## Contract Information

<table>
<thead>
<tr>
<th><strong>Title:</strong></th>
<th>Printing, Graphic Design, Mailing and Related Services</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>IFB/RFP Number:</strong></td>
<td>RFP #R18161</td>
</tr>
<tr>
<td><strong>Supersedes:</strong></td>
<td>RFP #R13031</td>
</tr>
<tr>
<td><strong>Vendor Name:</strong></td>
<td>See attached Vendor List for Multiple awards</td>
</tr>
<tr>
<td><strong>Debarment Form:</strong></td>
<td>Required: No Form on File: Not Applicable</td>
</tr>
<tr>
<td><strong>Contractor Certification:</strong></td>
<td>Required: No Form on File: Not Applicable</td>
</tr>
<tr>
<td>Virginia Code 22.1-296.1 …the school board shall require the contractor to provide certification that all persons who will provide such services have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.</td>
<td></td>
</tr>
<tr>
<td><strong>Pricing:</strong></td>
<td>Contact <a href="mailto:Hind.Zegoud@lcps.org">Hind.Zegoud@lcps.org</a> for more details.</td>
</tr>
<tr>
<td><strong>Contract Period:</strong></td>
<td>October 1, 2021– September 30, 2022</td>
</tr>
<tr>
<td><strong>Contract Renewal Number:</strong></td>
<td>4</td>
</tr>
<tr>
<td><strong>Number of Renewals Remaining:</strong></td>
<td>0</td>
</tr>
<tr>
<td><strong>Procurement Contact:</strong></td>
<td>Pixie M. Calderwood</td>
</tr>
<tr>
<td><strong>Procurement Director:</strong></td>
<td>Andrea Philyaw</td>
</tr>
</tbody>
</table>
SUMMARY:
On August 10, 2017, the Procurement Office issued a Request for Proposal for qualified firms to perform Printing, Graphic, Design, Mailing and Related Services, for various Loudoun County Public Schools (LCPS) departments. The RFP allowed for multiple awards with the option to renew for four additional one-year terms. The current contract term expires September 30, 2021. This is the fourth renewal option for this contract.

The estimated value of this renewal will exceed $250,000.

Unless directed otherwise, this will be brought forward as an action item to the September 21, 2021 Finance and Operations Committee meeting and on the School Board Consent Agenda on September 28, 2021. The recommendation for action will be as follows:

That the Loudoun County School Board renews RFP #R118161 Printing, Graphic Design, Mailing and Related Services to: Beth Singer Design of Arlington VA; ColorNet Printing of Sterling, VA; Copy General of Sterling, VA; Custom Graphics of Purcellville, VA; HBP of Falls Church, VA; McDonald and Eudy of Temple Hills, MD; and Reingold, Inc. of Alexandria, VA with the same terms and conditions, including rates, from October 1, 2021 through September 30, 2022.

Staff Reference: Andrea Philyaw
Telephone: 571-252-1427

Staff Reference: Sharon Willoughby
Telephone: 571-242-1400
Date: June 15, 2021

Contract No.: RFP #R18161

Modification No.: 4

Contractor: CUSTOM GRAPHICS
Robert Farkas
P.O. Box 304
Purcellville, VA 20134
TEL: 540.882.3488
customgraphics51@gmail.com

SUBJECT: CONTRACT RENEWAL

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R18161, Printing, Graphic Design, Mailing and Related Services is renewed for a period of one year from October 1, 2021 through September 30, 2022, in accordance with section 6.2 of the contract. The Terms and Conditions will be as specified in the original contract. This represents the fourth renewal option for this contract.

CUSTOM GRAPHICS*

BY: Robert A. Farkas
AUTHORIZED SIGNATURE

TITLE: President
DATE: June 17, 2021

LOUDOUN COUNTY PUBLIC SCHOOLS

BY: Andrea Philyaw
AUTHORIZED SIGNATURE

TITLE: Director, Procurement/Risk Management
DATE: 10/7/21

* Please note any changes on this form.
Date: June 15, 2021

Contract No.: RFP #R18161

Modification No.: 4

Contractor: BETH SINGER DESIGN
Howard Smith
1408 North Fillmore St. Suite 6
Arlington, VA 22201
TEL: 703.469.1900
howard@bethsingerdesign.com

SUBJECT: CONTRACT RENEWAL

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R18161, Printing, Graphic Design, Mailing and Related Services is renewed for a period of one year from October 1, 2021 through September 30, 2022, in accordance with section 6.2 of the contract. The Terms and Conditions will be as specified in the original contract. This represents the fourth renewal option for this contract.

BETH SINGER DESIGN

BY: [Signature]

AUTHORIZED SIGNATURE

TITLE: Principal

DATE: June 30, 2021

LOUDOUN COUNTY PUBLIC SCHOOLS

BY: Andrea Philyaw

AUTHORIZED SIGNATURE

TITLE: Director, Procurement/Risk Management

DATE: 10/7/21

* Please note any changes on this form.
CONTRACT MODIFICATION

Date: June 15, 2021

Contract No.: RFP #R18161

Modification No.: 4

Contractor: REINGOLD, INC.
Scott San Martin
1321 Duke St.
Alexandria, VA 22314
TEL: 202.540.8518
ssanmartin@reingold.com

SUBJECT: CONTRACT RENEWAL

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R18161, Printing, Graphic Design, Mailing and Related Services is renewed for a period of one year from October 1, 2021 through September 30, 2022, in accordance with section 6.2 of the contract. The Terms and Conditions will be as specified in the original contract. This represents the fourth renewal option for this contract.

