle tickets and welcoming customers. Subway also provides food at night events and coupons for prizes for the students throughout the year.

**Benefits to the Company:**
A sense of giving back to the community and to the school.

**Benefits to the School:**
The money raised is used to support the variety of educational programs offered at Little River Elementary. We recently were able to purchase a poster maker machine due to the wonderful contributions generated by this event. Also, the students enjoy seeing the staff performing other jobs other than teaching. The staff enjoys doing this for a night.
2012 Partnership Profiles

Business: Telos Corporation
19886 Ashburn Road
Ashburn, VA 20147

Business Contact: Renate Neely

Phone: 703-724-3780

Partner School: LCPS Head Start Program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): This is a partnership between the Telos Corporation, the Wolf Trap Institute for Early Learning through the Arts and early childhood educators in Loudoun County Public Schools. With the corporate support from Telos, a dozen early childhood educators will have the opportunity to work in a Residency Program for a week with a Wolf Trap Institute artist in their classrooms.

Benefits to the Company: The Chief Executive Officer and Chairman of the Board at the Telos Corporation, John B. Wood, has a strong interest in nurturing and supporting the STEM initiative. This initiative encourages an academic focus on Science, Technology, Engineering and Mathematics. Developing student interest and skills in these areas could stimulate more young people to look at careers in the STEM professions.

Benefits to the School: The residency program is a partnership between professionals; an artist and an early childhood educator. The teacher learns from the artist's expertise in creative drama, music or movement and the artist benefits from the teacher's knowledge of child development and early childhood education. The mathematics emphasis this year will help everyone grow from this experience; especially the children.
Business: Telos Corporation  
19886 Ashburn Road  
Ashburn, VA 20147

Business Contact: Tracey Luellen

Phone: 703-424-4514

Partner School: LCPS Head Start

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): This is a partnership between the Telos Corporation employees and the Head Start Program. This past winter holiday season, many of the Telos employees provided winter holiday assistance to fourteen Head Start families and their children who are most in need. Tremendous joy comes to these families because of the generous commitment of the corporation and its employees. The families received necessities, niceties and an unforgettable holiday.

Benefits to the Company: The Telos "family" experiences the joy of working together to support those who are in need and can enjoy a sense of satisfaction in that they enrich the lives of others.

Benefits to the School: Our chosen families enjoy a memorable holiday and much needed support and resources.
2012 Partnership Profiles

Business: Time Warner Cable
13820 Sunrise Valley Dr
Reston, VA

Business Contact: Joe Arsenault

Phone: 703-345-2657

Partner School: Briar Woods High School

School Contact: Joe Arsenault, Briar Woods PTSO

Phone: 703-725-6279

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Support the Briar Woods PTSO activities with a donation from Time Warner Cable.

Benefits to the Company: Philanthropic

Benefits to the School: Support to students and staff
2012 Partnership Profiles

Business: Toll Brothers, Inc
42395 Ryan Road, Suite 301
Brambleton, VA 20148

Business Contact: Scott A. Canan, Senior Project Manager

Phone: 703-726-0943

Partner School: Briar Woods High School

School Contact: Emily Ciullo
Andrea McSorely

Phone: 703-957-4400

Year Partnership Began: 2005

Description of School/Business Partnership Activity(ies): Toll Brothers, Inc. partnered with our school in September of 2005 when we opened our doors. They continuously help us financially by purchasing equipment needed for our concession stands.

Benefits to the Company: Provides positive feedback to this home builder. Our school is more appealing to prospective homebuyers who are looking to purchase a home in the community.

Benefits to the School: Provides us with financial support and allows us to have many items/equipment that we need that we otherwise could not afford.
2012 Partnership Profiles

Business: Top Kick Martial Arts
42910 Winkle Drive, Suite 135
Ashburn, VA 20147

Business Contact: Minh Le

Phone: 703-724-9306

Partner School: Belmont Station Elementary School

School Contact: Patricia McGinly, Principal

Phone: 571-252-2240

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies):
The partnership between Ashburn Top Kick Martial Arts and Belmont Station Elementary began in 2010. At that time, Top Kick provided after school self defense, safety, and anti bullying classes to dozens of Belmont Station students. The continued offering a variety of parent information programs at the school as part of their after school day care business.

