Meeting called to order at 8:03 a.m. by Donna Fortier

Members present:

Donna Fortier        Ashley Ellis        Jim dePrado
Mike Lo Presti      Eric Williams       Tony Howard
Stacey Metcalfe     Maurice Darbyshire  Neil Slevin
Julie Leidig        Lhe Smith           Ram Venkatachalam
Tony Stafford        Wayde Byard        Stephanie Lackey
Susan Crosby         Janet Clarke
Jennifer Miller      Amber Davison
Geoff Lawson         Theresa Kurzeja
Alka Bhave           Mike Perham
Tina Howle           Chris Hunter

Approval of the minutes:
• Motion to approve the minutes from September 20, 2018 - motion carried-revised to show Alka Bhave present by phone.

Council Member Spotlight:
• New: Council Member Spotlight-A 2-3 minutes spotlight about your business, what you do, what you are proud of to share with the council member.
• Julie Leidig-NVCC is the largest Institute of Higher Education.
• Serves about 75K students in credit classes and about 10K in non-credit workforce development.
• Have 6 campuses with a Satellite Center in Reston.
• Large Dual Enrollment program with LCPS with 8 thousand course enrollments serving about 4 thousand students at no cost to them.
• Guaranteed Admissions Agreement with Mason, Radford, George Washington, VCU, ODU.
• Workforce Development in the region-Industry Certification, Information Technology and Cybersecurity, Data Center Operations Technology Program, etc.
• Working closely with Amazon Web Services in Reston doing an Apprenticeship program with them.

Old Business:
• The council members were asked to do some research and see what they find online about the School Business Partnership.
• Seems to be a lot information online that might not be accurate.

New Business:
Career and College Readiness Update
  o Invitation was sent for the Academies of Loudoun Corporate Engagement Networking Breakfast for Friday, October 19th.
Job-For-A-Day
  o Thank you for all the council members that went out to schools to talk about JFD.
  o Portal opened on Monday and had a great influx of registrations.
  o We have 281 positions being offered which includes the Adoptive Schools jobs.
  o The 3 adoptive schools have 15 jobs a piece.
  o Total of 235 positions via the JFD portal.
  o Total registered students as of today: 213.
Career and Apprenticeship Fair
  o Scheduled for April 3, 2019 at the Academies of Loudoun.
  o We have 60 table which include apprenticeship and careers.
  o A link will be provided when the invitation goes out.

Breakfast Update:
• Would like to proceed with Cvent to help with the breakfast registration and table management.
• The cost is $5,259 per event for a two-year contract.
• Net income of last year’s breakfast was $34,000 with expenses being approximately $32,000.
• Net income after event about $2,000.
• Discussed the idea of increasing the table cost to $500 or keep the cost at $450 for early registrations and increasing the cost of the table and individual seats after a set date.
• Want to approach LEF about sponsorship opportunities like centerpieces, etc.
Motion to approve Cvent: Motion carried to approve $5,259 for Cvent.
• Awards Committee will meet November 28 at 3:30pm.
• Schools have received information on how to nominate business partners.

Community Connections Update:
• On November 15th, we have 6 different businesses coming in to work with 6 different teacher teams.
• Dr. Ellis will be leading the workshop for PBL at the Academies of Loudoun.
• We have 6 teams:
  o LCPS Nutrition Office – partnering with Brambleton and Stone Hill Middle Schools
  o HHMI – partnering with Riverside High School
  o Loudoun Water – partnering with Potowmack Elementary School
- USGIF – partnering with John Champ High School
- Morven Park – partnering with Harper Park Middle School
- LCPS Energy Team – Evergreen Mills or Sully Elementary

- Would like to bring more examples of opportunities to partner in Loudoun.
- Interested on the F& feedback on what they would like to hear and see during these meetings.
- Jennifer Miller gave a presentation about PBL to the Council.
- Dr. Ellis mentioned that The Buck Institute (BIE) gave LCPS the PBL Champion Award for the District Level.

- Next meeting: Thursday November 15, 2018

Meeting adjourned at 8:59 a.m. by Donna Fortier