REINGOLD, INC. *

BY: 
AUTHORIZED SIGNATURE

TITLE: Partner

DATE: 7/13/2021

* Please note any changes on this form.

LOUDOUN COUNTY PUBLIC SCHOOLS

BY: Andrea Philpaw
AUTHORIZED SIGNATURE

TITLE: Director, Procurement/Risk Management

DATE: 10/7/21
Date: June 15, 2021

Contract No.: RFP #R18161

Modification No.: 4

Contractor: HBP
Eric Oakes
2818 Fallfax Drive
Falls Church, VA 22042
TEL: 703.289.9021
eoakes@hbp.com

SUBJECT: CONTRACT RENEWAL

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R18161, Printing, Graphic Design, Mailing and Related Services is renewed for a period of one year from October 1, 2021 through September 30, 2022, in accordance with section 6.2 of the contract. The Terms and Conditions will be as specified in the original contract. This represents the fourth renewal option for this contract.

HBP*
BY: [Signature]
AUTHORIZED SIGNATURE

Title: Executive Vice President
Date: 6/16/21

LOUDOUN COUNTY PUBLIC SCHOOLS
BY: Andrea Philjaw
AUTHORIZED SIGNATURE

Title: Director, Procurement/Risk Management
Date: 10/7/21

* Please note any changes on this form.
Date: June 15, 2021

Contract No.: RFP #R18161

Modification No.: 4

Contractor: COPY GENERAL
Laura D’All / Ken Chaletzky
102 Executive Drive Suite G
Sterling VA 20166
TEL: 703.478.5252
laura@copygeneral.com ken@copygeneral.com

SUBJECT: CONTRACT RENEWAL

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R18161, Printing, Graphic Design, Mailing and Related Services is renewed for a period of one year from October 1, 2021 through September 30, 2022, in accordance with section 6.2 of the contract. The Terms and Conditions will be as specified in the original contract. This represents the fourth renewal option for this contract.

COPY GENERAL*

BY: __________________________
AUTHORIZED SIGNATURE:

TITLE: President & CEO

DATE: July 15, 2021

LOUDOUN COUNTY PUBLIC SCHOOLS

BY: __________________________
AUTHORIZED SIGNATURE

TITLE: Director, Procurement/Risk Management

DATE: 10/7/21

* Please note any changes on this form.
LOUDOUN COUNTY PUBLIC SCHOOLS
DEPARTMENT OF BUSINESS & FINANCIAL SERVICES
PROCUREMENT AND RISK MANAGEMENT SERVICES
21000 Education Court, Suite #301
Ashburn, VA 20148
Phone (571) 252-1270  Fax (571) 252-1432

CONTRACT MODIFICATION

Date: June 15, 2021
Contract No.: RFP #R18161
Modification No.: 4
Contractor: COLORNET PRINTING
Russell Ramey
22570 Glenn Drive
Sterling, VA 20164
TEL: 703.406.9301
russellr@colornetprinting.com

SUBJECT: CONTRACT RENEWAL

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R18161, Printing, Graphic Design, Mailing and Related Services is renewed for a period of one year from October 1, 2021 through September 30, 2022, in accordance with section 6.2 of the contract. The Terms and Conditions will be as specified in the original contract. This represents the fourth renewal option for this contract.

COLORNET PRINTING

BY: [Signature]
AUTHORIZED SIGNATURE
TITLE: VP SALES & MARKETING
DATE: 7-16-21

LOUDOUN COUNTY PUBLIC SCHOOLS

BY: Andrea Philyaw
AUTHORIZED SIGNATURE
TITLE: Director, Procurement/Risk Management
DATE: 10/7/21

* Please note any changes on this form.
DATE: 8/2/2021

* Please note any changes on this form.
<table>
<thead>
<tr>
<th>Vendors</th>
<th>Address</th>
<th>Contact</th>
</tr>
</thead>
</table>
| Beth Singer Design | 1408 North Fillmore St        | Howard Smith  
Arlington, VA 22201  
PH: 703.469.1900 / 703.626.1653  
Beth Singer: 202.489.5216  
howard@bethsingerdesign.com |
| ColorNet Printing  | 22570 Glenn Drive             | Russell Ramey  
Sterling, VA 20164  
PH: 703.406.9301  
russellr@colornetprinting.com |
| Copy General      | 102 Executive Drive           | Laura D’All / Ken Chaletzky  
Suite G  
Sterling, VA 20166  
PH: 703.478.5252 / 800.736.2679  
laura@copygeneral.com / ken@copygeneral.com |
| Custom Graphics   | PO Box 304                    | Robert Farkas  
Purcellville, VA 20134  
PH: 540.882.3488  
customgraphics51@gmail.com |
| HBP               | 2818 Fallfax Drive            | Eric Oakes  
Falls Church, VA 22042  
PH: 703.289.9021 C: 703.926.3569  
eoakes@hbp.com |
| McDonald & Eudy   | 4509 Beech Road Temple        | David Patrick  
Hills, MD 20748  
PH: 301.423.8900 C: 540.850.7256  
dave@mcdonaldeudy.com |
| Reingold Inc      | 1321 Duke Street              | Scott San Martin  
Alexandria, VA 223014  
PH: 202.540.8515 C: 703.200.7010  
ssanmartin@reingold.com |