In 2011, Top Kick contacted the Belmont Station PTA about a more significant role as a true partner in education. As a result of several very productive meetings with parents and staff, Top Kick donated an entire iPad lab to the school.

The Top Kick ipad lab includes 20 ipad2 devices, a Powerbook MacBook lap top computer, a Bretford Mobile Lab Cart, and a $500 Apple Volume Licensing voucher to use for purchasing apps.

Benefits to the Company: It is hard to imagine what benefit Belmont Station could provide to Top Kick in return for what essentially was a $20,000 donation to the school. The Technology Resource Teacher, Peggy Tyree, has devoted hours of staff development to assure that the donation really impacted learning. The school wanted Top Kick to know that their donation really does make a daily difference. At every opportunity, the administration, the staff, and the PTA invite the Top Kick staff to observe the ipad lab in action and take that information back to their own ipad and computer labs. The school and the staff also support Top Kick in their capacity as one of the primary providers of after school day care for Belmont Station students.
Benefits to the School: This wonderful technology provides all of our students, but especially our students with autism, amazing opportunities to interactively learn in a true 21st century technology program. One only has to visit a science class using QR codes in a weather lesson to see how far the students can go through ipad technology. Belmont Station looks forward to a continued partnership with Ashburn Top Kick.
# 2012 Partnership Profiles

| Business: | Tropical Expressions, Inc  
|-----------|--------------------------|
|           | 201 David Drive, Suite J  
|           | Sterling, VA 20164       |
| Business Contact: | Matt Brandt  
|                   | Betty Whaley            |
| Phone: | 703-421-2355 |
| Partner School: | Sully Elementary School |
| School Contact: | Shontel Simon        |
| Phone: | 571-434-4570 |
| Year Partnership Began: | 2010 |

**Description of School/Business Partnership Activity(ies):**
Tropical Expressions is a local florist in Sterling, Virginia. Matt and Betty have gone out of their way to support our school. Flowers for special ceremonies and events are either provided at a discount price or free of charge. Tropical Expressions helps us to provide beautiful arrangements at various events throughout the school year.

**Benefits to the Company:**
Tropical Expressions is able to reach out to a school in their community and also have their business recognized for their efforts.

**Benefits to the School:**
Sully is able to provide decorative arrangements and gifts that help to make events and ceremonies special.
2012 Partnership Profiles

Business: Tropical Smoothie
609 E. main Street
Purcellville, VA 20132

Business Contact: Doreen Zentveld

Phone: 540-338-6703

Partner School: Hamilton Elementary School

School Contact: Robert Marple, Principal

Phone: 540-751-2570

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Ms. Zentveld and Tropical Smoothie have partnered with Hamilton Elementary to develop a wonderful relationship. Already this school year Tropical Smoothie has hosted three Hamilton Spirit Nights and we have several more on our upcoming events calendar. Our families have certainly taken advantage of the opportunity to congregate and enjoy delicious and healthy food and great company! Tropical Smoothie has been extraordinarily generous, donating 10% of all proceeds during our Spirit Nights back to the school. This money is used to support the programs and initiative that make Hamilton Elementary a wonderful school. They also cater lunches for us each Wednesday, which we LOVE!!

Benefits to the Company: The benefits to Tropical Smoothie and Ms. Zentveld include but are not limited to advertisement in fliers, public awareness, and contact with surrounding neighborhoods, opportunity to give back to students and educators, community relations, public relations, and exposure to the product, which is healthy & delicious food!

Benefits to the School: School benefitted from Ms. Zentveld’s generosity, as the 10% of Spirit Night proceeds she contributes to Hamilton Elementary., with several Spirit Nights scheduled in the near future. Our families, students and staff enjoy the environment that Tropical Smoothie provides, and we certainly love the smoothies and kindness that we are met with each time we enter Tropical Smoothie!
2012 Partnership Profiles

Business: Turf Masters, Inc
P.O. Box 508
Hamilton, VA 20159

Business Contact: Michael Walker

Phone: 703-723-4197

Partner School: Evergreen Mill Elementary School

School Contact: Michael Pellegrino, Principal

Phone: 571-252-2900

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies):
Turf Masters, Inc. has made significant improvements and contributions to the landscaping at Evergreen Mill Elementary School. Before the school year began, Turf Masters, Inc. provided Evergreen Mill with plants, trees, mulch, and shrubs. Our courtyards were restored and the entire landscape at Evergreen Mill was pruned, trimmed, edged, and refreshed. The project was completed in a timely and professional manner and the school grounds were immaculate for opening day, all at a substantial savings.

Benefits to the Company:
Turf Masters, Inc. was able to increase its exposure to the community of Evergreen Mill Elementary School. Business will increase as a result of their generosity and quality of work.

Benefits to the School:
As we strive to make Evergreen Mill the focal point of the community, the low cost, high quality landscaping installed by Turf Masters, Inc. helps us achieve this goal. Turf Masters, Inc. has indeed enabled Evergreen Mill to create and promote a warm and inviting atmosphere for all community members to enjoy for years to come. Evergreen Mill is grateful to have Turf Masters, Inc. as a professional Landscape Partner.
### 2012 Partnership Profiles

<table>
<thead>
<tr>
<th>Business:</th>
<th>Van Metre Homes</th>
</tr>
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<tbody>
<tr>
<td>Business Contact:</td>
<td>Denise Harrover, VP Planning and Development</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-507-3512</td>
</tr>
<tr>
<td>Partner School:</td>
<td>J Michael Lunsford Middle School</td>
</tr>
<tr>
<td>School Contact:</td>
<td>Sri Srinivasan, PTA Treasurer</td>
</tr>
<tr>
<td>Phone:</td>
<td>703-722-2660</td>
</tr>
<tr>
<td>Year Partnership Began:</td>
<td>2011</td>
</tr>
</tbody>
</table>

**Description of School/Business Partnership Activity(ies):**

Van Metre is a major sponsor of the Stone Ridge 5K Race for Education which has quickly become a centerpiece for the fast-growing Dulles South area. This event is designed to benefit education in the local elementary and secondary schools. Race proceeds are donated to the schools in Loudoun County's Dulles South region including our new school, J. Michael Lunsford Middle School. This year over $3,500 was donated to J. Michael Lunsford Middle School's PTA.

**Benefits to the Company:**

Van Metre is recognized as a South Riding community leader and strong supporter in providing the best possible education for our children.

**Benefits to the School:**

Proceeds from the race designated to J. Michael Lunsford Middle School enables the school's PTA to provide items and/or provide activities that will enhance teacher performance and student learning in the classroom.
2012 Partnership Profiles

Business: Vintage 51 Restaurant
25031 Riding Plaza
Chantilly, VA 20152

Business Contact: Anthony Cavallo

Phone: 703-777-2169

Partner School: J Michael Lunsford Middle School

School Contact: Tricia Haneghan, PTA President

Phone: 703-722-2660

Year Partnership Began: 2011

Description of School/Business Partnership Activity(ies): Vintage 51 provided lunch J. Michael Lunsford Middle School's staff at the new school teacher retreat.

Benefits to the Company: We have encouraged members of the South Riding community to patronize Vintage 51 for their support of our school to create the best possible education for our children. Vintage 51 is recognized as a supporter of J. Michael Lunsford Middle School and community leader.

Benefits to the School: By donating lunch for our teachers, Vintage 51 created the opportunity for school staff development funds to be used for items/conferences that will enhance teacher performance and student learning in the classroom.
2012 Partnership Profiles

Business: Virginia Concrete
P O Box 666
Springfield, VA 22150

Business Contact: Dave Snider

Phone: 703-354-7100

Partner School: Sanders Corner Elementary School

School Contact: Maureen Cura, School Librarian

Phone: 571-252-2250

Year Partnership Began: 2003

Description of School/Business Partnership Activity(ies): Our partnership with Virginia Concrete involves helping students directly and indirectly. They've contributed concrete to several outside projects around the school. They have donated concrete for the base of our reader board and help beautify the area around the reader board. In past years, they provided reading and math volunteers for school. They have participated in special functions at our school including donating money towards a scholarship that was given to a graduating Senior who had attended Sanders Corner during the elementary years. Virginia Concrete also has bilingual employees and offered them for our use.

Benefits to the Company: Virginia Concrete is able to educate our students and the community about their work and what they do in the community. They also display art work from our students in their office.

Benefits to the School: Our students learn about construction careers and have additional reading and math helpers. Our reader board is operational on a daily basis thanks to Virginia Concrete. We also ask and receive additional support for our fundraisers.
Business: Walgreens  
424 Sycolin Rd, SE  
Leesburg, VA 20175  

Business Contact: Sarah Shoultz-Burman, Store Manager  

Phone: 703-777-2354  

Partner School: Heritage High School  

School Contact: Jayne Maher, Parent Liaison  

Phone: 571-252-2800  

Year Partnership Began: 2011  

Description of School/Business Partnership Activity(ies): Many times throughout the school year we have families who are in need. Walgreens did not hesitate to help and donate 5-6 book bags, and miscellaneous supplies and toiletries for one of our homeless students. They are always willing to help and donate items and gift cards as the needs arise.  

Benefits to the Company: Tax write-off; Community Recognition, and a plaque that hangs in the main foyer of the school recognizing Walgreens as an active business partner.  

Benefits to the School: Ability to support our neediest families with supplies and gift cards.
Business: Wal-Mart  
45415 Dulles Crossing Plaza  
Sterling, VA 20166

Business Contact: George Jones  
Nancy Harnois

Phone: 571-434-9434

Partner School: Dominion High School

School Contact: Duke Butkovich, Parent Liaison  
Taryn Simms, Parent Liaison

Phone: 571-434-4412

Year Partnership Began: 2008

Description of School/Business Partnership Activity(ies): WALMART and its associates has responded to every request made by Dominion High School staff members, whether for an individual student in need, gift cards and grants for the ELL After-School Study Program, donations for New Beginnings Dinners and No Sale Yard Sales, transition dinners supplies, and gift cards for prize give away, donations of seasonal items throughout the year, or gift cards for our college bound students.

Benefits to the Company: Representatives from WALMART have been in attendance at many New Beginnings Dinners and have been publically recognized for their dedication to our school and the community, thus, providing positive publicity. A Dominion student, RoseMarie Wortman, and staff member, Jessy Butkovich, sang the National Anthem at the Sterling WALMART Grand Reopening and the D-Block Step Team drew an electric response with their opening day performance. WALMART has enjoyed greater visibility through their contributions throughout the years.

Benefits to the School: Disenfranchised parents and students have been brought into the community of Dominion High School with a sense of belonging as social supports have been increased. WALMART has been a major player in assisting, as students and families develop self-efficacy in all aspects of their educational pursuits. Higher levels of student achievement, parent involvement, and intrinsic motivation for further education have all been observed. We are thankful for the commitment of ongoing service with this company and look forward to many years of partnership with them.

2012 Partnership Profiles
2012 Partnership Profiles

Business: Wal-Mart Foundation
45415 Dulles Crossing Plaza
Sterling, VA 20166

Business Contact: Nancy Harnois

Phone: 571-434-9434

Partner School: LCPS Head Start Program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 2006

Description of School/Business Partnership Activity(ies):
This extraordinary partnership began in July, 2006 when the individual in charge of Community Grants contacted Head Start to inform the program about the Community Grant Program at Wal-Mart. Ms. Harnois was familiar with the Head Start program and wanted to assist the program and our families. She provided Head Start with the Application for Grant Funding. Additionally, Ms. Harnois informed Head Start that a letter could be sent monthly requesting gift cards to help purchase much needed clothing and household items for families. The grants and gift card requests have been generously fulfilled and we continue to be strongly supported by Wal-Mart on an annual basis. We are able to provide families and children with extra help for school supplies, clothing, and household items because of this partnership.

During the holiday season, Wal-Mart has also provided a $25.00 in store shopping experience for enrolled Head Start students. During 2006, Wal-Mart in Sterling provided the $25.00 shopping experience to the 49 enrolled students in the Sterling area classrooms (Dominion High School, Sterling Elementary, and Sugarland Elementary). During 2007, the Wal-Mart stores in Sterling and in Leesburg provided the $25.00 shopping experience to all 100 enrolled Head Start students. In 2008, 2009, 2010 and again in 2011, Wal-Mart in Sterling provided the $25.00 shopping experience to all 100 students enrolled in Head Start. During these events, the students shopped in the store and were treated with cookies, milk and juice. A special check-out register was designated for Head Start students.
2012 Partnership Profiles

Benefits to the Company: This partnership heightens community awareness for the corporation and the employees. It provides opportunities to give to those children in Loudoun County who are in greatest need.

Benefits to the School: The community spirit enriches the lives of children and families in the Head Start program. We are able to provide much needed clothing and household items to our families. In addition, Head Start students learn the shopping process.
2012 Partnership Profiles

Business: Wal-Mart Foundation
45415 Dulles Crossing Plaza
Sterling, VA 20166

Business Contact: Nancy Harnois, Community Coordinator

Phone: 571-434-9434

Partner School: Potowmack Elementary School

School Contact: Judy Schmid
Michele Copeland

Phone: 571-434-3270

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Wal-Mart has provided gift card assistance to help purchase needed school supplies, clothing and food for students at Potowmack Elementary. When a need arises Potowmack's Parent Liaisons send a request to Wal-Mart's Community Coordinator, Ms. Nancy Harnois who always works to allocate funds to support those in need.

Benefits to the Company: Wal-Mart's generosity is fueled by its social responsibility to the community.

Benefits to the School: Families benefitting from Wal-Mart's generosity include those that have been displaced by house fires, have become homeless, or are struggling with feeding or clothing their children. Their donations have allowed children to be fed and kept warm enabling them to perform better during the school day.
Business: Warfield & Walsh, Inc.
601 S. Washington Street
Alexandria, VA 22314

Business Contact: Melaine McDonalds

Phone: 703-519-8077

Partner School: Briar Woods High School Ice Hockey Team

School Contact: Michelle Hoffman

Phone: 703-957-4402

Year Partnership Began: 2009

Description of School/Business Partnership Activity(ies): Warfield & Walsh makes a monetary donation to the BW Ice Hockey team to help off-set the cost of playing ice hockey for each member of the school team.

Benefits to the Company: Charitable Donation.

Benefits to the School: The monetary donation helps to pay some of the expenses of the members of the ice hockey team.
Business: Washington Redskins Charitable Foundation
21300 Redskin Park Drive
Ashburn, VA 20147

Business Contact: Jordana A. Taylor, Programs Manager

Phone: 703-726-7497

Partner School: Loudoun County Public School, Public Information Office

School Contact: Wayde Byard

Phone: 571-252-1040

Year Partnership Began: 2007

Description of School/Business Partnership Activity(ies):
2011 saw another banner year for the partnership between the Washington Redskins and Loudoun County Public Schools. On June 1, the team opened Redskins Park for a Loudoun Education Foundation (LEF) fund-raiser.

- Former Redskins Roy Jefferson, Pat Fischer, Ron Saul and Clarence Vaughn and Redskins Director of Community and Charitable Programs Jordana Taylor gave fans a tour of the Park, including the weight room and locker facilities. Fans were able to take photographs with the team’s three Lombardi trophies. After the tour, Jefferson gave an inspirational talk in the Redskins’ team meeting room.

- On Sept. 19, the Redskins Alumni helped the LEF raise $92,000 at its annual Golf Classic at the 1757 Golf Club.

- Mark Moseley, Fischer, Vaughn and Raven Caldwell played golf with teams in the tournament. After the tournament, Moseley served as the banquet speaker.

- Redskin’s running back Tim Hightower brought his mom, Nikkie, to an NFL Play 60 event on Nov. 1 at Steuart Weller Elementary.
2012 Partnership Profiles

Description of School/Business Partnership Activity(ies):

- The Hightower’s presented Weller Elementary $10,000 to purchase play equipment and promote student health as part of the NFL Play 60 Super School Sweepstakes. Weller won this honor by staging a Back to Football Friday event at the start of the NFL season and submitting documentation of this event to the league.

  The Hightower’s brought a good chunk of the Redskins backfield - Ryan Torain, Fred Helu and Darrel Young - with them to the ceremony. The players were greeted at the door by dozens of pom-pom-waving students and then taken to the multi-purpose room for a check-presentation ceremony.

- For the seventh year, former Washington Redskins defensive end Renaldo Wynn, his family and the Renaldo Wynn Foundation made holidays bright for 33 deserving Loudoun County Public School (LCPS) students.

  On November 22, more than 20 Washington Redskins and festively dressed Target shopping elves granted holiday wishes for LCPS students at the Sterling West Target store. A holiday luncheon was provided by Clyde’s of Willow Creek Farm in Ashburn.

  The Renaldo Wynn Foundation provided each student with a $100 Target gift card and a Washington Redskins player as a shopping buddy to lead them in a one-hour shopping spree throughout the store...careful not to miss the toy and electronics aisles.

  The players were assisted by the Target helpers who efficiently tallied the cost of gifts as they were selected. Checkout counters were a colorful explosion of giant Redskins players.

Benefits to the Company: The Redskins experience the joy of working together to support those who are in need and a sense of satisfaction in that they enriched the educational lives of children in need.

Benefits to the School: We were able to provide many opportunities and resources to our students that otherwise would not have been possible.
### 2012 Partnership Profiles

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<thead>
<tr>
<th>Business:</th>
<th>Wegmans- Sterling</th>
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<tbody>
<tr>
<td></td>
<td>45131 Columbia Place</td>
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<td></td>
<td>Sterling, VA 20168</td>
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<tr>
<th>Business Contact:</th>
<th>Manager</th>
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<tr>
<th>School Contact:</th>
<th>Joe Arsenault, Briar Woods PTSO</th>
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<tr>
<th>Phone:</th>
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<table>
<thead>
<tr>
<th>Description of School/Business Partnership Activity(ies):</th>
<th>Support of the Briar Woods Project Graduation, Gradfest, by providing water for the graduates.</th>
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<tr>
<th>Benefits to the Company:</th>
<th>Philanthropic</th>
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<tr>
<th>Benefits to the School:</th>
<th>Support to students</th>
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</table>
2012 Partnership Profiles

Business: Wegman's
101 Crosstail Blvd, SE
Leesburg, VA 20175

Business Contact: Debbie Costello

Phone: 703-669-2044

Partner School: Mercer Middle School

School Contact: John Duellman, Principal

Phone: 703-957-4340

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Mercer Middle School enjoys its partnership with Wegman's. Wegman's has been a contributor for events including community luncheons, Principal's Coffee Events, the Multi-Cultural Showcase, and especially our Dean's Dozen and Honor Roll Awards for Mercer students. Wegman's remains a committed community member who recognizes the importance of a positive partnership.

Benefits to the Company: Wegman's is acknowledged and recognized by parents as an integral part of the community. Wegman's benefits from increased business and the fulfillment of their mission.

Benefits to the School: Our school community benefits from the support of Wegman's through their generous contributions to school events.
2012 Partnership Profiles

Business: Wells Fargo Bank
25420 Eastern Market Plaza
South Riding, VA 20152

Business Contact: Stephanie R. Jones, Vice President/District manager

Phone: 703-327-4150

Partner School: Buffalo Trail Elementary School

School Contact: Alisa Rogaliner, Principal

Phone: 703-722-2780

Year Partnership Began: 2010

Description of School/Business Partnership Activity(ies): Wells Fargo has been a strong supporter of Buffalo Trail during its first year of opening. They provided a cash donation both last year and this year, which helped to fund many activities and classroom supplies in our building. They also provided helpful supplies for the PTA as it was starting up, including cash boxes and collection pouches. In addition, they provided several in-kind donations for school events to be used in give-away baskets.

Benefits to the Company: Market visibility with branded items. Opportunity to have a voice in local education and create a positive climate for children and families.

Benefits to the School: Supported efficient cash handling procedures for the PTA, Provided resources and support for our new school to establish a strong foundation in the community.
Business: Wolf Trap Institute for Early Learning Through the Arts
1645 Trap Road
Vienna, VA 22182

Business Contact: Akua Femi Kouyate

Phone: 703-225-1933

Partner School: LCPS Head Start program

School Contact: Carol Basham

Phone: 571-252-2110

Year Partnership Began: 1995

Description of School/Business Partnership Activity(ies): This is a partnership between a Wolf Trap Institute Artist and an early childhood educator working together to produce new and effective performing arts activities for preschool or kindergarten classrooms.

Benefits to the Company: This partnership heightens community awareness for the Wolf Trap Institute for Early Learning Through the Arts. The Institute seeks grants and corporate sponsors to help them provide opportunities to give preschoolers and their teachers in Loudoun County the experience of using the performing arts as teaching tools to nurture positive growth in many developmental areas.

Benefits to the School: This extraordinary partnership began in 1995 when Ann Richards, the Associate Director of the Wolf Trap Institute, connected with the Head Start Program and offered a Wolf Trap Artist-in-Residency grant. The Head Start program at Meadowland Elementary had the pleasure of having Wolf Trap artist/dancer Cynthia Word visit the classroom twice a week for seven weeks. The residency program is a partnership between professionals; an artist and an early childhood educator. The teacher learns from the artist's expertise in creative drama, music or movement; the artist benefits from the teacher's knowledge of child development and early childhood education. Everyone grows from this experience; especially the children.

Our partnership continues under the leadership of Akua Femi Kouyate with the corporate financial support from the Telos Corporation and Northrop Grumman. Dozens of teachers and hundreds of our youngest learners have had performing arts techniques help them learn basic literacy skills, academic concepts as well as boosting their self-esteem and life skills.
Past Recognitions

In honor of our 13th Annual School-Business Partnership Breakfast, the Loudoun School-Business Partnership Executive Council would like to recognize past School-Business Partnership Recognition Award Winners.

1997-1998

- Loudoun Milk Transportation for their partnership with the LCPS Health and Physical Education program to work with high school driver education classes for safe driving techniques.
- Sarah Huntington Photography for her partnership with Lincoln Elementary School’s school wide journalism project.
- Telos Corporation for their partnership with Broad Run High School and generous donations of resources to update the school’s technology.

1998-1999

- The Home Depot for their partnership with Potowmack Elementary School and generous donations of employee time and materials.
- Morningside House of Leesburg for their partnership with Hillside Elementary students.
- America Online for the AOL/LCPS New Year’s Countdown Calendar for display of LCPS student artwork online.

Long term recognition awards went to J.T. Hirst, The Loudoun Hospital Center and The Waterford Foundation.

1999-2000

- Dewberry & Davis partnership with Blue Ridge Middle School to revitalize an area west of the school and make it into an outdoor classroom.

- Anderson, Mechanical Services, Inc.; Atlas Plumbing; Banner Glass; Bowers & Associates P.C.; Dominion Electrical Supply, Inc.; Dulles Electrical Supply; EMF Electric; J.T. Hirst & Co., Inc.; Leo Construction Company; Madigan Construction Company; McCall Millwork, Inc.; McDonough, Inc.; Papa John’s Pizza; Smith, Thomas & Smith, Inc.; Spiering Custom Homes, Inc.; Thomas J. O’Neil; T.S. Beaver and Virginia Power for their partnership efforts with the construction of a new concession stand at Loudoun County High School.

- Davis Corporation; Devine Commercial, Inc.; John White, LLC; The Hayford Foundation; Unison Pottery and Tile Works and Weller Tile for the completion of The Millennium Wall Project for Waterford Elementary School’s 1999-2000 Artist in Residence Program.
Past Recognitions

Long term recognition awards went to F&M Bank; Leesburg Chrysler-Plymouth-Dodge; United Airlines; United Airlines/Galileo International; Wal-Mart and Xerox Document University

2000-2001

- BFI Recycle Center/ Herndon High School partnership with Sterling Middle School for the Ecology Club recycling project.

- Luck Stone Corporation partnership with Sanders Corner Elementary School for volunteer and material contributions.

- United Litho, Inc. partnership with Broad Run High School’s annual report project.

Special recognition was given to The Dulles Town Center for their support of Loudoun County Public Schools activities and events.

2001-2002

- GAM Printers partnerships with Broad Run High School, Loudoun County High School, Potomac Falls High School, Stone Bridge High School, and Seneca Ridge Middle School for printing needs within each school.

- Loudoun Times-Mirror partnership with each Loudoun County Public Schools athletic department for the annual Loudoun Times Mirror Holiday Basketball Classic and helping to print the Stone Bridge High School newspaper.

- Lockheed Martin Management and Data Systems (LMM&DS) partnership with Dominion Trail Elementary School for their ongoing involvement in the school and the development of opportunities for students to learn.

- Meadows Farm Nursery partnership with Ashburn Elementary and Broad Run High School for landscaping projects around the school buildings.

2002-2003

- Dr. John Jones in partnership with Sterling Elementary School to provide dental screening for the entire student body.

- Knowledge Based Systems in partnership with the Douglass School for a leadership training and character development program for the students of Douglass School.

- Metropolitan Washington Airports Authority in partnership with Stone Bridge High School through the creation of a scholarship, sponsorship of the Ethics Day program as well as the use of the facilities and personnel at Dulles Airport to support school activities.
Past Recognitions

2003-2004

- Golden Pond School, Inc. in partnership with the Broad Run High School Family and Consumers Sciences Early Childhood Education class to provide “hands on” opportunities for high school students to interact with preschool aged children.

- N.E.W. Customer Service Companies, Inc. in partnership with the Head Start Program in providing generous donations to families with special needs.

- Cascades Starbucks in partnership with Potomac Falls High School in providing work experience opportunities for special needs students.

- Broadlands Associates in partnership with Mill Run Elementary, Hillside Elementary and Eagle Ridge Middle Schools in providing school agendas and resources to enhance school facilities. Special recognition to the contributions of KT Enterprises and Luck Stone with the Eagle Ridge Middle School projects.

- Ronn Lonon and UPS in partnership with Sugarland Elementary for the volunteer time and support of the school’s reading program.

2004-2005

- American OnLine in partnership with Broad Run High School’s ninth grade transition team (DELTA), Forest Grove Elementary School and the Art Program, Central office.

- Hughes Group Architects in partnership with Hillsboro Elementary School

- Colorcraft of Virginia, inc. in partnership with Monroe Technology Center, Park View High School, and the Head Start Program

- Loudoun County Sanitation Authority in partnership with Algonkian Elementary School

- Ashburn Pediatrics in partnership with Monroe Technology Center’s Nursing Program

2005-2006

- Beazer Homes, Brambleton Development Corporation, Centex Homes, Miller and Smith, Stanley Martin Companies, Inc., Winchester Homes, and The Gulick Group in partnership with Briar Woods High School

- Dulles Town Center in partnership with Potomac Falls High School

- Virginia Concrete and Dave Snider in partnership with Sanders Corners Elementary School

- Kids-R First in partnership with Briar Woods High School and Stone Bridge High School

- Car Quest/Truck Suppliers and Mark Fishel in partnership with Monroe Technology Center
Past Recognitions

2006-2007

- Hair Port LTD in partnership with Dominion High School
- INOVA Loudoun Hospital in partnership with Monroe Technology Center and Potomac Falls High School
- Middleburg Bank in partnership with Banneker Elementary School, Harper Park Middle School, Mill Run Elementary School, and John W. Tolbert, Jr. Elementary School
- My Gym in partnership with John W. Tolbert, Jr. Elementary School

Special Recognition – Smart’s Mill Exterior Improvement Plan Project

2007-2008

- Special Recognition - Belmont Station Elementary School Outdoor Classroom
- Luckett's Fire Company 10 in partnership with Luckett's Elementary School
- Pepsi in partnership with Dominion High School
- Leesburg/Sterling Family Practice in partnership with Stone Bridge High School
- Moore Cadillac Hummer in partnership with Monroe Technology Center
- Falcons Landing in partnership with LCPS Head Start Program

2008-2009

- The National Conference Center in partnership with Belmont Ridge Middle School
- Costco Wholesale (Sterling) in partnership with Potomack Elementary School
- Loudoun Soil & Water Conservation District in partnership with Forest Grove Elementary School
- Washington Redskins Charitable Foundation in partnership with Loudoun County Public Schools Public Information Office
- Really Great Finds in partnership with Harmony Intermediate School
Past Recognitions
2009-2010

- Charlie the Certified Therapy Dog and Books-A-Million in partnership with Emerick Elementary School
- Lovettsville Pizza and Subs in partnership with Lovettsville Elementary School
- National Park Service in partnership with Blue Ridge Middle School
- Rockwell Collins in partnership with Sterling Middle School
- Concept Marketing, Inc. in partnership with Monroe Technology Center

2010-2011

- Jim and Marci Anderson in partnership with Smart's Mill Middle School
- Commonwealth Digital Office Solutions in partnership with Rolling Ridge Elementary School
- The National Geographic Big Cats Initiative in partnership with Steuart Weller Elementary School
- The Newton Marasco Foundation in partnership with Loudoun Valley High School
- Northern Virginia Community College - Loudoun Campus in partnership with Seneca Ridge Middle School
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Loudoun County Mental Health Services
Loudoun County Sheriff’s Office
Loudoun Credit Union
Loudoun Education Foundation
Loudoun Magazine
Loudoun Times-Mirror
LSS Springfield Laboratory
Luck Stone Corporation
Marion Dupont Scott Equine Center
Mary Elizabeth Miller Radiation Oncology Center
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Middleburg Bank
Murphy Mechanical Services
National Aquarium in Baltimore
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The Restaurant at Patowmack Farms  
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